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Bankers Regard Business Outlook With Conservative Optimism

No Serious Troubles Inherited from 1923 and Outlook Not
Unpromising for 1924

By James S. Alexander
Chairman of the Board, National Bank
of Commerce in New York



HE year opens with favorable prospects for business in 1924. Constructive policies on the part of executives in industry, commerce and finance may safely be continued.

Production in all lines depends for its outlet, first, on domestic demand; second, on demand from consumers elsewhere. On the whole, the position of the farmer probably improved somewhat last year. Evidence of such improvement is found in enlarged purchases of goods outside the field of actual necessities. The agricultural districts of the country, which furnish the largest section of consuming demand, bid fair to continue their present rate of purchasing.

No falling off in the buying power of labor is to be anticipated under present conditions. High wages and widespread opportunities for employment have resulted in large individual earnings and liberal spending. The favorable outlook for building and construction operations in the coming months assures employment to an important element in the labor group.

A healthy condition of both wholesale and retail trade prevailed last year. In spite of manifest caution, both as to price and volume of purchases, the total of goods distributed to consumers was probably larger than in any former year. Even on a value basis, business showed little if any reduction from the peak years 1919 and 1920.

Prices, as a whole, were about as stable in 1923 as could reasonably have been expected. As measured by the Index of Wholesale Prices of the United States Bureau of Labor Statistics, they were only 6 per cent. higher at the peak than at the lowest point, and were 3 per cent. lower in November than in the December preceding. In the second half of the year, particularly, fluctuations in most groups

were in the direction of stability and adjustment to a general level, with those prices above the average of all commodities declining and those below rising.

The machinery of production, with its auxiliary agencies, is in good running order. Since 1914 there have been notable increases in the capacity of many important industries, in some cases beyond the anticipated demand for products. Active competition is, therefore, certain, and the problem of costs is of paramount importance. At every stage of production costs must be carefully watched, for all signs point to a year when rising prices will constitute an effective curb on demand.

Output has fallen off considerably from the record levels reached last Spring, but it is still high. As a result of this contraction there is no general labor shortage, and the tendency to bid for labor has disappeared. The fact that many industries are not now employed at capacity is, accordingly, a favorable factor.

The banking situation is sound and money rates are stable. In the money market there is neither stringency nor oversupply of funds. The credit machine is functioning smoothly. Loans and discounts of reporting member banks are only slightly higher than they were a year ago. The maximum of bills rediscounted with Federal Reserve Banks at any time last year was hardly more than one-third as great as at their highest point in October, 1920.

It is well to emphasize the fact that American business remained on an even keel in 1923 in spite of disturbed conditions in Europe. A candid recognition of the European situation will bar reliance on any early enlargement of export trade in that direction. Economic recovery would not immediately follow political adjustment, and the effects of such recovery on American trade are uncertain.

Only in certain foodstuffs and raw materials, notably wheat, cotton, copper and pork products, is the United States heavily dependent on export markets. A brief examination of recent foreign trade figures is a sufficient answer to undue pessimism for the future. On the basis

of the returns for the first eleven months of 1923 it appears that the value of merchandise exports for the year as a whole will exceed that of 1922 by nearly \$300,000,000, while the value of imports will be more than \$750,000,000 larger. The excess of exports declined from \$700,000,000 to \$200,000,000. More than a third of the increase in the value of imports was in three commodities—sugar, rubber and wool.

Exports of cotton were smaller in volume than in the preceding year, but, on account of the higher prices, the value was greater. The value of exports of grain and grain preparations was nearly 40 per cent. smaller. Exports of pork and pork products, on the other hand, increased 35 per cent. in volume, but only 25 per cent. in value. The value of machinery and automobile exports also increased materially.

There is every indication of a heavy building program. The industry will carry over into 1924 a considerable amount of work which was postponed in the Spring of 1923 because of high cost of materials and advancing wages. In this and other industries competition for labor last year developed to an injurious degree, threatening eventual reduction of activity. As the shortage is gradually made up, building operations will be governed less by necessity and more by cost, and advancing prices and wages would exert at least an equally restraining effect on building in 1924.

Heavy expenditures for materials, equipment and improvements by the railroads supplemented building activity in 1923. The demands originating in these two enormous industries were felt in every other industry. While the most pressing needs of the railroads for equipment were filled, huge expenditures for improvement of trackage and terminal facilities still are needed. With a record volume of traffic in 1923 and the prospect of heavy traffic under favorable conditions in the coming year, the railroads may be expected to continue their policy of betterment.

A tendency which must be reckoned with from now on is the habit of hand-to-mouth buying on the part of producers

and merchants. This is not a forecast of coming depression, but a reflection of the critical mood of the consuming public. Prices will determine whether demand will rise to the full level of capacity production. With a high rate of manufacturing and adequate transportation, stocks can be quickly replenished as needed. Thus there is a complete reversal of the conditions which led to the severe depression of 1920-21. While superficially disappointing to producers who were accustomed to the large forward orders of boom years, this policy should be accepted as a natural characteristic of a more conservative era.

It is a reasonable expectation that money and prices will be fairly stable in 1924 and that exports will approximate those of 1923. With slow improvement in agricultural conditions, no important accumulations of goods, a prospect of active building and construction, and large expenditures by the railroads, there is promise of increasing industrial output, full employment and active business on a sound basis in 1924.

By John G. Lonsdale
President National Bank of Commerce
in St. Louis

THERE is no real occasion for a health bulletin on the condition of business. If it isn't healthful, it is surely enjoying a hopeful neutrality. There may linger here and there a little recuperative temperature from the swollen inventories and heroic antidotes of 1920-21, but, generally speaking, the commercial contemplation for 1924 is not sickly.

Certainly it inherits no serious maladies from the year just closed. Its arteries of transportation, the railroads, are in an increasingly strong position, the financial respiration is of a dependable, unimpaired volume; the building-up process of the last two years shows no signs of cessation, while the possible reduction of the tax temperature is the most hopeful sign of regained health. Even the European eruptions on the body of business seem to be subsiding. The industrial and trade pulse is strong.

However, the best prophetic diagnosticians are agreed that, while the nursing days are over, nurturing is still necessary. No serious relapses are indicated, yet there may be minor reactions in the days ahead.

The quadrennial beating of the political tom-toms has disclosed some signs of nervous irritability, but if the bugaboo Presidential year does not produce too much legislative timidity to thwart the popular demand for tax reduction the cumulative effect may be beneficial rather than otherwise.

Conditions are never perfect, yet there are neither signs of inflation nor of subsequent depression. Peaks may be lower, but under ordinary circumstances the volume is satisfactory.

There is nothing theoretical about an eight-billion-dollar crop in 1923. Certainly there is the leaven for prosperity in this as well as in the unusually strong financial condition with sufficient credit resources for every necessary enterprise. There is no assumption involved in the high efficiency and regained prestige of our railroads; no pretense concealed in the full employment of labor.

All of these are visible and actual national assets with which we start the new year. Unsettled influences are not lacking, chief among them being the continued European chaos and an evident fear of irrational and radical legislation. The reason for this apprehension is that business more and more depends on Washington rumblings for its direction.

If further justification for this distrust develops, it constitutes a sad commentary on the legislative division of our Government, a warning indeed that the limitations of constitutional government have been exceeded to appease the popular clamor of aggressive minorities.

Railroad legislation, compulsory consolidation and rate reduction are among these shadows that constructive business views with apprehension. That the railroads are completing one of their best years, especially in satisfactory service to the public, is one of the best entries in our ledger of prosperity assets. A reorganization of the present rate structure, with necessary readjustments, may not be out of order, but rate reductions jeopardizing legitimate earnings, when only 21 per cent. of the roads have earned 6 per cent. on their investment, is a course no individual would apply to his own business. Improved service has added immeasurably to merchandising profits even at the present rates. Shipping delays of large consignments of goods in 1920 aided in swelling inventories. By reason of previous sad experiences in overstocking, and because the railroads now deliver with dispatch, the retailer today can carry small stocks with a much greater turnover, keeping his capital liquid.

So-called hand-to-mouth buying, eliminating much of the chance in merchandising, has left the retailer in a favorable way for buying; he is in a position to purchase as the demand materializes. This wholesome position of the retailer is one of the main reasons for generally good business expectancy on the part of St. Louis's large wholesale interests. Rampant enthusiasm is not encountered, but there is a well-founded anticipation for a good business volume in 1924.

The heads of St. Louis's leading industry—shoes—are particularly hopeful. As one President said: "It may take better and more intense selling methods to get it, but the business prospect is good." With keener competition in mind, all wholesalers and manufacturers are paying more attention to selling policies and plans.

Dry goods men, whose trade has been gratifying, hold to the theory that the people will always buy reasonable amounts of even high-priced cotton goods as a matter of necessity, exercising an economy elsewhere to enable them to do so.

Wholesale drugs show a 12 per cent.

increase over 1922. An even better season is anticipated.

Lumber is holding its own with improved tendencies. Demands in iron and steel continue up. Railroad equipment firms do not expect to reach their exceptionally large totals of 1923 by at least 25 per cent.

Coal in this section has gone into a slump because of excessive production through improved machinery, mild weather influences and the use of substitute heating methods, particularly oil burning. Regrettable as are these conditions, they are resulting in the concentration of these enterprises in strong hands that promises much for their contribution to staple business in the future.

Cattle continues to display measured betterment. Winter pasture is good, and there is ample capital being offered to finance growing herds on the present market level. There is an overplus of hogs, with the market low, a condition brought about by many things, principally the universal effort to realize more on corn through feeding.

That business has been of better volume than is generally realized is shown in extra and increased dividends. This is particularly true in St. Louis's leading industry—shoes.

It is estimated that there is still a shortage of from \$8,000,000,000 to \$10,000,000,000 in necessary building needs. Building permits issued in St. Louis and adjacent territory in the closing weeks of the year would seem to substantiate faith in a continuance of the building activities, upon which much of our prosperity for the last eighteen months has been based.

Both mercantile and small bank failures continue in this territory, but with no particular, immediate significance. It is simply a completion of the liquidation process that almost all lines have experienced. The general banking tenor of the Mississippi Valley is one of unusual strength, with deposits well up. Developments to date have not taxed the credit sources and industry is well financed.

Much of the agrarian dissatisfaction has been dispelled. The farmer is no longer seeking political sympathy, nor is he beguiled by an expression of it. Common sense sort of an individual that he is, he has turned to working out his own salvation, striving to adapt his production to market needs the same as any other producer. The wheat farmers' plight as an influence in the general situation was pretty well over-estimated, especially when it was pointed out that in Missouri the poultry and dairy output was double the wheat crop value.

With all these summarized factors before him, no citizen has reason to blow hot or cold on his own country. It is reassuring to reflect that the worst has never yet happened and eventually the vast majority think right and prevail. One need only leave concentration points of great wealth and seek the true source of national affluence to be convinced of our unassailable sound position. Within the last few weeks most of the directors and three officers of our institution spent two weeks in visiting the Southwest. Not only did we find the immediate indications of business reassuring but we encountered a vision of citizenship that portends much for future progress in that fertile domain.

Texas, with half the country's cotton crop on a high market level, is exceedingly prosperous. Liquidation of loans has proceeded at a rapid rate and the banks, with mounting deposits, are heavy buyers of commercial paper.

Oklahoma did not present the picture of economic or political havoc one gathers from the headlines. The business situation there, however, is spotted. Slump of the oil industry has generally affected the State but cotton in some counties has been a bountiful and wealth-producing crop. Best of all, the spirit of the people is splendid. Livestock conditions are gradually improving.

Southwest, is learning a valuable lesson about being dependent upon one or two major sources of wealth and there is a well-defined movement toward diversification.

Even Texas, surfeited with cotton wealth, is dividing her attention among varying projects. Other crops, especially rice and peanuts, are being made productive factors. Texas is diligently concentrating on shipping, intercoastal canals and general transportation problems, not only as a raw material outlet but to serve her rapidly growing industrial life.

Well located to meet the competition of older manufacturing districts, the Southwest, with its growing population, is turning to manufacturing on a large scale, particularly textiles. Within the last month, a 25,000-spindle cotton mill was opened at Tulsa. Possessed of many forms of power energy—coal, petroleum, natural gas and water—the fostering by the South of many lines of industry is both logical and hopeful. Everywhere there was a substantial tendency to self-sufficiency or, at least, toward a well-rounded, diversified existence, less dependent upon one variety of prosperity. Colonization of unsettled areas retarded by the war is regaining momentum. The rich valley of the Rio Grande is being made fruit-growing region, the ranches of the limitless staked plains of Texas divided into smaller farms for the settler. Home seekers' programs are being actively promoted by civic organizations and the railroads. Many epochal changes are taking place in the South and Southwest. It is not an overcrowded section; its enterprise and resources are unequalled; its people foresighted and ambitious. As surely as the half century following the Civil War belonged to the Northwest, just as evident is it that the destined growth of this Nation will find its greatest expression in this section so readily susceptible to and ready for progress.

By Frederick H. Rawson
President Union Trust Company,
Chicago, Ill.

OUT of the conflicting events of the year it is not easy to balance the favorable and the unfavorable or the constructive and the obstructive forces that are at work in our economic life. We cannot with safety disregard the warning signals, but we may have faith to believe that the world is making progress in reaching a state of peace and stability. In the exercise of that faith we may carry forward our respective enterprises with constructive courage, which sets a conservative and logical goal and will not be swerved from reaching it by giving too serious consideration to the pessimistic prophecies of those whose chief business in life is to discourage progress.

Business conditions in the United States in 1923 showed a decided improvement over the preceding year. Our industrial and commercial turnover was the equal, at least, of the best year in our history. True, the profit margin was a variable factor, and in some sections of the country and in some lines of business or production there was an actual loss, but in the main it was a very satisfactory year.

What actually occurred in 1923 is important at this time only as it furnishes an indication of the conditions likely to confront us in the new year. The basis of good business is good crops, maximum employment and an ample supply of money and credit. These basic factors were present throughout last year, and the result of their influence upon our business life stands as a foundation upon which next year's business will be built.

Of course, the Presidential year provides a psychological business disadvantage. It is in reality more psychological than real, but will tend to develop a conservatism in buying, retarding the return

of personal basis under which the needs of business could be better anticipated and more economical production planned.

Summing the matter up, 1924 should be a good year if common sense possesses the American people. The fundamentals are all favorable, the unfavorable aspects can be very largely controlled by the creation of a strong public sentiment against the ruthless application of political expediency to the economic problems of the country.

By Alvin W. Krehc
Chairman of the Board of the Equitable Trust Company of New York.

THERE are excellent reasons to hope that 1924 will be a year of prosperity for American business. By prosperity I mean not a frantic multiplying of wealth, which is the dream of the speculator or the gambler, but a measured, though steady, growth of our economic structure, which is the ideal prayed for by the sound business man. This country—and it is good at this time of the year to look backward in a pensive mood—has in the last few years gone through the whole scale of economic vicissitudes. It experienced the intoxicating elation of colossal turnovers and profits prior to 1920, but sobered by the almost inevitable depression that followed, it took gamely its losses. Nineteen hundred and twenty-three, completing the uphill work of 1922, saw again this country hammering with calm purpose at its big task, and, as a banker, I should say with gratitude that the business community on the whole has shown during the last year an attitude of mind and purpose which today finds its reward in a very encouraging credit position. I may well say that the banks in 1924 will continue to extend to their clients the credits of which the latter have shown themselves to be so worth during the last year, and I believe also that this country, which has known the supreme economic blessing of what amounted practically to full employment in 1923, will be able to keep up its industrial output.

I base my hopes for 1924, to a very great extent, on Mr. Mellon's tax revision plan and on the President's decision to let American experts co-operate in the inquiry on Germany's financial situation. Secretary Hughes, more than a year ago, sowed in New Haven the seeds which today promise to bring forth the inestimable fruit of a wiser understanding of the economic needs of Europe. There was a time when even the optimistically inclined could believe that the Secretary of State's New Haven proposal had been swept aside by the winds of discord, but, happily, it has been taken up again, and we witness at last, upon one very important point at least, a gratifying accord between France, England, Belgium, Italy and the United States.

I firmly believe that America, which sat in the councils of war, must sit in the councils of peace. The European situation is a problem which by far transcends the selfish concern as to the export possibilities of our surplus production; it is a problem which involves the integrity, the very existence of the human race, and I take it as a good omen for the material and the moral well-being of this country that we have decided, on the eve of the new year, to let America's voice speak what will be, I fervently hope, the counsel of moderation and brotherhood.

By Nathan Adams
Vice President American Exchange National Bank, Dallas, Texas

CONDITIONS in this section of the country are good, due to the magnificent cotton crop. Texas raised four million bales and sold them for about six hundred million dollars. In addition, there has been tremendous liquidation of

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Washington Looking Ahead into the New Year By RODNEY BEAN

Special Correspondence of The Annalist

WASHINGTON, Jan. 5, 1924



The nation is facing another year of prosperity, in the opinion of practically every official in Washington whose duties bring him in close contact with the financial, commercial and industrial activities speaking, gave employment to all who wanted to work in 1923, raised the standard of living in the United States and paved the way for a continuation of good times. Secretary Hoover, looking ahead, says that "the odds are favorable to 1924." Secretary Mellon said recently that he saw no sound reason why industrial and business activity should not continue into the new year on a satisfactory basis, although he was not prepared to predict a major upward trend that might assume proportions of a boom. The Federal Reserve Board, in reviewing financial and business conditions in 1923, gave an accounting which could be interpreted only as a prediction of favorable business conditions in 1924, stabilized at new levels, on a safe and sane basis, to the development of which the business interests of the nation contributed substantially by the policy of moderation adopted following the boom period last Spring.

There is comfort and reason for confidence to be found also in developments in the agricultural districts, and, according to Secretary Wallace, "the general agricultural improvement noted is most gratifying to everybody and gives renewed hope to millions of farmers who have struggled against most distressing conditions." The recovery of agriculture is incomplete, particularly in the wheat and live stock industries, but the sales of mail order houses, which increased 31 per cent. in 1923, compared with 1922, seem to give solid proof of the statements that the income and buying power of the farmer is substantially larger, and that less of the farm income in 1923 than in preceding years was needed for the liquidation of old indebtedness. Steps are being taken to reduce wheat acreage, and the farmers are obtaining more effective results from co-operative marketing movements. These factors in the economic life of the nation develop slowly, but the best-informed men in Washington are confident that the farmer's position will be appreciably stronger in 1924 and his value as a consumer of industrial output maintained.

Secretaries Hughes and Hoover, furthermore, are more optimistic about the outcome of efforts to find a solution of the difficult problems which are holding in check advancement on the Continent of Europe than at any time since the conclusion of the World War. Secretary Hoover recently referred to the appointment of the Dawes-Young-Robinson commission to co-operate with the foreign powers in efforts to obtain a constructive solution of the Franco-German controversy as one of the factors in creating "a hopeful foundation on which the new year may build."

Government officials, led by Secretaries Mellon and Hoover, took an optimistic view of conditions at the beginning of 1923 and stuck to their opinions and convictions throughout the year, even when Wall Street was most pessimistic and many were forecasting a major decline, unemployment and harmful deflation before the year ended. Their predictions that the country would enjoy

twelve months of prosperity were proved sound. And there are numerous reasons for believing now that favorable forecasts for 1924 are built on an even more substantial foundation than were those made at the beginning of 1923.

These 1924 forecasts are not that there will be anything approaching a "boom" in industry and business in the next twelve months but that, despite the presence of a National political campaign and the uncertainty some business interests appear to feel about what radicals in Congress may be able to do, there is no good reason to anticipate, for some time ahead, at least, developments in the financial and business world which will bring on depression and general unemployment.

As was the case last year, Government officials point first to the conditions of the Federal finances, which, thanks in no small measure to the sagacity and business genius of Secretary Mellon, are such as to lend confidence to the private financial and industrial interests of the nation. The national debt was reduced about \$1,000,000,000 last year and, at the conclusion of the fiscal year 1923, there was a budget surplus of \$309,000,000, with the possibility that the surplus will pass the \$350,000,000 mark at the close of the current fiscal year, if no extraordinary expenditures, such as a soldier bonus, are made. The Federal Reserve system has again proved its worth as an instrument of credit stabilization in a period marked by record production of the basic industries and vast business expansion. It is difficult, indeed, to find a sincere critic of the manner in which the nation's finances have been managed by Mr. Mellon or of the financial position of the Government.

Congress and the scarecrow of radicalism necessarily loom large in any consideration of the 1924 industrial and financial outlook because of the close attention which is being given to these factors by thousands of business interests and the influence which Congressional activities may have on whether or not they are actually to result in legislation inimical to a continuation of sound prosperity.

A close study of the personnel of Congress, the political factors at work for good or bad and the character of legislation which probably will be enacted into law, indicate conclusively that the radicals have reached the noisy rather than the dangerous age of life. This statement being accepted, at least for purposes of argument, a forecast dealing with what may happen to the legislative proposals of maximum importance to business may be of interest:

1. There will be a compromise reached on tax reduction legislation, which will reduce substantially the taxes paid by individuals with incomes of \$10,000 or less; leave the maximum surtax rate at the present level of 50 per cent. or cut it to 40 or 42 per cent. as opposed to the 25 per cent. maximum proposed by Secretary Mellon; and which will not include the ultra-radical ideas of the La Follette group of radicals.

2. There will be no soldier bonus law. At this time it seems probable that a bill will be passed by both Senate and House and that it will be vetoed by President Coolidge. In that event, the veto probably will be overridden by the House but the President will be sustained by the Senate and the bill killed. Some are bold enough to predict that the bonus bill will be held up by the Senate Finance Committee and never

reach the floor of the Senate, if it appears definitely established by that time that President Coolidge will receive the Republican nomination. Political factors involved in the nomination of President Coolidge may bring such a result but it now seems doubtful.

3. The Transportation act of 1920 will not be repealed or destructive amendments adopted. Neither will there be legislation forcing a change in the method of the valuation of railroad properties for rate-making purposes by the Interstate Commerce Commission, such as that advocated by the La Follette radical group, which would reduce the valuation by billions. Section 15a of the Transportation act will remain. It is possible that no railroad legislation will be enacted. In any event, the Administration forces, plus certain support which would come from the Democratic side of the Senate, holds sufficient power to sustain a Presidential veto of any radical rail bill not acceptable to President Coolidge.

4. There will be no legislation adding amendments based on the ideas of the enemies of the Federal Reserve System in either Senate or House. If any important banking legislation is adopted, it probably will deal with the national banking laws and branch banking.

5. Legislation will be adopted continuing immigration restriction. The present law, which restricts immigration to 3 per cent. of the nationals resident in the United States by the census of 1910, expires on June 30, 1924. The new law will either continue the same basis of restriction or base the restriction on the census of 1890. Large majorities in both Senate and House favor immigration restriction, as do President Coolidge and his Cabinet.

6. There will be no changes of consequence made in the present tariff law.

7. Congress probably will adopt a resolution requesting the Interstate Commerce Commission to make a general review of railroad rates, with the purpose in view of reductions. Such a resolution, however, probably will bring about no results which would not come under the present policy of the commission.

8. There will either be no legislation dealing with the consolidation of the railroads or it will seek voluntary rather than compulsory consolidation and will have no immediate effect upon the position of the carriers.

There is little in such a forecast which should prove alarming to business and much that should lend confidence. All things are possible, among them that the Democrats in Senate and House will join solidly with the Radicals, prevent any kind of tax reduction legislation and seek to scrap the Transportation act of 1920 and carry out other of the La Follette ideas. But it is a difficult thing to find any one in Washington, in touch with the real situation, who will in all honesty sponsor such a prediction. Senator La Follette will not, and while some of the Democratic leaders are publicly launching broadsides at Secretary Mellon where tax questions are involved, they are privately forecasting that a tax reduction program will go through and are expressing the hope that they may be able to obtain, in reaching a compromise, some of the principles, such as an increase in the inheritance tax and a tax on stock dividends, for which they are making a strong fight. And they are prepared to compromise where their pet measures are involved, just as they hope to obtain compromises from the Re-

There is certain to be an almost endless publicans.

controversy carried on on the floor of the Senate and House by certain of the Radicals and Democrats over the tax reduction proposals and the bonus, speeches will be made by those who are sincere in their endeavors and those who are seeking political advantage in various localities where attacks upon big business make political reading which their thousands of constituents devour, but the probability of the legislative trend following their suggestions to a conclusion is too slight to be given serious consideration. The railroads and other business and financial interests need not be greatly distressed by such efforts.

The latest advices received by Government departments which have close contact with the industrial, business and financial interests of the nation are also most encouraging to a continuation of prosperity into the new year. Reports received by the Federal Reserve Board from the twelve reserve districts show that there is no dangerous symptom in the credit fabric of the country; that the industrial expansion of 1923 and the heavy movement of crops have been handled without a weakening of the nation's banking system.

N EITHER have there come to the Government any reports which indicate a danger of the industrial and business interests abandoning the conservative attitude taken by the business community since the boom times of the Spring of 1923 and entering upon an era of speculative activities and rising prices that might endanger the stabilization of the nation's activities on a sane basis.

Late reports indicated that building operations will be continued in 1924 on a scale which will help to maintain the prosperity enjoyed by many affiliated industries in 1923, but there is nothing to forecast further unjustifiable demands by labor connected with the building trades such as threatened to bring about a violent cessation of building activities last year. The payment of bonuses in the building trades has disappeared in practically all sections of the country, and Government experts do not believe that they will play an important part in the building operations in 1924. Prices of building materials and house furnishings are still out of line with prices of other commodities, although they have declined, and it is believed that this situation will be worked out in a manner which will be helpful rather than harmful to a continuation of building on what may be accepted as a satisfactory basis, which will contribute to general industrial activity.

Relieved of their worst fears of legislation by Congress which would cut deeply into their earnings, the transportation lines, in the opinion of most Washington observers, will face another prosperous year and will continue to build up their equipment and improve their properties. There is another point which should be made in this connection. If the railroads are to handle in 1924 anything like the record-breaking traffic which passed over their lines in 1923, they must of necessity add to equipment and make other betterments to their systems. Otherwise they would break down in attempting the task. It is the belief of some students of railroad questions that transportation records will be somewhat lower in 1924 than in 1923, but that they will be maintained at high levels.

It has been frequently stated that the present industrial and business situation

is distinctly "spotty," and, in fact, that word had been harped upon by those who have sought to find reason for pessimism in the outlook until it has become a sort of household word in the business world. The "spots" most frequently selected as carrying out the argument that industrial collapse may be brought about by the curtailment of a single industry are building operations, railroad equipment orders and transportation in general and the steel industry.

Others have contended that this or that industry is profiting at the expense of another; the automobile industry, for instance, at the expense of the clothing and shoe industries. Industrial and business prosperity, it has been argued, is not general, but "spotty."

A study of these questions has been made by Government experts, and the conclusion reached that no switching of the consuming market which adds temporarily to the profits of one industry to the temporary lessening of the profits of another industry is of sufficient consequence to threaten the general prosperity of the United States. And as to the danger of a slump in an individual industry, such as building, steel or transportation, bringing a collapse of prosperity in 1924, there is no substantial evidence at hand of such an emergency being faced.

The Government economic experts pay little attention to the ups and downs of Wall Street quotations except to recognize that these bulges and slumps in security prices have an important psychological effect upon men engaged in various business and industrial activities throughout the country. A major slump

in the market causes hesitation on the part of many classes of business men, although it may not foretell the approach of a major depression. The present strong tone of the market is accepted as an interesting and encouraging indication of what may be expected in the early months of 1924. But the market notwithstanding, Government experts are of the opinion that the trend will be favorable in the business and industrial world for some time to come.

There is another factor in connection with the position of the United States which is much talked of in Washington in reviewing developments in 1923 and looking ahead into the new year, and that is the large consuming demand which has been maintained by the American people. This demand was kept up without serious interruption last year and promises to remain as an important factor. It is built upon two major things, namely, the increased wages paid by practically all industries and the increased savings and purchasing power of the masses of the people as a result of prohibition.

Government experts enter into no arguments for or against prohibition, but their reports make it appear beyond any reasonable doubt that the release of many millions of dollars which once were spent for alcoholic beverages by the masses of the workers has helped materially to place the consuming power of the workers on a new basis which has proved an important factor in helping to maintain the high levels of production which were experienced in 1923. That this plays a more important part in the

increased industrial activity of the nation than has been generally realized is now seriously contended.

At the beginning of 1923 there were some industries which expected that wage deflation on a considerable scale would be effected in the following twelve months. Events proved that this was not to be the case, and Washington observers who look forward into 1924 see no evidence that there will be any radical and general slashing of wages in the new year. It is the belief here that employment, at least for another six months, will be maintained at a level which will make any severe wage cuts improbable, and that where readjustments are made they will be made gradually and on a basis which will not threaten to bring on severe labor disturbances.

The maintenance of what may be termed high wages in 1923—and they certainly were high as compared with the pre-war standards—forced manufacturers to seek ways to safeguard the narrowing margin of profits which high wages not accompanied by parallel increases in prices received for commodities was bringing about. Government investigations indicate that these efforts on the part of industries and manufacturers tend greatly to increase efficiency of production. This, it is said, has been found in the steel industry as well as the automobile industry, to mention but two cases in point. And it promises to be of increasing importance in the industrial life of the nation.

As a general proposition, as Secretary Hoover said, "the odds are favorable to

1924." Even our foreign commerce, about which so many pessimistic observations have been heard, is stabilized at new levels and is in a stronger position than that of most other nations. While exports form but a small percentage of the output of American industry—and some contend that the United States is gradually becoming even more independent of European markets—the export trade is of considerable importance. In this connection it is worthy of comment that the United States is reaching out for new markets in South America, Asia and other countries than Europe and is meeting with no inconsiderable success in building them up.

A review of 1923 establishes beyond reasonable doubt that the United States has entered upon a new era of industrial activity, where the levels and standards of pre-war days may be put aside as things which will not return. Industrial, business and financial interests have supplied many evidences of a new understanding of the factors and methods which make for stability and sound prosperity. Efficiency in industrial production has increased rapidly, the consuming power of the American public has been stabilized at a new level which should assure a continuing market for increased industrial output and—of equal importance—the standard of living of the masses of the people is higher than at any time in the past. There are numerous reasons to believe that these conditions will again be found in 1924 and that there will be further progress along sound lines rather than a serious recession.

Trouble Impends, Next Year if Not This

By EDWARD A. FILENE

President William Filene's Sons' Company

IN looking forward to the year 1924 and attempting to forecast the business conditions which will prevail, we find ourselves confronted with an apparent paradox: On the one hand, an array of facts which point unquestionably to a year of increasing difficulty; on the other, a comparative certainty that these forces, powerful as they may seem, will be warded off and their influence largely deferred for a period of a whole year, with the result that 1924 will in reality probably be a fairly good year, although it will be "spotty."

According to prevailing conditions and theoretical factors, 1924 offers an unpleasant outlook. Europe, still overrun with militarism, continues to support her large armies by means of taxes that weigh too heavily upon people already overburdened by war taxes. The same martial spirit has led her to apply to her own use the lesson so bitterly learned in the World War: That one of the best weapons in time of war consists of industries which can be transformed quickly and easily into the manufactories of the necessities of war. High tariff walls have been erected to protect those industries, because they are not suitable or profitable to the country, and, therefore, cannot exist without very high protection. The results of this policy are: The normal, natural occupational pursuits of each country are being overtaxed; the cost of living—and, therefore, the cost of production—has been raised too greatly to permit free exportation of the country's products. The dissipation in militaristic enterprise of the rela-

tively scant wealth of Europe, the bad currencies, which make imports difficult or undesirable, together with political, industrial and tariff policies that make it constantly more difficult for each country to sell its products to other nations, are greatly diminishing its purchasing power, not only its ability to buy of us, but also of South America, China, Japan, England and other countries, and these in turn are, therefore, less able to buy of us.

Because of our inability to export more freely at profitable prices, we shall be more and more dependent upon our domestic demand. And yet it is apparent, even to the most casual student, that that demand is less than our present producing power. The outcome is clear: The natural desire of every business man to maintain his volume of business by getting a larger share of the total will inevitably bring about an intense competition—yes, a super-competition—with diminishing prices and diminishing, if not vanishing, profits.

This, in my opinion, is the situation which we face. The forces which I have mentioned are at work, and, in theory, 1924 should begin poorly and grow constantly worse. Fundamental conditions show scant basis for prosperity in the coming year.

However, notwithstanding all this, I believe, as I said at the outset, that the effects of these forces will be deferred for almost a full year and that 1924 will be a fairly good year.

In spite of the amount of construction work that has been and is being done, the building and housing shortage is still large. Railroads and public service companies are still lacking in adequate equipment.

Above all, I think we may expect to see low interest rates in general, brought about largely by a low Federal Reserve rediscount rate. Quite independently of whether or not the latter will be justified, it must be acknowledged that it will help greatly to stimulate business and will serve the added purpose of thereby enhancing the satisfaction of the general public with the existing Administration at Washington.

A further factor that will exert great influence upon business conditions in 1924 is the general realization among business men that a period of "difficult times" is coming. They will, therefore, exert every effort to defer it as long as possible and force business to the best of their ability. This will react to their benefit, not only in the immediate results of their business of the time, but will serve a further purpose in putting them in as good a position as possible to meet the period that is to follow.

In 1925, I feel, we shall have not only the depression indicated by the economic forces at work, but shall, perhaps, pay an added penalty for the 1924 inflation.

Unsympathetic as it may seem at first sight, I truly feel that the coming depression will be to an appreciable degree a benefit to the country. Out of it will come mass production and mass distribution and, as a necessary part of them, a degree of efficiency in the elimination of waste and extravagance which today would seem unbelievable. The resultant of these will inevitably be a reduction in the cost of commodities and hence a substantial gain in the purchasing power of a weekly wage. It is unfortunate that these benefits cannot come without the hardship of a business depression; but Necessity is ever a nearer relative to Invention than Wishes.

In conclusion let us consider what can bring about general, true prosperity in this country. The solution lies largely in making it possible to export freely and profitably. It is equally apparent that exportation on an appreciable scale will continue to be impossible as long as the countries of Europe pursue the so-called programs of national defense which they now regard as so essential to their safety. The problem is, therefore, reduced to removing the threat of war which those countries believe menaces them. This can very largely be accomplished by action on our own part:

1. The United States should join the World Court as the most important, necessary and effective step toward strengthening international law, which is the only substitute for militarism and war. The International Court, properly supported, will make it unprofitable to continue the international economic war that is now demoralizing the prosperity of Europe and removing its possibilities of normal prosperity and buying power.

2. The United States should make laws that forbid the producers of this country to furnish food, war materials, financial help, or any other necessities of war to warring countries without the permission of the Government.

Both of these suggestions can be carried out without our joining the League of Nations. The addition of the great power of the United States to that of the fifty-four other nations now members will, as far as is practically possible, remove the threat of war and give a firm foundation to the restoration of peace and prosperity in Europe, with a far greater likelihood of true prosperity in this country in 1924 and the years to follow.

Europe's Capitals Face the New Year Anxiously

London Feels Labor's Victory—Paris Concerned Over Franc—Berlin in Suspense on Reparations

Special Correspondence of The Annalist.

LONDON, Dec. 24.—Business interests, especially those of this city, face the approach of the new year in a state of considerable depression and apprehension. There is a general feeling of thankfulness that the year's results from the disorganized economic state of the Continent have been no worse. The one hope somewhat strongly held is that the work of the committees which are about to study the reparations problem will lead to a not-too-distant settlement of the whole matter which will relieve British unemployment. The latter is commonly accepted as the chief evil of our situation; directly, in its imposition of Government doles and in the grave reduction of purchasing power among our home population; and indirectly, in the political results which now oppress the business mind. Settlement with Germany, as the probable means of bringing unemployment with manageable dimensions, stands first in business calculations.

Political influences are burdensome, however; and while many of the current fears of Labor policy are no doubt exaggerated—some of them almost approaching the fanciful—this element is a serious item in the present situation.

General expectation that the Labor Party will very soon have a chance to try its hand at the conduct of the Government has apparently undermined to some extent confidence in Government securities. Though a capital levy seems impossible under the present political division of Parliament, since it is unbelievable that the Liberals would lend Labor their votes to carry out such a plan, the business man's fear of the idea, and the related fear that a mere Labor Government would result in a flight of capital from the country and in a serious unsettling of credit, are undeniably present in the business community, and have the influence which might naturally be expected from them. Even those who discount the probability of such results from a Labor Government are disturbed by the abnormal parliamentary situation, and by what they consider the probability, in the absence of a majority in any of the three parties, that there will be another year of muddling with the European situation, with the chance, despite the coming reparations study, that the remedy on the Continent will be so far delayed as to make our present difficult position still worse.

The favorable features of the business situation here are the appearances of a moderate improvement in trade, the presence of ample banking resources, and a fairly high credit position, considering the difficult times through which we have passed.

The year has been rather a disappointing period for British business. Financial London regards the funding of the British debt to America, early in the year, as the only achievement of real consequence so far accomplished in straightening out post-war tangles. Sterling has fallen some 10 per cent. from the year's high point reached by the influence of the debt settlement. In the early half of the year security values rose under the influence of cheap money, but when in July the bank rate was raised to 4 per cent. there followed a new collapse of values, from which so

far there has been no complete recovery. Government securities, as the year draws to a close, are at a low point for the year, from 5 to 8 per cent. below the peak of 1923.

In the presence of the complications of politics and economics on the Continent there is a turning toward America, with the hope, though it is faint enough, that American participation in the new reparations investigation will somehow be the means of bringing American financial power to bear on the reconstruction of Europe. In not a few quarters it is the belief that without substantial American aid Europe can hardly extricate herself from her present difficulties.

It is true, of course, that some of Europe's smaller nations have been to a large extent set upon their feet economically through the assistance of more powerful neighbors. But these few instances merely relieve the generally depressing effects of the rest of the picture as London views it. The guarantors of the little nations are themselves in such difficulties that not a little opinion here tends to the view that the tangle of depreciated currencies can be cleared only by a completely new start.

From the point of view of a foreign-trading country like England, the state of the European currencies is most threatening. The French franc has this month gone to the lowest value recorded in this market. Belgian currency is nearly at the lowest point it has ever touched. Italian has only one-quarter of its normal value; German marks have utterly disappeared. Among the varied hopes for the coming year is the hope that the very gravity of the situation will force an allied accord which is now lacking, and that with real co-operation among the Allies and affirmative assistance from America some safe way out of the present chaos can and will be found.

Special Correspondence of The Annalist.

PARIS, Dec. 22.—France would enter the new year under favorable conditions but for the doubt, uncertainty and some degree of actual apprehension caused by the decline in the value of the franc. This decline has been in progress, with brief recoveries, since the beginning of the Ruhr occupation last January. The cause of the decline was at the outset ascribed to the fears of foreign complications which might result from the occupation; but in recent months it appears to have reflected actual commercial needs for increased credit. It has been lately accentuated by a pessimistic attitude on the part of the French public, though that attitude has not been justified by the situation.

There has been a great and unquestionable improvement in the course of this year in the economic position of France. Development of industrial production is shown by a coal production in October amounting to 3,690,000 tons, nearly equal to the monthly average before the war. In October, 1922, coal production was barely half this amount. Iron and steel production has likewise increased largely over 1922, and the same is true of agriculture. Foreign trade has greatly increased, both in tonnage and in value, and the balance on merchandise account is so nearly attained that if account is taken of the invisible imports, such as the expenditures of tourists, the resulting balance of all items is favorable to France.

Improvement in public finance has

also been accomplished, though this is not understood abroad. Excluding, of course, the expenditures on reconstruction, which are charged against the reparations which Germany is expected to pay, the ordinary budget now balances. Tax returns for the year will show an increase of some 3,000,000,000 francs over last year. Apparently the disposition of the Chamber of Deputies to spend rather freely on the eve of next Spring's elections was responsible for a part of the present public misgiving, but the firmness of Premier Poincaré in suppressing this tendency, particularly on the issue of increased salaries for public officials, should have been reassuring. It is hoped, and in financial quarters here it is believed, that the new Chamber, regardless of its precise political composition, will recognize the need of keeping ordinary budget expenditures to the lowest possible level, and will therefore justify a greater public confidence in the trend of the Government's finances.

In the financial markets it has been hoped and expected that the franc would recover as soon as the year-end settlements covering commercial needs had been completed. Such a recovery in the rate has usually occurred in January, and is expected now as one of the elements in the 1924 business situation. Imports in 1924 should be visible and helpfully diminished by the greatly lessened need of importing wheat and coal. The harvest this year was so ample that imports of wheat will be almost negligible. France's excess imports of coal in 1923, amounting to 1,800,000 tons, were made necessary by the cessation of German deliveries on reparations account; they will apparently be replaced in 1924 by renewed German deliveries. The effect of these two changes from 1923 on the foreign trade balance should affect favorably the exchange value of the franc, and presumably will do so.

On the exchange rates in 1924 will largely depend the scale of costs of living, which are now so high that they prevent the needed and desired reduction in the volume of paper circulation of the Bank of France. The Government, in the course of this year, has reduced the total of advances to it by the bank by 800,000,000 francs; but the total circulation has been kept up by the needs of the commercial public, which in turn rise or fall according to the level of living costs. The index number of the cost of living had risen in October to 430, an increase of nearly a hundred points over the level of 334 in October of 1922, the level in 1914 being taken as 100. In view of the present high level of living costs, the markets here are not surprised at the failure of the note circulation to diminish.

In addition to the future state of French foreign trade, the outcome of the struggle over German reparations will also have a great influence on the value of the franc. As matters stand, the credit of Government finance and the rating of the currency hang on a making good of the Government's policy of treating the reconstruction expenditures as a recoverable charge against Germany. Even with German affairs admittedly now in a condition of much disorder, there is a strong belief in France that if Germany really wished to do so, she could make payments to France which would favorably affect the standing of the franc. Financial Paris is confident that this could be accomplished if, for example, the German customs were

to be pledged against payments. It is hoped here that the investigation of the new committees under the authority of the Reparations Commission will throw some light on the practicability of such an arrangement.

Special Correspondence of The Annalist.

BERLIN, Dec. 22.—Germany's outlook on the coming year 1924 can hardly be described without some review of her black year of 1923, for in the twelve-month now coming to a close utterly new conditions have come into being, new forces have been set in operation, and the near future will be very largely determined by these and by the effect of what may be a new policy of the allied creditors of Germany under the Treaty of Versailles.

The year begins, and ends, with the Ruhr occupation by France and Belgium, and the new conditions and forces have been produced by that occupation and the German reaction to it. It represents the first break in Germany's process of recovery since the end of the war, and only shipping, in part, has escaped the general blight. Not only trade and production but politics as well have been gravely disorganized, parliamentary government becoming so difficult and ineffective that only the substitution of a dictatorship momentarily subject to abolition by the Reichstag has made it possible to carry on the business of the Government.

That the present difficulties of Germany are in large part the inevitable results of her own mistaken and foolish policy of "passive resistance" to the Ruhr occupation, with its immense and finally insupportable drain of idleness wages to the workers of the Ruhr does not change the fact of the presence of a crisis, nor lessen its severity. As her officials have finally admitted, Germany has lost the war a second time, and is suffering the peculiarly unmanageable consequences of its special character. The ruin of a country's financial system, the disorganization of its trade and industry, and the impoverishment of a large part of its people, are defeats difficult to retrieve; and restoration is made more difficult by the confusion and instability of the political forces through which, finally, such remedial action as is taken must be secured.

Reparations seem certain to dominate next year in Germany, as they have dominated in 1923. The worst features of the present situation are the results of the direct and reaction effects of the reparation policy expressed in the Ruhr occupation. Germany has been "going it alone" in her resistance until she has reached a point where seemingly she cannot recover at all without an adjustment that shall be both definite and, in the belief of Germans, possible of fulfillment. Disregarding the theoretical justness, or otherwise, of the French claims on Germany, the psychological attitude of Germany toward them is a fact which must be taken into account if progress is to be made. Even a temporary adjustment, if it appealed to Germans as reasonable, would at once start the recuperative processes.

In the political field the main fact is the absence of any stable political system. The present Reichstag is held not to represent the actual opinion of the country; yet though the Socialists are both the necessary supporters of the pres-

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THE BANKING YEAR

By FRANK H. McCONNELL

THE year 1923 was one of continual change in the world of finance. It was called upon to re-establish itself upon a foundation that is quite as difficult of understand and appraising as the abnormal groundwork on which business rested in the stormy war years, the inflationary years immediately following, and in 1920-21, the period of marked depression.

With the approach of 1922 there came a gradual thawing out of credits, the slow warming up of the economic machine and, for the first time in well over a year, the promise of better things to come. This promise was fulfilled adequately in 1923 and the industries of the country were able to go ahead with reasonable speed even in periods when the rest of the world was torn with political and commercial strife. This proof was probably the outstanding evidence that came out of the twelve months just ended. It showed to the satisfaction of most American business men that the United States is a self-contained unit, although, naturally, it too must depend for its greatest measure of business success upon the buying and selling resources of Europe.

With Europe still in a turmoil, and at the close of 1923 apparently worse off in the main than at the start, leaders of

American finance began early in the year to concentrate upon domestic business and domestic opportunities. The question of Europe and its eventual salvation was relegated into the more dim recesses of the brain while attention was paid to the further development of American resources, the broadening of American production and consumption, the strengthening of the weaker links in the economic chain embracing banks, railroads, industries and labor, and the establishment of business on a sound though somewhat twisted foundation.

The results of this concentration were many and encouraging. One of the most interesting exhibits was set up in the Summer months, when business slackened moderately, only to revive as December neared; this entire performance having been in effect a nation-wide experiment in the new science of trying to "regulate prosperity." It marked the first time that such an experiment had been attempted on a broad scale, and the achievement was sufficiently great to bolster the reputation and prestige of the Federal Reserve system and to create greater confidence in the ability of men to fore-arm themselves against trouble by means of forewarning themselves. Entering into this experiment was the advancing of the rediscount rate from 4 to 4½ per cent. in the New York and Boston Federal Reserve Districts.

A brief summary of the events preceding the increase, which was an-

nounced on Feb. 21, can be made in the statement that business had in the first two months of the year shown too great speed; it appeared to be running away from itself and a dangerous inflationary boom seemed near at hand. The Federal Reserve Banks sent out warnings against the tendency of manufacturers and retailers to overexpand, thus creating a possible credit stringency; the Federal Reserve Board and other Washington offices issued bulletins couched in similar admonishing terms; and, simultaneously, the several thousands of banks in the country took up a similar cry.

A survey of the situation immediately following Feb. 21 indicates that these warnings met with a response that was unexpectedly wide and prompt. In less than one month after, the various commercial agencies of the nation began to report "cautious buying based on current needs" and a "tendency to hold back until a more careful study has been made of their markets." And the wheels of industry began to slow down—although still keeping a rate that was substantially above previous years—until the business of the country righted itself and then again began to move forward. The restraining of overenthusiasm and the gradual let-down in the Summer months contrasted vividly with the sharp depression of 1920 and 1921, and at no time in the entire process was the country rudely jolted, were men thrown out of work or the bankruptcy courts flooded.

As an accomplishment, this signalized a step in the direction of greater regularity of the flow through business channels, and, while only a start and regarded by bankers as such, it at least lighted the way for uncharted years ahead.

From a strictly "banking" view, restricted to a consideration only of the profits of the nation's banks, the year was even more successful than it was in most industrial divisions. Profits were substantial, extra dividends numerous and the steady buttressing of reserve strength was carried on to such an extent that member banks of the Federal Reserve System, as of today, are borrowing less money than they did one year ago. The same condition is true of industries. These, too, liquidated their inventories and, while the banks have ample funds to take care of whatever legitimate requirements may arise, the call on banks for commercial money is relatively small.

A study of figures illustrates most graphically this truth and, with the steady growth of the Federal Reserve System, even against opposition which in the last year mustered considerable strength, the words Federal Reserve System and the nation's banking system have become practically synonymous.

As of the close of business on Dec. 26

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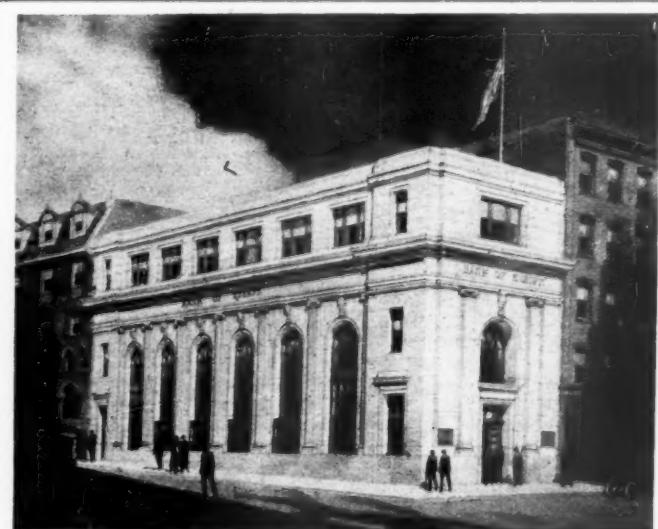


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Canada in 1923 and 1924

By WILLIAM LEWIS EDMONDS



IN EIGHTEEN HUNDRED AND TWENTY-THREE was an unusually peculiar year in respect to the financial and industrial life of Canada. Contradictions were much in evidence. Nature was bountiful and the country's basic industries were liberally productive. But, except in certain particular instances — and these largely due to export and not to domestic demand—the movement of ordinary merchandise was neither as active nor as heavy as was hoped for early in the year. At times spurts of activity were experienced, but they were almost invariably followed by periods of dullness. In other words, business was "spotty" throughout the year. This was particularly true in respect to shipments of merchandise from Eastern Canada to the Prairie Provinces, where the accumulated indebtedness of the farmers—although lightened to some extent from the revenue obtained from the fairly good harvest of 1922—continued to handicap business. However, the industrial situation undoubtedly improved during the year, and in certain branches to a material extent.

General betterment began to manifest itself in the iron and steel industry with the first month of 1923, when the railways placed initial orders for rails and other equipment. For several months the improvement was steady. Although at no time in the year were more than one-half of the country's blast furnaces under operation, the output of pig iron for the eleven months ended November was in excess of the corresponding period of 1922 by 114 per cent. and was the largest since 1920. Production of steel in the eleven months was also the largest in three years and shows, compared with 1922, a gain of 92 per cent. Aside from the purchases by the railways, the demand for steel was largely of a hand-to-mouth nature. There was a striking increase in the export trade under the general classification of iron and steel and their products, total value for the twelve months ended November being \$66,573,394—a gain over the corresponding period of the previous year of nearly \$28,000,000. The increase in exports extended to all lines coming under the classification but particularly to automobiles, the value of which, including parts, aggregated \$37,180,649—in excess of the previous year by \$15,300,476 and of two years ago by \$29,410,728. The extent to which American automobile companies have extended their branch plants in Canada for the purpose of participating in the British preference on imports from overseas Dominions has been an important factor in developing Canada's export trade in automobiles.

Imports under the classification of iron and steel and their products increased by nearly \$50,000,000 to \$172,546,678, and of this total \$151,822,730 came from the United States, as compared with \$110,600,000 in the corresponding twelve months of 1922. Most important imports from the United States were: Rolling mill products, \$42,930,572, against \$22,609,257; automobiles and parts, \$29,121,100, against \$27,042,265; machinery, \$25,233,307, against \$21,322,464; farm implements, \$11,098,601, against \$7,606,048.

Among Canada's leading manufacturing industries none experienced such all-round growth as the pulp and paper industry. Productive capacity of newsprint mills was increased last year by about 114,000 tons and it is estimated that by the end of 1924, with completion of undertakings under way or in

contemplation, 150,000 tons will be added to the aggregate capacity. New Brunswick has been added to the list of newsprint-producing Provinces, making four in all, while it is expected that in 1924 Manitoba's first mill will come under operation. Pulp and paper exported in the twelve months ended November aggregated \$139,373,683, an increase of \$23,433,826, or rather more than 21 per cent. Paper alone had a value of \$92,589,172, an increase of \$18,319,656. Exports of paper to the United States had a value of \$85,416,849—an increase of nearly twenty-one and one-quarter millions, and of pulp \$38,709,888—a gain of \$5,538,929. In the 1923 session of Parliament legislation was enacted empowering the Dominion Government to prohibit the exportation of pulpwood from public or privately owned lands. The new law does not, however, go into operation except by order in council. In the meantime a commission appointed by the Federal Government is taking evidence at various strategic points throughout the country as to the wisdom of giving effect to the new law. Much of the evidence is opposed to the innovation, pulp and paper manufacturers being so far about its only proponents.

There was a decidedly marked improvement in industries devoted to the production of railway equipment. This refers particularly to locomotive works and railway car shops. The former had been closed down for about eighteen months but, with the opening of 1923, orders began to come in freely from the railways, most of the locomotives wanted being of the larger and most costly type. As a result, locomotive plants were kept well employed last year. Most of the car manufacturing plants had also been closed down for a year or more previous to 1923 but then, with repairs and orders for new cars, a marked change took place. For example, one large company, which in the whole of 1922 constructed only fifteen passenger cars and nine freight cars, early in 1923 obtained an order from the Canadian National Railways to the amount of \$7,500,000. One company, which in 1922 experienced a deficit of \$586,632 and in 1921 of \$892,632, had a net income of \$1,427,573 available for dividends at the close of the fiscal year ended September last. Another car company earned more than \$500,000 net in the last half of the year.

Experiences of the textile industry last year were somewhat varied. The cotton textile industry, although experiencing a rather better business in the first half of the year, had, on the whole, a fair turnover, although it would undoubtedly have been more satisfactory but for the adverse influence of the sharply fluctuating raw market.

Last year was anything but a satisfactory one for the woollen industry—both in respect to cloths and knit goods. Lateness of the Spring and the remarkable mild character of the Fall were contributing factors, but manufacturers assert that the principal reason for the unsatisfactory trade experienced was increased competition from British mills, due, in turn, to the increased preference accorded under tariff changes effected in each of the last two sessions of the Canadian Parliament. In imports of tweeds of British manufacture in the first seven months of the current fiscal year there was an increase of more than 77 per cent. Socks and stockings, a line which Canadian manufacturers have of late years—as a result of the absence of German competition—been turning out in increasing quantity, also came in more

freely from the mother country, the increase in the seven months ended October exceeding 26 per cent., while in underwear from the same source there was an increase of more than 55 per cent. Still another contributing factor to the increase in imports of woolen goods is the lower rates ruling on British and European exchange. Even before increases of 1922 and 1923 in the preferential tariff, the woollen industry of the country was experiencing a decline, due to trade depression and lower prices—the census of 1921 giving the factory output of woolen cloths of that year a value of \$13,696,300, as compared with more than \$28,000,000 the year before. And now, with the increase in the preferential tariff as a further menace, the manufacturers are endeavoring to obtain a higher general tariff on woolen goods and, as a preliminary step, are urging the Federal Government to send an expert to Great Britain to investigate the industry in that country, particularly with a view to ascertaining the relation of wages to cost of production.

A rather remarkable situation prevailed in the flour milling industry in the greater part of the year. Production was much larger and sales heavier than in the previous year. On the other hand, profits were unsatisfactory, due to reckless price-cutting by certain milling companies both in Canada and Great Britain. In the third quarter, however, this disturbing practice was discontinued, with the result that the last three or four months of the year saw profits fairly satisfactory. Exports for the twelve months ended November had a value of \$63,432,169, an increase over the corresponding period of 1922 of \$10,832,505.

The lumber industry was, on the whole, rather better than in 1922 and in all parts of the country old stocks were disposed of. The feature of the year was the further expansion experienced by the lumber industry of British Columbia, due in the main to the larger shipments via the Panama Canal to ports on the Atlantic Coast and to Europe and to the Orient via the Pacific. Mills in the Eastern Provinces experienced a more active trade in the first half of the year than in the last half but, on the whole, the results were somewhat better than in 1922. Exports under the classification of unmanufactured wood were much in excess of 1922, total value for the twelve months ended November being \$124,612,912, as compared with \$90,944,462 in the corresponding period of 1922.

A marked recovery was made last year both in the production of certain minerals and metals and in the aggregate value of total output. The value, according to a preliminary estimate of the Federal Department of Mines, was \$214,102,000. This is an increase over 1922 of \$29,804,000 and is the second largest in the history of the Dominion, the record of \$227,859,665 having been attained in 1920—the year of abnormal prices. In coal, lead, zinc, asbestos and cobalt, new records were established. But the outstanding feature was the remarkable recovery made in the production of nickel and copper. After being closed down for a year or more, the mines, smelters and refineries of the nickel companies came under operation, and although total productive value naturally fell far short of certain years in the war period, it amounted to \$18,433,000, as compared with only \$6,158,993 in 1922. Copper output more than doubled, the total being 86,312,000 pounds, as compared with 42,879,818 the year before, while the value was \$12,515,000 against \$5,738,177.

Lead produced was 112,600,000 pounds, an increase of 19,293,000, while the value advanced from \$5,817,000 to \$7,882,000. Coal production—due, on the one hand, to better demand and, on the other, to less disturbance from labor disputes—exceeded that of any previous year, and while the value—\$74,269,000—was greater than in 1922 by near \$9,000,000, it was some \$5,000,000 short of the record of 1920. Gold production—owing largely to shortage of hydro-electric power in northern Ontario in the first third of the year—was slightly less than in 1922, the value being \$24,382,000, as compared with \$26,116,000. Silver was produced in larger quantity but the value was but \$10,944,000, as compared with \$12,576,758 in 1922.

There was a substantial growth in 1923 in Canada's trade with the United States, the aggregate having a value of \$1,035,099,500 for the twelve months ended November, as compared with \$833,771,596 for the corresponding period of the previous year. Imports from the United States increased by nearly \$114,000,000, the value being \$615,205,580, as against \$501,445,464. This increase extended to nearly all general lines and particularly to products of iron and steel and non-metallic minerals, the former having a value of \$151,822,730, as against \$110,598,675 the year before, while the latter rose from \$98,467,866 to \$146,797,260. Exports to the United States rose from \$332,326,132 to \$419,893,920, the largest contributing factor to the increase being under the general classification of wood and paper, the aggregate value of which was \$226,375,202 (more than one-half the total export trade) as compared with \$171,666,958 in the corresponding twelve months of the previous year.

The financial and industrial outlook for 1924, while not without features that give some concern, is on the whole more reassuring than was the case at the beginning of the year just ended. That confidence in the financial resources of the Dominion has been strengthened by the experiences of last year there can be no doubt. One contributing factor was the rather remarkable success which attended the flotation last Fall of the Federal refunding loan. The Government asked for \$172,000,000 and there were some who feared this could not be realized on the domestic market. But the Government obtained \$200,000,000 and a few days later the Ontario Government met with a similar measure of success with a \$40,000,000 offering.

Last year was undoubtedly the most trying the chartered banks of Canada have experienced for many years. Two of them had to draw upon their reserve fund to cover losses, a couple of the weaker ones were merged with stronger institutions and, in one instance, there was a serious failure—due to bad management and heavy losses extending over a number of years. Although experiencing a smaller volume of business, all the banks, with one or two exceptions, were able to pay their usual dividends and, in almost every instance, strengthened their position in respect to liquid assets. Money on deposit with the banks, trust and loan corporations and other institutions is in excess of a year ago by several million dollars, while a similar condition obtains in respect to the amount available for the business requirements of the country.

Necessarily, in a country like Canada, the measure of its prosperity is, in the main, determined by the condition of its agricultural industry. The yield from the harvest of 1923 was by far the largest ever experienced. True, the value, owing to low market prices obtaining,

Continued on Page 33

Building in 1923—and After



BUILDING construction had a phenomenal year in 1923—a record high peak in the Spring, marking the close of a building cycle at near to the usual three-and-a-half-year period; then a pronounced decline brought about largely by voluntary restraint undertaken to prevent a crash from overexpansion; and in the closing months of the year, an unexpected and vigorous expansion.

Prices for construction materials are lower than six months ago; building wages, on the contrary, are at least not lower; and there is a very pronounced shortage of skilled mechanics and construction labor, with no prospect that it can be appreciably lessened within five years at the best, and more probably not within a decade. Yet in spite of the high cost of construction—excessively high in relation to other prices—the country seems determined to carry through a great volume of new building in 1924.

The course of construction in the coming year is a matter vital not only to the construction industry, but to the business of the whole country as well, for business in general depends more intimately than is commonly recognized on the prosperity and the resulting purchasing power of the construction industry and its vast range of supplying industries. No other single factor is more potent in determining good or poor business. Construction is the barometer of general welfare. All construction development except that of home building anticipates prosperity. Home building follows prosperity, and is a tangible result of it.

Continued pressure for a large amount of new construction is to be expected for some years to come. This is indicated, apparently beyond question, by the curve in Chart I. This is based on the value of building permits in nineteen large cities outside of New York, corrected for seasonal variation and for price inflation since the close of the war. The normal line shows the estimated value which permits should have attained, with allowance made for seasonal variation and price fluctuations and account taken of the natural increase which should occur in a growing country. Though permit figures admittedly do not precisely represent volume of construction, the errors tend in a considerable degree to offset each other, and the curve as here given is believed to represent with approximate correctness the relative accretions of building volume from year to year, making possible a comparison by years.

Great deficiency of construction in the years following the war is clearly indicated by the sag of the curve below the normal line, while the curve also shows that construction has been below normal since the beginning of the war. It is only within the last year and a half that we have begun to gain on this great volume of deferred construction. It is a fair inference that in the near future new construction must provide an additional volume of buildings roughly equal to the area between the curve and the normal line since the war. Unless a check is interposed by reckless congestion within the industry itself (as occurred early in 1923), or by the development of the current business cycle as determined by other components of it than construction, building should logically continue at high volume for some years to come. We have to consider, therefore, for the purposes of a forecast, the condition of the construction industry by itself, and the pres-

By NOBLE FOSTER HOGGSON,

President of Hoggson Brothers, Building Construction, New York and Chicago.

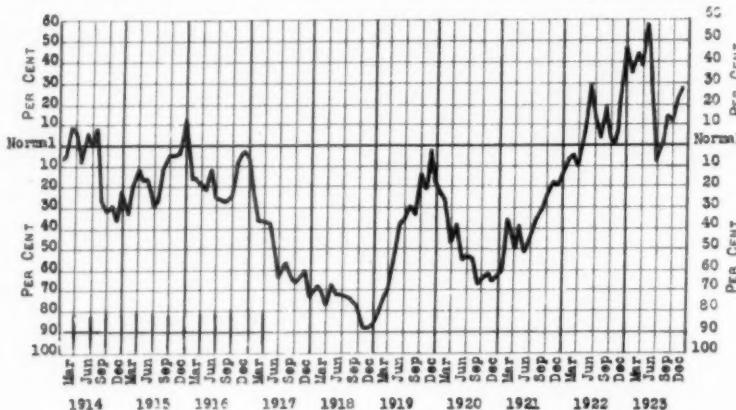


CHART I.
Value of building permits in nineteen cities outside of New York plotted against the normal line.

ent state (so far as we can discern) of the business cycle.

Chart II. shows the cost of material prices in comparison with the price of all commodities, for the same period. Note, in Chart II., that the materials cost curve has been above the general price level since August, 1919; this disparity is one of the special present burdens on the industry. The rise in labor costs cannot be presented with enough accuracy to warrant charting; but labor cost is extremely high, and is another recognized burden on building.

The greatest burden on the industry is the shortage of skilled mechanics, produced in large part by the past policy of the labor unions involved; and our present immigration laws are such that we get practically no help from other countries. Building costs of all sorts would come down if there were a larger and more nearly adequate supply of employable labor. The acuteness of the present situation is shown by the following statement by John W. Cowper, President of the Associate General Contractors of America, in his speech at the Buffalo meeting of the National Vocational Educational Society, Dec. 10 last. Mr. Cowper said:

"* * * The constructor has many problems to solve. One of the most serious of these is the question of an available supply of competent mechanics, for today we have a distressing shortage in practically every trade in building construction, which has caused wages to soar above limits previously unheard of, much to the distress of every home builder. While our national population has been steadily increasing, the 128,000 journeymen plumbers of 1910 have shrunk to 103,000 at this time, and the statistics show in last Septem-

ber the following percentages of shortages as compared with total requirements: Lathers, 57; plasterers, 54; masons, 50; painters, 47; sheet metal workers, 47; bricklayers, 39; steam fitters, 33; hodcarriers, 31; cement finishers, 29; plumbers, 28; carpenters, 25; electricians, 21; structural iron workers, 14; common laborers, 12, and engineers, 3."

The gravity of the skilled labor situation is further shown by the increasing percentage of workers in the various trades who are approaching the age of decreasing efficiency or of absolute retirement. The following census figures, which show a marked increase of workers above forty-five years of age, are a negative illustration of the lack of recruiting by apprenticeship, which is the chief source of the present critical labor shortage.

Percentage of Total Male Workers Above 45 Years of Age in the Various Building Occupations.

Occupation.	1910	1920
Carpenters	38.9	44.9
Brick and stone masons (including cement finishers)	34.6	44.6
Paper hangers	24.6	41.4
Painters, glaziers and varnishers	28.8	40.9
Plasterers	32.3	41.7
Roofers and slaters	23.6	32.1
Plumbers	12.5	21.7
Structural iron workers	14.4	21.2
Electricians	7.5	11.2

Cure of this condition through the inauguration of widespread apprenticeship training is now being energetically pushed by the American Construction Council and other organizations of the industry, in conjunction with the Na-

tional Vocational Educational Society. In a country of our great population, wealth and requirements for new buildings, there will be difficulties, shortages and excessive costs until this deficiency of labor supply has been remedied.

Another remedy which should be applied is the fullest use of labor-saving and automatic machinery, and the intelligent management of men so as to secure the greatest possible production per man. In these respects construction lags far behind all other important industries, and is relatively unscientific and inefficient.

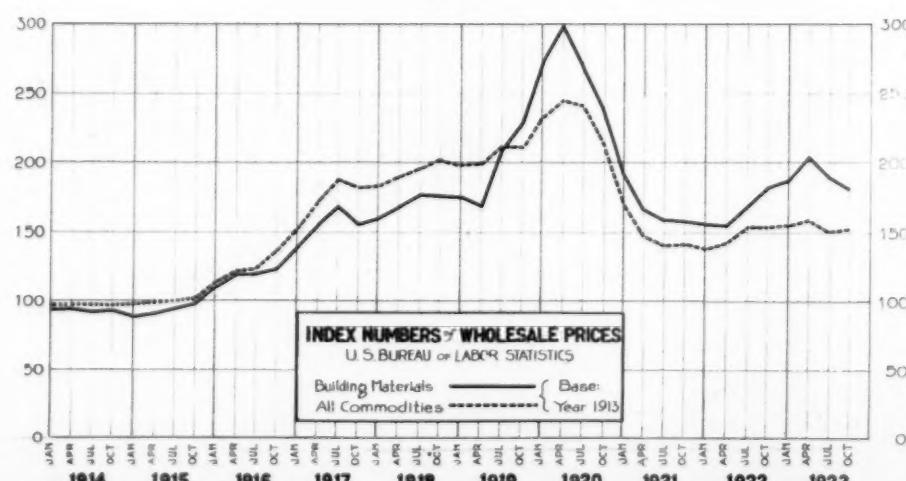
The immediate future of construction—specifically, its prospects in 1924—is tied up with the general course of the current business cycle; its own interior state has been shown in its main lines in what I have already set down.

In the past, building construction has generally shown a rise somewhat in advance (by two or three months, usually) of the upswing of the general cycle of which it is a part. Is the present building rise, dating from October last, an indication of such a general business upswing on a major scale? It is perhaps the part of wisdom to be shy of asserting that the business cycle cannot be or has not actually been completely changed by the phenomenal self-restraint of the business world in the greater part of 1923. Money and credit conditions are abnormal as a result of our great importations of gold. The classic inferences as to cyclical successions may have been upset; but I, at least, should not venture to forecast another major business upswing in 1924.

Formerly, building activity has increased with the rise of prices. In part this represented the immediate need of new equipment for expanding business, to enable it to take full advantage of the rise. In part it probably represented the prospect of better selling prices and therefore of better profits on completed new buildings. The present building upswing, which appeared last Autumn, does not seem to be clearly of this type. The pressure, in which a great part is borne by residential projects in the larger cities, appears to be largely the result of the post-war shortage; perhaps to some extent in residence projects the result of improved private incomes. Increased population, considering that the greater part of that increase in the last four years is babies, hardly seems an adequate cause; five new babies in a town repre-

Continued on Page 24

CHART II



JAN

Our Foreign Trade in a Favorable Position

By HERBERT HOOVER

Secretary of Commerce*



STUDY of statistics for the fiscal year 1922-23 and for the eleven months of the calendar year 1923 demonstrated that our foreign trade—both exports and imports—has been maintained and stabilized well above the pre-war position, even when allowance is made for change in price levels. Furthermore, as compared with the foreign trade of other countries, that of the United States is in a most favorable position.

There was, at the end of the fiscal year 1922-23, a favorable merchandise trade balance of about \$176,000,000. The merchandise balance for the calendar year 1923 is likely to be about \$300,000,000. These are scant margins as compared with the balance of \$2,862,000,000 for the fiscal year 1920-21 and of \$1,163,000,000 for the fiscal year 1921-22. No such balances as these latter could continue for long without an entire disarrangement of world equilibrium, including our own, for the United States figures of merchandise balance, taken by themselves, mean little, because of the very large influence of our invisible items.

The significant figures on merchandise movement are their volume in and out and their comparison with pre-war levels.

Merchandise exports (1910-1914 average) were valued at \$2,166,000,000, and imports at \$1,689,000,000. For the fiscal year 1922-23 exports were valued at

\$3,957,000,000 and imports at \$3,781,000,000. For the fiscal year 1921-22 exports were valued at \$3,771,000,000 and imports at \$2,608,000,000. It is worthy of note that the value of both exports and imports increased in the fiscal year 1922-23, as compared with the year 1921-22, exports by about 5 per cent. and imports by 45 per cent. Prices in 1922-23 were somewhat higher than in 1921-22, but, even taking this factor into consideration, the quantity of exports probably remained about the same, and imports certainly were larger. Compared with pre-war years, the value of imports for 1922-23 was 124 per cent., and that of exports 83 per cent. greater than the 1910-14 average.

Of course, there was a tremendous shrinkage in the value of exports in the fiscal year 1922-23, as compared with 1920-21, but this was more largely a drop in prices than in quantities of goods. The value of imports also dropped by about \$1,000,000,000 in the fiscal year 1921-22, as compared with 1920-21, but was greater in 1922-23 than in 1920-21 by about \$130,000,000. The upturn in imports has been almost continuous since early in 1922, under the influences of increased demands for tropical and other raw materials and semi-manufactured products called for by expanding industrial activity in America.

In making a comparison of the foreign trade of the United States and other countries, a number of important factors are to be taken into consideration. In the fiscal year 1922-23 the gold value of exports of ten of the other principal commercial nations was but 20.6 per cent.

greater than in the calendar year 1913, while exports from the United States were greater by 59.3 per cent. The increase in the import trade of the same ten nations was but 16 per cent. for 1922-23 as compared with 1913, while that of the United States was 109.9 per cent. greater. Still another point demonstrating the favorable position of the United States is that trade with us is a more important factor in the foreign trade of nearly every important commercial country than it was prior to the war. Our exports now exceed in value those of any other country. Our imports are second in value only to those of the United Kingdom.

Any discussion of our 1922-23 foreign trade should give consideration to one of the outstanding features, namely, the growth in both the value and volume of imports. This growth brought the value of imports for the month of March, 1923, to a point \$57,000,000 in excess of exports, the first in any month since July, 1914. Imports in April and May, 1923, were lower than in March, but they were still above exports.

SINCE May 1923, there has been a decided decline in imports, and the first months of the fiscal year beginning July 1, 1923, showed an excess of exports over imports. This change was particularly pronounced in October and November, due in part to heavy exports of cotton and foodstuffs. In October there was an excess of exports over imports of about \$92,500,000 and in November of \$112,000,000.

All great commodity groups contributed to the growth of imports, but approximately 75 per cent. of the gain in the fiscal year 1922-23 over 1921-22 was due to the increasing requirements of our manufacturing industries for tropical and other raw materials and partly manufactured goods. The greatest percentage increases were shown by Asia, South America and Africa, which supply commodities classed as largely non-competitive, namely, raw silk, crude rubber, fibres, furs, skins and other tropical and semi-tropical products. Imports from Europe and North America,

TABLE I.

Value of Merchandise Exports and Imports and Merchandise Balance of Trade for Fiscal Year 1922-23, Compared With Preceding and Pre-War Years
(In millions of dollars.)

Fiscal year ended June 30.	Merchandise.		Excess of exports.
	Exports.	Imports.	
1910-1914 average	2,166	1,689	477
1921	6,517	3,654	2,862
1922	3,771	2,608	1,163
1923	3,957	3,781	176

TABLE II.

Exports of Wheat and Wheat Flour from the United States and Canada
(Thousands of bushels.)

Fiscal years ending June 30.	United States.		Canada.	
	Wheat in bushels.	Wheat flour equivalent in bushels.	Wheat in bushels.	Wheat flour equivalent in bushels.
1909-1913 av.	51,819	46,881	74,720	17,244
1921	293,268	72,810	129,215	27,077
1922	208,321	71,082	136,489	33,363
1923	154,951	66,973	226,669	46,017

Table 13.—Source: Bureau of Foreign and Domestic Commerce.
*Wheat flour equivalent in bushels equals barrels multiplied by 4½.

however, were considerably larger than in the fiscal year 1921-22.

It is of especial interest to note, in connection with the export situation, that crude materials, partly manufactured goods and manufactures ready for consumption showed marked gains in 1922-23 over the previous fiscal year. The decreases were in foodstuffs, and particularly in crude foodstuffs. An illustration of this point is supplied by the figures showing the decrease in the quantity of wheat exported. Exports of wheat (wheat flour, in which the change was less marked, not being taken into consideration) dropped from 208,000,000 bushels in 1921-22 to about 155,000,000 bushels in 1922-23.

This decrease in the quantity of wheat shipments is of significance and parallels the increasing production of Canada and the re-entry of Russia into the export market. The most formidable future rival of the United States in the export of wheat and wheat flour is Canada, whose greatly increased wheat production has enabled her to make marked inroads especially in the United Kingdom, Germany and the Netherlands, Scandinavia, Greece and Turkey, and also in Hong-kong, Japan, Cuba and Jamaica. Canadian exports of wheat were considerably in excess of American exports in 1922-23.

We must expect the huge export balances of the last few years—nearly \$3,000,000,000 in 1920-21 and more than \$1,000,000,000 in 1921-22—to disappear, as they were a war abnormality. On the other hand, through the financial operations of the war and these abnormal trade balances we have shifted from a debtor to a creditor nation. We thus have large balances to receive in payment of interest, which normally would effect a shift from excess of exports over imports to an excess of imports over exports. On the other hand, the movement of capital and of our current invisible items, such as remittances and tourist expenditures, have a profound effect as to which it is too early to

Continued on Page 60

*As reported by Rodney Bean.

TABLE III.

Movement of Gold and Silver Into and From the United States

(In millions of dollars.)

Year.	Gold.			Silver.		
	Ex-ports.	Im-ports.	Ex-cess of exports (+) or im-ports (-).	Ex-ports.	Im-ports.	Ex-cess of exports (+) or im-ports (-).
1910-1914	78	60	+17	62	42	+20
1914	223	57	+165	52	26	+26
1915	31	452	-421	54	34	+19
1916	156	686	-530	71	32	+38
1917	372	552	-181	84	53	+31
1918	41	62	-21	253	71	+181
1919	368	77	+292	239	89	+150
1920	322	417	-95	114	88	+26
1921	24	691	-667	52	63	-12
1922	37	275	-238	63	71	-8
1923 (eleven months)	28	290	-262	63	66	-3
Total, 1914-1922	1,574	3,270		980	529	
Excess ex., 1914-1922						451
Excess im. 1914-1922			1,696			

Note—Above figures are for calendar years except for five year average (1910-1914), which is based on gold and silver movements for fiscal years.

The Banking Year

Continued from Page 10

the weekly statement of condition of the system at large showed total bills on hand of \$1,193,566,000, or \$317,388,000 greater than on the corresponding date of the previous year, when the total was \$876,178,000. Of the total as of Dec. 26, there was represented \$441,842,000 of bills discounted which were secured by United States Government obligations;

\$415,309,000 which consisted of other bills discounted, and the balance of \$336,415,000 which were purchased in the open market. Total gold reserves amounted to \$3,070,927,000 as against \$3,040,439,000 on the corresponding date of the previous year. This increase was the net result of the continued heavy import of gold into the United States,

two large contributors having been Germany, because of her worthless currency, which rendered gold necessary to set up credits, and Great Britain, because of her entrance into the war debt funding contract. Throughout the year, the increase in gold supply was offset in a measure by the policy of the Federal Reserve Board to pass gold into circulation, a

measure taken to guard against the possibilities of inflation based on the high gold ratio and to lessen the temptation in that direction.

While in itself an accurate indication of the sound financial condition of the country, the regular Federal Reserve System reports were scarcely needed to furnish that proof. The facts that American institutions were in position to finance the railroads in their year of greatest expenditure; to raise funds for the more than \$1,000,000,000 of financing to take care of development and improvement work by the States and municipalities of the country; to contribute upward of \$200,000,000 to foreign peoples in the form of government loans; to handle the short-term financing of the United States Treasury, which has slowly worked the country's huge internal debt problem into a serial or instalment payment solution covering a period of years; and, at the height of this effort, to finance the movement of a bounteous crop and to keep an adequate supply of money on hand for commercial needs, speak with their own eloquence.

In addition, there should be mentioned the successful engineering of the country's greatest building activity on record, an operation that entailed a large supply of credit. Throughout this period, too, considerable work was accomplished in the direction of enlarging the foreign markets for American goods and commodities. While hampered by reason of the continued unbalance in the rest of the world and rendered doubly difficult because of the dizzy collapse of the German mark and the steady recession of all the principal European currencies, a fair improvement in the total volume of trade was recorded. Much of this improvement was the result of pioneering work done in foreign fields, heretofore but little touched by American manufacturers and shippers, and steady growth was evidenced in the South American territory, which is of growing importance.

At the start of 1924 bankers are quietly optimistic. Certain danger signs are to be seen, notably in the disproportionate division of prosperity, the top-heavy wages paid in the building trades, the high cost of living, which still leaves the American dollar worth but 56 cents as compared with the pre-war dollar, and a growing tendency to cure economic ills by national legislation. The fundamental supports are solid, however, and, with a conspicuous absence of speculative frenzy, the coming year looks more promising even than the last. Not the least important of the factors contributing to a prosperous new year is the prospect of an early revision and readjustment of tax rates. With a shifting of the tax burden from the shoulders of producers and of income-earners to the shoulders of persons who possess unearned incomes, it is contended, a needed incentive to continued prosperity will have been provided. Bankers believe this will be done. The entire plan for tax readjustment, they contend, is so equitable and comprehensive that it cannot do other than survive, owing to the tremendous popular support the measure is receiving. And on this prospect they base largely their belief that 1924 will be a year of continued good business.



BANKERS TRUST COMPANY

NEW YORK CITY

Condensed Statement of Condition on

December 31, 1923

RESOURCES

Cash on Hand and in Banks	\$ 50,679,381.04
Exchanges for Clearing House	33,196,083.91
Demand Loans	71,979,716.25
Time Loans and Bills Discounted	105,950,172.20
U. S. Government Securities (at market value)	53,360,122.33
State and Municipal Bonds (at market value)	4,700,346.48
Other Bonds (at market value)	22,148,075.21
Stock of Federal Reserve Bank and Other Stocks (at market value)	2,341,501.15
Bonds and Mortgages	847,000.00
Real Estate	8,486,245.44
Accrued Interest and Accounts Receivable	2,262,377.73
Customers' Liability on Acceptances	11,592,170.84
	<u>\$367,543,192.58</u>

LIABILITIES

Capital	\$ 20,000,000.00
Surplus Fund	15,000,000.00
Undivided Profits	8,209,560.30
Unpaid Dividends	1,000,020.00
Deposits	285,939,051.22
Certified and Other Outstanding Checks	18,952,804.72
Accrued Interest Payable	143,141.76
Unearned Interest	419,139.60
Reserve for Taxes	998,076.04
Bills Payable	5,000,000.00
Outstanding Acceptances	11,881,398.94
	<u>\$367,543,192.58</u>

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JAN

MOVEMENTS OF ALIENS

	Year	January	February	March	April	May	June	July	August	September	October	November	December
1923													
Immigrant Aliens Admitted	+602,417	28,717	30,118	42,888	52,433	52,809	44,165	85,542	88,286	89,431	88,028		
Emigrant Aliens Departed	54,205	4,232	2,794	3,610	4,509	5,752	5,414	8,041	6,489	6,073	7,291		
Net Change	+548,212	+24,485	+27,369	+39,278	+47,924	+47,057	+38,751	+77,501	+81,787	+83,358	+80,737		
1922													
Immigrant Aliens Admitted	381,167	15,928	10,792	14,803	18,967	24,169	24,776	41,241	42,735	49,881	54,129	49,814	33,932
Emigrant Aliens Departed	115,973	7,708	7,063	8,269	13,232	12,025	12,537	14,738	10,448	7,525	7,192	7,077	8,157
Net Change	+265,194	+8,220	+3,729	+6,534	+5,735	+12,044	+12,239	+26,503	+32,277	+42,354	+46,937	+42,737	+25,154
1921													
Immigrant Aliens Admitted	563,905	66,596	58,303	63,714	59,314	69,764	46,093	35,564	37,902	36,217	33,261	34,488	22,689
Emigrant Aliens Departed	245,978	17,170	16,339	15,566	19,751	16,337	22,937	23,226	27,615	28,555	22,990	16,256	19,236
Net Change	+317,927	+49,426	+41,964	+48,148	+39,563	+53,427	+53,156	+12,338	+10,287	+7,662	+10,271	+8,232	+3,453
1920													
Immigrant Aliens Admitted	708,560	31,869	30,610	39,970	48,220	53,770	62,690	62,830	67,370	76,030	82,160	73,460	79,590
Emigrant Aliens Departed	261,730	27,090	11,610	22,640	19,110	17,120	24,540	27,560	29,980	18,980	20,620	18,470	24,010
Net Change	+446,830	+4,770	+19,000	+17,330	+29,110	+36,650	+38,150	+35,270	+37,390	+57,050	+61,540	+54,990	+55,580
1919													
Immigrant Aliens Admitted	247,366	9,852	10,586	14,105	16,860	15,093	17,987	18,152	20,597	26,584	32,418	27,219	37,913
Emigrant Aliens Departed	261,718	8,099	11,010	16,019	17,203	17,800	25,375	25,757	28,934	27,770	25,447	36,105	22,199
Net Change	-14,352	+1,753	-424	-1,914	-343	-2,707	-7,388	-7,605	-8,337	-1,186	+6,971	-8,886	+15,714
1918													
Immigrant Aliens Admitted	115,916	6,356	7,388	6,510	9,541	15,217	14,247	7,780	7,862	9,997	11,771	8,499	10,748
Emigrant Aliens Departed	80,612	6,661	14,935	4,082	9,437	12,517	4,964	4,385	3,552	5,453	3,619	3,969	7,038
Net Change	+ 35,304	-305	-7,547	+2,428	+104	+2,700	+9,283	+3,395	+4,310	+4,544	+8,152	+4,530	+3,710
1917													
Immigrant Aliens Admitted	152,960	24,745	19,238	15,512	20,523	10,487	11,095	9,367	10,047	9,228	9,285	6,446	6,987
Emigrant Aliens Departed	67,652	4,285	3,359	2,318	2,777	5,462	7,462	8,594	7,569	7,227	4,861	8,136	5,602
Net Change	+ 85,308	+20,460	+15,879	+13,194	+17,746	+5,025	+3,633	+773	+2,478	+2,001	+4,424	-1,690	+1,385
1916													
Immigrant Aliens Admitted	355,767	17,293	24,740	27,586	30,560	31,021	30,764	25,035	29,975	36,398	37,056	34,437	30,902
Emigrant Aliens Departed	69,725	5,915	4,035	3,485	4,082	5,233	6,361	5,429	7,686	6,177	7,153	7,164	7,005
Net Change	+286,042	+11,378	+20,705	+24,101	+26,478	+25,788	+24,403	+19,606	+22,289	+30,221	+29,903	+27,273	+23,897
1915													
Immigrant Aliens Admitted	258,678	15,481	13,873	19,263	24,532	26,069	22,598	21,504	21,949	24,513	25,450	24,545	18,901
Emigrant Aliens Departed	160,641	17,238	7,086	7,755	8,331	8,747	10,830	9,861	29,293	22,156	13,887	14,483	10,974
Net Change	+ 98,037	-1,757	+6,787	+11,508	+16,201	+17,322	+11,768	+11,643	-7,344	+2,357	+11,563	+10,062	+7,927
1914													
Immigrant Aliens Admitted	690,425	44,708	48,873	92,621	119,885	107,796	71,728	60,377	37,706	29,143	30,416	26,298	20,944
Emigrant Aliens Departed	294,235	34,216	17,074	13,500	22,801	23,544	38,413	28,601	30,307	18,812	20,046	23,100	23,821
Net Change	+396,260	+10,492	+31,979	+79,121	+97,084	+84,252	+33,315	+81,776	+7,399	+10,331	+10,370	+3,198	-2,877

The Labor and Immigration Outlook

By JAMES J. DAVIS

Secretary of Labor

THE year just closed has been a great and successful year for the American worker and for American industry. We face the New Year hopeful of a continuance of the prosperity which has marked the last twelve months. Co-operation between the American worker and the American employer can do much to aid in maintaining the economic gains which have been made. And they are many.

The United States today is one of the very few countries which have escaped the misery and distress which are the inevitable consequence of economic depression. During the past year we have read repeatedly of hungry throngs of the unemployed ranging the streets of European cities clamoring for bread. In one case at least police rifles have noisily stilled the desolate cries of men and

women calling upon those in authority for food for their dying children. Europe today has millions of workers idle, and those who are employed are working for a wage which gives them merely enough to exist upon. Everywhere there is economic chaos. Industries are in ruins. The United States meanwhile is enjoying economic peace unequalled anywhere in the world. By sanity and co-operation we have swept out of the depths of depression which marked the post-war period and have overcome those economic evils which have continued to plunge Europe deeper into difficulty.

The American workman is everywhere steadily employed, except in some few instances of seasonal unemployment. He is generally earning wages as high as he has ever been paid before. He is working under conditions which have

been vastly improved. During the last year we moved forward another step in improving working conditions through the elimination of the twelve-hour day and the seven-day week in our great basic industry, the steel industry. Much of the credit for this reform, the goal of American workers for twenty years, is due to the late President Warren G. Harding, who for more than a year had been pressing the management of the industry to put an end to a system which was generally recognized as out of date. We may now confidently look forward to the time in the not far distant future when no workman in America will be called upon to work from sunrise to sunset.

Throughout the year we have generally maintained peace in our industries. Today the industrial disputes be-

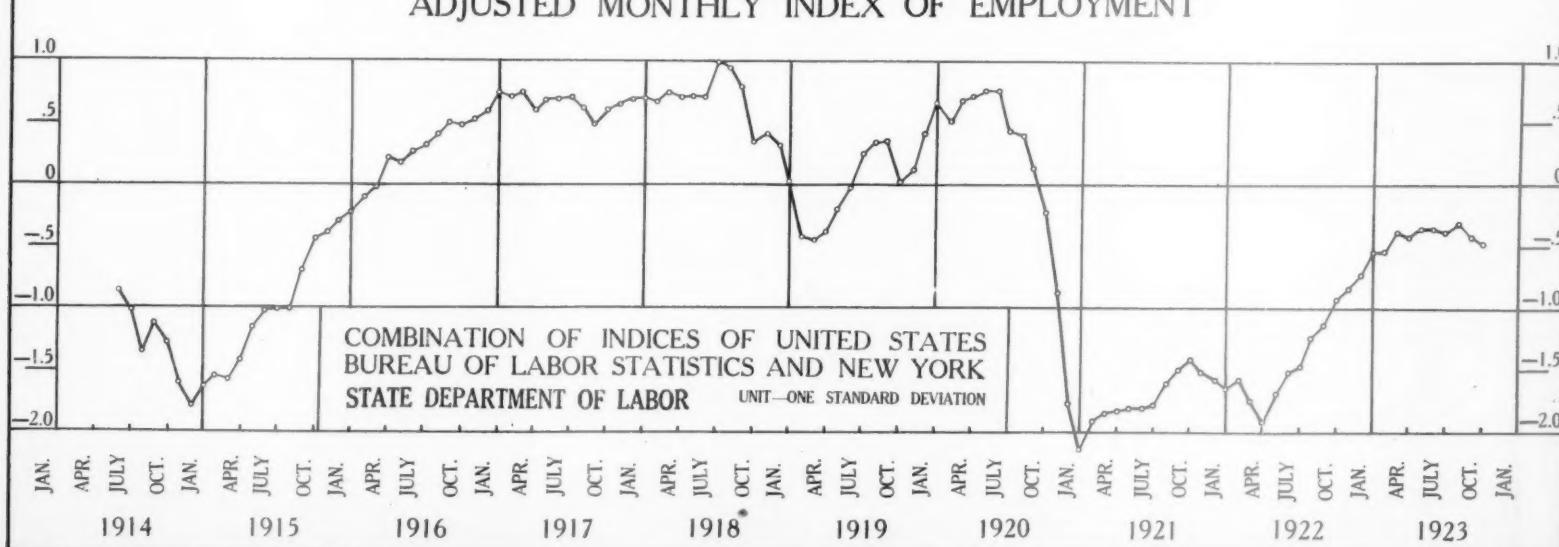
fore they reach the stage of open force, before production has been actually suspended by a strike or lockout. This spirit of co-operation, this recognition of mutual interests between employers and workers, must be fostered and encouraged.

American labor has much to be thankful for. We must work to the end that conditions in American industry continue to advance. For the future is ever before us and there is always much to be done.

One of the problems that lie before us in the coming years is the need of providing new legislation covering immi-

Continued on Page 33

ADJUSTED MONTHLY INDEX OF EMPLOYMENT



The Annalist's Employment Curve, above, shows the deviation from normal of the actual volume of employment throughout the country at the end of each month. The curve is constructed in accordance with the methods and principles devised by Professor William A. Berridge of Brown University and published in the report of the President's Conference on Unemployment in 1921.

G.C. - Employment - Index nos.

The Electric Light and Power Industry of 1923

By M. H. AYLESWORTH

Managing Director National Electric Light Association.



AVING extended its service to more than 1,150,000 additional customers, bringing the total number of customers up to 13,356,000; added 2,890,400 kilowatts to its generating capacity, and increased its output to more than 57,000,000,000 kilowatt hours, or nearly 10,000,000,000 kilowatt hours in excess of the 1922 output, the electric light and power industry of the United States in 1923 continued its normal rate of progress, with an expenditure of \$702,43,000 for the additions to steam power, hydroelectric generating plants, transmission lines and distribution systems. The total investment in this industry now reaches the stupendous figure of \$5,800,000,000. Its total gross income in 1923 is estimated at \$1,300,000,000, out of which all costs of operation and maintenance, including taxes of all character, have been paid. Taxes amount to approximately 10 per cent.; or, in other words, the electric light and power utilities of the country have paid to Federal, State and municipal treasuries in the neighborhood of \$125,000,000,000 to \$130,000,000,000 for the year 1923.

With the millions of dollars raised by the electrical utilities for refunding purposes, it is conservatively estimated that more than \$800,000,000 was raised last year, and that of this amount \$250,000,000 was raised through customer ownership, or, in other words, through the sale of securities to approximately 300,000 customers and employees of the companies. The remainder of the money raised was obtained in the customary way, through issues of bonds and stocks underwritten by financial houses and sold through them to the investing public. This total is many million dollars in excess of the \$750,000,000 raised for all purposes in 1922, which established a new record. It is indicative of the steady growth of the industry over a period of fifteen years. As a matter of fact, the growth of the industry has been constant in the forty-one years of its life.

Increasingly vast sums of money will be required every year in the future for harnessing the nation's water power and for the building of huge steam plants which will be tied together in so-called "super-power systems." Applications on file with the Federal Power Commission involve approximately 20,000,000 primary horsepower, with projects aggregating in excess of 2,250,000

primary horsepower already under construction. The estimated capital necessary for development of these projects will exceed \$800,000, whereas the transmission and distribution systems will involve an additional expenditure estimated to be in excess of \$5,000,000. This means that the hydroelectric projects for which applications have been made with the Federal Power Commission will cost approximately as much as the total amount of money already invested in the electric light and power industry. In addition, there must be built adequate reserve steam plants, except in those instances where it is possible to inter-connect these new developments with existing steam plants capable of acting as reserves in case of breakdown or failing water supply. It is anticipated that, in the ordinary course of events, all of the 20,000,000 horsepower applied for under the Federal Power Commission will be developed and in operation by 1930, with additional new developments then under way.

All of this ties in with the so-called "super-power" movement. "Super-power" is not alone a promise of the future; it is an actuality in many parts of the country, and the entire building and expansion program of the industry is based upon the idea of inter-connection,

or "super-power." This fact was attested to by Secretary of Commerce Hoover in addressing the State Public Utility Commissioners called together by him in the Eastern super-power conference in New York City. At that time Secretary Hoover said:

"This new era of advanced projects is no theorist's or promoter's dream. It is a basic fact, unanimously supported by our engineers, agreed to by the responsible men in the industry. It is true that there has been progress in the actual application of scientific advances in our national equipment, but we are far from the realization that is today practicable. I do not wish to be construed as stating that no progress has been made in enlarged co-ordination of power production and distribution. The electrical companies, under the regulation of the Public Service Commissions, have already made excellent progress in the application of super-power principles in many localities. Power inter-connections on the Pacific Coast reach from the southern border of California to Oregon; the States of Illinois, Indiana, Wisconsin and Michigan are associated in a network of inter-connections, as are Georgia, Alabama, North and South Carolina, and Tennessee."

The growth of the industry was commented upon in the same address when Secretary Hoover said:

"It is fitting that I should make some remark upon the remarkable progress and ability shown by the whole electrical

Continued on Page 22.

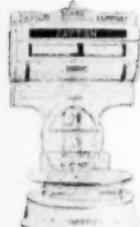
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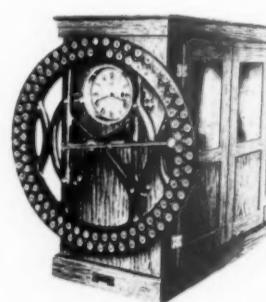
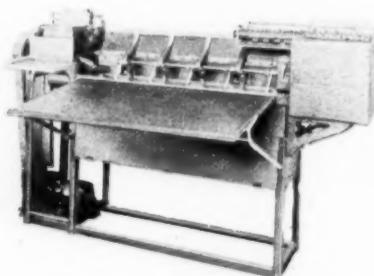
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INTERNATIONAL BUSINESS MACHINES

The Agricultural Situation

By BENJAMIN M. ANDERSON JR., Ph.D.

Economist of the Chase National Bank, New York City



THE position of the American farmer is extremely difficult. The cotton grower stands in a class by himself as a result of the boll weevil situation. Those cotton growers who have had good crops, as in large areas in Texas, are very prosperous in view of the extraordinarily high prices, but the high cotton prices are due to a virtual crop failure in much of the cotton belt, notably in Georgia, and the cotton situation is thus a very irregular one. Producers of grains and live stock face the greatest difficulties. On the average, they are receiving little more for what they sell in 1913 but they are paying very much more than they paid in 1913 for what they buy. Farm prices, moreover, do not compare as favorably with Chicago prices today as they did in 1913 because freight rates are substantially higher than they were then. Taxes have risen greatly in the interval, not merely Federal taxes, but also State and local taxes. Increases in per capita local levies of general property tax in 1921 over 1912 were: Iowa, 90 per cent.; Minnesota, 175 per cent.; North Dakota, 172 per cent.; Wyoming, 230 per cent.; Ohio, 156 per cent., and Michigan, 186 per cent. Increases in per capita receipts from taxation of States in 1921 over 1913 were: Illinois, 164 per cent.; Iowa, 117 per cent.; Minnesota, 165 per cent.; Missouri, 180 per cent.; Nebraska, 290 per cent.; North Dakota, 180 per cent., and Wyoming, 136 per cent.

The farmer has, since 1913, greatly increased his volume of indebtedness through the speculative buying of land and through borrowing for various other purposes, and the interest charge upon American agriculture is enormously greater than it was in 1913. In addition, the farmer is harassed by labor difficulties and wage scales undreamed of in 1913. The factories, unable to draw in labor from Europe, are rapidly drawing labor from the farms.

The position of American agriculture is not a hopeless one. In the period immediately preceding the war, the position of the American farmer was better than it had been in the history of the country. Crop prices had gained as compared with other prices in the fifteen or sixteen years preceding. The farmer had a wide margin of safety in 1913. But his condition today is worse than it has been in more than twenty years.

When only the relation of prices of agricultural products to other prices is considered it can be shown that the farmer is just about as well off in 1923 as he was in 1899—a year in which agriculture was considered prosperous because of the marked improvement from the extreme depression of the middle nineties. But this comparison does not justify complacency over the present position of the farmer. First, it is to be observed that a position reached after sharp improvement may be very attractive when the same position, representing a sharp "come-down" in the world, may be most uncomfortable. The farmer of 1899, accustomed to extreme economy, with a newly increased income, had a sensation of lift and ease. He could enjoy more than he had been used to, and, at the same time save money. Second, it may be observed that the farmer in 1899 was in a position to expand his expendi-

ture, giving a new stimulus to the businesses which served him, and, through them, to general business, while the farmer today, with the same relative spending power, must contract expenditure, depressing many of the businesses which have been built up on a large agricultural demand, and, through them, tending to react on general business. In the third place, and most important, the debt burden on American agriculture in 1899 was vastly less than it is today. Debts contracted in a period of 60-cent wheat could easily be carried in a period of 75-cent wheat. But debts contracted in a period of \$2-wheat are hard, indeed, to bear when wheat is selling for a dollar.

American agriculture is in a very much better position today than it was in 1921, partly by virtue of a rally in many agricultural prices, wheat and hogs being notable exceptions, and even more by virtue of an immense credit liquidation. Our farmers have been very economical for the last three years. They have paid some of their debts and have funded others. They have readjusted their scales of personal expenditure and have scaled down costs wherever possible.

Relative to manufacturing, agriculture is today an over-expanded industry. More grain and live stock are being produced throughout the world than the world can consume at remunerative prices. The difficulties of the American grain and live stock growers are matched by similar difficulties in Argentina, Uruguay, and in many other parts of the world. Grain growers in Europe complain of low prices and high costs and of the high prices they have to pay for manufactured goods. It is a world-wide phenomenon. Producers of many raw materials, notably hides and rubber, face similar difficulties. Zinc and copper have irregular markets. The farmer is not alone in suffering from a relative overproduction.

The basic reason for this lack of balance in the world is obvious. Central and Western Europe are chaotic. Public finances are disorganized, currency systems have been wrecked, political and military movements have demoralized economic life, current production is low. Having little to sell, they are able to buy little, as they have already largely used up those credit resources with the outside world which enabled them, for six or seven years, to consume without producing and to buy without selling.

Since the armistice there has been a very considerable revival of agricultural activity in Europe, though manufacturing activity has lagged far behind. Unsound finance and fluctuating currency are much more demoralizing to European industry and trade than they are to agriculture. In wheat especially, production in Europe, except for Russia has risen markedly since 1919.

European consumption of food, on the other hand, has diminished in quantity

and shifted in quality. The accompanying table, supplied by Dr. H. G. Moulton, exhibits the extent of this for Germany.

The figures show a great diminution in per capita consumption. They show, also, a great shifting from grain to potatoes. The figures do not fully indicate the extent of the growth in the consumption of potatoes, since, of the potatoes consumed, much higher proportion goes directly to human consumption than before and a much smaller proportion to the feeding of hogs. An impoverished people consumes the cheapest possible food. Meats and grain give way to potatoes. Of meat products, the one which has held its own best in Germany is lard—the cheapest and most concentrated form of animal fat. Very many countries of Europe, indeed, exhibit this tendency in consumption, one striking exception being Czechoslovakia.

THE difficulties of the American farmer, therefore, grow out of the European situation. Agriculture has become an over-expanded industry, not primarily because it has itself expanded but because the manufacturing activity of the world has contracted. In the case of cotton there has been a corresponding contraction of agricultural output, due, of course, to the boll weevil. In the case of wheat, there has been an actual expansion of the world's output; increased production in Canada, the United States and other places more than compensating for the decreased production in Russia and the Danubian countries. By and large, however, the difficulty is contraction of manufacturing in the world's manufacturing centre.

If this diagnosis is sound, we may well hesitate to accept the proposition that a great flood of new capital ought to flow into agriculture. I do not know any other business where supply is great and demand is declining, where it would be proposed as a remedy that new capital should be borrowed on a great scale. If new capital flows into agriculture and is not wasted, it will mean a still further increase in agricultural production, but this would intensify rather than alleviate the difficulties with which the farmer is contending.

There is one kind of borrowing which an industry thus circumstanced may properly engage in, but it is a kind of borrowing that does not increase the aggregate indebtedness of the industry. Floating debt can be transformed into funded debt. Refunding can take place to get the benefit of lower rates of interest.

A great deal of this sort of thing has been going on in the field of agriculture in the last two or three years. The War Finance Corporation has made loans which have made it possible for rural banks to be relieved of short-term paper of their customers which the current returns from crops at falling prices did not liquidate. A great many farmers have increased their mortgage indebtedness as

a means of meeting their quick obligations. I have no doubt that there are agricultural regions today where more of this is desirable. There are agricultural regions where good banks and good farmers are still "in a jam" because the farmers owe the banks more money than they can pay back for several years. Ultimately they will pay it. The loans are good but they are not liquid. The banks, consequently, have not an adequate volume of liquid assets with which to take care of the current operations of these same good agricultural customers. Funding operations to retire the excessive short-dated paper are desirable and thoroughly legitimate credit operations. Beyond this, however, we should be very cautious about trying to draw new capital into an already over-expanded industry.

We may look with sympathy upon improvements in credit machinery which will enable our heavily burdened farmers to replace old mortgages or loans, made at high rates, with new ones, made at easier rates. To the extent that the farmer can, by improved credit machinery, draw upon the central money markets, where rates are lower than they are in rural regions, not getting more money but getting money at lower rates, we may well approve. Conditions under which the central money markets will supply capital to an industry are fairly definite. To get low rates, loans must be both safe and liquid. The investor in low-yield bonds wants to know that he can get his money back when he wants it. Banks and investors buy Liberty bonds readily at a low rate of interest because there is an enormous market for them. Everybody trusts them. At any and all times, they can be sold quickly at little, if any, concession in price. To the extent that agricultural credit organizations can standardize their bonds, give them the prestige that comes from sound management and adequate margins, give them the wide market that comes from large volume, frequent and active trading, wide dissemination of knowledge regarding their character, &c., to that extent it is possible for agriculture to enter the money markets of the country and to obtain money at rates comparable to those which better standardized organized industries enjoy. I think it is possible that a great deal of relief to American agriculture may come from a process of this sort—a funding or refunding of short-time debt, and debt at high interest rates, into longer-time debt at lower interest rates.

IN this connection, however, let me suggest the danger of a too general and too undiscriminating recourse to the general money markets by a multitude of debenture-issuing and bond-issuing agricultural credit agencies. It is easy to glut the capital market with an excess of issues of a particular kind. The process of educating investors to an appreciation of the soundness and liquidity of agricultural securities is not one that can be rushed too rapidly. We should feel our way carefully in this matter. We can easily spoil the market for agricultural securities if a variety of agencies, some well managed, some not so well managed, issue many different kinds of securities, some good and some indifferent. Let us take care to apply the most rigorous credit standards to such agricultural securities as are offered to the general public and let us avoid such a multiplicity of kinds of

Consumption in Germany

(In thousands of metric tons. Only the present area of Germany is included in the 1913 figures.)

Foodstuffs.	1913.	1922.	As Percentage of 1913 Total.
Wheat	6,051	3,345	55
Winter spelt	438	113	26
Rye	9,551	5,772	60
Barley	6,272	1,872	30
Oats	8,463	4,101	48
Potatoes	44,073	40,765	92

agricultural securities as may confuse and bewilder the investor.

Where American agriculture is able to concentrate upon the domestic market, its position is much better than where it is obliged to rely largely upon the international markets. Farmers in manufacturing States producing vegetables, fruits, poultry, eggs and dairy products for near-by cities are in most cases doing well. In general, to the extent that the American farmer is able to concentrate upon his domestic markets, his position is very much better than where he is largely dependent upon the international markets. The American dairy interest in particular seems to have emancipated itself very largely from the foreign markets.

The advice to American farmers to turn from the international markets to the domestic markets and, in particular, to increase their activity in dairying, poultry raising, fresh vegetables and similar things, with a reduction in wheat production, is sound advice within limits. It is especially sound for farmers living close to great centres of population. The most serious difficulty that stands in the way of it is the labor shortage in the United States growing out of our immigration policy. Unable to get accustomed increases in the labor supply from Europe, our factories have been drawing labor from the farms, leading to an acute shortage of farm labor in many regions and leading to very high wages for farm labor. Dairying requires more labor than many other forms of agriculture, and it is probable that the most serious limitation upon the expansion of the dairying industry is to be found in the labor situation.

The movement toward diversification of products on a given farm is spreading. One qualification of the doctrine stated before—that new capital ought not to go into agriculture, by and large—would come at this point. When a farmer, properly located with reference to a local market, needs new capital to enable him to shift to the more intensive kind of production called for by this policy, it may well be advantageous for him and for the country generally to have it provided.

To determine the comparative importance of various forms of agriculture is not easy. Our agricultural statistics have not been presented in a form that makes direct comparison of the importance of dairying and live stock, on the one hand, with crop production, on the other hand, possible. Both the Department of Agriculture and the Bureau of the Census give us figures of "gross values" of farm products, with subdivisions for the different crops and some subdivision for animals and animal products.

Students will note that the gross values given for 1919 by the Bureau of the Census, \$21,426,000,000, are less by about \$2,000,000,000 than the figures given for the same year by the Department of Agriculture, whose figures for a series of years appear in another accompanying table.

I call very special attention to the use of the phrase "gross values" (as distinguished from "net values") by both the Bureau of the Census and the Department of Agriculture in connection with these figures. This bears very definitely, for example, on current estimates that wheat is only 6 per cent. of American farm production. A very gross statistical fallacy is involved if we compare, or if we add together, the value of live stock and the value of crops or compare the dairy products and the value of crops. The value of dairy products and the value of live stock include a very large part of the value of crops, since so much of the crops is fed to live stock and dairy animals. The proper comparison would use only the value added to the crops employed in feeding—raw material—by live stock production

Gross Values of Farm Products in 1909 and 1919 (Bureau of Census Figures. In millions of dollars.)

Kind of Product.	Value 1909.	Value 1919.
Dairy products.....	\$596	\$1,481
Chickens and eggs.....	509	1,047
Other livestock products.....	72	138
Domestic animals sold or slaughtered on farms.....	1,833	3,511
Wheat.....	658	2,074
Corn.....	1,439	3,508
Oats.....	415	855
Hay and forage (excluding corn cut for forage).....	826	2,316
Barley.....	92	160
Cotton and cotton seed.....	825	2,355
Rye.....	20	117
Potatoes, Irish.....	166	639
Potatoes, sweet.....	35	125
Tobacco.....	104	444
Other crops.....	651	2,162
Forest, nursery and greenhouse products.....	251	492
Total farm products.....	8,492	21,424

Gross Value of Farm Products

(In millions of dollars.)

Year.	Total Gross Value.	Crops.	Animals and Animal Products.
1914.....	\$9,895	\$6,112	\$3,783
1918.....	22,480	14,331	8,149
1919.....	23,787	15,423	8,364
1920.....	18,328	10,909	7,419
1921.....	12,402	6,934	5,468
1922.....	14,310	8,961	5,349

or dairy production. This would give us a net figure for live stock production or dairy production but such a figure it is impossible to get.

Our Government statisticians have not been guilty of this fallacy. Thus, the Bureau of the Census says explicitly, "There are many difficulties which stand in the way of obtaining a figure which will represent even approximately the net value of all farm products." * * * The gross value of farm products corresponds approximately to the gross value of products for a manufacturing industry, while the net value of farm products, if it could be obtained, would correspond to the 'value added by manufacture' which is shown in the reports of the census of manufactures. * * * For many purposes the gross value of farm products forms a very satisfactory index of the progress of agriculture or of the relative importance of the agricultural industry in different areas."

The figure for gross value of farm products, in other words, has certain significance as an index of change from year to year and as an index of the importance of agriculture in different parts of the country. It is not, however, significant of the actual cash returns to American agriculture, without great modification. It is, moreover, misleading in the extreme when these figures are used simply and directly to determine the relative importance of different kinds of agricultural production.

On the basis of gross value figures for 1922, it has been estimated that wheat constitutes only 6 per cent. of American farm production. The corresponding figures, based on the Census figures above, would show that wheat was about 7.8 per cent. of agricultural production in 1909 and about 9.7 per cent. in 1919. When the dairy figures in our tables are compared with wheat, they look very substantial indeed, smaller both in 1909 and 1919, but none the less in the same general class. When it is remembered, however, that the dairy values include bran and other by-products of wheat fed to the dairy animals and

that they include a great deal of hay, corn, forage, &c., fed to the dairy animals, it is clear that we are dealing with duplications and that much finer comparisons are needed before we reach a definite conclusion.

Eighty-five per cent. of the corn is fed to live stock, 75 per cent. of the oats, 70 per cent. of barley and 100 per cent. of hay and forage. Cottonseed meal is fed to live stock. Substantial amounts of potatoes and fruits are fed to hogs. A good deal of milk is fed to animals and, in certain tables, will appear both in the value of the milk production and again in the value of the animals fed. Poultry, likewise, makes drafts on various crops. These agricultural figures are thus shot through with duplications and great fallacies are involved when direct comparisons are made among them in many cases.

The American Farm Bureau Federation has prepared some interesting figures designed to show not gross values but sales values from farms. In their

news letter of Aug. 30, 1923, they offer the accompanying figures:

These figures differ for 1923 from the gross value figures of the Department of Agriculture cited above (\$14,310,000,000) by nearly six billions of dollars. This is not, however, all to be counted as duplications in the gross value figures, if we are seeking actual farm production. Allowance must be made for the farmers' own consumption of farm products. I am indebted to the courtesy of L. M. Graves, Statistician of the Department of Research of the American Farm Bureau Federation, for the accompanying interesting table on this point. In his letter Mr. Graves indicates that the table is partly tentative.

When allowance is made for this factor, the duplications in the gross value figures still remain very large.

(Millions of Dollars.)

1922-1923.	14,310
Gross values.....	14,310
Sales values.....	8,479

Farm consumption..... 2,817—11,296

Duplications in gross value figures 3,014

I am informed that the Department of Agriculture now has under way a thorough-going study of sales value figures. This is much to be desired. When estimating the buying power of the farmer it is obvious that these figures, rather than gross value figures, are significant. In the sales value figures cited above the year 1922-1924 promises the farmer about two hundred millions more than he received in 1923. In gross value figures, issued at about the same time, the increase appeared to be about one billion dollars. Very misleading conclusions can come from such statistics. A rise in corn can raise gross value figures at the same time that a fall in hogs and cattle is pulling down the actual receipts from sales.

From the standpoint of American agriculture, the great sources of cash are wheat, cotton, live stock and dairying. Dairying is very important. The gross value of dairy products in agriculture is large and is a source of current cash. The net values, eliminating the values of the crops consumed in dairying, are much smaller, but are still large and important.

There is one further caution in connection with these agricultural figures.

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Farmers' Food Supplies Grown on the Farm, 1922-23 (In Millions.)

Production.	Sold.	Seed and Loss, &c.	Consumed Amount.	Average Farm Price.	Value of Consumption.
Cereals (dollars).....	.....	.....	.....	.....	75*
Potatoes (bushels).....	451	258	83	110	0.77
Sweet potatoes (bushels).....	110	19	5	86	.96
Truck veg'tbl's (dollars).....	610	220	.....	.....	390
Apples (bushels).....	201	150	5*	46	1.15
Peaches (bushels).....	57	35	2*	20	1.50
Pears (bushels).....	19	13	1*	5	1.25
Other fruits (dollars).....	255	215	.....	.....	40
Sugarcane (dollars).....	50	25	.....	.....	25
Misc. crops (dollars).....	.....	.....	.....	.....	30
Total .....	.....	.....	.....	.....	817
Meat (pounds).....	4,750†	750	.....	4,000	.20
Milk & cream (gallons).....	7,250‡	3,750	.....	3,500	.20
Butter (pounds).....	625	195‡	.....	430	.35
Total .....	.....	.....	.....	.....	850
Poultry & eggs (dollars).....	900	500	50	.....	350
Grand total.....	.....	.....	.....	.....	2,817

* A guess.

† Farm slaughter, estimated.

‡ For household use.

Average Prices of Certain Agricultural Products

Product.	Unit.	Market.	1911.	1912.	1913.	1911-13.	1922.	1923.	Dec. 1923.
No. 2 red Winter wheat.....	Bushel	Chicago	\$.93	\$ 1.03	\$.96	\$.97	\$ 1.24	\$ 1.16†	\$ 1.07‡
No. 3 yellow corn.....	Bushel	Chicago	.58	.68	.61	.62	.62	.81‡	.72‡
Hogs.....	100 lbs.	Chicago	6.70	7.55	8.35	7.53	9.22	7.65†	6.83†
Good beef steers.....	100 lbs.	Chicago	6.40	7.80	8.21	7.14	8.82	10.26†	10.73†
92 score creamy butter.....	1 lb.	New York	.27	.32	.32	.30	.41	.47‡	.54‡
American cheese.....	1 lb.	New York	.14	.16	.15	.15	.20*	.25†	.24†

* Through Sept. 30, 1922. † Through Dec. 15, 1923. ‡ Through Dec. 28, 1923.

JAN

Cotton Outlook a Cause for Apprehension



THE outstanding feature of the cotton industry in 1923 was the continued serious inroads into the world's supply of raw cotton, due to another very short crop following several years of subnormal production. This was caused in part by unfavorable climatic conditions, but chiefly by the continued ravages of the boll weevil. In the year just passed a situation has been reached in the cotton industry where the world's carry-over has been reduced to such an extent that apprehension for the future was never so great as it is today in the cotton trade.

This situation has been reflected in an advance in price of raw cotton which is unprecedented in times of peace. The fact that this sweeping advance in price has not yet materially checked the consumption of the staple proves that cotton, after all, is the cheapest commodity obtainable at the present day for the manufacture of textiles. The possibility also presents itself that if present conditions continue the prices for raw cotton, responsive to the acute condition as to the available supplies, will reach a still higher level.

The supply of raw cotton today in first hands is probably the smallest on record of any year in recent times. The consumption of cotton at the present rate cannot be long continued, for the simple reason that the supply of cotton is insufficient to meet the demands of the trade. Eventually this may mean the closing down of a number of the

By EDWARD E. BARTLETT JR.

President of the New York Cotton Exchange

cotton mills and the throwing out of employment of a considerable number of mill hands. The loss of organizations, which in some cases it has taken years to build up, and the depreciation in the mechanical equipment of these plants resulting from the closing down of mills is something which must give food for reflection to those who have the best interests of the cotton industry at heart. It would not be surprising, moreover, before the season ends if some mills, in order to continue, may be forced to purchase raw cotton from other mills which displayed greater foresight in obtaining supplies.

From the viewpoint of the restoration of normal industrial conditions in Europe the present short crop and consequent high prices are very regrettable. The European nations find their buying power in the cotton market restricted and attempts to revive the spinning industry in these countries are retarded. The cotton situation in the United States will undoubtedly be a big factor in delaying the re-establishment of international commerce on a pre-war scale.

The gap between this year's crop and the next crop must be viewed with much apprehension by the cotton trade as a whole. Every one will appreciate the necessity for large crops in the next few years if America is to maintain the dominant position she has

held so long in the world's cotton trade.

Faced with this situation, we can but view with apprehension the condition which confronts the planters of the South in regard to the most destructive pest in the history of world agriculture, the boll weevil. As yet no effective means of combating the boll weevil has been found. It is a matter of alarm not only to a large portion of our population deriving a livelihood from the cotton industry; it is more than that: it is a national problem which affects every citizen as an ultimate consumer of cotton goods. We have procrastinated too long in the hope that something would check the devastating progress of this destroyer of our crop. This year we must squarely face the fact that with all our efforts we were unable to produce within a million and a half to two million bales of the amount of American cotton needed for consumption. The result is high prices and uncertainty, by which the whole consuming world must suffer, and abnormal conditions in the trade, which make the business extremely unsatisfactory, hazardous and unprofitable to most of those engaged in all branches of the industry.

Lord Derby recently said that in time Great Britain would no longer depend upon the United States for its cotton but would get all its supplies within the empire. It would be unbefitting us as Americans if we do not

meet this situation with all our energy and ingenuity in a serious and relentless attempt to eliminate this menace before it has progressed too far. There are many who have done their bit to check the boll weevil and many who have realized the seriousness of the situation. The trouble seems to have been that these efforts have been too widely scattered and inadequate in extent to be really effective. The necessity now seems to be for co-ordination under one common and recognized leadership, with sufficient prestige and financial backing to be recognized by the entire trade and country as the responsible agents for this great work.

We are witnessing each year shocking losses to the American cotton crop by weevil ravages. It long ago ceased to be a matter of sole concern to the cotton planter. Every banker, spinner, merchant, exchange member, handler of cotton, as well as the farmer, should exert himself to the utmost in bringing pressure to bear upon the National Government to get into the boll weevil fight as being the greatest economic leak in our country today.

Some people will be found to argue that the boll weevil is a blessing rather than a curse to the planters of the South, just because, for example, a short crop with abnormally high prices brought more money to the planters as a whole than a long crop at fair, normal prices would have done. A study of the situation resulting from the ravages of the weevil, however, will not bear this out.

No crop situation which brings prosperity to a few planters and financial

Continued on Page 24

Review of Cotton Goods Trade of 1923

By GEORGE WALCOTT

Of the Hunter Manufacturing and Commission Company

THE general improvement in business, which commenced in September, 1922, carried the price of cotton goods steadily upward, with apparently increasing demand, until the end of March, 1923. The market then came under the influence of the planting of the new cotton crop. It became evident that a price of 30 cents for cotton had led the South to prepare to plant a record acreage. At the same time, the advance in prices came under the fire of the Federal Reserve Board, which apparently feared that the upward movement was getting out of hand and might hurt the credit situation. In April the combination of these forces broke the cotton market sharply. Prices for print cloths and sheetings commenced to fall, and fresh business for the next few months dropped to a low ebb. It was so poor, in fact, that considerable curtailment developed in the North and a little even in the South. This curtailment upset the calculations of the statisticians, who had figured that there would scarcely be enough cotton left to go around, so that at the end of July there was a comfortable though much reduced carryover into the new crop year.

Early Spring weather was cold and unsatisfactory for planting. This, with some shortage of negro farm labor, delayed planting and led to the acreage actually planted being much smaller than was intended. Later, however, the weather was more favorable, and until the latter part of July the crop made good progress, particularly in Texas. A large yield was thought likely at that

time. Goods had accumulated in the three months of quiet business, and, with the prospects of an abundant crop of cotton, some extremely large lots of print cloths and sheetings were sold from accumulated stocks at prices based on twenty-cent cotton, if not actually less.

In August, however, the weather became less favorable. A month's severe drought in Texas greatly reduced crop prospects there, while too much rain in the South Atlantic States cut down crop prospects materially. The cotton market started to advance early in August, and the advance continued almost without interruption into December. There was very heavy buying of print cloths and sheetings in August, and this buying continued in September and into October. However, it was very noticeable that the movement was largely confined to gray cloths; colored goods and fine-yarn fabrics were not participating.

Colored cottons, especially ginghams and chambrays, had been in poor demand all Summer and showed no improvement in August and September. The new gingham prices then made, which were simply a continuation of the previous ones, fell flat. The orders booked were not satisfactory, and, consequently, the leading Eastern gingham mills, one after another, turned to curtailment on a large scale because of the size of the stocks on hand as well as the lack of new business.

By the middle of October print cloth prices came in for a great deal of discussion. They had reached a point where existing percale prices could no longer be

maintained, though the demand for percales, on the other hand, was far from satisfactory. Prices on the finished goods were accordingly withdrawn, and it was a number of weeks before the goods were repriced. Nevertheless, the upward swing in cotton was the guiding spirit of the market. With a fair-to-good business, the prices of gray goods continued to advance, although at no time reaching the level of the current cotton quotations. This left the mills in an awkward position, forcing them either to take the risk of buying cotton ahead of sales, counting on still further advances, or to sell without profit against simultaneous purchases of cotton. At the present time the only profit in manufacturing is the profit that there may be in earlier purchases of cotton, for there is none in making goods with the staple at its present level.

Gingham curtailment finally reached the point where it made some impression on the minds of the buyers. Better business resulted, and, while colored goods in general continue on a low basis, there have been some slight advances from the low point. Eastern mills, however, are watching their productions carefully, and will continue a policy of curtailment rather than accumulate stock. There has also been very heavy curtailment on print cloths in Fall River and on fine-yarn goods in New Bedford. Southern print cloth mills, however, continue to run in full, being able to take business on a basis that Fall River cannot consider.

Recently there has been some little improvement in sentiment. Buyers are more

encouraged to look for a good business in the first quarter of 1924, and everything points to their coming into the market shortly in a very satisfactory way. Retail trade continues good, and both retail and wholesale stocks are normal and in wholesome condition. Stocks are also in good shape with the mills, generally speaking, and there are many cases in which certain lines of gray goods are already well under order for the first quarter of the year.

It is too early to take a definite position beyond the feeling of confidence covering the first quarter, but it is evident that prices will continue high for another year. We have learned from 1923 that there is no certainty that a large crop of cotton can be raised from a large acreage, and it will take a larger surplus of cotton than we are likely to raise from any one year's crop to restore the normal cotton supply of the world.

The remainder of this year's crop of cotton will not permit the mills of the world to run at the rate they did in the first six months of 1923. There must be curtailment to the extent of more than 1,000,000 bales of American cotton in the world in the next seven months. What part of this will be in the United States is an interesting question. High prices are bound to restrict consumption, but even if they did not the cotton is not there for the mills to run on. Will the extraordinary curtailment that must come balance the restricted demand? That is the interesting question to be answered. Our belief is that it will.

The Year in Woolens

By J. J. NEVINS

Secretary-Treasurer of the American Association of Woolen and Worsted Manufacturers



HE year in woolens is really a simple story. A fairly good first six months and a disastrous last six months tell the whole tale in very few words. But there can be no value in retrospect or prospect unless some effort is made to understand what has occurred, and, with such reason and logic as can be summoned, to appreciate what is likely to occur.

The year started rather auspiciously in the woolen industry. Machinery was well occupied, there was a fair amount of future business on the books, and the lookout, with his glasses trained on the immediate future, could discover nothing that did not portend a good average year.

The first jolt—and it was generally unexpected—came with the opening of lines for Spring, 1924. The upshot of that period of initial booking was no business, with the result that the remaining months of the year, when Spring goods should have been in the looms,

have been trying generally and disastrously to some.

The natural impulse in a situation of this kind is to look for causes. The weather, a long, cool Spring, a similarity of the weights of Spring and Fall suitings, resistance to high prices—any or all of these are offered as causes or explanations, and, in a measure, they have all been more or less contributory, undoubtedly. Yet, after all the possible explanations have been offered, there remains a good deal that was not explained.

It is perhaps not an exaggeration to say that at this moment and throughout the year the American public, take it by and large, is the best dressed in the world. Clothes, however, are being worn out every day. Where is the replacement? After all, what must have happened is that either among wholesale clothiers or retailers, or both, there must

have been overstocking—the looms must have produced more than was generally realized.

It should be made clear at this point that this applies almost entirely to men's wear. The women's wear end of the market had a good year. Indications are not lacking for the moment that a little of the gentle art of liquidation may be applied here presently, but that is not material for a review. Looking back, 1923 must be given distinctly honorable mention in the women's wear trade.

To return to the men's wear situation, all that has been said should augur well for 1924. Prices and capacity for over-production are the two items that offer material for thought. There can be no doubt that the public, the ultimate purchaser of a suit of clothes and the wearer of it, is looking for lower prices. It doesn't know how much lower, it is not

disposed to particularize, but it wants lower prices. And it is very difficult, retaining complete neutrality, of course, to see just how lower prices are to come about.

The world wool markets have for some time been higher than ours. Wages in the mills continue more than twice what they were before the war. Piece goods prices at no time in 1923 reached replacement values; that is, goods have been consistently below what existing wool values would necessitate. So it is difficult to see lower prices for 1924.

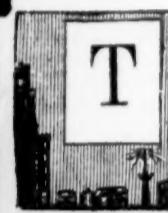
Overproduction is, of course, something to conjure with. We are not for the moment statistically inclined, but there can be no question that very little pressure sends the barometer of production to a higher point than it should go.

However, these matters, since there is nothing else to do with them, can be safely left with the new year. The old law of supply and demand can be depended upon to assert itself, and several months of subnormal buying and subnormal production should offer the new year a desirable legacy.

The Year in the Silk Trade

By JAMES A. GOLDSTEIN

President of the Silk Association of America



HE year 1923 in the silk industry opened at the beginning of a gradual return to prosperity, which justified a stronger feeling of confidence than had been possible for the previous three years. The generally prosperous state of American industry stimulated the silk trade and helped to increase the demand for its products. The International Silk Exposition and National Silk Week in February and March aroused still more the public's interest in silk. A strong print season, moreover, increased the demand, as it always does, and the fashions for draperies and for fairly long and full skirts were of benefit to the trade.

Once established, business promised to continue steady throughout the year. Then came the earthquake in Japan, bringing destruction to the city of Yokohama, the chief port of export for Japanese silk. The effect upon the silk industry in America could not be prophesied, but it was evident that the situation was critical. Information as to the state of stocks in Yokohama could not be learned for some time but it was certain that the loss must have been great. Shipping was sure to be seriously crippled and it seemed altogether probable that the centres of silk production had been disturbed. Unless strenuous measures were taken by leaders in the industry in both countries, a shortage of silk, a period of ruinously high prices and a market upset by speculation seemed inevitable.

In the emergency the attention of the entire American trade was centred upon the Silk Association of America, for it was felt that the most effective action could be taken by the organization that represented all branches of the industry. The first step was the initiation of a campaign for the collection of relief funds for the assistance of sufferers in the stricken country. More than \$400,000 was contributed by the silk trade, through the Association, to the American Red Cross for use in Japan.

The next step taken by the Association was provision for a general suspension of operations on the part of both

raw silk houses and manufacturers until it became possible to obtain definite and accurate news from Japan as to the actual effects of the disaster upon silk stocks. To this action, taken as soon as business was resumed after the holidays, when the earthquake occurred, was due the surprisingly sane and stable state of the market in the face of the unprecedented situation.

When it was finally possible for cable information on matters other than those of life and death to be obtained from Japan, it was learned that approximately a full month's supply of raw silk had been burned in the warehouses of Yokohama in the fire that followed the earthquake and that the harbor, docks and railroad lines were rendered at least temporarily unfit for use. A reassuring piece of news, however, was that the silk-producing centres and the filament districts were outside the zone of the earthquake. This meant that stocks of raw silk would continue to accumulate in the interior and that provision for shipment was the solution of the problem.

The energy and resourcefulness of Yokohama exporters resulted in the resumption of shipments much sooner than had seemed humanly possible. These shipments, however, were made up of practically every available pound of silk from the entire Orient. If the true situation is to be understood, this must not be forgotten. Neither must it be forgotten that one month's supply of silk was actually destroyed and cannot be replaced, even though the first gap caused by the emergency may have been bridged.

American manufacturers have by this time absorbed the high-priced raw material which they were forced to buy immediately after the earthquake. Manufactured silk merchandise is now selling at pre-earthquake prices. Silks could not possibly have been lower in price than they are today, even if business had not been interrupted by the earthquake.

Stocks in the hands of distributors in the United States are at present very small, especially in the case of the cut-

ting-up trades. For almost three months, buying has been extremely slow and the slightest revival of business is

sure to bring a rebound in prices. The country at present is prosperous, money is easy, labor is profitably employed, the building program is the greatest on record, and railroad earnings are large. Such conditions are bound to be reflected in a steady volume of retail buying in 1924.



JAN

A Brief Survey of the Copper Situation and a Forecast of the Future

By E. L. GRUVER

Of Ward, Gruver & Co.



N up-to-the-minute estimate of the world's present annual rate of copper production is 2,872,000,000 pounds, of which it is estimated that the United States, including Alaska, is producing 1,618,000,000 pounds, or 56 per cent. The world's annual production in 1800 was less than 20,000,000 pounds. Production in the United States began about 1850, and although copper only came into general use in 1860 the United States was producing over one-half of the world's supply by 1894.

In 1913 the world's production (and presumably consumption) was 2,181,253,000 pounds, of which the United States produced 1,224,484,000 pounds, or 56 per cent. In 1913 we imported 409,551,000 pounds and in turn exported 926,241,000 pounds. Imports that year were 44 per cent. of exports; and exports 76 per cent. of the United States production. Assuming that all the production from South America (now estimated at 504,000,000 pounds annually) is at the present time coming into the United States, we are now importing at the rate of about 800,000,000 pounds per annum, and, in turn, exporting at the rate of about 900,000,000 pounds. Imports are now at the rate of 88 per cent. of exports and exports 55 per cent. of the United States production. The exports are based upon all Chile Copper Company's production coming into the United States and exported from here, whereas it is understood that a portion of it is shipped directly from the property to Europe.

There are no available statistics of the world's consumption of copper of past years so it is assumed that it is the same as the world's production, except for short intervals in periods of abnormal and subnormal business conditions. The present rate of consumption is estimated at about the same as production—2,872,000,000 pounds annually. This increased consumption, as compared with 1913, is satisfied by a larger production from South America and Africa (Union Miniere du Haute-Katanga properties, located in the Belgian Congo).

We hear on all sides that South America and Africa will deluge the world's markets with cheap copper. Most of the new foreign copper is coming from four properties, viz: Chile, Braden, Cerro de Pasco and Katanga. When it is realized that it has taken from ten to fifteen years and many millions of dollars for these properties to attain their present rate of production, it should not be alarming to the copper-producing industry, even though these foreign mines are producing at the rate of about 600,000,000 pounds per annum, or slightly more than 20 per cent. of the world's demand for copper. The development and equipment of these mines with plants is merely in line with the gradual but certain increase in demand for copper metal so that the world's requirements may be provided for.

Some twelve to fifteen years ago there was a similar alarm that the low-grade porphyry copper mines of the United States would swamp the markets with cheap copper. The production of copper from these mines did

not prove a menace to the market and it is now merely taking its place in helping to supply the demand. Had this new copper not been discovered there would have been a scarcity of the metal, so rapidly has consumption increased. It is interesting to record the advent of the North American porphyry copper mines in the order of their initial production: Utah Copper, the first of the porphyries, began producing about 1908; Nevada Consolidated, 1909; Miami and Ray, 1911; Chino, 1912; Inspiration, 1915, and New Cornelia, the last one, 1917. These seven mines represent a monthly production today of about 53,000,000 pounds, or a yearly production of 636,000,000 pounds. In addition, Kennecott's high-grade Alaskan mines came into production about 1915, as did also the high-grade mine of United Verde Extension. These properties are now producing about 9,000,000 pounds per month, or 108,000,000 pounds per year. It will be noted that within a period of ten years, 1908 to 1917 inclusive, mines were developed in the United States and Alaska which are producing about 744,000,000 pounds of copper yearly. Most of these properties have in the past produced at even a higher rate than at present.

Seven years have now elapsed since 1917 and no new low-grade deposits have been developed in the United States, nor have any high-grade deposits of consequence been discovered. In view of the length of time required to develop and equip a copper mine, the only source from which new copper could be supplied, in the event of an abnormal demand within the next few years, would be through the enlargement of present mining operations.

THE general impression seems to exist that foreign copper coming into the United States is in competition with domestic production. While this copper is sold in the world's open market by selling agents here and abroad, most of it is imported in the form of blister copper, merely to be refined at the big Atlantic seaboard refineries. In time, it is likely that almost all of this copper will be refined in the countries where it is produced and then it will be sold directly in the best and nearest market. Already a certain amount of the South American copper, as stated above, is refined in that country and sold directly to Europe.

The big consuming countries are the United States and, in Europe, Germany, France, Great Britain and Italy. Very little copper is produced in Europe, probably not over 140,000,000 pounds annually. With the unsettled conditions in those countries, we exported to Germany, France, Great Britain and Italy 420,379,000 pounds in 1921; 479,442,000 pounds in 1922 and 650,000,000 pounds (December estimated) in 1923. In the last sixty days we have been exporting at a considerably higher rate than the average for the year.

While costs are still high in many departments as compared with pre-war times, still, with greater efficiency and improved metallurgy, the cost of a considerable part of the United States production of copper at the present moment is not so high as is generally supposed, in comparison with costs in South America and Africa. This has been a triumph for North American producers, who,

furthermore, are handling lower grade ore than formerly. Utah Copper has been for some months producing at the rate of 240,000,000 pounds per year at a cost of less than 8 cents per pound, and this cost is probably considerably lower than some of the low cost foreign production mentioned above. In 1914 Utah Copper produced 115,690,445 pounds of copper from 6,470,165 tons of ore, averaging 1.425 per cent., or 28.5 pounds per ton of ore. Now it is producing at the rate of 240,000,000 pounds annually from 13,300,000 tons of ore, averaging about 1.12 per cent. copper, or 22.4 pounds per ton of ore.

Copper, petroleum, wheat and hides are now selling at or below the pre-war level. When a few more of the important commodities sell nearer the old level, as they most likely will, and also when taxes are reduced, then it is reasonable to expect that costs in the United States will be further lowered and that we will slowly but surely continue to approach the more normal times of the pre-war period. It is all a matter of supply and demand—when the supply is excessive, we soon learn to cut costs and content ourselves with smaller profits. Likewise, when prices are high, there appears to be no great difficulty, in due course, to increase production.

For some years prior to 1913 the world's production and consumption of copper increased on an average of approximately 6 per cent. yearly. Were this average rate of increase projected to the present moment the world's demand would now approximate 3,400,000,000 pounds as compared with the world's present estimated rate of production (and consumption) as shown above, viz: 2,872,000,000 pounds. In other words, under normal conditions—with Europe restored to substantially its former financial position—there would today be an urgent demand for every pound of copper that could be produced, but it will be noted below that our exports are no greater today than they were in 1913.

It is well not to underestimate the present rate of consumption in the United States, which has been greatly increased by various agencies. The excellent work of the Copper and Brass Research Association in popularizing the use of copper is noteworthy. It is estimated that the first half of 1924 will see a continued big consumption of copper in the United States. Also, it must be borne in mind that our total exports, while not as large as ten years ago, were 628,800,000 pounds for 1921, 726,800,000 pounds for 1922 and 830,000,000 pounds (December estimated) for 1923. Exports toward the end of the year were at an even higher annual rate than earlier in the year.

Present stocks of marketable copper are not big—about 260,000,000 pounds as compared with about the same amount at the end of 1922. This is less than one and one-half month's supply at the present rate of deliveries. Production has stepped forward at a rapid pace in the last twelve months, but it has probably reached its peak for the present and, if anything, it may possibly even show a slight decrease for a short time, due partially to the present low price of the metal. The refinery production from domestic and foreign sources, including imports of refined copper, for 1923 is

estimated at 2,220,000,000 pounds, in comparison with 1,359,000,000 pounds for 1922. The increased production seems large compared with 1922, but it must be remembered that most of the mines in the United States were closed down the early part of 1922. While deliveries of copper slumped in September and stocks increased slightly, there has been a marked increase in deliveries since October, with record total deliveries of 224,000,000 pounds for November, of which 96,000,000 pounds were for export.

It would seem, therefore, that there is no need for despair for the copper mining industry in the United States. Those mines which were able to operate profitably and pay dividends before the war, under the same conditions of favorable mining and with the same grade of ore, will no doubt soon again be among the dividend payers. There are, however, certain old mining districts where the production of copper has gradually diminished by reason of the lower grade of ore and the great depth at which mining operations must now be carried on. It is not expected that these districts can continue profitably to produce copper at the same rate as in the past. Mines are a wasting asset and the richest and most profitable ones are ultimately exhausted. It is the loss of production from these older mines that must be replaced by copper from South America and Africa.

IN conclusion, it would seem that the world's production of copper is not so dangerously large as is generally supposed. It would also seem that consumption is keeping pace with production.

With the enormous amount of construction work now under way and contemplated—not alone for building purposes, &c., but for the electrification of railroads and for new power enterprises to take the place of high-priced coal here and in Europe—it is unreasonable to expect that the metal will sell for any length of time below the present level of 13 cents per pound. If the price could be stabilized around 14 or 15 cents this would provide a commodity to the consuming public at approximately the pre-war price average, and at the same time insure a fair profit to both the producer and the fabricator.

The copper industry has recently been handicapped, as compared with many other industries, for the reason that its prosperity depends to a large degree upon European consumption, without which the industry cannot well prosper. Domestic consumption is making a splendid record, but foreign consumption, satisfactory as it is, as evidenced by the fact that the present rate of exports is already about equaling the pre-war rate, must increase still further in order to absorb the supply which can be made available.

Indications point to an improvement in the price of copper from the present low level, and should a sudden and abnormal increase in demand occur we might temporarily have a substantially higher price, due to the length of time it takes to increase mine production and bring the new metal to market. In the past abrupt rises have proved harmful, and experience has shown that the industry is far better off in the long run with a stable price, insuring a fair profit, than with prices which suddenly rise and fall.

The Electric Light and Power Industry of 1923

Continued from Page 16.

industry since the days of Mr. Edison's initial genius. They have come to have a large vision of co-operation and service and have in very large measure realized their responsibilities to the public. One great mark of their progress is that, despite the greatly increased cost of labor, coal and other materials, there is but little, if any, increase in the cost of light and power to the consumer today over pre-war prices. Under the protection of State regulatory bodies over 2,000,000 of our people have invested their savings in this industry. From an annual utility production of 4,000,000,000 kilowatt hours twenty years ago, we have increased to 50,000,000,000 today, with an increase in consumption from 60 to 5,000 kilowatt hours per capita. It is a magnificent achievement of the initiative and ingenuity of these industries, and that it has attained such a growth under public regulation is itself proof of the ability and co-operation of our public officials. I believe that the same vision applied to the wider problems which spread before

us will maintain the same initiative and secure like progress in the future."

In his talk Secretary Hoover called attention to the fact that, in spite of increased costs of labor, materials, &c., there has been "little, if any, increase in the cost of light and power to the consumer today over pre-war prices." As a matter of fact, recent figures issued by the Bureau of Statistics of the United States Department of Labor show that the average rates for electric light and power throughout the United States was 5.1 per cent. lower than the average rates for the same service in 1914. Because of increased efficiency of the appliances, machinery and apparatus driven or heated by electrical energy, the actual saving to the public is even greater than this figure would indicate. In the matter of electric lights, for instance, five times

as much illumination is now enjoyed by the use of the same amount of electrical energy as was possible ten years ago. The development of the tungsten and the gas-filled type of illumination has made this possible.

Returning to "super-power" for a moment, the extent of this plan of interconnecting individually owned systems may be visualized by considering that a huge network of wires extending from below the California-Mexico line into Arizona, California, Washington and Oregon comprises the greater single "super-power" zone or system in the country up to the present time. In the South great power systems serving five States are unified, with 900 miles of trunk line or interconnecting line. The States of Alabama, Georgia, North Carolina, South Carolina and Tennessee are

interdependent upon this great system. Forty-two individual plants capable of developing more than a million horsepower are tied together, furnishing a great pool of power flowing freely between States regardless of State boundary lines. In Idaho, Montana, Utah, Wisconsin, Michigan, Illinois, Ohio and, in fact, in many other States great systems are being linked together, or already have been interconnected, and ultimately these "super-power" systems, which are great in themselves, will be tied each with the other to the end that there may be the greatest possible assurance of continuity of service and the least possible duplication of generating plants, transmission lines and distribution systems.

In the mind of the average individual the development of water power means that eventually hydro-electric power will take the place of steam-generated electric power. Few people realize that even the utilization of every ounce of water for the generation of hydro-electric power would not result in sufficient electrical energy to do away with any of the existing steam plants. In fact, our industry must continue to build huge steam-turbine generators, while at the same time developing the water powers as rapidly as financing will permit and as demand for electrical energy justifies. In the densely populated industrial centres of the country available water power is comparatively scarce, and these centres must depend upon steam generation, at least to a considerable extent.

Eventually the railroads of the country will be electrified. Efficiency and economy will make their electrification necessary. At present the railroads have steam locomotives with a total motive power of 65,000,000 horsepower. All of the primary water powers of the country will develop only approximately 55,000,000 to 60,000,000 horsepower. Today there are 150,000 manufacturing plants in the United States which have their

Continued on Page 26.

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Condition at the Close of Business, December 31, 1923

ASSETS

Cash on Hand and in Banks	\$ 38,387,871.60
Exchanges for Clearing House	45,329,418.22
Due from Foreign Banks	11,731,159.37
Bonds and Mortgages	9,260,264.00
Public Securities	20,639,697.92
Short Term Investments	1,273,362.66
Other Stocks and Bonds	19,254,516.27
Demand Loans	60,111,427.69
Time Loans	30,075,721.50
Bills Discounted	86,928,161.52
Customers' Liability on Acceptances (Less Anticipations)	25,829,094.13
Real Estate	4,518,770.00
Foreign Offices	38,451,387.80
Accrued Interest Receivable and Other Assets	2,231,753.10
	<hr/>
	\$394,022,605.78

LIABILITIES

Capital	\$ 23,000,000.00
Surplus and Undivided Profits	9,798,393.39
Deposits (Including Foreign Offices)	325,924,539.41
Acceptances (Less in Portfolio)	28,592,915.05
Notes Payable and Rediscounts	NONE
Accrued Interest Payable, Reserve for Taxes, and Other Liabilities	6,706,757.93
	<hr/>
	\$394,022,605.78



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Business in 1924

There is much uncertainty about economic conditions during the next six months.

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JAN

Record-Breaking Consumption of Copper



HE year 1923 demonstrated a demand for virgin copper the world over beyond the most sanguine expectations of those best informed in the industry at the beginning of the year. The year exceeded any previous year in peace times in volume of production, and virtually all of the production was absorbed in actual consumption. In the last quarter of the year the record consumption of all time for a like period was reached.

The year 1921 showed a very substantial recovery in the situation in the copper field left by the war: 1922 was thought at the time to show a complete recovery, while 1923 showed takings to have been for domestic consumption—140 per cent. over 1921 and 35 per cent. over 1922, and for foreign consumption, 49 per cent. over 1921 and 18 per cent. over 1922. Part of this increase is due to absorption and complete clean up of war scrap the last three years.

Refinery production in this country for 1923 more than doubled that of 1921 and exceeded 1922 by 45 per cent. In the five years since the war, the annual production of the three principal South American mines whose output comes to this country for refining rose from 177,-

000,000 pounds to 470,000,000 pounds. Despite this large increase the stock of marketable copper shrunk 450,000,000 pounds and is now but one month's supply.

Production has been stimulated to the limit by improved methods of recovery and by opening up new ore bodies. In this country there are now no new mines working, nor are any in sight; the increase in South American output will, in all probability, be much less in the next five years than in the last five. With but one month's supply of copper on hand, with a constant tendency toward increased consumption and with the increase in production on the decline, the world must now look to mine production of new metal for its supply.

Last year opened with takings for January 40 per cent. in excess of December and of the average for the previous twelve months. It was one of the five banner months of the year, showing deliveries in excess of 260,000,000 pounds, the others being: March, 208,000,000; August, 206,000,000; October, 209,000,000, and November, 224,000,000.

Public utilities continue to absorb much the largest part of the supply for

power, light and heat. The developments in this field have been enormous, with no let-up in sight, but rather a continuous and increasing demand by the people for the best facilities looking to their comfort and pleasure and by the industries for the greatest economy in their operations. Easy financial conditions have contributed in large measure to this situation as well as continuous employment at good wages. The Copper and Brass Research Association continues its intensive campaign in bringing to the attention of those interested the economies associated with the use of copper and brass and is deserving of credit for the results accomplished as shown by the much greater use of these metals now than ever before in peace times. Notwithstanding the increased and increasing demand for copper, the price at the close was the same as at the beginning of the year and is also now the same as before the war, when cost of production was much less. Considering its lasting qualities and its intrinsic value, copper is the cheapest of all metals entering into competition with it, which in part explains the greater and more general demand for it.

This country continues to supply 85 per cent. of the world demand—the supply coming from home mines 70 per cent. and from foreign mines 30 per cent., which is smelted and refined here. America is taking 64 per cent. and Europe 36 per cent. of the current refinery production here, which compares with 41 per cent. for America and 59 per cent. for Europe in 1913. The outlook for future demand is excellent, with mines and mills operating to the limit of their capacity.

While public utilities and hydroelectric requirements hold the first place in copper consumption, the automotive industry has planned an output of 6,000,000 cars and tractors for this year and the building trade gives promise of great activity, with a greater use of copper entering into building construction than ever. This is the picture as related to this country.

A broad, the improving political condition should in time bring about a greatly improved and strengthened economic situation. Considering the conditions that have prevailed over all of last year and that the foreign demand for our copper has taken 836,000,000 pounds of the metal, representing 36 per cent. of the entire production, it will be readily seen that there are great possibilities looking to the future not only as to demand but as to price.

Prosperity Seen For Steel in 1924



HE year 1923 came very near surpassing all previous years in steel production. There was a falling off in business in the latter part of the year, but conditions have strengthened recently, so that we enter the new year with the knowledge that the condition of business is basically sound and the outlook for it is promising.

The demand for steel products, both actual and potential, is very great. The railroads will undoubtedly require large quantities of steel for maintenance and replacements, to say nothing of that great volume of material which must ever be turned out to provide for railroad extensions and betterments.

Many people thought that the building activity in the country might undergo a distinct diminution in the coming year, but every present indication is that the requirements for structural steel for building purposes will make very great demands upon manufacturing capacity.

The ever-expanding industries which absorb tinplate seem more than normally prosperous. The food-packing and canning industries look forward to increasing their demands. The requirements of the oil industry for tinplate to supply cans for exporting oil and gasoline appear to be the largest in history. Likewise, the tobacco interests are calling for an ever-growing supply of tin in which to pack their goods.

Not the least interesting feature of the whole situation is the absence of any let-up in the demand for steel for the making of automobiles and automobile parts. The forecast for this industry is the production of more vehicles in 1924 than in the year just closing.

In certain parts of the country the demand for agricultural implements and equipment for farmers has lagged, but this simply means a demand that will be

By E. G. GRACE

President Bethlehem

cumulative and which, as soon as the farmers become prosperous again, will be felt in the steel business. And it is certainly unthinkable that the wheat-growing parts of our country should not soon regain their prosperity.

With such definite demands ahead of the steel business, one is prepared to say that even a moderately active continuance of all present prosperity will reflect itself in the steel industry to a marked degree. Hence the importance attached by the steel industry to the Government's proposed program of tax reform, along with the exercise of ever greater economy and efficiency in Government operation and expenditure.

Not alone is there a specific demand as indicated, not alone is there the prospect of a continuance of prosperity—of a greatly increased business activity should Mr. Mellon's taxation program be enacted into law, but industry itself is undoubtedly getting upon a sounder basis in its methods of operation.

I, of course, am able to speak in this matter from the experience in our own business; I find that labor conditions are growing more satisfactory and that our efforts to cultivate greater co-operation with the employees are yielding most satisfactory results. The purchasing power of wage earners is at a very high level, and the average wage rate of our steel workers is 170 per cent. higher than it was in 1914.

In the Bethlehem Steel Company we have in the last year entirely eliminated the twelve-hour day. This, with the general wage increase in April, has resulted in a substantial increase in operating costs.

Such is the confidence of the management of the Bethlehem Steel Company in the business outlook that we are carrying on an important plan of de-

velopment, having in mind two primary purposes:

First, to be able to manufacture steel at the lowest possible price, and secondly, to manufacture it at points so near geographically to the places at which it is to be consumed as to lessen the burden

of the cost of transportation and distribution.

We go into the new year, therefore, with both determination and confidence. The attitude of the Government toward business is most reassuring and even the complex outlook in Europe presents so many elements of hope that we feel that the year of 1924 should, on the whole, be one of development, expansion and prosperity.

Europe's Capitals Face New Year Anxiously

Continued from Page 9

ent regime and the most probable cause of its termination, political conditions are so confused that a new appeal to the voters has been considered far too risky to venture.

State finances might conceivably recover without much difficulty if they could get through the present lack of cash for actual expenditures. The new Stresemann-Marx policy of collecting taxes on a gold basis will remedy the former deficiency of revenues—provided it can be carried out for a long enough period—and provided also the new rentenmark does not lose its purchasing power in the home markets. If the rentenmark depreciates without a corresponding increase of the nominal tax yields, the futile story of the vanishing mark will be repeated.

Currency is in a most abnormal state. The nominal gold value of the rentenmark is in large part a fiction, both as to its purchasing power in the home market and for exchange. The condition seems to point to the disappearance of the rentenmark in a new currency crisis.

The foreign trade outlook for the coming year—and Germany's recovery must come largely through creating an excess of exports—is undeniably bad. Part of

the difficulty is the lack of a stable currency, even of a low gold value. Another part is the excessively high level of prices in the home market. These stand, in the last analysis, for wage costs of production, and it would seem that unless Germany can reduce greatly her gold price-level at home, she cannot compete effectively in foreign markets. The longer working day insisted upon by the Ruhr industrialists, if put into effect generally, and if accompanied by proportionately increased production, might bring this change about.

Competent Germans, nevertheless, are not without hopefulness, always provided some workable agreement can be reached on the reparation questions. Germany has a generally sound mechanical and technical equipment, and if the conditions of its effective use could be met the beginning of her recovery would not be far distant.

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Cotton Outlook a Cause for Apprehension

Continued from Page 19

loss and hardship to a large number of planters, as the boll weevil destruction has done this year, can be regarded as an economic panacea. Where a few planters in such States as Texas and North Carolina, who were fortunate in escaping the destruction of the weevil, succeeded in getting good crops, which they sold at high prices, other planters in such States as Georgia, where the weevil did its deadliest work, found months of labor spent in vain, and many of them were faced with financial ruin. Those who contend that the temporary benefits of a short crop and consequent high prices are a good thing are taking, in my opinion, a very short-sighted selfish view of the situation, in that they fail to realize that such a condition is a real menace to the supremacy of America in the world's cotton trade, not to speak of the huge economic loss which the destruction by the weevil represents and which must be borne by consumers the world over.

Large crops, marketed at normal prices, bring prosperity to the country at large and to those who are instrumental in raising these crops. Big crops keep the railroads busy moving them, they keep the mills busy turning the raw staple into finished goods, they give employment to thousands of trained workers, who, in years of small crops, seek employment in other fields. Big crops insure the ultimate finished goods at fair prices. If the weevil in a given year destroys a third of the crop it means that the value of this wasted crop, as reflected in higher prices for raw cotton and finished cotton goods, must come out of the pocket of the consumer. The mere

fact that the boll weevil does add to the cost of living is sufficient reason why the pest should be wiped out. No economic argument that a short crop brings more money to the South than a long crop can stand in the face of this truth.

One result of the short cotton crop in recent years has been gradually to force small cotton firms out of business. The spot cotton business is now in so abnormal a condition, due to short crops and high prices, that it has become extremely hazardous, and the tendency now is to concentrate the spot business in the hands of the larger dealers, to the elimination of the small dealers.

The importance of the cotton exchange in the cotton industry is becoming more and more clearly understood each year and the business of the exchange is growing larger as it provides greater facilities to the trade.

Last year witnessed the opening of the new home of the New York Cotton Exchange. The large quarters were made necessary by the demands of the cotton trade, which had outgrown the facilities of the old exchange. The mistaken conception that exchanges are only a means to furnish a market place for speculators is being gradually eliminated from the public mind.

The future contract is a form of insurance which safeguards alike the interests of the banker, the merchant, the spinner and the producer. The price of cotton established daily in New York is the basis of transactions in cotton the world over. It offers an open market at all times to all branches of the trade,

stabilizes prices and prevents inconsistent fluctuation.

It is a matter of regret that the cotton trade, like the security market, should be made to suffer by the operations of so-called brokers who locate in the financial community of New York and trade on the reputation of Wall Street and the gullibility of the public. The operations of this class of swindlers, preying on ignorant investors, have done more than anything else to bring disrepute upon New York as a financial centre. It is to be hoped that some concerted action, through a wider education of the public, can be taken to restore the unim-

peachable name of financial New York.

Legitimate brokerage houses of New York probably have a higher sense of honor, a stricter code of ethics and fewer failures than is the case in any other class of business. The cancellation of contracts, common in other business, is practically unknown among the legitimate brokers.

I believe the newspapers can do a great work in helping to educate the public to discriminate between the people who are legitimately engaged in the brokerage business and those who simply capitalize the name of Wall Street to swindle the public.

Building in 1923—and After

Continued from Page 12

sent, arithmetically an additional "average" American family, but they seldom necessitate at once the building of a new house to shelter them.

It seems most probable that construction will go on vigorously in 1924 unless and until it is checked by other features of the business cycle. A congestion crisis like that of early 1923 is possible, of course, and it will occur unless the existing spirit of caution is both strengthened and maintained. Until changes in the other elements of the business cycle reduce incomes, and profits in other industries than construction, it is likely that the effort to catch up with the post-war shortage will keep building at a high level.

Construction is a community interest. The manner in which it is conducted has a potent influence on industry in general. Its vast volume could be used with great effect to stabilize all industry; but this potential service cannot be rendered so long as construction continues in its present course—the resultant of the insistence of individuals on carrying through their own plans regardless of the results to the community. Construction deserves, and the welfare of industry in general requires, a new and broader understanding of it by all other industries, by finance, and by labor. The active co-operation of all these is needed to keep construction within the bounds of sane and normal activity.

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Fundamental Factors in Future of the Automobile Industry

Motor Vehicle Production.

TABLE I.

Year.	Production. Number of Cars.	Per Cent. Increase Over Preceding Year.
1895	300	
1896	600	+100
1897	1,200	+100
1898	2,400	+100
1899	3,874	+61
1900	5,000	+29
1901	7,000	+40
1902	9,000	+23.5
1903	11,000	+22
1904	21,975	+100
1905	25,000	+13.8
1906	34,000	+36
1907	44,000	+29.5
1908	65,000	+47.6
1909	130,986	+100
1910	187,000	+43
1911	210,000	+12.2
1912	378,000	+80
1913	485,000	+28.1
1914	569,054	+17.3
1915	892,618	+56.7
1916	1,583,617	+77
1917	1,868,949	+18
1918	1,153,638	-38.3
1919	1,974,000	+71
1920	2,205,197	+11.5
1921	1,661,550	-24.6
1922	2,659,064	+60
1923	4,014,000	+50



DURING the twentieth century this country has been confronted with figures of a size hardly comprehensible to human intelligence. War debts, taxes, population, wealth and automobile registration have reached undreamed-of totals. Within the last few years, however, we have been beginning to realize the increased size of this country, and to expect enormous figures in any activity which relates to the nation as a whole or to any products in general use.

While it is true that population has increased more than 33 per cent. since 1900, with much greater rates of increase in other indices of national prosperity, such as 485 per cent. gain in the volume of insurance written (1900 to 1922) and the 200 per cent. climb in savings bank deposits (1900 to 1922), yet the fundamental factors in most businesses remain the same and can be a guide for the future.

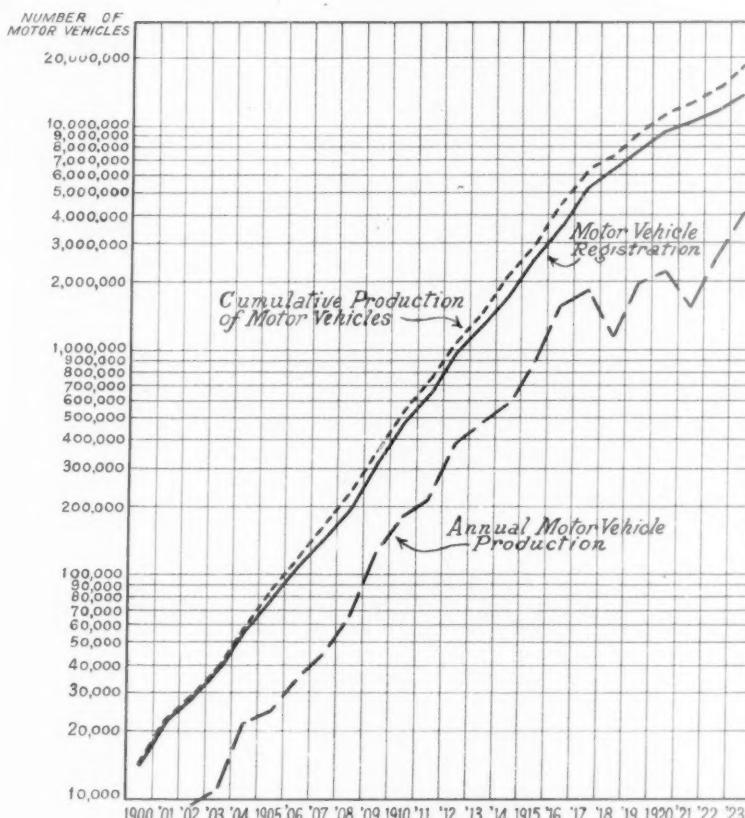
In examining the outlook for the automobile industry one can determine the course largely from the answers to four questions:

1. What is the present rate of production and registration?
2. What type of service are these vehicles performing?
3. Who are the buyers of these vehicles, and to what extent will they be in the market in the future?
4. What is the outlook for foreign markets?

Table I. shows production of motor vehicles since 1895, together with the percentages of increase each year. It will be noted from this table that, although the totals of the output are very high in 1923, the rate of increase in production is not unusual. In 1915, 1916, 1919 and 1922 the percentage of gain over the preceding year was larger than in 1923. Accordingly, while the last twelve months created a new record of production, the rate of gain was not phenomenal.

Motor transportation is being adopted

By ALFRED REEVES
General Manager National Automobile Chamber of Commerce



The curves of cumulative production and yearly registration of motor vehicles indicate a steady upward trend. The up-curve in annual output in 1923, though 50 per cent. more than 1922, was not an exceptional rate of increase compared with many other years in the history of the business. Motor industry leaders believe that the need for transportation assures steady conservative progress in the automobile business.

more extensively every year, but it is not expected that there will be a constant 50 per cent. increase in production for each succeeding twelve months. The curve of gain will necessarily tend to flatten out to a considerable degree. Certain years, as in 1921, will probably show decreases, but the likelihood of the general upward trend will be indicated in the succeeding points of this discussion.

Another primary consideration in the rate of growth is the registration of motor vehicles, that is, those in use each year, which from 1895 is shown in Table II.:

The same considerations are even more noteworthy here than in the case of production. In spite of the large totals, it is important to bear in mind that the curve of increase in the last three years has been flattening and that the gain has been on a conservative basis as compared, for instance, with the years 1913 to 1917.

The conclusion seems justified that, though the industry has had great activity in the last twelve months, its progress has been at a reasonable rate.

The fact, then, is well established that this country is using motor vehicles in enormous quantities and in increasing volume each year. Presumably this gain, which has been taking place on a large scale for at least a decade, has some very sound bases or the increases would long since have stopped.

Very largely the situation is comparable to the growth of the railroads in the last half of the nineteenth century. It is true that the recreation and pride of ownership afforded by automobiles act as an important buying stimulus, but the great volume of vehicles and their constant increase would not be economically possible were it not for their constructive contributions to transportation and time saving.

The Motor Car and the Suburbs.

TABLE IV.

Year.	Passengers Carried by Long Island R. R. System.	Motor Cars Registered.*	Freight Tonnage Carried by L. I. R. R.	Motor Trucks Registered.	New Dwellings Constructed.
1917	50,796,028	11,829	5,271,509	2,482	3,863
1918	55,486,000	19,710	5,798,876	3,834	1,153
1919	64,067,541	24,309	6,916,886	4,574	7,911
1920	72,743,820	24,709	5,886,969	5,430	7,531
1921	75,506,045	32,360	5,572,679	7,566	16,197
1922	79,656,891	31,111	6,028,003	10,245	23,836

*For area not in Greater New York.

Motor Vehicle Registration.

TABLE II.

Year.	Registration.	P. C. Gain Over Preceding Year.
1895	300	
1896	900	+200
1897	2,100	+133
1898	4,600	+119
1899	8,624	+87.5
1900	13,824	+60
1901	20,590	+49
1902	28,755	+39.6
1903	38,083	+32.5
1904	57,864	+52
1905	77,988	+34.5
1906	106,928	+37
1907	142,061	+33
1908	197,479	+39
1909	311,197	+57.5
1910	468,497	+50
1911	639,514	+36.4
1912	944,000	+47.8
1913	1,287,000	+36.1
1914	1,711,339	+33
1915	2,445,664	+43
1916	3,512,996	+43.6
1917	5,104,321	+45.5
1918	6,146,617	+20
1919	7,530,105	+22.6
1920	9,177,129	+22
1921	10,464,005	+13.9
1922	12,239,114	+17
1923	14,500,000	+18

*Estimated

The railroads have formed a network over the country, but the motor vehicle is supplanting transportation within the squares. The cities and rural land is being more extensively developed, which means constant demand for the motor car and the motor truck. Table III., showing passenger car registration in different types of communities, indicates the large degree to which motor vehicles are owned in regions having very limited transportation facilities of other kinds. The man who lives in New York City, for instance, is likely to have only a limited idea of the uses of the motor car throughout the country. In the metropolis there are many reasons for many persons preferring motor transportation; but the bulk of cars in the United States are owned where the motor vehicle is the only type of rapid transit between many of the points which the motorists desire to reach. More than two-thirds of the cars are owned in communities having less than 25,000 inhabitants.

Ownership of Cars in Different Sizes of Cities.

TABLE III.

Size of City.	Per Cent of Total Passenger Cars.	Cars per 1,000 Persons.
Over 100,000	21.5	84.3
25,000-100,000	11.5	119.6
5,000-25,000	16.7	150.3
1,000-5,000	20.1	230.0
Farms and towns under 1,000	30.2	69.8

Having visualized this picture of where motor transportation is being used, it is worth while to inquire more definitely "Who are the users of these cars and to what extent will they be in the market in the future?"

The largest customer for motor transportation is the farmer. Logically, this is so because he has no rapid transit of any other sort. As noted above, he owns something more than 30 per cent. of all motor vehicles, which means in the neighborhood of 4,500,000.

On the other hand, his is a less crowded market than any other. Referring again to the table just quoted, there

Continued on Page 50

The Electric Light and Power Industry of 1923

Continued from Page 22.

own power plants. In some instances these are electrical power plants, but in a vast majority of cases the power used is still the old-fashioned steam power transmitted from an engine to the machinery through the mediums of belts, shafting and pulleys. Eventually all this will be changed and the individual electric motor, driven with energy obtained from electric light and power companies and the huge "super-power" pools, will supplant other forms of power in every instance. All of this means that power demand will continue for many years to come to equal, if not exceed, the rate of electric power development.

It is interesting to note that of the total amount of electrical energy developed in this country 35 per cent. already is developed by water power, the remaining 65 per cent. being developed by steam or internal combustion engines. The electric light and power industry in 1923 used approximately 40,000,000 short tons of coal, 14,700,000 barrels of fuel oil and 31,775,000,000 cubic feet of gas, both natural and manufactured. The electric light and power industry is utilizing all of these fuels with the greatest possible efficiency known to modern engineering practice. Whereas a few years ago from eight to ten pounds of coal was required to generate one kilowatt hour, modern, efficient electric light and power plants now use only two pounds of coal per kilowatt hour generated, and in many instances the most efficient, up-to-date steam power electric plants are

using one and a half pounds, or even less, per kilowatt hour.

Approximately 60,000,000 people in the United States are now living in electrified homes and working in electrified factories, offices and stores. At the end of 1922 there were 9,676,330 residential customers on the lines of the electric light and power companies. Today that number has increased to more than 10,700,000. In addition, there are 2,205,000 commercial customers, an increase of 124,000 in 1923, and there are 475,000 power customers, an increase of 25,000 customers, now utilizing electric light and power company service in place of the rapidly becoming obsolete steam power.

With this constant increase, both in the number of customers and in the total amount of electrical energy consumed, the question of financing new plants, additions to existing plants and the extension of transmission and distribution systems is the dominant one in the electric light and power world. Tremendous amounts of money required annually for this program of extension can be obtained from one source only—the savings or surplus earnings of the people of the country. It cannot be obtained from the revenues collected by the companies for service. This is a condition peculiar to the public utility industry, which is a regulated industry. In the average business earnings can be so adjusted over a period of years that the firm or individual conducting the business can build

extensions or betterments out of earnings. A merchant desiring to enlarge his store or increase his stock of goods puts back into the business surplus earnings that are obtained through increased prices or a wider spread of profit between cost price and selling price. In the regulated public utility business the rates are fixed by the regulating authorities, so that the company's revenues will yield the cost of operating and maintaining the property in first-class operating condition plus a fair rate of return on the value of the property devoted to the public use. In this connection it is interesting to note that the average yield on electric public utility bonds has decreased from 8.25 per cent. in August, 1920, to 6.20 per cent. in November, 1923. This is partly because the electric light and power companies, through the sale of common and preferred stocks, have provided a greater margin of security. Another factor having an important bearing upon this matter of lower cost for money is the increase in customer-ownership of securities, giving a wider distribution of the securities and, therefore, greater stability. Also, in the matter of public relations, the electric light and power industry has progressed rapidly and favorably in the last few years. Public relations have been bettered by the companies endeavoring to give a higher grade of service, this in turn being made possible largely through interconnection and the building of more efficient and more dependable plants and distribution systems as a result of engineering and mechanical developments. But perhaps one of the greatest reasons for better public relations existing is the fact that the electric light and power industry in the last few years has taken the public into its confidence, has informed the public fully and frankly regarding its problems and its plans. Through the medium of advertising, and particularly of newspaper advertising, the public has been informed to such an extent that, in a vast majority of cases, it has absolute confidence in the companies serving it and in the men and women who are operating those companies.

One activity being undertaken by the electric light and power industry in cooperation with others may be detailed as an example of how the industry is endeavoring to make its service of as great value to the general public as is possible and, thereby, to build better public relations.

It long has been apparent that electrification of the farm must be brought

about; that the rural resident was entitled to the same electrical service that has assisted in bettering living conditions and social conditions in cities and progressive communities. Several years ago the electrical industry, looking toward the farm field, began studying farming problems and the relation of electricity to agriculture. In the last year the National Electric Light Association has actively interested itself in this problem and, seeking the co-operation of the American Farm Bureau Federation, the Farm Lighting Manufacturing Association, the United States Department of Agriculture and the United States Departments of Commerce and Interior, have undertaken to work out with them all problems touching upon the use of electricity on the farm. A national co-operative committee, composed of representatives of the organizations and departments mentioned above, has been formed and offices of the committee were opened in Chicago. Working out of the Chicago office, the director of the co-operative committee is organizing similar committees in the various States of the country, and these committees, in turn, are co-operating with agricultural colleges and local electric light and power companies to undertake actual research work on farms. The first concrete example of the work being done by the co-operative committee is the construction of a test line just outside of the city of Red Wing, Minnesota. This line is five miles in length and reaches eighteen farms. On these farms every possible application of electricity will be studied in an effort to build up the uses of electricity on the farm to an extent that will make it profitable and desirable for all farmers to electrify their homes and buildings. By increasing the production and decreasing the amount of manual labor actually done on the farm and decreasing the number of hours' work, it is the hope of the members of the committee so to improve conditions for the farmer, his family and the hired help that the problem of farm labor will be largely solved. The matter of standardization of appliances and equipment also is being studied by this committee, so that when the time arrives for general farm electrification appliances and machinery will be so standardized that costs will be lower as a result of mass production and the installation of electrical service will be as simple and as easy as possible.

This work is being carried on by the private companies through the associa-

Continued on Page 36.

Some Things You Should Think About

THE TEN COMMANDMENTS OF PARTITION

- | | |
|------------------------|---|
| 1. ECONOMICAL | 6. QUALITY |
| 2. ADAPTABILITY | 7. APPEARANCE |
| 3. DELIVERY | 8. ORGANIZATION |
| 4. ERECTION | 9. INSURES PRIVACY |
| 5. SERVICE | 10. A QUARTER CENTURY OF SATISFIED CUSTOMERS |



View of Our Economic Unit Partition in Cunard Bldg.

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Railing:

Railing furnished complete with all necessary gates, fitted with single action swinging hinges, loose pin buttons and bronze secret gate latch. All rail posts are securely fastened to floor with cast iron shoes, and bolt running through the entire length of post and secured into sleeve sunk into floor.

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TWENTY-FIVE BROADWAY
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October 9th, 1922.

Mr. David Kramer,
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Dear Sir:

It is indeed a source of pleasure to inform you that the partitions that you installed in the CUNARD BUILDING, which represents practically 100% of the total equipment, is all that could be desired of its type and up to the present time has proven the thought displayed in the original selection of your firm to accomplish this phase of the work. Yours very truly,

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John B. McGowan,
Operating Superintendent.

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JAN

The Packing Business Sound

THE packing business is in a fundamentally sound position and the companies ended 1923 with fair earnings. There are some problems in the packing business today just as in other industries, but they are being solved in a satisfactory manner. The fundamental condition of the packing companies is stable, and that is the main thing to be considered.

Raw material costs are much lower, and selling price levels, which show declines from peak prices ranging from 20 to more than 70 per cent., have resulted in an increased consumptive demand, especially because of the full employment of labor in all industrial centres. Labor shortage is not a serious factor in the packing industry.

Meat production during the year was the greatest in the history of the nation and exceeded 1922 probably by 1,500,000,000 pounds, owing largely to the increase of pork production through the buying and handling of nearly 10,000,000 more hogs than last year. There was a little overproduction of hogs and cattle, but the demand for meat products was well maintained despite the vast num-

By THOMAS E. WILSON

President of Wilson & Co.

bers of live stock that came to market, and the production is still moving rapidly into trade and consumptive channels both here and in Europe.

Foreign trade was good. Great quantities of fat backs and sides found a ready market among the people in Germany, who are craving for fats. The production of live stock in that country is below normal, which condition should make a ready outlet for our lard and other pork products for years to come. The meat consumption in France has increased over pre-war levels and, to meet this increased demand, frozen and chilled beef and mutton are being imported in large quantities. The demand for pork products is also greater than before the war, and this country is disposing of considerable quantities of hams, shoulders, bacon and lard on the French market.

In the January to October period

1,637,714,000 pounds of hog product, including lard, were exported, compared with 1,204,188,000 pounds in the same period of 1922. Of the 1923 total 862,552,000 pounds were lard and 680,679,000 pounds were bacon and hams. The 1923 exports of hog products made a record for the last seven years.

Europe bought from us from 30 to 50 per cent. more meats and fats last year than in 1922. The increased exports represent the effects of decreased production of animal foodstuffs in Germany and Russia, and the tendency to increase the consumption in Italy, as a result of the mingling of the Italian soldiers with meat-eating nationals during the war.

The meat industry is a fair barometer of general business conditions. When wages are good and labor well employed, the effect is very noticeable in the sale of our products. The increasing demand today, therefore, indicates that the pros-

perity of the country will be maintained this year.

We see our own prosperity reflected in the returning prosperity of the producers on our farms.

The wealth of this country emphasizes that America can enjoy exceptional prosperity, notwithstanding the unsettled conditions in Europe, which affairs I think will work out ultimately. Not only is labor more efficient, but modernized methods of manufacture and agriculture tell of business strides this country enjoys. Agriculture, transportation and industry can prosper together, but not at the expense of each other. We all realize today more than ever before that good prices, good wages and profitable business can exist only where there is a square deal for all.

Farming, railroading and industry can be the brotherhood of American economics. For one to prosper, they all must prosper. There is nothing in the outlook for the near future that should disturb the American people or the American business man.

The wholesomeness of general conditions throughout the country was never better, and in my opinion warrants a continued steady and orderly activity in all industrial pursuits for this year.

The Far East in 1923--Political Unrest



ROM the standpoint of the United States, the Far East, year by year, has been assuming a much larger place in the world interests of American business.

An unrivaled source of the raw material now needed by America's war expanded industry, as well as perhaps the world's greatest potential market for Western manufacturing countries, the Oriental side of the Pacific has become one of the great centres of today's business battles. The predominant interest of the United States in the past has been found in the trade relation with Japan, the great industrial power of the East. On the other hand, the transformation of China under the industrial revolution now taking place has begun to centre the interest of American business on the possibilities presented by over 400,000,000 people, possessing perhaps the greatest resources of any part of the world outside of North America, just commencing a far-reaching change in their ways of life. Notwithstanding the unrest in the Philippine Islands, there is a fundamental economic relationship with the United States that promises to survive the vicissitudes of independence politics. This comprises the triangle of Far Eastern trade interests of the United States becoming an important factor in our prosperity.

Looking over the general trend of the year 1923, the outstanding conditions from the business man's point of view have been the economic readjustment going on in all of these markets and the political difficulties cropping out to affect commercial relations. Of course, all of this has been overshadowed by the Japanese disaster of the Autumn of 1923. The Japanese earthquake has virtually forced a reconstruction of all of the business relationships of the Mikado's land. China's political temblors have become more manifest at this time than since the founding of the Chinese Republic in 1911. Even in the case of our benevolent trusteeship in the Philippines,

By CHARLES HODGES

Assistant Director of the Division of Oriental Commerce and Politics, New York University.

an upheaval in the administration of these insular wards is depressing economic progress.

Yet there is a reassuring aspect of this turmoil in the Far East now affecting trade, industry and finance in this part of the world. It is to be found in the solid business conditions underneath the surface of chaotic politics and disaster. Although the general conditions may have been unfavorable to boom times across the Pacific, especially in the case of China, the remarkable capacity of business to carry on, in spite of the interference from non-economic factors, needs emphasis. Last year opened with the troubles of 1922 exerting an adverse effect upon business generally in the early part of 1923. The carrying over of 1922's difficulties, therefore, intensified the reactions of a political and a catastrophic character. In spite of the disappointments of the last twelve months, a careful analysis of the probabilities of the coming year indicates that 1924 will see the end of the transitional

disturbance since the great war taking a toll constantly of all business expansion from Japan to the tropics.

Japan is usually regarded as a trade barometer in the commercial world. Her business has always been especially sensitive to international conditions, depending as she does upon the prosperity of her neighbors for her very economic stability. It was anticipated in well-informed circles that Japanese business—engaged since the development of the post-war crisis early in 1920 in a desperate struggle to offset the shock of drastic deflation, threatening to wipe out Japan's greatest war gains—would have completed the normalizing of Japanese commerce, industry and finance in 1923. Japan's economic condition can readily be pictured by the accompanying table.

Of course, the Japanese earthquake—a climax to the dull business period in Japan every year at this time, which should normally end with the opening of September—has affected the trend of Japan toward sounder business condi-

Japanese Trade and Industry—Key Activity in 1913, 1920-23

Monthly averages for—	1913.	1920.	1921.	1922.	*1923.
Cotton yarns (1,000 bales).....	126	151	151	185	180
Silk fabric (1,000 hiki).....	..	..	149	145	108
Paper (1,000 pounds).....	..	..	44,538	52,445	61,234
Raw silk stocks, Yokohama (1,000 bales).....	..	53,111	58,477	44,823	36,358
Vessels cleared—					
Foreign trade (1,000 tons).....	2,075	2,216	2,324	2,969	2,984
State Railway receipts (1,000 yen).....	11,723	27,589	31,182	33,864	34,749
Imports (1,000,000 yen).....	61	195	135	158	180
Exports (1,000,000 yen).....	53	162	104	136	115
Wholesale commodity price index, Tokio..	100	259	200	196	193

*Figures irregular, due to omissions in data at time of Japanese earthquake: Cottons, January-September; silk, January-September; paper, January-July; raw silk, January-October; vessels cleared, January-May; railway receipts, January-April; imports, January-October; exports, January-October; index number, January-June; all monthly averages based on data of the United States Federal Reserve Bulletin, December, 1923. (One hiki: Two pieces.)

tions. With the immediate shock of the disaster already economically discounted, business has begun to move forward in a way that looks well for 1924.

In the first place, Japan is almost self-sufficient from the standpoint of food-stuffs. In contrast to her need of importing raw materials for her industries, the Japanese people come very near to feeding themselves by their domestic productions. The earthquake is estimated to have affected an area supporting only about 4 per cent. of the population. Even the destruction of such commodities in the warehouses of Tokio and Yokohama is estimated at not more than the subsistence of the population in this part of Japan for two months. Therefore, the change in the cost of living from the standpoint of food has not been great.

Secondly, the earthquake striking at the metropolis of Japan has, nevertheless, been the cause of an industrial revival, helping ward off the immediate shock to the Japanese economic structure. The affected area has steadily become subordinated in recent years to the dominating industrial interests of Central Japan—that is, the great manufacturing and trading activity of Osaka and Kobe. Thus, the industrial core of Japan remained untouched. Here, the destruction of Tokio and Yokohama reacted to the benefit of Japanese business, as a whole, momentarily. The textile industries have been suffering from over-expansion since the close of the great war. The earthquake has served to destroy the surplus spindles, on the one hand, and the destruction of stocks plus the reconstruction requirements, on the other, have taken a load off the cotton and textile markets, materially aid-

Continued on Page 34.

"THE BOND SECURED BOND" ELECTRIC TRUCK TRANSPORTATION CORPORATION, NEW YORK

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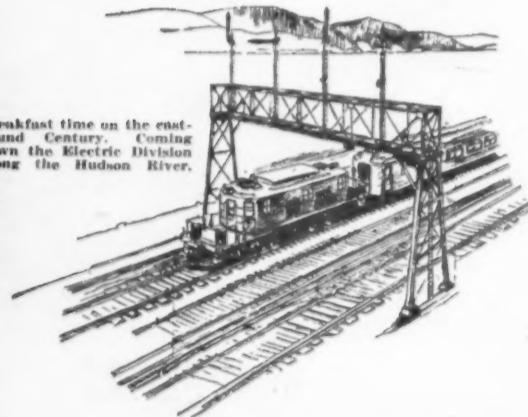
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"As the Centuries pass in the night."

From a painting by William Herndon Foster.
(C) 1923 New York Central R. R. Co.



20th Century Limited

Westbound	Eastbound
Lv. New York 2.45 p. m.*	Lv. Chicago 12.40 p. m.*
Lv. Boston 12.30 p. m.*	Ar. Boston 12.00 noon*
Ar. Chicago 9.45 a. m.*	Ar. New York 9.40 a. m.*

*Standard Time

20 hours via the water-level route.

America's Premier Train

It is as a great business utility — as well as a means of luxurious travel — that the Twentieth Century Limited has earned its pre-eminence in American railroading.

It has become an indispensable part of the business life of the country. ~ ~ ~



NEW YORK CENTRAL LINES

**BOSTON & ALBANY - MICHIGAN CENTRAL - BIG FOUR - PITTSBURGH & LAKE ERIE
AND THE NEW YORK CENTRAL AND SUBSIDIARY LINES**

JAN 7

A Record Railroad Year



OOD business conditions in 1923 reacted favorably on railway freight traffic. The year started with good promise. Industry was everywhere turning upward, unemployment had nearly disappeared, labor was

well paid and generally contented; the only cloud on the horizon was the fear of a strike in the anthracite coal fields.

In April the American Railway Asso-

ciation and the Association of Railway Executives formulated a program, in the accomplishment of which the railways would provide adequate transportation service throughout the year.

This ambitious program contained provisions for new equipment of all kinds, new sidings and tracks, signals and safety devices; included a campaign of co-operation with shippers to bring about

there should be no delay in moving the heavy traffic anticipated in the Fall.

How successfully the railways carried out this program can best be judged by a study of the statistics and charts briefly presented herewith.

In 1923 the railways handled the largest freight traffic in their history. They transported nearly fifty million cars of revenue freight, compared with a previous record of forty-five million in 1920, which was an increase of 11 per cent.

By JULIUS H. PARMELEE

Director, Bureau of Railway Economics

CHART A
AVERAGE WEEKLY CARLOADINGS
(All commodities)

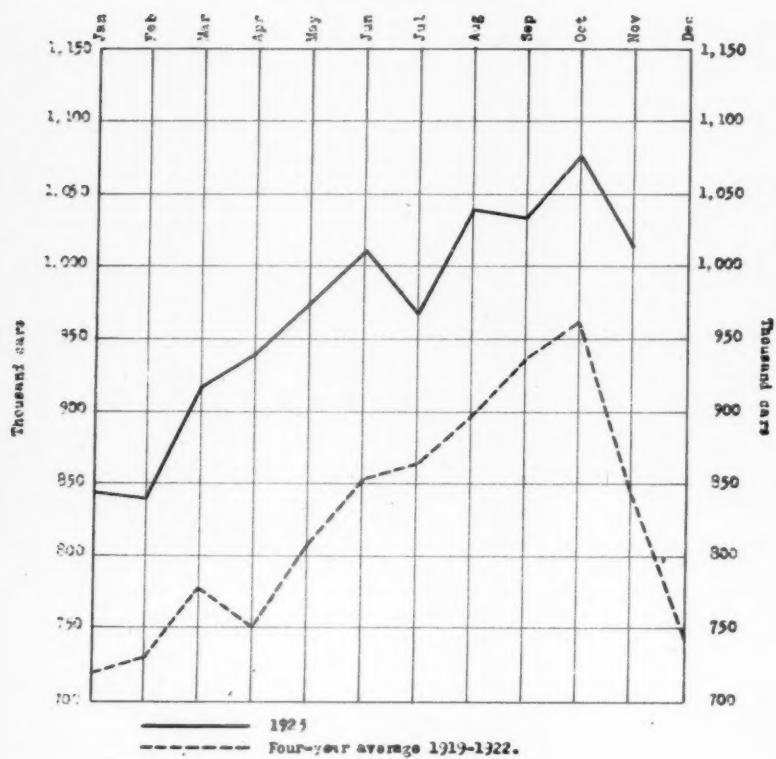


CHART B
AVERAGE WEEKLY CARLOADINGS
(Manufactures and raw materials)

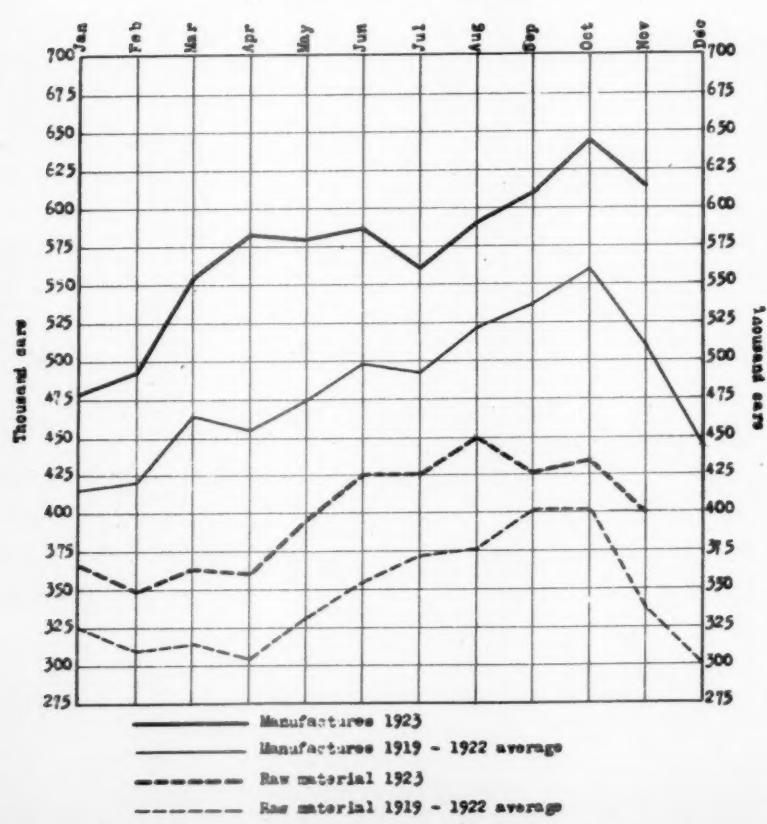
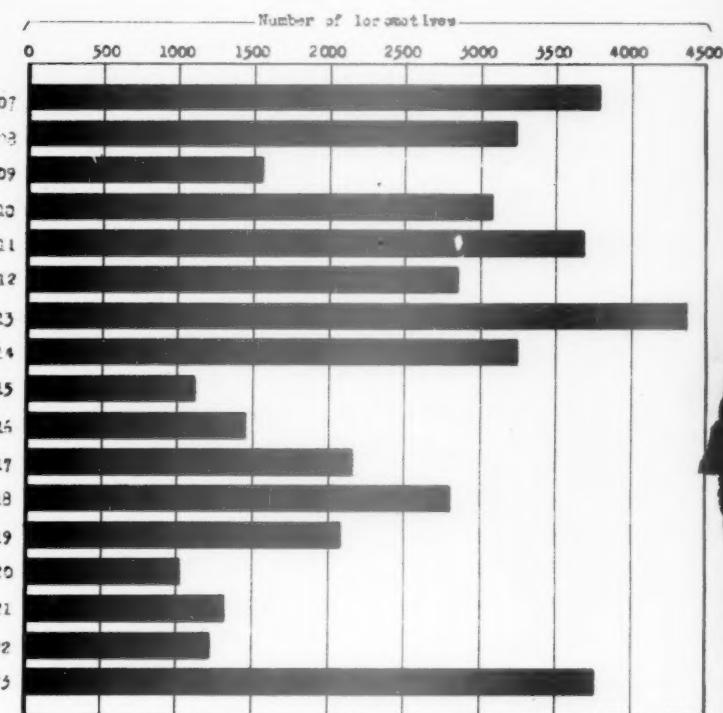
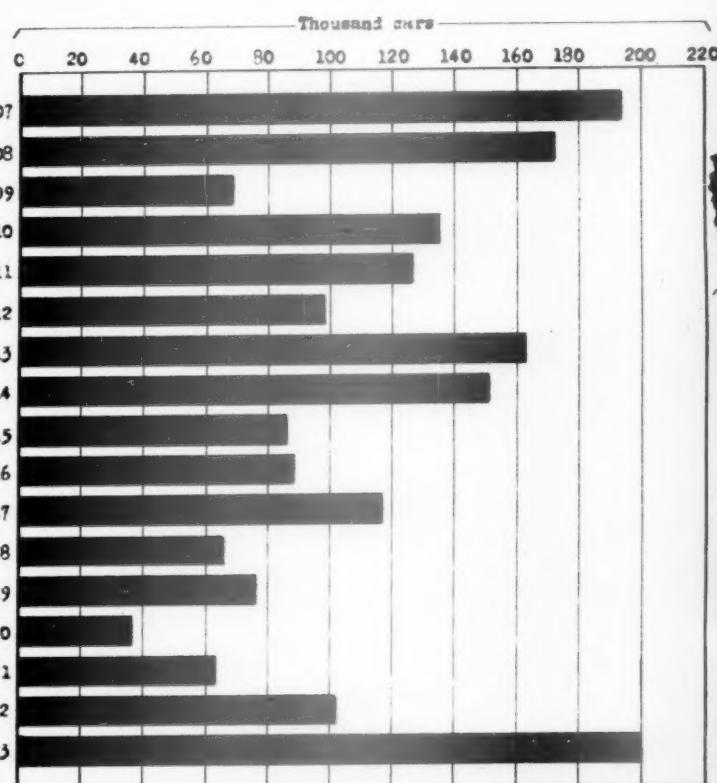


CHART C
LOCOMOTIVES INSTALLED



NOTE: All years except 1923 from reports of Interstate Commerce Commission; 1923 from reports of Car Service Division of American Railway Association.

CHART D
FREIGHT CARS INSTALLED



NOTE: All years except 1923 from reports of Interstate Commerce Commission; 1923 from reports of Car Service Division of American Railway Association.



The Great Northern Railway Company sells transportation, which consists chiefly of service to shippers and passengers. In the manufacture and sale of this service about 32,000 officials and other employees are constantly engaged; they, one and all, have the same object in view, and that is to give shippers and the traveling public the best transportation service possible at fair and reasonable rates.

To accomplish this object, whole-hearted co-operation between employees and officials is absolutely essential. That calls for 100 per cent loyalty and efficiency on the part of every railroad worker, from section man to president. Attempts by designing politicians and other self-seekers to incite hostility between railroad employees and the Company they serve, are attacks upon the efficiency of transportation, and are designed to bring about Government ownership.

That such attacks have failed so far as the Great Northern is concerned, is proved by its record of achievement in 1923. It has handled the greatest volume of traffic in its history with a promptness and safety that would not have been possible without the faithful, loyal and efficient service of its employees.

The Great Northern has faith in the men and women who serve it, in the fairness of those whom it serves, and in the ultimate prosperity of the territory it traverses. It hopes continually to improve service to its patrons, and to merit further patronage by continuing to be

A DEPENDABLE RAILWAY

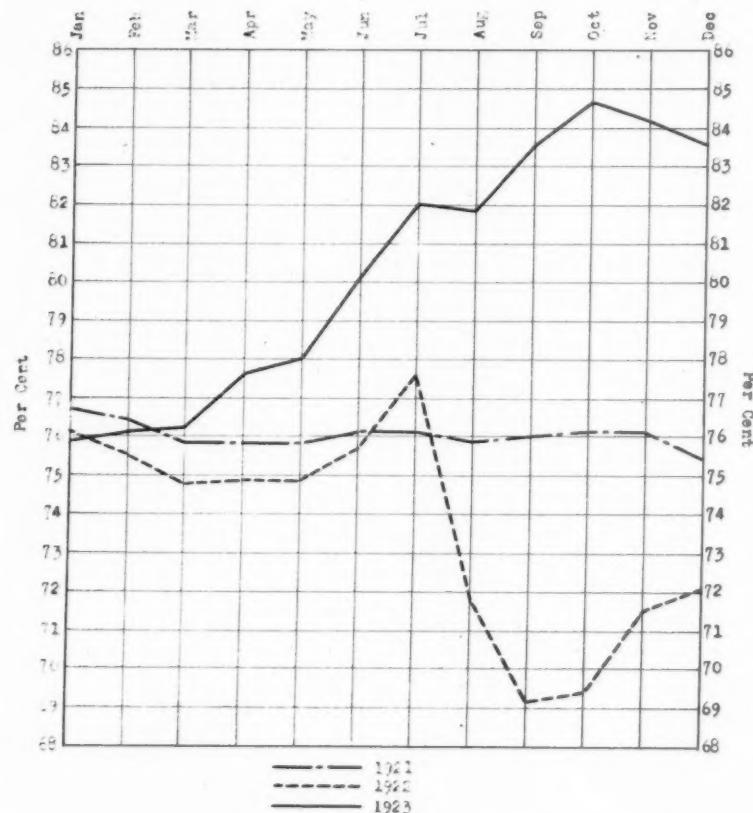
LOUIS W. HILL,
Chairman of the Board.

In the nine consecutive months to the end of November, the loadings averaged more than a million cars per week. Prior to 1923 only five separate weeks, all of them in 1920, had attained a million cars. The peak for 1923 fell in the week ending Sept. 29, when 1,097,274 cars were loaded. This was a record for all time, being 7.7 per cent. higher than the previous record of 1,018,539 cars in a single week, which was made in October, 1920.

Chart A, showing the average weekly car-loadings for each month of 1923, compared with the combined averages of the

CHART E

PER CENT OF LOCOMOTIVES IN SERVICEABLE CONDITION



Erie Railroad

The Scenic Route for Passengers Between New York and Chicago

The Great Freight Route for All Traffic

It is impossible for a fresh Senator, i. e., just elected, to bring about any material changes in laws or in administration as it would be for him to "lift himself over a fence by his bootstraps," yet we are all fed up with what "Senator So-and-So" is going to do, what the administration could do, should do, etc.

The duties of Senators and the duties of the Executive are clearly defined in the Constitution, yet some people are "racketing" about new ones—other ones.

The three branches of the Government—Legislative, Judicial and Executive—have parallel tracks. Do not expect they can jump across and side-wipe each other, and the country be prosperous.

It is unjust and heading towards disaster for the country, when railroads pay out more money for taxes than in dividends to investors.

When railroads stop spending money, the "flare-back" is injurious to everyone who reads this notice, and to all the rest of the people.

JAN

four preceding years, brings out very markedly the pre-eminence of 1923 in this respect.

Chart B shows how much greater in 1923 was the increase in the loadings of manufactured goods than of raw materials. Manufactured goods increased on an average 75,000 cars per week, as against an average increase of 71,000 cars per week for raw materials.

There were put in service last year nearly 200,000 new freight cars and 3,750 new locomotives. This was the greatest annual number of freight cars and the second greatest number of locomotives installed in the last sixteen years. Charts C and D display graphically the new equipment installations of locomotives and freight cars in 1923, compared with the years 1907 to 1922, inclusive. These charts show units only. If statistics were available to compare the installations on the basis of their aggregate power and capacity, 1923 would stand out in even more marked contrast with the earlier years, for the new installations of 1923 were of greater average size, power and capacity than those of previous years.

Another important factor in the program of the railways to provide adequate transportation service was the increased number of locomotives and freight cars in good repair; that is, ready for active service or actually in service in good physical condition. The goal fixed for locomotives was 85 per cent. in serviceable condition and 95 per cent. for freight cars. Charts E and F show how ambitious were these goals, especially in the case of locomotives. The physical condition of railway locomotives, partially the result of the shopmen's strike in the Summer of 1922, had fallen to such an extent that on Sept. 1, 1922, only 69 per cent. of those on line were in condition for service. Thirteen months later 84.7 per cent. were available for service, which means that the railways not only had kept up with current repairs, but at the same time had cleaned up arrears. Stating the matter in units rather than percentages, some ten thousand locomotives were added to the available supply by putting that number into condition,

over and above those withdrawn temporarily from service for repairs.

Freight cars had not quite so far to go from their low point of 84.7 per cent. in serviceable condition on Aug. 1, 1922. By Nov. 1, 1923, the railways had 93.4 per cent. of the cars on their lines in serviceable condition, which was equivalent to the addition of 195,000 cars to the available supply. Thus the speeding up of repair work did more to increase the utility of railway equipment, when both the locomotives and the cars are considered, than even the large number of new units installed.

The goal of 85 per cent. set for locomotives applied to locomotives actually in service or needing such slight repairs that they were virtually still serviceable. On this basis, the 85 per cent. goal was passed on Sept. 1, 1923, with 86.3 per cent., and was maintained until Dec. 1. Similarly, freight cars in service or needing only slight repairs rose to 94.9 per cent. of the total number, which occurred on Nov. 1, 1923. Thus the goal of 95 per cent. was missed by only the scantiest of margins.

Two important fuel movements are those for the railways' own use and for transfer to vessels at lake ports for the Northwest. The carrying out of these two movements as early in the season as possible frees many coal cars for the general Fall movement, which is always large. In both these operations the roads established records in 1923. They had in stock for railway use 19,000,000 tons on Dec. 1, and to that date had dumped at Lake Erie ports more than 31,000,000 tons.

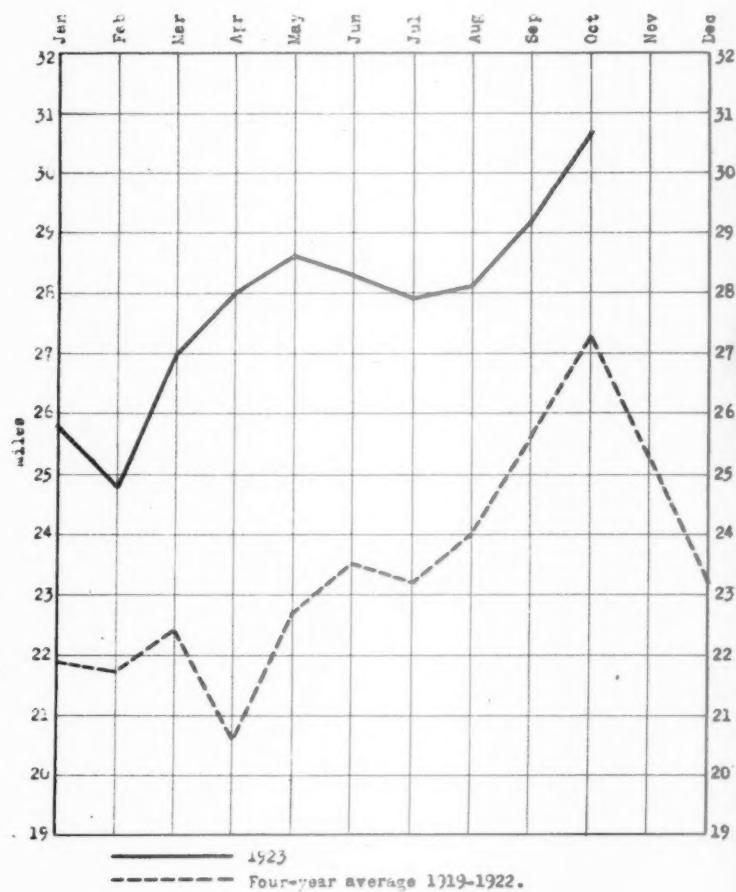
The average daily mileage made by freight cars is an important factor in railway operation. It has been computed that the addition of one mile to daily car travel is equivalent to the addition of nearly 100,000 cars to the country's supply. In 1923 the movement was the highest on record, and reached a peak of 30.7 miles in October, the latest month of which we have reports. The average for the ten months to Nov. 1 was 27.9 miles compared with 22.9 miles in 1922 and 22.4 miles in 1921. It should be recalled that, in computing average miles per car per day, all freight cars are

used as a division, whether actually on the rails in transit or not. Cars in shops or awaiting shop, cars being loaded or unloaded, cars held out of service for whatever reason, are all counted in. Chart G brings out very clearly the superiority of 1923 over the average of the four years 1919-1922 in this aspect of operation.

Despite every effort to encourage the heavier loading of cars, the averages for 1923 did not attain the high marks made in other lines of railroad endeavor. This was due, at least in part, to the predominance of shipments of manufactured goods, which increased more as was pointed out in connection with Chart B. These manufactures include such goods as automobiles and furniture, whose great bulk in comparison to their weight reduces the weight carried per car.

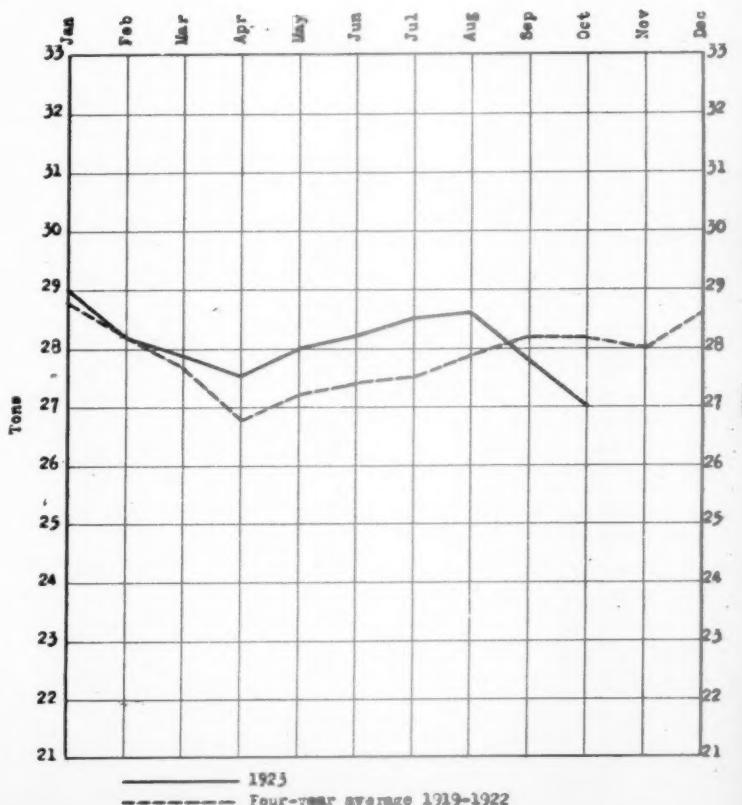
Chart H shows the tons per loaded car in 1923, compared with the average of the four years 1919-1922. While the year 1923 broke no records in this respect, the average ranged very close to or above the average of the four years 1919-1922 for the first eight months, and fell below only when loadings of manufactured goods began to climb

CHART G
MILES PER FREIGHT CAR PER DAY

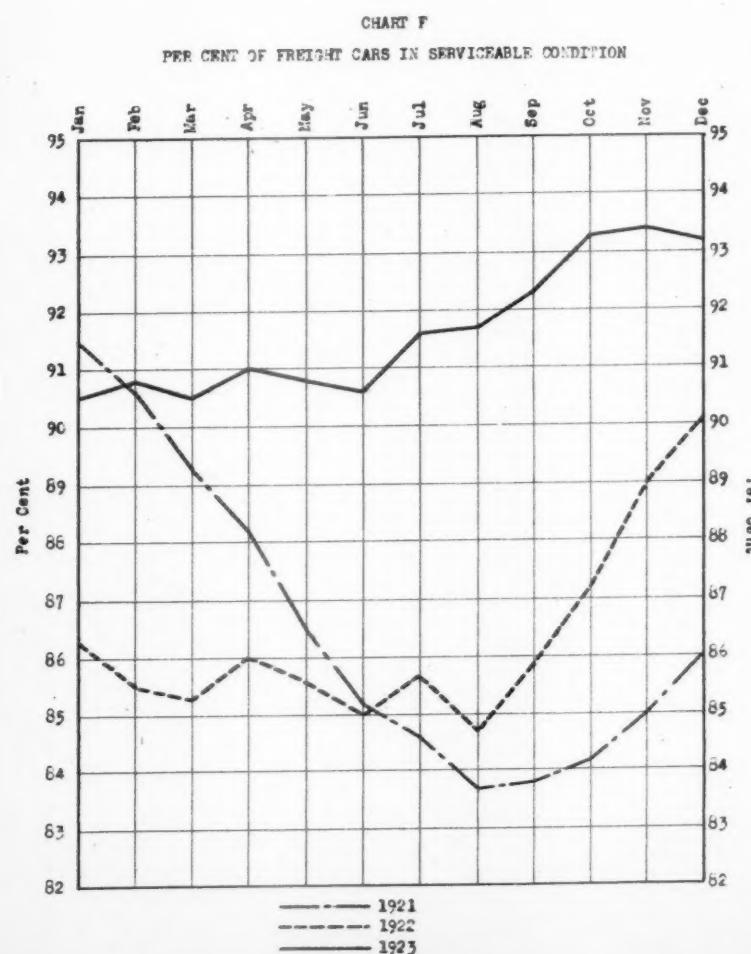


— 1923
- - - Four-year average 1919-1922.

CHART H
AVERAGE LOAD PER CAR



— 1923
- - - Four-year average 1919-1922



while other commodities fell or remained stationary. For the year as a whole, the average load per car was about normal.

These unprecedented achievements in providing facilities for handling the very large movement of traffic entailed a corresponding capital expenditure for those facilities, and this expenditure exceeded that of any similar period in railway history.

The total amount expended in 1923 for new equipment and other facilities amounted to no less than \$1,075,897,940, as against \$429,272,836 in 1922, and a normal average which approximates \$500,000,000 per year. The year 1924 starts out with authorized expenditures of \$300,806,519 carried over from 1923, to which will be added further large sums that will be authorized in 1924. In addition, the railways in 1923 expended some \$1,800,000,000 for fuel, materials and other supplies utilized or consumed in current operations and paid for from current earnings. Thus the railways in 1923 expended nearly \$3,000,000,000 for new equipment, steel rails, fuel, lumber and other materials and supplies. These direct payments for the products of industry had a wholesome effect on industrial conditions and provided employment for millions of workers outside the rail-

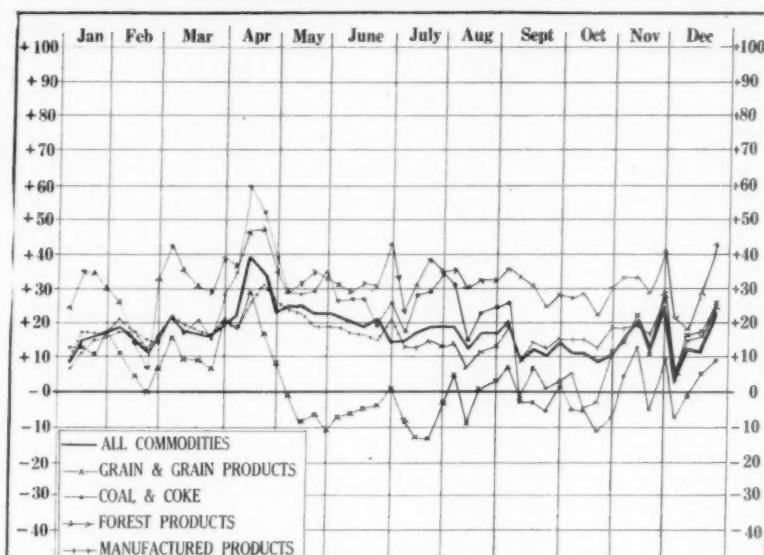
way industry, whose wages in turn were expended in large measure for the products of the farm, mine and factory.

In addition, the railways in 1923 paid directly to their own employees, in the form of wages, more than \$3,000,000,000, expended in large measure for the products of American industry.

In total, then, the railways distributed more than \$6,000,000,000 in 1923 for capital purchases, for current purchases and in wages. The invigorating effect of this vast distribution in stimulating industrial activity can hardly be overestimated.

In the item of net earnings alone the splendid record of the year was not maintained. Carloadings, new equipment installed, equipment repairs, storage of railway fuel, movement of coal for the Northwest, miles per car per day and capital expenditures, all touched new high points that seem likely to be shining marks to aim at in the future. But the moderate rate of return of 5.75 per cent., permitted by the Interstate Commerce Commission to be earned on the tentative valuation fixed by it for rate-making purposes, was not reached. Ten months' figures are available as this is written, on the basis of which it is estimated that the total revenues of rail-

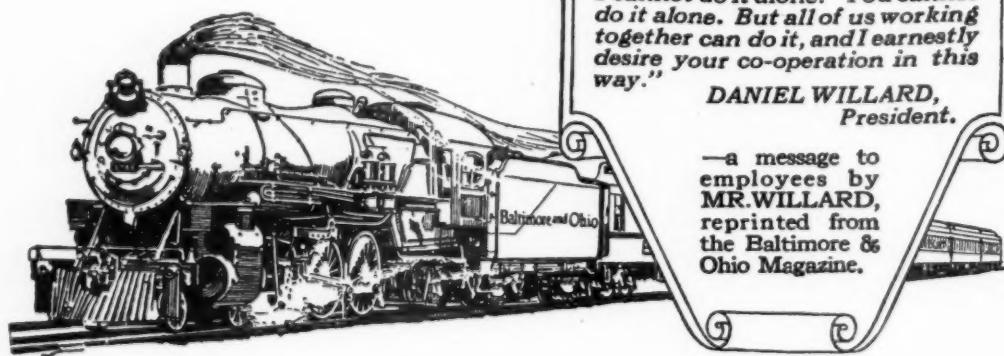
THE NATIONAL FREIGHT MOVEMENT.



Car Loadings by Weeks, 1923.

The "normal" line in this chart, marked with the zero (0), represents the average of the car loadings for corresponding weeks in each of the four years 1919-1922, both inclusive. The curves present the loadings of each week as percentage departures from this normal. The method of calculating corrects the curves for seasonal variation.

STRIVING FOR THE BEST



The keynote sounded above by the president of the Baltimore and Ohio Railroad, finds a resounding echo today in every branch of the service.

From the ticket agent to the dining car waiter, each endeavors in his own way to carry out the spirit of the policy on the Baltimore and Ohio of "Every Passenger a Guest."

The Baltimore and Ohio is the only route between the East and West passing directly through Washington, while its 5,000 miles of line traverse a great area of the most scenic and richest part of Eastern America.

Tickets, reservations and travel information may be promptly procured through:

J. B. SCOTT, General Eastern Passenger Agent,
1270 Broadway, New York. (Pennsylvania 0472)

Baltimore & Ohio

Reaches eight of America's ten largest cities - serves twelve of her richest states

JAN

ways of Class I. for the year 1923 were about \$6,400,000,000; total operating expenses were close to \$5,000,000,000; taxes amounted to \$334,000,000, while the net operating income was \$975,000,000. This was equivalent to a rate of 5.08 per cent.

on the tentative valuation. While this was an improvement over the 4.14 per cent. earned in 1922, and the 3.33 per cent. earned in 1921, it is not what the year's record traffic should have produced.

Canada in 1923 and 1924

Continued from Page 11

was smaller than the year before, being, according to the preliminary Government estimate, \$892,572,300, as compared with \$562,293,200. But, on the other hand, harvesting costs were smaller and freight rates lower than in 1922. The situation in respect to the live stock industry materially improved last year, largely due to the removal of the embargo obtaining the Great Britain for more than thirty years against the importation of cattle. Exports to the latter country in the first seven months that have since elapsed had a value of \$4,126,071, as compared with \$1,599,165 the corresponding period in 1922. Mixed farming and particularly the dairy branch of it became much more general in the Prairie Provinces in the year, thus tending to place the agricultural industry in that part of the Dominion on a more stable basis.

While prosperity cannot yet be said to be attending the farmers of the Western Canadian Provinces, 1923, like 1922, witnessed a movement in that direction, whereas for two or three years previously the tendency was the reverse. One of the best evidences of the further improvement in the financial position of Western farmers is the extent to which, from the proceeds of the last crop, they are meeting their payments on mortgage indebtedness. Until the last three or four weeks of the year, payments were much better in this respect than they were a year ago. But since then they have been scarcely as active, apparently due, to some extent, to the more aggressive policy which municipalities and Provincial Governments have inaugurated in respect to the collection of overdue taxes. One of the most serious features in connection with the Canadian West is the burden of municipal taxation, which has been steadily advancing the last few years, largely due to increase in debenture debt. In one Province, for example, the aggregate municipal debenture debt increased in the course of ten years from \$37,298,589 to

\$68,811,040, while the per capita taxation rose in the same period from \$19.82 to \$33.67. As payments on taxation rank ahead of payment of principal and interest on mortgages and as there has existed also discriminating legislation, it naturally follows that capital, becoming increasingly timid, is gradually retiring from the mortgage field as far as the Prairie Provinces are concerned.

The burden of taxation is undoubtedly one of the most serious handicaps which Canada is experiencing. It is not only a depressing burden to Western farmers—who are now being compelled to pay the cost of the period of wild inflation—but it is just as severely handicapping the manufacturing industries and the banking and other financial institutions. There is little or no hope of material reduction in taxation in 1924—either of the municipal or Government description. But, as far as Federal taxation is concerned, there is hope that 1925 will bring some relief for, on the one hand, revenue is increasing (the amount received last year from customs and excise showing an increase of nearly \$40,000,000 more than in 1922), while, on the other hand, the national debt appears to be reaching a point where it may soon cease to increase.

One of the particularly bright spots in respect to the industrial situation is the bright outlook for the mining industry of the country, both in respect to the precious and the commercial metals.

In respect to the development of hydro-electric power plants, 1924 promises to be of more than usual importance. In 1923 new energy was installed to the amount of 250,000 horsepower and projects now under way in Ontario, Quebec, Manitoba and British Columbia will mean the addition of a further 750,000 horsepower. The extension of this class of cheap power means much for the industrial activities of the Dominion and particularly for manufacturing and mining interests.

The Labor and Immigration Outlook

Continued from Page 15

gration. The present 3 per cent. quota law will expire by limitation on June 30, 1924, and measures must be taken to extend or replace it. The quota law, while it accomplished the general purpose for which it was enacted, has given rise to many perplexing problems and has, in some cases, imposed severe hardships on innocent aliens seeking to enter this country. The monthly races of steamships into our ports in order to take advantage of the opening of a monthly quota, the congestion at immigrant stations and long delays incident to handling great crowds of aliens in a short time, and the distress and hardship caused by the exclusion of aliens solely because they are in excess of quota call for remedies. Our great need is for a comprehensive alien code that will make for consistent, humane and enforceable laws providing what is best for America and what is best for the alien who comes to us. As the prime features of such a code we should have:

Definite, clean-cut provisions as to citizenship consistent with our laws on immigration and our national destiny.

The exclusion as permanent resi-

dents or immigrants of all non-naturalizable aliens of all races.

The requirement that aliens admitted as exempts under our immigration laws must maintain their exempt status while here and must, when that status is lost, either qualify as immigrants under our immigration laws, if of the admissible races and classes, or depart.

Selection of immigrants of the admissible races and qualified classes on the basis of our needs as a nation and economically.

Selection and inspection abroad sufficient to avoid the return to the land whence they came of large numbers of prospective immigrants after they arrive at our ports.

The annual enrollment of all aliens so long as they remain alien.

The deportation promptly of aliens found within the United States in violation of our laws regardless of the length of time they may have been within the United States.

The efficient Americanization of all desirable naturalizable aliens within our gates and the elimination of those who cannot be Americanized or naturalized for any reason.

I am convinced that an alien code based upon these broad principles and carefully framed would make for better aliens for America and a better America for both aliens and citizens.



How the Railroads Work for You

AT the present time, the railroads of the United States are paying out more in taxes than they are in dividends. The \$301,003,227 they contributed to the public treasury in 1922 is eleven per cent greater than the \$271,576,000 they turned over to their security holders in interest and dividends. In the last ten years, railroad tax payments have increased one hundred and thirty-five per cent and dividends have decreased sixteen per cent. In 1922 \$1,282 was paid out in taxes for each mile of line as against \$1,156 for dividends.

The great bulk of present-day railroad effort results in direct contributions to the general welfare rather than in corporation profits. It is estimated that by the end of 1923, the Roads will have spent for the year a total of \$3,103,244,000 for new facilities, and for fuel, materials and supplies used in current operation. Such huge expenditures, with the two and one-half to three billion dollars paid out in wages, are a tremendous stimulus to the nation's industries and a vital factor in the lives of thousands of our people.

The average present net earnings of the capital invested in railroad properties is under five per cent and is a distinctly minor factor in the cost of operation. The railroads are really working harder for you, the general public, than they are for themselves.



Says PHOEBE SNOW—
"Now you can see
How easily
The Rail
affect
Prosperity.
When they are right
The future's bright
For my dear Road
of Anthracite."

LACKAWANNA

WENDELL P. COLTON ADVERTISING AGENCY, NEW YORK



The Far East in 1923--Political Unrest

Continued from Page 27.

ing industry in general. The problem of replacement, in a similar way, has stimulated all industries bearing upon the reconstruction of Tokio and the port of Yokohama. Thus, the earthquake relieved the pressure on weak Japanese business confronted at the moment of the disaster with the full brunt of the delayed post-war readjustment. Industrial statistics before the earthquake show the steadily increasing number of plants being shut down or operating under curtailed production programs. This was due not only to an overextended capacity of Japanese business from the standpoint of the domestic situation; the relatively unfavorable condition of Japanese industry meeting heavy foreign competition. Had it not been for the earthquake, therefore, Japanese business would have seen a period of consolidation, weeding out small plants or closing the doors of all but those larger organizations competing on more economic productive lines.

Japan is reported to have lost about 20 per cent. of the productive capacity of its manufacturing centres. Aside from the overextended cotton yarn and textile industries, those especially bearing on reconstruction, such as the lumber, galvanized sheet iron, copper and certain machinery industries, have been greatly stimulated.

Over against the stimulating effects of the Japanese disaster must be figured the ultimate costs of the tragedy to Japan. This largely manifests itself through the financial and monetary sit-

uation. Profiteering is affecting the retail price levels in Japan; the cost of living, therefore, continued to advance in the last half of the year, the increase shortly after the earthquake being from 5 to 12 per cent., with the upward trend continuing to the end of the year. Thus, between January 1, 1923, and the beginning of November, the wholesale index rose from 219 to 237. This represented a general increase, with the exception of foodstuffs, and the rising cost of living, naturally, was reflected in strikes and unemployment since the disaster.

Again, the financing of reconstruction is a trying problem at this time. While the Government, through the Bank of Japan, has begun a policy of State aid in making possible the easiest financial accommodation of business on its way toward re-establishing normal relations, the burden of assistance now forecast through the Industrial Bank of Japan, in connection with the re-establishment of factories and the probable financing of import shipments through the Yokohama Specie Bank with the aid of the gold balances the Government holds abroad, must affect Japan's financial position. It may be expected, however, that the reconstruction problem will be materially changed by spreading expenditures over some five years. It is reported that the amount involved will not exceed \$500,000,000. Moreover, the bulk of whatever loans are necessary to finance this reconstruction will make their first appearance through the Japanese market rather than abroad. The proposal of foreign

banks to make Japanese loans for reconstruction is understood to have been rejected by the Government, and the possibility of mobilizing domestic resources is being carefully worked over by the authorities—both paring down the national and local budgets in order to provide the maximum domestic capacity to absorb reconstruction loans. In this connection the question of the responsibility of insurance companies for damages developing out of the fires after the earthquake assumes major importance. Recognizing the importance of establishing as much compensation as is possible, the disputed insurance is understood to have been compromised on the basis of the company in Japan paying one-tenth of the insured losses, while the Japanese Government finances the proposition by long-term, low-interest loans.

Such, then, are the determining factors in the Japanese situation. The current stimulus to business will undoubtedly set the tone of economic conditions for the first half of 1924. Foreign trade since the catastrophe has been moving with increasing volume, and the sluggishness of midyear business has been offset by the earthquake stimulating heavy imports in the last quarter of the year, while the level of exports has been remarkably high, in spite of the damaged facilities throwing a heavy burden on other Japanese ports, impeding the movement of trade. Speculating purchases abroad have been discouraged, and the normal exporting season of Japan, falling, as it does, in the last half of the

year, is helping preserve the balance of Japan's trade relations with the world.

Indeed, the Japanese disaster has registered on other Far Eastern markets. This is notably true of the China ports. The first half of the year for China was not notable from a business standpoint, but the Japanese earthquake, coming at a time when the seasonal demand in China usually breaks the slow trade of the mid-year, produced a trade revival. For months the Chinese purchasing has been largely on a hand-to-mouth basis; the European situation has throughout the year adversely reacted upon Chinese buying abroad, the Chinese dealer hoping that a European settlement would break the prices of commodities imported from Europe, especially steel goods and allied manufactures, dyes and other staples of trade that might be directly affected by the Ruhr situation. Therefore, the light stocks in China entering into Japan's temporary demand at once tended to advance, and, consequently, the Chinese began replacements from abroad.

The key, however, to business in China cannot be found in the economic conditions themselves. True, the industrial expansion of China in certain lines—notably that of the spinning industry—has greatly overextended some of the new industrial developments. This state of affairs has made the machinery imports materially decline. For instance, two-thirds of the total machinery imports into Shanghai in 1922 went into the equipment of the textile industries. This

Continued on Page 41.

We own and offer, subject to prior sale and change in price:

\$500,000

WAYNE COUNTY, MICHIGAN

5% Building Bonds

Dated November 1, 1923

Due November 1, 1938

Denomination \$1,000

Principal and semi-annual interest payable at the office of the County Treasurer, Detroit, or at the Bankers Trust Company, New York City, at the option of the holder.

Bonds may be registered if desired.

FINANCIAL STATEMENT

Assessed Valuation (1923)	\$2,665,650,966.00
Total Bonded Debt (including this issue)	\$5,926,000.00
Less Sinking Fund	1,037,436.65
Net Bonded Debt	\$ 4,888,563.35
Population (estimated) 1,500,000	
Net Bonded Debt about one-sixth per cent.	

These bonds are a general obligation of the entire county, having been authorized by the qualified voters, and the full faith, credit and resources of said county are pledged for the prompt payment of both principal and interest.

Legality approved by John C. Thompson, Attorney, New York City.

Price 106.50 and interest, to yield 4.40%

We are in the market at all times to purchase short time City of Detroit and Wayne County Bonds at highest prices.

MATTHEW FINN
BANKER

612 Penobscot Building Detroit, Michigan
Telephone Main 6104

First Mortgage In Lower Manhattan

LEGAL FOR TRUST FUNDS IN STATE OF NEW YORK

Property	Chesebrough Buildings	\$5,400,000
Appraisal		\$3,500,000
Total Loan		64.8%
Ratio		2,935,000
Rentable Area	327,860 Sq. Ft.	
Latest Net Earnings	\$602,326	
Interest Charges	\$210,000	
Times Earned	2.81	
Location: Opposite Battery Park and United States Custom House		

PRICE 99 1/2 AND INTEREST

To Yield 6.05%

This excellent first mortgage issue is available in denominations of \$500 and \$1000. Complete description may be obtained by mailing the form below.

A. B. Leach & Co., Inc.
62 Cedar Street, New York

Please send me full particulars about the Chesebrough Building First Mortgage 25 Year 6% Sinking Fund Gold Loan.

NAME _____

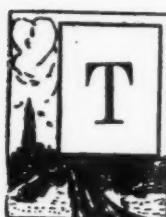
ADDRESS _____

T.A.

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Coal's Outlook for 1924

Anthracite's Future Appears Normal—Bituminous Faces Trouble This Year



HE year 1923 in the coal-mining industry was ushered in with a memorable shortage of anthracite coal (resulting from the strikes of 1922), which continued until Spring weather relieved the harassed householder.

The last days of August brought forth a brief strike in the hard-coal fields, neither prolonged nor serious in itself, but leading to an increase in wages, with a corresponding increase in the consumer's price.

In bituminous coal the year began with production fast overtaking the deficiencies due to the strikes of 1922. This movement shortly turned into the normal condition of bituminous coal—the state of overproduction. The overproduction persisted throughout the year, with prices, consequently, moving downward. There were few weeks last year when prices equaled those of the first week of last January, the high tide of bituminous prices for the year.

Overproduction entails fierce competition of the mines to dispose of their tonnage. When output greatly exceeds market needs, the inevitable happens: bituminous coal prices, therefore, sagged lower and lower. They were carried appreciably below the cost of production for all mines save those most favorably situated and capably managed. To the bituminous coal mining industry, as a result, 1923 blazed a record in figures of red ink. Profits are possible only when railroad strike or mine strike or extreme weather cripple either the railroads or the mines to the point of creating a coal famine or the threat of one.

The consumer of bituminous coal profited. He selected his coal on a quality basis. Domestic coal, in such sections as use bituminous for this purpose, was stored by householders against the Winter's requirements. Railroads, utilities and manufacturers stored coal in unprecedented quantities. At the close of the year there was in storage about twice the normal volume of soft coal, well distributed over the country, and with the high curve of stored coal in Northern and Northwestern regions, where Winter demands are heaviest.

Anthracite coal's outlook for the forthcoming year is pretty clear. Wages are adjusted; prices are stabilized; freight rates are unlikely to change. At the turn of the year stocks of anthracite in all the market centres were satisfactory. Weather has favored transportation. It has also favored the consumer in that mild temperatures have not drawn seriously on his bins. There is every prospect that production will continue evenly in 1924, that distribution will present no sore spots, that prices will not vary from present standards. There should be no need of public regulation, either for price or for allotment of tonnage. Peace in the hard-coal industry seems assured for another full year.

To the anthracite mine operator this means a continuation of his normal situation—and the anthracite mine operator's normal situation is one of content. The demand for his product is always comfortably in excess of the greatest possible production; there is no occasion, at any time or place, for price cutting or price recessions; the producer is able to compel customers to accept their year's tonnage evenly throughout the year. Regularity of operation is assured; prices are good; customers are beseeching for more and more allotment, so that it is not an in-

dustry wherein salesmanship is required. What more could a producer desire?

Further, the anthracite mine operator has for the new year one possibility even brighter than usual. His mines are certain to operate, regardless of whether or not a strike comes with the bituminous mines. Should such a strike break in the soft-coal regions and should it assume importance, demand will arise for the anthracite mine screenings. These are the sizes which result from preparing domestic sizes of hard coal. For them—pea, buckwheat, rice and barley—demand is ordinarily light. They are, therefore, sold much below mine cost, the excess of cost being loaded upon the prepared domestic sizes. If, then, a soft-coal strike should assume serious proportions, the hard-coal mines would be enabled to market these screenings at fancy prices. The enhanced price would be all velvet to the anthracite mines, for, of course, there would be no corresponding recession in their prices for the prepared sizes.

Bituminous coal, for 1924, faces troubles which are intricate and far-reaching. The Fact-Finding Coal Commission has given us its voluminous report but it has not discovered any new facts. The commission was not, in any sense, a legislating body nor was it regulatory, its duties being strictly confined to searching out the facts and making suggestions. The facts it has placed before the country; the suggestions it found almost impossible to make in concrete form.

Viewed from the mine operator's position, the economic sin of overdevelopment must in some way, in the end, pay the inevitable penalty: some mines and many miners must quit the field. No solution has emerged other than to permit the free play of economic forces. This is but a sugar-coated mode of saying that ruthless and ruinous competition must be allowed to strangle out the uneconomical and high-cost mines, leaving the field to the low-cost operators.

In the next place, the throttle-hold of the unions, in the unionized fields, remains unbroken. The commission touched lightly on this tender and delicate matter, doing, in fact, but little more than record the illegal and extreme acts of both men and employers, coupled with a recommendation for greater charity one to the other. Almost two years have slipped by since the country was paralyzed by the coal strikes of April, 1922, and the bituminous industry stands again on the threshold of another outbreak, differing in no essential from what then occurred. If there be any change since that time it is that the unions are stronger by reason of two significant victories, while the operators are weaker financially than they were in 1922.

In view of the impending possibility of another strike in all the bituminous fields of the North, it is well to remind ourselves that two years ago President Harding, in his address to Congress, made open confession that neither his high office nor any Governmental agency had been able either to persuade or compel the miners' organization to recede from their defiant position. Speaking to Congress, he used these ominous words:

The simple but significant truth was revealed that, except for such coal as comes from districts worked by non-organized miners, the country is at the mercy of the United Mine Workers.

By H. A. HARING

to complicate the easy shipment of coal by a shopmen's strike, such as broke out in July, 1922. Then the interruption of freight movement precipitated a greater crisis in one week than the miners' strike had brought upon us in four months.

So far, therefore, as concerns the public, a strike, if one comes, does not promise the inconvenience, nor the consequent prices, of the 1922 outbreak.

Nevertheless, the threat of a strike on April 1 will have some effect on prices. It will tend to increase prices in the latter half of February and in March regardless of whether the strike occurs or is at the last moment averted.

But in January and the half of February any change in prices for bituminous coal will be down rather than up. Consumers these six weeks should continue to accumulate coal, as long as prices remain unchanged, rather than burn what is already held in storage piles. When prices develop upward tendencies, purchase should cease. If coal has been stored, this will be easily possible.

The bituminous industry has placed it within the power of every coal user to obtain his fuel, if he uses bituminous coal, at the lowest price in recent years. The mining and marketing situation is so plain, the facts so incontrovertible, that any consumer who is caught for higher prices in the first four months (April-July) of the 1924 strike—if strike come—will have only himself to blame. Prices are low; coal is abundant; the warning is clear. It is the misfortune of the mining industry that prices are at or below cost of production. It is the good fortune of consumers that they may buy without limitation and with freedom to select for quality.

The coal outlook for 1924 would not be complete without reference to the new competition which coal faces. Fuel oil as a substitute for coal has been looming for six or seven years, but oil as the superior of coal has become a factor only within two years. Its importance and its danger to the coal industry were appreciated only in 1923.

The coal industry has allowed itself to be misled. Hardly a coal trade publication has ever acknowledged the reality of oil as a competitor, and the trade paper references are almost entirely confined to ridicule.

THE first recognition of oil-burning competition was granted in the Autumn of 1923, when the anthracite operators became alarmed at the growing introduction of fuel oil in New York City apartments and office buildings. They had a quick survey of that city made, the result of which indicated that more than 200,000 tons of anthracite prepared sizes annually will be displaced by the oil-burning installations of 1923 in homes, apartments and office buildings. A similar study of Philadelphia, lying in the shadow of the anthracite mines, revealed even more startling conditions. The coal men had known that New England had been considered a fertile field for the innovation, but until within six months they had no suspicion that the two greatest hard-coal markets of the world had been so largely invaded.

That the anthracite operators felt alarm may be judged by the fact that in November they opened a belated campaign against oil burning, of which the public will hear much next Summer. As part of the effort to discourage adoption of oil they have opened in Philadelphia a Fuel Economy Exhibit, which aims to

Continued on Page 44

The Electric Light and Power Industry of 1923

Continued from Page 26.

tion and in co-operation with the other organizations. It has become apparent to the committee and those working with it that rural extension and farm electrification depend upon the initiative of private companies and that it cannot be expected from municipality or governmentally-owned electrical utilities. This opinion was voiced by O. E. Bradfute,

President of the American Farm Bureau Federation, in an address before the forty-sixth convention of the National Electric Light Association, when he said:

"I believe that a great majority of the farmers who own and live on their own farms believe in private ownership of public utilities under reasonable and fair regulation rather than municipal, State or Federal ownership."

Thus, with more than two million Americans directly owning the securities and with millions of bank depositors and insurance policyholders as indirect stockholders in these so-called privately-owned electric light and power companies under public regulation, the United States continues to lead all other nations in electrical development.

JULIUS KAYSER & Co.

AND AFFILIATED COMPANIES

CONSOLIDATED BALANCE SHEET, August 31st, 1923

CURRENT ASSETS:

	ASSETS
Cash.....	\$ 802,090.54
Customers' notes and accounts receivable, less reserve for discounts.....	3,968,478.64
Due from employees.....	18,377.67
Deposit with mutual insurance companies.....	90,753.98
Sundry debtors.....	109,708.47
Marketable securities.....	11,309.92
Stock of Julius Kayser & Co., purchased for employees.....	3,070.50
First mortgage bonds of Julius Kayser & Co., purchased in advance of sinking fund requirements, at par and accrued interest.....	119,347.08
Inventories of materials, work in process and finished goods.....	9,321,459.57
	\$14,444,596.37
DEFERRED CHARGES TO OPERATIONS.	64,978.70

CAPITAL ASSETS:

Land, buildings, machinery and equipment, valued, as to principal properties, on basis of 1922 appraisals.....	\$8,464,841.18
Less reserve for depreciation.....	2,424,079.44
	\$6,040,761.74
Patents, trade marks and good will.....	5,044,000.00
	11,684,761.74
	\$26,194,336.81

CURRENT LIABILITIES:

	LIABILITIES
Notes payable.....	\$2,650,000.00
Accounts payable—trade creditors.....	327,931.94
Sundry creditors and liabilities accrued.....	30,146.92
Due to officers and employees.....	333,354.57
Federal and foreign taxes on income, due or accrued.....	459,181.24
Reserve for dividends accrued on preferred stock.....	88,153.33
	\$3,888,778.00

FUNDED DEBT, ETC.:

First mortgage twenty-year 7% gold bonds:	\$6,000,000.00
Authorized.....	\$4,000,000.00
Issued.....	200,000.00
Less retired and cancelled.....	\$3,800,000.00

Outstanding bonds and mortgages of affiliated companies.....

3,907,400.00

RESERVES:

Reserve for market fluctuations in silk.....	\$ 350,000.00
Surplus appropriated under terms of mortgage indenture for amortization of bonds of affiliated company.....	19,750.00

369,750.00

CAPITAL STOCK AND SURPLUS: *Preferred:*

Authorized, 70,000 shares of no par value. Issued and outstanding, 66,115 shares.....	\$7,933,800.00
<i>Common:</i>	

Authorized, 150,000 shares of no par value. Issued and outstanding, 115,700 shares and surplus.....	8,203,655.66
	16,137,455.66

1,890,953.15

CAPITAL SURPLUS, arising from appraisal of properties.....

\$ 348,931.85

CONTINGENT LIABILITY ON BILLS DISCOUNTED:

235,478.04

Export business of parent company.....

\$ 584,409.89

Customers' paper discounted by foreign subsidiary.....

\$26,194,336.81

NEW YORK, SEPTEMBER 28, 1923:

We have examined the books and accounts of Julius Kayser & Co. and affiliated companies for the year ended August 31, 1923, and certify that the attached Balance Sheet and accompanying Income Account are correctly prepared therefrom.

Adequate provision has been made for depreciation of plants and equipment. Inventories have been valued on the basis of cost or market, whichever is lowered.

WE CERTIFY that, in our opinion, the attached Consolidated Balance Sheet and relative Income Account correctly set forth the financial position of the combined companies as at August 31, 1923, and the results of operations for the year then ended.

TOUCHE, NIVEN & CO., Public Accountants.

ALDRED & CO.

40 WALL STREET
NEW YORK CITY

ADVERTISEMENT.

HUNGARY AND THE INTERNATIONAL LOAN

By Emil Kiss, Banker
President of the American Hungarian Chamber of Commerce

Those American experts who by study have made themselves familiar with European conditions point to the example of Austria as the only comforting instance and presenting the sole feasible program for the re-establishment of the economic balance of Europe. Before the League of Nations had liquidated the Austrian loan that country was the beggar among the nations. The major portion of the population of Vienna, erstwhile proud imperial city, would have perished but for gifts of charity. With the seemingly abysmal plunge of the Austrian currency the soaring of the price of the necessities of life kept more than pace. The opinion prevailed all over that Austria, despoiled of her population, territory, manufactures and natural treasures, was unable to survive, and that Vienna, likened to a hydrocephalous head upon a pigmy body, would either die a lingering death or, in the most favorable event, become a provincial city of Germany.

Today the American public, too, is convinced of the fact that not only was Austria saved, but also started on the road toward economic welfare by the international loan, by a resourceful financial policy and by the capacity and industry of her people. While the Austrian budget still shows some deficit, Austrian currency is the most stable in Europe today and the business sphere of Austria extends over the same territory over which it held sway in the day of the monarchy's splendor.

Hungary, in consequence of the treaty of Trianon, shared in many respects the fate of Austria. At one stroke she lost 68 per cent. of her territory and 59 per cent. of her population, the best part of her industries and her coal, most of her forest land and ore deposits, all of her salt mines. More than by her material losses she suffered by the bitter fact that her historic provinces and almost three and one-half millions of her purest Magyar people came under foreign rule, for, while there has never existed an Austrian nation and thus the Austrian monarchy was only divided into its original component parts, Hungary had for a thousand years, geographically and economically, been a united country, whose dismemberment tore apart the living flesh.

For all that, Hungary did not rush as precipitately toward perdition as Austria, which is chiefly attributable to the fact that Hungary, owing to the wealth of her producing land, and also because of her customs union with the industrially more developed Austria, had remained a principally agricultural commonwealth, which even in these fateful days not only provides food for her own inhabitants, but has some of it left for export. Still, even the highest achievable export of agricultural products is insufficient to equalize Hungary's international trade balance, and the deficit shown (about \$42,000,000 for 1922) can only be abolished by an increase of the country's industrial activity. Everybody who amounts to an economic factor in Hungary is clear on this point, and the several hundred factories and industrial establishments erected in Hungary since the conclusion of peace bear witness to an earnest and purposeful endeavor.

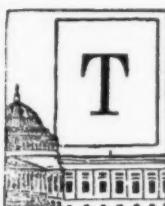
The greatest ill of Hungary today, and yet the one which could be most readily remedied, is the demoralized state of her currency. Taught by Austria's example, we know today quite well that in judging the currency of a country it is not so important how much international worth its money unit represents, or how small its value is, expressed by the standard of gold, but how stable it remains. An Austrian crown was worth 20.26 cents before the war, and is quoted at but 0.0014 cents today, but the Austrian manufacturer can calculate the cost of his product and the Austrian Government can estimate its budget as correctly as in the old times of the gold crown. The Hungarian crown also is worth today more in dollars than the Austrian (.0052 cents per crown), but its fluctuation keeps the economic life of the country in a permanent turmoil, and the Hungarian Government, as well as the League of Nations, consider it their paramount aim and the most important necessity to stabilize Hungarian currency and therewith the balancing of the budget.

The Reparation Commission which in connection with its demands holds first claim against the revenues of Hungary, has, jointly with the League of Nations, conceded a loan of two hundred and fifty million gold crowns to Hungary. In other words, the Reparation Commission has consented that Hungary pledge the sure revenues accruing from her customs and tobacco monopoly as the guarantee of that loan—under international supervision.

Hungary may accept the loan where she may be able to obtain it, and she has already assurances that she shall encounter no difficulties in that respect. Simultaneously with the loan Hungary will establish a new currency bank, the gold reserve of which will be built up by domestic subscription. At the same time the printing of nonfunded paper money will be stopped and by a further inauguration of a policy of thrift it will, in the opinion of experts, within a period of two and one-half years, become possible for her budget to balance.

It is intended by the Hungarian Government to raise a portion of its international loan here in the United States. Every sign indicates that this desire will be fulfilled by the American money market, because it has no doubts regarding the national vitality of Hungary and because, as the example of Austria demonstrates, the material strength and psychological force of international support were able to direct an even less hardy and less favorably equipped country into the path of economic welfare.

Gold and the Nation's Welfare



THE failure of a prophecy is the most conspicuous and significant aspect of the story of the international gold situation for 1923.

The prophecy was that the tide of gold which had continued to run high, though in decreasing volume, into the United States during 1922, could surely be expected to turn against America before the year 1923 ended.

The facts are not only that more gold flowed in and less flowed out in 1923 than 1922, but also that, barring the two years 1915 and 1916, when the Allies were frantically buying war supplies here, largely for cash, the net receipts of gold by the United States in 1923 were exceeded only once in the history of the nation.

In 1923 gold receipts by the United States totaled about \$316,000,000 and exports \$30,500,000, giving a net balance in favor of this country of some \$285,500,000. The net balance in 1922 was \$238,000,000, or \$47,000,000 below this 1923 mark. Table I. gives the monthly gold movement into and out of the United States in 1923 and 1922; also for 1921, which year alone, with the exception noted above, exceeded 1923. Table II. gives the American import and export gold figures by years since 1900.

The United States now possesses \$4,170,000,000 in monetary gold, or half of the world's estimated aggregate stock, and more than one and a half billion dollars in excess of its own needs to support a sound credit and currency structure.

The high point of the 1923 gold flow into the United States came in May, when more than \$46,000,000 flooded in, directly in the face of a three months' unfavorable merchandise balance of trade against the United States, which, coupled with invisible items, was confidently counted upon to set up the adverse balance of indebtedness that would cause gold to flow out of this country.

Expectations that this would occur failed to give due weight to number of obvious facts. Chief among these was the effect produced by Europe's long continued failure to obtain large credits in America, which would have relieved the pressure on her to send us gold in settlement of current balances. Too much reliance was placed also on the immediate power, against accumulated indebtedness due from Europe to America, of a balance of trade unfavorable to the United States to relieve this pressure. Again, due consideration was not given to the real beginning of the discharge of European governmental debts to the United States Treasury through the large British payments under the sixty-two-year settlement plan.

A somewhat more abstruse factor, also, is the fact that, due to the almost universal abandonment of the gold standard in the world outside America, the chief source of demand abroad for gold—that is, for monetary purposes—has disappeared. As a result, gold is sent to the United States, where the gold standard continues to act as a drawing force. Finally, toward the end of the year there developed a considerable movement of European gold for purchases of American securities, ascribed to a "flight of capital" from unsettled currency and other conditions abroad to more stable dollar values.

In general, it may be expected that gold will continue to tend to run into the United States as long as the present inequilibrium in world affairs remains, just as water will run down hill. This

TABLE I.

Monthly Gold Movement Into and Out Of the United States, 1921-23			
	IMPORTS.	1923	1922
January	32,820,163	\$26,571,371	\$33,633,967
February	8,382,736	28,738,920	42,626,913
March	15,951,357	33,488,256	87,271,775
April	9,188,470	12,243,555	80,662,202
May	46,156,195	8,993,957	58,171,386
June	19,433,539	12,976,636	43,576,476
July	27,929,447	42,986,727	64,247,479
August	32,856,097	19,092,208	84,901,554
September	27,803,961	24,464,235	66,085,253
October	29,858,016	20,866,156	47,106,839
November	39,757,436	18,308,087	51,298,626
December (estimated)	26,000,000	26,439,677	31,665,827
Total	\$316,137,417	\$275,169,785	\$691,248,297
EXPORTS.	1923	1922	1921
January	\$8,472,198	\$862,983	\$2,724,980
February	1,399,089	1,731,794	1,036,005
March	10,392,100	963,413	709,668
April	655,235	1,578,867	383,787
May	824,444	3,406,658	1,062,521
June	548,484	1,600,754	773,603
July	522,826	643,714	3,734,929
August	2,200,961	955,853	671,652
September	862,697	1,398,607	2,448,741
October	1,307,060	17,591,595	7,576,472
November	746,794	3,431,065	607,437
December (estimated)	2,500,000	2,709,591	2,161,582
Total	\$30,431,888	\$36,874,894	\$23,891,377
Excess of Imports	\$285,705,529	\$238,294,891	\$667,356,920

inequilibrium results from a vast amount of debt, whether floating, funded or suspended, from Europe to the United States; the persistence of exchange rates favorable to the United States, whether from political or economic causes; the attraction of our monetary demand as against Europe's lack of effective demand, and by the continued unattractive ness of large scale loans to Europe from the American market as compared with ample domestic opportunity for the investment of capital.

Although factors and processes, both visible and invisible, are at work tending to correct this inequilibrium, they are functioning more slowly than had been anticipated. One factor would be improvement in political conditions in Europe; but few will question the statement

that the amount of progress along this line is disappointing at best. Another has been American tourist expenditures abroad, and this undoubtedly has been heavy; and still other factors creating invisible balances against the United States are immigrant remittances abroad and foreign shipping services. The chief visible factor was the overturn in the merchandise balance of March, April and May, but this proved of short duration.

These factors are far from strong enough to turn the gold tide yet. Just as water will not run up hill, so gold normally will not run against the exchanges. American dollars are still high in Europe and Europe's money is low in America. Until the direction of this slant is changed, free gold in Europe will run into America.

TABLE II.

American Gold Movements Since 1900			
YEAR.	IMPORTS.	EXPORTS.	BALANCE.
1900	\$66,750,000	\$54,150,000	+ \$12,600,000
1901	54,750,000	57,800,000	- 3,050,000
1902	44,200,000	36,050,000	+ 8,150,000
1903	65,250,000	44,350,000	+ 20,900,000
1904	84,800,000	121,200,000	- 36,400,000
1905	50,300,000	45,800,000	+ 3,500,000
1906	155,600,000	46,700,000	+ 108,900,000
1907	143,400,000	55,200,000	+ 88,200,000
1908	50,300,000	81,200,000	- 30,900,000
1909	44,100,000	132,900,000	- 88,800,000
1910	59,200,000	58,750,000	+ 450,000
1911	57,450,000	37,200,000	+ 20,200,000
1912	66,550,000	47,400,000	+ 19,150,000
1913	63,700,000	91,800,000	- 28,100,000
1914	57,400,000	222,600,000	- 165,200,000
1915	451,950,000	31,400,000	+ 420,550,000
1916	686,000,000	155,800,000	+ 530,200,000
1917	537,850,000	371,900,000	+ 165,950,000
1918	62,050,000	41,050,000	+ 21,000,000
1919	76,550,000	368,200,000	- 291,650,000
1920	417,100,000	322,100,000	+ 95,000,000
1921	691,250,000	23,900,000	+ 667,350,000
1922	275,150,000	36,850,000	+ 238,300,000
1923 (estimated)	316,150,000	33,450,000	+ 285,700,000

TABLE III.

Shippers of Gold to the United States (First Ten Months of the Year.)

Gold Imports from	1922	1923
Denmark	\$17,769,500	\$3,562,000
France	19,606,000	13,072,000
Germany	13,500	49,614,500
Netherlands	9,836,500	10,916,500
Norway	8,423,000	
Spain	35,000	27,000
Sweden	32,797,000	3,000
England	94,520,000	100,991,500
Canada	9,040,000	44,465,000
Cen. Amer.	3,901,500	2,017,000
Mexico	4,850,500	5,554,500
West Indies	1,721,000	488,500
Argentina	21,000	
Bolivia	18,000	26,500
Chile	354,000	203,000
Colombia	6,236,500	3,842,500
Peru	1,276,500	1,851,000
Uruguay	273,500	
Venezuela	781,000	612,000
China	6,393,000	4,692,500
Dutch E. I.	1,302,000	1,807,500
Hongkong	14,500	
Philippine Is.	713,000	1,283,500
Brit. Oceania	3,971,000	1,318,000
Egypt	344,500	1,474,000
Port. Africa	480,000	721,000
Other	6,208,500	1,909,000

The chief concrete factor halting the shrinkage of the gold flow into the United States that had set in in 1922 was the drop in foreign borrowings, particularly on the part of Europe, in this country. In 1922 total foreign publicly issued loans were \$570,000,000, or at the rate of \$47,500,000 a month; in 1923 foreign borrowings in America ran at the rate of less than \$18,000,000 a month, and totaled for the year only \$212,000,000.

This means that a vast amount of foreign obligations, instead of being funded as they would have been if foreign credits had been extended as liberally in America in 1923 as in 1922, were met in cash, causing the swelling in gold shipments. This failure to obtain credits reacted particularly on Europe, from which the bulk of the gold shipments came, although, of course, the metal mostly originated in Africa. Forty per cent. of the year's shipments came from, or by way of, England; 20 per cent. from Germany, and substantial amounts came from France and Holland.

Canada, which obtained relatively very little credit in America in 1923 as compared with 1922, also reappeared as a heavy net shipper of gold to this country. In 1922 Canada took more than she sent. Table III. gives the sources of gold shipments to the United States in 1923 compared with 1922.

A circumstance that made it easier for the world to send gold to America was the increase in free supplies submitted to the market at London as a result of greater African production. In 1922 Africa shipped to London \$165,000,000 in gold, and in 1923 an estimated \$210,000,000 worth was shipped.

But the gold flow did not, by any means, come entirely from African accretions to the world's stock. It came in substantial part from sudden inroads made on the long and religiously protected centralized gold reserves of Europe, particularly that of Germany. This weakening of Europe's stocks, held intact since the war, to the further enlargement of American holdings, was one of the outstanding features of the year in the gold situation.

Table IV. shows how the stocks of the chief gold holding nations in Europe, which registered an aggregate slight increase in 1922 as compared with 1921,

shrank by about £30,390,000 in 1923—a loss of 5 per cent. The great bulk of this measured the loss of gold suffered by the German gold stock in the Reichsbank; the rest was distributed among France, Spain, Holland, Belgium and the Scandinavian countries.

The German incident is worth special comment. The shrinking of the Reichsbank's gold by more than half a billion marks in ten months caused bitter controversy in Berlin. Dissatisfaction in some quarters with official explanations as to the reasons for this loss led to charges, as reported by a correspondent of The Manchester Guardian Commercial, that part of the gold was used illegitimately or in ways not fully explained. German post-war, revolutionary government finance, with its trillions upon trillions of worthless paper money and its dissipation of the gold reserves, has been compared to that of the Bolshevik régime in Russia. At any rate it marks the breaking up of the second great national gold fund in Europe further to enlarge America's plethoric supply.

It has been alleged by persons connected with the French Mission at Berlin, and also by German Communist circles there, that a considerable portion of the gold funds withdrawn from the Reichsbank were "used for illegitimate political purposes, ranging from support for the Bavarian and East Prussian reactionary organizations to secret armaments or the buying of political influence; another theory is that the money has been used to finance the Ruhr resistance movement." It is to be noted in this connection, of course, that partisanship on the part of those who charged ulterior motives in handling the Reichsbank's gold is doubtless a factor in their accusations and that the chaos of German finance inevitably causes misunderstanding.

The general official explanation as to how the disappeared gold had been used was that it went "to support the mark on the exchange" and "to guarantee loans abroad." In Berlin this statement was skeptically held to be only part of the truth, some asserting that legitimate business operations abroad could not fully account for so great a shrinkage in the reserve. Finally, goaded by published criticism, vigorous official denials were issued on the part of the directors of the Reichsbank.

The persisting flow of Europe's gold to America has continued to cause some concern in this country, chiefly on the theory that it would bring on inflation. On this Secretary Hoover of the Department of Commerce said:

"Some of this new importation yields no return to us either in earnings or in security. It would serve us much better if we were getting returns for it by its export to foreign countries. If it aided in making foreign currencies convertible into gold it would also contribute to stabilize foreign exchange and improve foreign commerce."

"In fact, for us it contains an element of insecurity. If a castle of credit and currency were created upon the whole of this gold it would mean the greatest era of inflation and speculation in our history. Such action would increase our price levels to a point which would attract foreign goods to us and would curtail our exports. It would thus quickly produce an adverse trade balance and cause this gold to flow abroad with a rush from under our castle of credit and we should have an unparalleled financial crash."

"There seems to be heard a sort of chortle in parts of Europe over the commercial strategy in shipping gold to us. It is assumed that we will incorporate this gold into our credit system and be put out of action by the price rises resulting from it. If we retain our normal commercial intelligence this will not happen. I am convinced that the surplus of gold will eventually flow outward in an orderly way through trade

without any necessary increase in price levels and its flow need make no disturbance in our business life.

"There lies in this situation just one thought. We should mentally earmark a considerable part of our recently acquired gold as temporary and our banking system should safeguard against any entrenchment upon it. Moreover, we should look upon gold exports with relief, not with alarm."

TABLE IV.

Central Gold Reserves in Europe

BANKS OF	End of 1921.	End of 1922.	End of 1923.
England	£128,430,000	£127,444,000	£127,800,000
France	143,032,000	146,812,000	145,730,000
Germany	49,685,000	50,111,000	22,853,000
Spain	100,398,000	100,955,000	100,220,000
Italy	33,828,000	35,039,000	35,370,000
Netherlands	50,497,000	48,482,000	48,040,000
Belgium	10,663,000	10,757,000	10,695,000
Switzerland	21,806,000	21,359,000	21,307,000
Sweden	15,270,000	15,221,000	14,987,000
Denmark	12,685,000	12,682,000	11,543,000
Norway	8,115,000	8,183,000	8,110,000
Total	£574,409,000	£477,055,000	£546,655,000

TABLE V.

Gold Receipts at London

(First Eleven Months of the Year.)

1923	From Africa	From U. S.	From Others	Total
January	£4,268,400	£538,500	£29,400	£4,836,300
February	2,512,000	832,900	25,800	3,370,700
March	3,330,900	992,400	23,000	4,346,300
April	4,972,500	243,100	8,700	5,224,300
May	3,140,700	—	7,800	3,148,500
June	3,123,200	2,200	4,800	3,130,200
July	4,393,700	35,800	20,500	4,450,000
August	3,184,100	7,200	33,800	3,225,100
September	3,169,800	—	105,900	3,275,700
October	3,381,900	900	36,300	3,419,100
November	3,082,200	1,600	7,400	3,091,200
Total	£38,559,400	£2,654,600	£303,400	£41,517,400

TABLE VI.

Gold Shipments From London

(First Eleven Months of the Year)

1923	To U. S.	To India	To Europe*	To Other Countries†	Total
January	£2,868,900	£4,772,900	£50,500	£20,300	£7,712,600
February	325,900	2,689,700	62,100	240,200	3,317,900
March	542,600	4,081,000	2,000	10,600	4,636,200
April	717,900	1,529,200	65,000	16,200	2,328,300
May	5,737,400	1,107,500	224,500	5,700	7,075,100
June	301,600	1,148,800	177,000	501,320	2,129,200
July	2,259,400	1,193,900	305,700	261,200	4,020,200
August	2,396,600	1,062,700	286,800	2,200	3,748,300
September	2,916,100	554,100	331,400	509,800	4,311,400
October	3,922,300	380,400	367,600	263,600	4,933,900
November	8,410,700	136,000	386,600	264,200	9,197,500
Total	£30,399,400	£18,656,200	£2,259,200	£2,095,800	£53,410,600

*The chief recipient of gold from London in Europe was the Netherlands, which received £1,043,100 in numerous shipments during the eleven months. Poland received £446,200; Germany, £119,800; France, £58,000; Rumania, £47,500; Belgium, £26,700; Switzerland, £96,100; Sweden, £56,700, and Denmark, £32,000.

†Egypt received £1,500,000 and Java £210,800.

TABLE VII.

England's Gold Position by Years

Year	Imports	Exports	Net Imports	Net Exports
1910	£57,322,000	£50,898,000	£6,424,000	—
1911	48,694,000	40,101,000	8,593,000	—
1912	52,689,000	46,538,000	6,151,000	—
1913	59,534,000	46,087,000	13,447,000	—
1914	58,642,000	30,599,000	28,043,000	—
1915	10,828,000	39,218,000	—	£29,390,000
1916	17,790,000	38,449,000	—	20,659,000
(1917 to 1919, figures not made public)	—	—	—	—
1920	50,678,000	92,565,000	—	41,887,000
1921	49,676,000	59,348,000	—	9,672,000
1922	34,544,000	44,852,000	—	10,308,000
1923 (11 months)	41,517,000	53,411,000	—	11,894,000

The gold movement in 1923 neither brought the relief contemplated nor gave rise to the alarm suggested. The effect which it has had on our reserve credit structure was recently analyzed by the Federal Reserve Bulletin as follows:

"Gold imports have continued on a scale larger than a year ago and have continued to affect the demand for Reserve Bank credit. With the financing

TABLE VIII.

Recipients of Gold from the United States
(First Ten Months of the Year.)

Gold Exports to	1922.	1923.
France	—	\$2,660,000
Netherlands	13,000	15,000
Spain	707,000	500
Sweden	78,000	—
Switzerland	14,500	1,380,000
England	3,500	138,000
Canada	18,312,500	1,392,000
Central Amer.	12,000	—
Mexico	3,673,500	4,073,500
West Indies	5,500	—
Colombia	—	700,000
China	100,000	110,000
British India	4,410,000	14,403,500
Dutch E. Indies	435,000	60,000
Hongkong	2,758,000	2,185,500
Other	239,000	67,500

of a large crop movement now almost completed, and the demands of Fall trade already under way, there has been little change in the relation between member banks and the Reserve Banks, and, contrary to previous experience, the crop-moving demands for currency have not been reflected in the total volume of Federal Reserve note circulation. In fact, although during the year total money in circulation increased by more than a quarter of a billion dollars and the loans and investments of all member banks by about two billion dollars, both Federal Reserve note circulation and the earning assets of Reserve Banks are somewhat lower than at this time last year. Gold received from abroad has been used by member banks in the reduction of borrowings and is reflected in an equivalent growth in cash reserves. The increasing requirements for member bank reserve balances and for currency have been met almost entirely by the use of additional gold imports, and the relative position of earning assets and note circulation has remained unchanged. Thus, imported gold has served as a substitute for additional Reserve Bank credit. * * * The increase of gold in circulation has come about through the substitution of gold for Federal Reserve note circulation at certain Reserve Banks.

"In view of the influence of gold imports upon the currency and banking situation, current credit developments are not reflected in the operations of the Federal Reserve Banks or measured by changes in the principal items of the Reserve Bank statement. Federal Reserve notes now constitute a smaller proportion of total money in circulation than at any time during the past five years, and in view of the payment out of gold instead of Federal Reserve notes by some of the Reserve Banks neither the level nor the fluctuations of note circulation are indicative of the demand for currency. This demand is measurable only by the total volume of all forms of money in circulation. Furthermore, since imported gold serves as a substitute for borrowing at the Reserve Banks, the movement of Reserve Bank earning assets measures only the additional volume of credit required by the member banks in excess of the funds arising out of gold received from abroad. In these circumstances the condition of member banks, particularly the movement of their total loans and investments is more indicative of current banking and credit trends than the position of the reserve banks."

An important aspect of the world gold situation has been the great activity in the movement among the nations in Europe, characterized by considerable shifting back and forth. This was mainly carried on through London.

Continued on Page 69.

JAN

Outlook for the Price of Silver

By C. C. LATOUR



SILVER is a commodity, and, like other commodities, is subject to the forces of supply and demand. The price of silver, moreover, is particularly sensitive to the ebb and flow of world business conditions. About 900,000,000 people in the Far East use currencies based almost entirely upon the white metal, while the United States and other countries consume large amounts for subsidiary coinage. Besides, its use for jewelry and ornaments and its consumption in the photographic industry is world-wide. When business is prosperous the purchasing power of people is increased and the consumption of silver rises, but in periods of business depression its consumption is restricted. The influence of the movement of the general wholesale price level upon the price of silver is shown in the accompanying Table I. and chart. The wholesale price index of the United States is compiled by the Bureau of Labor Statistics, that of India by the Department of Statistics, and that of China by the Ministry of Finance.

While business conditions showed some improvement in the first quarter of last year, the improvement was not long sustained. Several disturbing political and economic factors seriously restricted the purchasing power of people in various parts of the world and the price of silver was affected accordingly. The French seizure of the Ruhr, the financial collapse of Germany, and the fear of a new European war unsettled trade and finance. Economic revival in India was hampered by political and labor disturbances, while the trade of China was gravely affected by political and financial disorder. All these factors, together with the serious depreciation of the foreign exchanges, tended to create a feeling of uncertainty in the world commodity markets.

The price of silver reflected this general unsettlement, and last year moved through three major cycles. After opening the year at 64½ cents per ounce, the price rose to 68½ cents on March 27. The second major movement occurred from April to July, when the price moved downward, until it touched 62½ cents per ounce on July 30. The final movement was witnessed in the latter half of the year, when the price moved steadily upward to 65½ cents on Dec. 17.

While the use of silver for monetary purposes forms an important part of the world demand for the metal, it is a matter of common knowledge that the continuous flow of silver to the Far East, where it is employed as a commodity in the bazaar trade as well as a circulating medium, is the chief factor influencing the price of the metal. India and China absorb annually from one-third to one-half of the world's production, and actually took more than two-thirds of the total output from 1915 to 1919. As compared with the demand of the Far East, the consumption of the metal in arts, industries and for coinage purposes in other countries exerts far less effective an influence on world prices.

The demand of the Far East for silver depends to a large extent upon general business conditions. During the upward movement of prices in the first quarter of the year the main support was the demand from India and China. The Indian demand was due to several factors. In the first place, business conditions im-

TABLE I.

Fluctuations of the Price of Silver in New York and Wholesale Prices in the United States, India and China, 1921-1923

Date.	New York Silver Price Index.	United States Wholesale Price Index.	India Wholesale Price Index.	China Wholesale Price Index.
Year 1913	100	100	100 (a)	100 (b)
1921				
January	110	170	178	138
February	99	160	174	142
March	94	155	175	143
April	99	148	183	144
May	100	145	184	145
June	98	142	178	148
July	101	141	183	145
August	103	142	184	149
September	111	141	187	148
October	119	142	184	146
November	114	141	180	144
December	110	140	180	146
1922				
January	109	138	178	149
February	109	141	179	150
March	108	142	182	152
April	111	143	182	148
May	119	148	187	146
June	119	150	183	144
July	117	155	181	144
August	116	155	178	142
September	116	153	176	140
October	114	154	177	142
November	109	156	178	143
December	107	156	176	149
1923				
January	110	156	179	153
February	108	157	180	158
March	113	159	181	159
April	112	159	178	158
May	112	156	177	158
June	108	153	175	155
July	105	151	170	155
August	105	150	171	153
September	107	154	174	157
October	106	153	174	157
November	107	152	......	...

(a) July 1914 equals 100

(b) February 1913 equals 100

January amounted to only 1,000 bars (1,000,000 ounces). In the next place, the depression of 1921-22 and the non-co-operative movement increased the tendency toward hoarding, and a demand for gold and silver was created. Finally, the Indian marriage season occurs in May, and large purchases of gold and silver were made in anticipation of the demand for ornaments. Accordingly, India's net gold and silver imports showed a marked increase in the first quarter of last year. The course of India's trade balance (including merchandise, bullion and rupee paper movements), together with India's net merchandise exports and net gold and silver imports, is shown in Table II.

The demand of China in the first quarter of the year also played an important part in the upward movement of silver prices. In the first place, business conditions in China showed marked improvement, and wholesale prices rose 6.7 per cent. from December, 1922, to March, 1923. In the second place, China's trade showed improvement, although hampered by military activity in South China. In the next place, the continued unsettledness of the Chinese internal political situation, together with persistent speculation among the native Chinese, created a large demand for silver. Finally, the foreign banks in China reported an acute shortage of silver in March, due to large loans of silver made to the Chinese prior to the Chinese New Year (Feb. 16). In fact, stocks of silver at Shanghai at the opening of the last year amounted to only 48,580,000 ounces, as compared with 73,040,000 ounces at the beginning of October, 1922. The movement of the stocks of silver at Shanghai and the price of silver in New York on days nearest to the beginning of each month is shown in Table III.

Conditions in India and China were also partly responsible for the reaction of silver prices from April to July. The improvement of business conditions in both countries noted in the first quarter of the year did not continue. In fact, wholesale prices in India and China dropped 6.1 per cent. and 2.6 per cent. respectively from March to July. Moreover, the trade of these countries became less favorable. India's net merchandise exports fell from 140,900,000 rupees in March to 83,000,000 rupees in July, while continued political disorders in China resulted in a marked decrease in her exports. In addition, stocks of silver in India and China were fairly large in this period, as a result of the large shipments in the first quarter of the year. On May 5, stocks at Shanghai amounted to 67,650,000 ounces, as compared with 48,580,000 ounces on Jan. 6. The lack of demand on the part of India was also partly due to the outbreak of the plague in April, to the removal of the fear of the imposition of an import duty on silver and to the delay in the breaking of the monsoon.

One of the most important factors in the reaction of silver prices in this period, however, was the announcement by the United States Treasury on March 31 that only 20,000,000 ounces of silver remained to be purchased under the provisions of the Pittman act. This act, it will be recalled, was passed on April 23, 1918, as an emergency war measure to relieve the silver stringency in India. It authorized the United States Treasury to break up and to sell as bullion to the British Government, at \$1 per fine ounce, silver dollars not to exceed \$350,-

proved in this period, and wholesale prices in India rose 2.8 per cent. from December, 1922, to March, 1923. In the second place, India's merchandise trade showed marked improvement. In October, 1922, her excess of merchandise imports amounted to 13,000,000 rupees, but in November it was turned into an excess of merchandise exports of 81,900,000 rupees. This favorable merchandise excess increased steadily until it reached the high mark of 140,900,000 rupees in

March, 1923, coincident with the high price of silver. This marked revival of India's trade, together with the excellent crops, furnished certain classes with a surplus and created a strong demand for both gold and silver in the interior of the country. In the third place, the stocks of silver in India at the beginning of last year were low. In fact, it was estimated that in Bombay, the principal bullion market of the country, the stocks of the white metal at the beginning of

TABLE II.

India's Balance of Trade and Net Gold and Silver Imports, 1922-1923

(In millions of rupees)

Month.	Net Mdse. Expts.		Net Gold Imports.		Net Silver Impts.		Balance of Trade.	
	1922.	1923.	1922.	1923.	1922.	1923.	1922	1923
January	*46.2	80.8	8.2	34.2	16.6	26.8	-71.2	+ 9.5
February	22.7	122.4	11.0	69.3	18.4	37.6	- 5.9	- 3.2
March	62.8	140.9	27.6	61.6	20.2	12.8	+14.2	+70.6
April	59.3	95.8	18.2	69.6	20.3	9.2	+41.7	+23.7
May	82.4	107.2	35.0	30.3	10.9	15.0	-34.8	+72.7
June	28.4	119.1	34.5	20.5	6.6	17.5	-11.1	+70.4
July	62.5	83.0	51.4	24.3	13.7	14.0	+ 3.2	+54.8
August	40.1	64.6	15.9	11.3	5.3	18.2	+29.6	+30.3
September	33.7	47.2	31.1	23.2	7.9	9.9	+ 1.0	+19.9
October	*13.0	49.5	23.6	24.4	12.7	22.3	-38.6	+ 2.9
November	81.9		22.4		10.6		+59.6	
December	86.1		16.4		18.5		+56.1	

*Favorable balance—Unfavorable balance. *Net merchandise imports.

TABLE III.

notes monthly

Shanghai Silver Stocks and the Price of Silver, 1921-1923

Date	Ounces Silver Stocks	Cents per Ounce
1921		
Jan. 8	61,580,000	65 1/2
Feb. 5	67,760,000	60
Mar. 5	76,510,000	52 1/2
April 2	75,810,000	56 1/2
May 7	73,890,000	62 1/2
June 4	61,550,000	57 1/2
July 4	58,180,000	59 1/2
Aug. 6	54,430,000	61 1/2
Sept. 3	49,560,000	62 1/2
Oct. 3	45,244,000	70
Nov. 5	45,590,000	69 1/2
Dec. 3	49,320,000	67
1922		
Jan. 7	53,970,000	64 1/2
Feb. 4	53,880,000	66 1/2
Mar. 4	65,190,000	63 1/2
April 1	68,220,000	65 1/2
May 6	61,040,000	69
June 6	46,660,000	70 1/2
July 8	62,940,000	71 1/2
Aug. 5	66,560,000	69 1/2
Sept. 2	70,040,000	70
Oct. 7	73,040,000	69 1/2
Nov. 4	71,030,000	66 1/2
Dec. 2	63,640,000	64 1/2
1923		
Jan. 6	48,580,000	65 1/2
Feb. 3	49,980,000	63 1/2
Mar. 3	50,900,000	66 1/2
April 3	54,940,000	68 1/2
May 5	67,650,000	67 1/2
June 2	45,730,000	65 1/2
July 7	51,570,000	63 1/2
Aug. 4	53,830,000	62 1/2
Sept. 1	55,700,000	62 1/2
Oct. 6	58,850,000	63 1/2
Nov. 3	53,400,000	63 1/2
Dec. 1	46,950,000	64 1/2

TABLE IV.

Silver Purchases Under the Pittman Act, Ac- cording to the Direc- tor of the Mint

(In fine ounces)

Months.	1922.	1923.
January	2,532,000	4,622,000
February	3,444,740	6,768,762
March	5,370,980	16,215,394
April	8,117,748	4,570,516
May	4,122,400	16,160,698
June	5,204,750	1,496,753
July	2,841,000	
August	8,325,000	
September	4,377,445	
October	7,105,625	
November	3,242,836	
December	7,496,500	
Total	62,181,024	49,834,123

Total to June 30, 1923. 200,585,035

000,000. About \$270,000,000 of silver coin was broken up under the terms of the act, and about 200,000,000 fine ounces of silver bullion was delivered to Great Britain. The act provided, however, that the United States Treasury must repurchase silver at \$1 per ounce from American producers, to replace the amount sold to Great Britain. The Treasury began purchasing silver under the terms of the Pittman act in May, 1920, and, at the end of June, 1923, these purchases were completed, sooner than was expected. The purchases of silver under the Pittman act are shown in Table IV.

Since the cessation of silver purchases under the Pittman act released for sale in the world market the entire production of the United States, which averages about 55,000,000 ounces annually, the announcement on March 31 that the Pittman act purchases were likely to be completed earlier than was generally anticipated created a bearish attitude. Accordingly, India, China, the Continent

and America sold silver heavily and prices reacted.

In the period sales by the Continent of Europe were particularly marked. Before the war, it will be recalled, Europe was an important consumer of silver for coinage purposes. In 1920, however, the high price of silver and the extraordinary depreciation of the currencies of Continental Europe encouraged the melting down and export of silver coins. Accordingly, silver was driven out of circulation and paper and base metal substitutes took its place. Great Britain and some other countries, moreover, which were able to maintain at least a legal convertibility into metal of their various forms of circulating media, reduced the content or fineness of their silver coins. This surplus from the reduction of the quality of European silver coin, together with the bullion derived from demonetized silver coin, constituted a considerable source of supply in the last four years. The support that the price of silver obtained before the war from the coinage demands of Europe was therefore lacking, and Europe was a seller rather than a buyer of silver.

In the upward movement of prices from August to December, India and China were the predominate factors in the market. Business conditions in both these countries showed improvement over the low levels touched in July. In fact, wholesale prices in India and China rose 2.4 per cent. and 2.6 per cent., respectively from July to October. The Indian demand, however, was not based largely on trade requirements. The daily offtake on the Bombay market for bazaar and consumption purposes fell from about 165 bars (165,000 ounces) daily in July to only fifty bars (50,000 ounces) daily at the end of September. This decrease in offtake was due partly to the delay in the monsoon, and to the observance of the Hindu religious days, when the bazaars do not buy much bullion.

The key to the Indian demand in this period was heavy speculative purchases by a bull pool operating in Bombay. Purchases for this speculative account were so large that about the middle of October the stock in Bombay amounted to 7,000 bars (7,000,000 ounces) and by the end of October had reached about 18,000 bars (18,000,000 ounces). The locking up of so large a proportion of the world's visible stock in Bombay strengthened the market in this period and at the end of November the stock continued to be tightly held. Whether the up-country demand will absorb the large accumulation without any reaction of prices, or whether difficulty will be experienced in unloading the stock, remains to be seen. At all events, the situation does not create confidence in the future of the metal.

The Chinese demand in this period was partly due to the Japanese earthquake disaster, which stimulated business conditions in China. Large demands upon light stocks of silver, as a result of speculative and other purchases of goods from the interior, caused China to

place substantial buying orders for silver and prices moved upward.

In November stocks of silver at Shanghai showed a marked reduction and on Dec. 1 amounted to only 46,950,000 ounces, as compared with 58,850,000 ounces on Oct. 6. Heavy purchases to replenish stocks prior to the Chinese New Year also accounted for the strength of prices. It is reported that "the amounts of silver on the way to China are so large that it would not be unreasonable to expect a measure of redundancy when the settlements usual at the Chinese New Year are completed."

Another factor that assisted the strength in prices in this period was the weakness of sterling exchange. The fall in the value of sterling in terms of dollars did not encourage the sales of American silver on the London market. Accordingly, supplies of silver were not large.

Among the factors that do not tend to create confidence in the future of silver is the enormous accumulation of coined rupees held by the Government of India in its reserves. Before and during the war the Indian Government was always a heavy purchaser of silver for coinage purposes. In the last three years, however, the Government of India has not been a factor in the silver market owing to its enormous holdings of coined rupees. The Government held on Nov. 7, 1923, a stock of 338,483,000 fine ounces of silver in the form of coined rupees in its Paper Currency Reserve, as compared with 311,678,000 fine ounces on Nov. 7, 1922, and 116,669,000 fine ounces on July 31, 1914. It is highly unlikely, therefore, that the Government of India will be a consumer of silver for coinage purposes for several years, if at all. Besides, the people of India have become more accustomed to the use of notes, and the general public, particularly in the large cities, have complete confidence in them. India, in fact, is definitely working toward a gold standard, and it seems probable that the Government may sell part of its huge holdings of silver in order to establish this ideal. Recent reports, moreover, indicate a growing popularity for gold and a wider circulation of gold coins. The continuous flow of coined rupees into the Indian Treasury in the last few years and the expansion of the note circulation bear witness to the fact that silver is gradually losing its previous strong hold on the people of India as a currency medium. The movement of India's Paper Currency Reserve is shown in Table V.

The steady expansion of the world's production of silver likewise does not augur well for the future of the price of the metal. Before the war, the record world production was established in 1912, when 230,904,000 fine ounces were produced. In 1921 the output fell to only 171,286,000 fine ounces, due largely to disturbed political conditions in Mexico and to general business depression throughout the world. In 1922 and 1923, however, political conditions in Mexico were far less disturbing, while business conditions in the United States and

TABLE V.

India's Paper Currency Reserve, 1922-1923

(In millions of rupees)

Date	Silver Coin and Bullion	Gold Coin and Bullion	Note Circulation
July 31, 1914	339.4	275.1	754.5
Jan. 7, 1921	611.4	238.9	1,614.5
Jan. 7, 1922	735.1	243.2	1,730.7
Feb. 7	748.5	243.2	1,734.3
Mar. 7	763.3	243.2	1,729.3
April 7	774.5	243.2	1,747.0
May 7	761.4	243.2	1,713.9
June 7	771.1	243.2	1,724.0
July 7	812.0	243.2	1,764.8
Aug. 7	852.5	243.2	1,806.1
Sept. 7	879.5	243.2	1,714.2
Oct. 7	901.7	243.2	1,813.2
Nov. 7	906.7	243.2	1,792.0
Dec. 7	888.9	243.2	1,764.7
Jan. 7, 1923	861.4	243.2	1,737.4
Feb. 7	851.8	243.2	1,727.7
Mar. 7	863.7	243.2	1,739.6
April 7	866.3	243.2	1,742.7
May 7	832.6	243.2	1,730.0
June 7	832.9	243.2	1,709.6
July 7	865.8	243.2	1,742.6
August 7	906.7	243.2	1,753.4
Sept. 7	947.3	243.2	1,765.6
Oct. 7	973.5	243.2	1,791.5
Nov. 7	981.6	243.2	1,799.6

Canada showed marked improvement. Accordingly, the world's silver production increased to 213,542,000 fine ounces in 1922 and showed a further increase last year.

Complete statistics are not available regarding the world's silver output in 1923, but an estimate may be made on the basis of figures available for the United States, Canada and Mexico, which together ordinarily furnish more than 75 per cent. of the world's output. It should be remembered that about 63 per cent. of the silver output of the United States is incidental to the production of copper, lead and zinc, so the increased output of these metals last year automatically augmented the silver supplies of the United States. In the first nine months of 1923 the United States produced 50,268,000 fine ounces, so it may be reasonably assumed that the total output of the year was about 65,000,000 ounces, as compared with 56,240,000 ounces in 1922. Mexico's output in the first six months of 1923 amounted to 44,869,000 ounces, so it may be estimated that her production for the entire year was around 90,000,000 ounces, as compared with 81,077,000 ounces in 1922. Mexico's output last year was the greatest on record and compares with the pre-war (1912) total of 81,234,000 ounces. Canada produced 8,337,000 ounces in the first six months of last year, so her total output for 1923 may be placed at 18,000,000 ounces, about the same as in 1922. On the basis of these figures, the world's silver output in 1923 may be estimated at about 235,000,000 ounces, an increase of more than 21,000,000 ounces over 1922, and the largest production on record. The world's production of silver since 1912 is shown in Table VI.

By and large, the outlook for the price of silver is not encouraging. Although there has been considerable agitation for Government aid to the silver producers of the United States, it must be remembered that the demand and price of lead, copper and zinc are of more importance to the mining interests of the United States than the price of silver, which is mainly a by-product.

TABLE VI.

World Silver Production, 1912-1923.

(In thousands of fine ounces)

Year	United States	Mexico	Canada	Other Countries	Total World
1912	63,767	81,234	31,956	53,947	230,904
1913	66,802	55,486	31,846	55,754	209,888
1914	72,455	26,062	28,450	45,297	172,264
1915	74,961	22,910	26,626	48,504	173,001
1916	74,415	29,771	25,460	51,653	181,299
1917	71,740	42,020	22,221	50,631	186,612
1918	67,810	62,517	21,384	51,717	203,428
1919	56,682	65,904	16,021	41,243	179,850
1920	55,362	66,662	13,330	37,907	173,261
1921	53,052	64,465	13,135	40,634	171,286
1922	56,240	81,077	18,581	57,644	213,542
1923 (Est.)	65,000	90,000	18,000	62,000	235,000

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The Far East in 1923

Continued from Page 34.

was a decline over the high levels of 1921, and represented contracts entered into before the depression of the cotton yarn market developed in 1922. In general, this situation was repeated last year, the unsettled condition of the country directly reflecting itself in the foreign trade figures. Trade centre after trade centre has begun to feel the increasing circle of political disorder in the last twelve months, and there is no immediate prospect of a change which would make a remarkable foreign trade development in 1924 probable. Chinese cotton mill statistics show one of the leading industrial problems. In the middle of 1921 there were 1,552,000 ring spindles in operation in China; by the first of 1922, 1,732,000; by midsummer of 1922, 1,972,000; by the opening of 1923, 2,203,000, and at the beginning of the second half of 1923, 2,207,000. The peak of installations was reached at the opening of this year, when 619,000 spindles were in course of erection; the number being erected by the second half of the year had fallen to 234,000, and the number of spindles stopped between the opening of 1923 and the middle of the year increased from 243,000 for the half year

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preceding Jan. 31, 1923, to 680,000 for the half year ended July 31, 1923. Not only was this a matter of overexpansion within this first great industry of modern economic China; it is symptomatic of the disturbed state of the country under the civil war and army politics ruining the natural development of China from the business standpoint.

The financial position of China continues to be a menace to the stability of the country, so far as public finance is concerned. The most notable step forward was the appointment of a Financial Readjustment Commission, under the chairmanship of Dr. W. W. Yen, former Premier and Minister of Foreign Affairs. The commission is composed of a Chairman, fifteen members and thirty technical experts, together with a Secretariat and a number of advisers. The commission itself represents the leading departments of the Government involved in the financial troubles of China. It began work on Sept. 19 in Peking. It is now holding three kinds of meetings—those of the members of the commission, meetings of the chief technical experts and sessions of the technical experts of each group. The work is exploring three angles of China's financial trouble. The first group is studying the problems of China's unsecured domestic and foreign loans; the second, those of public revenue and expenditure, and the third, the budgetary questions of national and provincial finance. It is anticipated that this commission will report its findings early in 1924. It would seem that the proposal of the Director General of the

Bureau of Currency for a \$1,000,000,000 loan to stabilize the financial position of China would await the clearing up of political difficulties and the findings of the expert body just mentioned. It is significant that, according to this Chinese official estimate, the Peking Government has a monthly income of about a million dollars to meet a monthly outgo of \$9,000,000—a deficit of \$8,000,000 having been piled up each month of 1923.

On the other hand, the financial position of the Chinese people, so far as prices are concerned, becomes increasingly unsatisfactory. The midsummer decline in the index number of the cost

of living—the Shanghai commodity index number for June standing at 158, declining to 155 in July and 153 in August—checked itself by Fall and remains higher materially than for the same time in 1922. The masses also face a monetary problem because the medium of exchange for China's 400,000,000 is copper cash. It is estimated that with the great increase in the number of copper coins in circulation, now placed at 40,000,000,000, there has been a decided decline in the purchase power of the copper cent, when taken in connection with the fall in copper prices. Hence, the monetary unit of the masses has depreciated so that their purchasing power is

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seriously affected. According to Commercial Attaché Julian Arnold in Peking, this has especially affected the working classes going into China's modern industrial plants because, among the bulking farming population, prices can be adjusted more effectively to offset the currency depreciation. Internationally speaking, the gold movements from China, which began at the end of 1920, continued throughout 1923. This is because in 1919 and 1920, with silver at a high price level, large importations of gold took place. When exchange crashed in 1920—following the break in the price of silver in the first of the year—gold began to flow outward because the Chinese had bought gold when the enhanced silver prices made it cheap. Now they are selling these gold holdings under prevailing exchange levels, to their great profit.

Turning to the Philippines, we are face to face with unsatisfactory business conditions—like China, having their root in political problems. The seasonal character of Philippine trade, based as it is upon the tropical agriculture of the islands, is a determining factor in the cycle of Philippine business. It may be taken as significant that, in spite of the promise of the sugar crop and a brisk demand for copra, there was no revival in Philippines commerce in the normally expanding business period commencing September. This is all the more notable because the weight of overstocks is absent, business houses buying cautiously. Exchange since early Summer remains steady and the changes in the peso appear to have been ended with the resumption of the effective American supervision, which was lacking in the period of Philippine disorganization, prior to the Wood administration. The

clearing up of the business conditions that were essentially unsound continued through the year. The pressure of banks on weak business houses even became more pronounced by September, although the reactions on business in general were less noticeable. The duel between the political leaders of the Philippines, fighting for complete native administration, if not independent, and Gov. Gen. Wood continues to dominate the Philippine situation. By the close of 1923 the lines were sharply drawn and all local investment has declined to inconsequential levels.

The foreign trade of the Philippine Islands continued to decline in the latter part of the year. On the other hand, the favorable balance characterizing the international trade flow of the islands since February continued through the Fall. The trade balance for the first nine months of 1923, therefore, was in favor of the Philippines to the amount of 53,712,000 pesos, in contrast to a favorable balance of only 27,512,000 pesos for the same period in 1922.

America's interest in the Far East from a business standpoint is large enough, under the development since the great war, to make us vitally interested in the non-economic problems of the Oriental countries reacting on commerce, industry and finance. We are becoming involved in these transpacific developments that are not entirely of a business character. This is notably true in the case of China, where we have no territorial stake and have maintained a policy of aloofness from any political activities affecting the international trade situation. Nevertheless, we find ourselves drifting into the involvements

Continued on Page 44.

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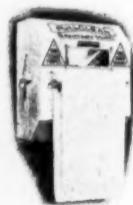
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The Agricultural Situation

Continued from Page 18

They are value figures, not quantity figures. Obviously, a sharp drop in the value of any given product, as wheat, would reduce the percentage importance to be attached to wheat. It is very curious reasoning which would accept conclusions of this kind, however. If the price of wheat today were 33 1-3 cents instead of a dollar per bushel, the statistical methods I have been criticizing would show that wheat was of very little importance indeed, amounting to only about 2 per cent. of our farm production, and the conclusions from this would be that we need not bother at all about the price of wheat! I am not willing to purchase optimism regarding the agricultural situation by means of such statistical devices.

There is a growing belief that the remedy for the farmers' difficulties is to be found in co-operative marketing. Much has been done and more can be done for the long-run improvement of certain types of agriculture by sound development in this direction. But changed marketing methods, however excellent for the long-run future of agriculture, are feeble and irrelevant remedies for the present acute agricultural distress.

CO-OPERATIVE marketing is to be commended where it accomplishes technical improvements in the marketing process but is to be condemned where its purpose is control of prices through speculation and holding.

Co-operation has been especially needed in marketing perishable commodities. It is much more needed in commodities hard to standardize and grade, like vegetables, tobacco or even wool, than in the case of wheat or cotton. Highly competitive markets and especially worldwide markets, like those for wheat and cotton, obviously require less co-opera-

tive organization by sellers than in cases where a few great buyers dominate the market.

Where middlemen and commission merchants are upright, loyal to clients and expert, no hastily constructed amateur co-operative can possibly compete with them in the long run. Of course, co-operatives may be expert too and may, with sufficient outlay of time and expense, build up world-wide trade connections of a valuable and adequate sort. But farmers will be well advised to study the existing machinery of their various markets and consider how far it is necessary to duplicate it. Often an inexpensive local co-operative, which turns over most of its business to well established, reputable firms in the central markets, may be far wiser than an expensive, elaborate organization covering a wide territory. Often, too, the local buyers will enjoy so much confidence that no co-operation at all will seem necessary. Co-operation is not costless. It should be viewed as a business proposition. Discriminating study of individual cases is needed.

In the case of wheat and cotton, the existing machinery does most of the things that the California co-operative referred to above does, and some things in addition. It standardizes the product. It supplies information of world-wide conditions of supply and demand and prices, which the daily press and now the radio pass on to remote hamlets. It avoids price depression through local gluts. Prices of cotton at Liverpool, New York and New Orleans, in view of constant trading by telegraph and cable, rarely differ by more than cost of transportation at a given time. Future contracts bind present and future together, tending to make prices at time of great

Continued on Page 49.

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OUT OF TOWN BUSINESS

Bankers Regard Business Outlook With Conservative Optimism

Continued from Page 6

loans carried from 1920 through the rural section of the State.

We believe that bankers and business men will be very conservative and, while we have abundant faith in the future, we do not believe that our merchants are in any danger of over-stocking, as was the case some years ago. The one bright feature of the situation is that every section of the State enjoyed a good crop and we believe that business men are looking forward to next year confidently, as the agricultural situation seems to be in a strong position on account of the world's shortage of cotton.

We know that this particular section of the Eleventh Federal Reserve District is in better condition than it has been at any time since 1919 and that the lesson of 1920 will enable us to conserve credits to such an extent that 1924 should be a prosperous year.

By William A. Law

Chairman of the Board, First National Bank of Philadelphia, Pa.

THE American people are ending a remarkable year with high courage, spirited holiday trade, a sound credit structure and a banking position of amazing strength. People have been living conservatively and there is no inclination on the part of the public to assume excessive speculative risks. The probability is that 1924 will continue good business, full employment, and the increased earnings which come from intelligently conservative leadership. Conditions favor good times during the next few months with a large manufacturing output and considerable flotations of new securities.

The general tone of business in the Philadelphia district has changed for the better within the past month and there have been large sales of merchandise for prompt delivery. New building operations in Philadelphia and its environs show large gains over last year and the expectation is that Winter building will be carried on during the next three months as never before in the Philadelphia district.

There are good grounds for taking a hopeful view of the future and the outlook for trade, business and finance during 1924, in the judgment of high experts, is favorable.

By Walter W. Head

President American Bankers' Association

THE first of January marks a sharp break in the calendar. Habits lead us to recognize this as a time to review the past and forecast the future, although, in fact, there is no break in the progress of our industry and commerce at the stroke of midnight, Dec. 31. Whether for good or evil, the tendencies of the old year project themselves into the new year as influences which govern the trend of the times until new forces enter the situation and work a gradual transformation. Thus, if we are to attempt to forecast the future, we must consider the events of the recent past.

The outlook at the opening of the year just closed—1923—was for a year of good business. Looking backward, we must recognize that, although oversanguine expectations were not realized, reasonable hopes for a year of sound progress were amply fulfilled.

The favorable course of business was primarily the result of active domestic demand for goods, a domestic demand sufficient to offset the depressing effect

of unfavorable foreign conditions. As a result, employment at good wages was general during the entire year.

The history of 1923 is encouraging as a precedent upon which the business of the new year must be built. This is true despite the rise in domestic labor and material costs and the continued uncertainty abroad, which for a time threatened to interrupt the normal course of trade.

In looking forward to the new year we have no reason to fear an interruption of the normal processes of production nor of the normal consumption of our various products within our own country. The real problem which impels caution in making a forecast of 1924 is the restoration of a normal foreign market.

It is a truism to remark that our prosperity depends, in a very considerable degree, upon our ability to market our surplus products in foreign lands. The big problem, then, is the restoration of a normal foreign market. This is necessary for the benefit of our farmers who produce a surplus of raw materials, for the benefit of our manufacturers and laborers who produce a surplus of manufactured articles, and for the benefit of all of us whose prosperity depends upon activity in industry and commerce.

Events of the last month of the old year gave promise that a restoration was possible—indeed, was likely in the near future. The power of America is great—power exercised through the financial pressure that may be exerted by a creditor nation upon its debtors, power by reason of the virtue of America's political ideals and economic principles. We should make use of this power, to the end that order may be restored abroad, that the waste involved in unproductive military establishments may be reduced, that a foundation may be laid for reciprocal trade between all the nations of the world.

The increased prosperity that may come to America in 1924 is dependent very largely upon our ability to encourage and assist such a restoration. Personally, I believe much will be accomplished. With this achieved, 1924 should be the first of a series of more prosperous years—years when adequate markets will demand and consume the surplus products created by us, by our wealth, by our labor and by our intelligence.

By Daniel Kelleher

Chairman of the Board, Seattle National Bank, Seattle, Washington.

I HAVE just returned from a trip through the South and East. The whole country is in a sound condition financially. There is no inflation anywhere. In most parts of the country, however, things are resting quietly, and business men seem to be resting on their oars. They do not want to make any further movement until they see how world conditions turn out. There is no surplus of products anywhere. People are buying from hand to mouth, as they seem a little uncertain as to the future.

I found no part of the country in the prosperous condition that this Puget Sound country is in today. This good condition is based wholly on one thing that we have, and that is our lumber industry. It has been a banner year in the lumber business. We have cut more lumber than we have in any other one year. The amount of the lumber production is increasing enormously each year over the other, and that is going to continue for many years to come.

The State of Washington has for sev-

eral years produced more lumber than any other State. While the production of each of the Southern States is decreasing every year, our production is increasing year by year. This year we have manufactured more than 5,000,000,000 feet of lumber; this is about one-sixth of the total production of the United States. This year our increase is about 20 per cent. over last year, and next year we shall have an increase over this year. We are converting standing trees into dollars, and the dollars are circulating in the community. The greater part of our lumber is shipped to the East Coast through the Panama Canal; some of it is shipped by rail to the Eastern States, great deal to Southern California, some to Europe, and a great deal to the Orient and to the South American countries. Eighty per cent. of the proceeds of our lumber stays on Puget Sound. It circulates freely here, and it makes prosperity here. The result is, I find Seattle in better condition than I have known it to be at any time in the last fifteen years. Our merchants have had a wonderful holiday business, everybody is employed, and there is no doubt that the coming year is going to add to our prosperity.

While in the East I talked a great deal with Middle Western people. That part of the country is in a deplorable condition. The farmers of the whole Mississippi Valley have been hard hit. They have lost money continuously for the last three years. Of late there have been a great many misleading statements scattered through the newspapers, and misrepresentations, to the effect that the farmers have done better in the last year and really have nothing to complain of. This is not the fact, and such statements should not be circulated. The farmer is no fool; he is a well-informed man; and when he sees these false statements so circulated it does not make him feel any the better. The fact is, he has lost money in the last year, and there is not much prospect of his making any the coming year, or for several years to come. The trouble is, legislation has been so enacted in the last three or four years that everything the farmer buys costs double the price he had to pay for it ten years ago. For this reason the prices he has to pay for his machinery, materials and supplies cannot be reduced. On the other hand, he has been neglected in this stimulating legislation. Nothing has been done to raise the price of what he raises. The result is, he is getting for his products practically the same that he got ten years ago. In such a condition, the farmer cannot make a living on his farm, and, when the great farmers of our country are prostrate, as they are now, the country as a whole cannot move ahead. We have a farming population in this State, but it is situated mostly in the eastern part. Farmers there are affected in the same bad way that the farmer of the Mississippi Valley is, and there is not much chance for the better with them. The farmer of the western part of this State is occupied mostly in dairying, and that special industry is in a fairly good condition.

Our commerce on the ocean has greatly increased. We have had as much transportation over the seas from Puget Sound in the last year as we had in the inflated times of 1918 and 1919. The disaster of Japan is stimulating the shipping between this point and the Orient. That business is apt to increase rather than decrease in the coming year.

The banks of Seattle have had a prosperous year. As an indication of the

prosperity of the community, our savings deposits have increased 20 per cent. in the last twelve months.

On the whole, I should say business conditions in this section are more than good, and I can see no reason why the coming year should not be one of great prosperity for Seattle.

By John E. Barber

Vice President the First National Bank of Los Angeles.

CONTINUED prosperity may be anticipated in the Pacific Southwest in 1924, due primarily to the great diversity of productivity in this territory.

From the standpoint of production, the 1923 agricultural season was one of the best in the history of the Pacific Southwest and in many cases the total monetary returns were better than at any time since the close of the war.

Present indications are that agricultural production in 1924 will be on a parity with that of 1923, with producers entering the new year in a better financial position than a year ago and with promise that a considerable portion of the frozen credits which must be carried into the forthcoming year will be liquidated in the next crop-moving season.

The oil situation is still a source of concern, although present indications are that the major speculative activities have been concluded and that from now on a reduction in production may be anticipated in the new fields as they rapidly approach a normal pumping basis. The older oil fields continue practically shut down, with little likelihood that they will be opened in 1924.

Construction activities continued to expand throughout this territory last year and present indications are that this activity will be maintained at least in the first half of 1924.

There is some uncertainty as to the trend of the real estate market in 1924. Subdivision activities proceeded in a heretofore unequalled pace in 1923, the number of lots marketed last year having totaled approximately double the movement in 1922, the previous record year. There does not appear to be any material concern with regard to the trend of downtown business realty or close-in residential property but there is considerable question as to the ability of the community to continue to absorb far outlying subdivisions which are being placed on the market at high prices without consideration of traffic facilities or the trend of population. The tendency toward the development of neighborhood business districts may be expected to continue with the possible commencement of adjustment of realty values in a number of illogically placed districts of this type.

Retail and wholesale trade expanded steadily in 1923 and, while there is caution in the placing of orders for 1924 trade, there is a general expectancy of continued expansion in turnover next year, due primarily to expanding population rather than to any anticipated increase in sales to the individual purchaser.

Industrial production expanded materially last year, with a steady accretion to the new industrial plants operating in this territory, and is expected to continue throughout 1924, with a consequent expansion in staple industrial production.

Comparatively minor changes may be anticipated in the financial world. Bank

The Far East in 1923--Political Unrest

Continued from Page 42.

of China's trouble, in concert with the European powers and Japan. The close of the year saw us participating in a demonstration of the foreign powers against the Canton Government to coerce the régime of the South China republicans into relinquishing any plans of seizing the Canton customs surplus which is now going to their enemies in Peking.

Perhaps equally significant was the fight in 1923 by the United States to protect the rights American radio interests acquired in China for the erection of wireless stations there. The stakes include \$13,000,000 worth of Chinese wireless stations completed within two years and five different provinces of China working with central station in Shanghai with steel towers exceeding the Wool-

worth Building in height communicating directly across the Pacific to San Francisco. The concession was obtained by the Federal Telegraph Company, backed by the Radio Corporation of America, against the diplomatic opposition of England, Japan and Denmark. These nations, especially Japan, have fought desperately to prevent the entrance of American radio interests into the transpacific communications field, linking China and America.

Finally, nothing testifies more strikingly to the growth of American economic interests across the Pacific than the fact that the Coolidge Administration will support an amendment of the China Trade act of 1922 to increase the effectiveness of American competition oversea. It is contemplated that the dis-

abilities still hindering many American corporations in China from utilizing the China Trade act—especially the elimination of the Federal Income Tax—will be removed by Congress early in 1924.

Thus the year 1923 has been of great significance to the United States not only in our growing transpacific trade, directly affected by the business condi-

tions in the Far East. We also find ourselves diplomatically involved in the fight to preserve our business interests; and the necessity of even continuing the refinement of legislation making our American competition effective in the face of foreign enterprise shows the serious character of our business penetration in East Asia.

Year's Grain Market

Week.	May.		July.		September.		WHEAT.
	High.	Low.	High.	Low.	High.	Low.	
Jan. 6.	1.22%	1.17%	1.13%	1.10%	1.08%	1.06%	
Jan. 13.	1.20%	1.17%	1.13%	1.10%	1.10	1.06%	
Jan. 20.	1.21%	1.17%	1.14%	1.12%	1.11%	1.09%	
Jan. 27.	1.18%	1.15%	1.12%	1.10%	1.10%	1.08	
Feb. 3.	1.18%	1.15%	1.13%	1.11	1.10%	1.06%	
Feb. 10.	1.23	1.18%	1.15%	1.13%	1.12%	1.10%	
Feb. 17.	1.24%	1.19	1.18%	1.14%	1.16%	1.13	
Feb. 24.	1.20%	1.17%	1.16%	1.15%	1.15	1.12	
Mar. 3.	1.19%	1.16%	1.16%	1.13	1.14%	1.11	
Mar. 10.	1.20%	1.16%	1.15%	1.12%	1.13%	1.11%	
Mar. 17.	1.22%	1.18%	1.16%	1.14	1.14%	1.12%	
Mar. 24.	1.23%	1.19%	1.17%	1.14%	1.15%	1.13%	
Mar. 31.	1.20%	1.18%	1.17%	1.14%	1.16%	1.12%	
Apr. 7.	1.23%	1.19%	1.20%	1.16%	1.20	1.15%	
Apr. 14.	1.27	1.21%	1.25%	1.19%	1.22%	1.18%	
Apr. 21.	1.27	1.23%	1.24%	1.21%	1.23	1.19%	
Apr. 28.	1.27%	1.23%	1.25%	1.21%	1.23%	1.19%	
May 5.	1.24	1.17%	1.23	1.16%	1.20%	1.15%	
May 12.	1.19	1.16	1.18%	1.14%	1.17	1.13%	
May 19.	1.20%	1.16	1.18%	1.13%	1.16%	1.12%	
May 26.	1.20	1.16%	1.18%	1.14%	1.19%	1.13	High. Low.
June 2.	1.16%	1.11%	1.14%	1.08%	1.13%	1.08%	1.14% 1.10%
June 9.	..	1.11%	1.07%	1.10%	1.07%	1.12%	1.10
June 16.	..	1.12%	1.09%	1.10%	1.08	1.13	1.10%
June 23.	..	1.08%	1.02%	1.08%	1.02%	1.11%	1.05
June 30.	..	1.05%	1.01%	1.05	1.01%	1.07%	1.04%
July 7.	..	1.04	1.01%	1.04	1.01%	1.07	1.02%
July 14.	..	1.04	1.03%	1.06%	1.06%	1.01%	
July 21.	..	1.01%	98%	1.00%	95%	1.03%	.99
July 28.	..	1.00%	96%	99%	95%	1.05%	.99%
Aug. 4.	..	.98	.96	.98%	.96%	1.01%	.99%
Aug. 11.	..	..	..	.99%	.96%	1.03%	1.00
Aug. 18.	..	..	..	1.01%	.96	1.05%	1.00%
Aug. 25.	..	..	..	1.04%	.99%	1.08%	1.03%
Sep. 1.	..	..	..	1.03%	1.01	1.07%	1.09%
Sep. 8.	..	..	..	1.03%	1.01	1.07%	1.05%
Sep. 15.	..	..	..	1.03%	.99%	1.06%	1.01%
Sep. 22.	..	..	..	1.01%	.98%	1.04%	1.01%
Sep. 29.	..	..	..	1.00	1.00%	1.06%	1.02%
Oct. 6.	..	..	..	..	1.10%	1.04%	1.13%
Oct. 13.	..	..	..	..	1.10%	1.07%	1.14% 1.11%
Oct. 20.	..	..	..	..	1.09	1.04%	1.13% 1.09%
Oct. 27.	..	..	..	..	1.08	1.04%	1.13% 1.09%
Nov. 3.	..	..	..	..	1.08	1.05%	1.12%
Nov. 10.	..	..	..	..	1.07%	1.02%	1.12 1.08%
Nov. 17.	..	..	..	..	1.04%	1.01%	1.09%
Nov. 24.	..	..	..	..	1.04%	1.01%	1.09% 1.07%
Dec. 1.	..	..	..	..	1.04%	1.01%	1.10 1.07%
Dec. 8.	..	..	..	..	1.06%	1.05%	1.11% 1.08%
Dec. 15.	..	..	..	..	1.04%	1.02%	1.08% 1.07%
Dec. 22.	..	..	..	..	1.05%	1.00%	1.09% 1.07%
Dec. 29.	..	..	..	..	1.02%	1.00%	1.08% 1.04%
Dec. 31.	..	..	..	..	..	..	1.10 1.03%
Range for yr. 1.27% 1.11% 1.23% .96 1.29 .95% 1.14% .99 1.14% 1.05 1.10 1.03%							

Coal's Outlook for 1924

Continued from Page 35

demonstrate the economy and efficiency of using certain grades of anthracite coal. This apprehension on their part is all the more curious because anthracite is never able to meet the demands of its market and the total visible inroad of fuel oil against hard coal burning does not exceed 1 per cent. of the hard coal output of prepared sizes.

The bituminous coal industry is the one that will suffer first and most when oil burning gets under fair headway. Bituminous coal is not by any means an ideal domestic fuel. Its uncleanliness, its bulk, its soot, its needs of frequent firing—all are against it. In the past price has been in its favor, but the experience of the natural gas areas is undeniable proof that price will not control the situation. Let oil heating advance one more stage in inventive perfection and this country will have abundant evidence that householders will shoulder the greater cost in order to obtain the conveniences and the cleanliness. Nor is it at all certain that the cost of oil heating will exceed that of bituminous coal heating, for, with oil and coal both at normal prices, oil is the cheaper. With both at the high range of prices, as they were in the Summer of 1922, economy again favors oil. With both at their lowest known price, as they have been for the

new competition becomes, therefore, the most interesting feature of the fuel outlook for the coming year. To the consumer it holds out most enticing and alluring visions of being freed from the tyranny of "the coal problem," while to the coal operator it introduces a further complication to an already much involved situation—diminishing the market for a commodity which is even today supplied in excess of demand.

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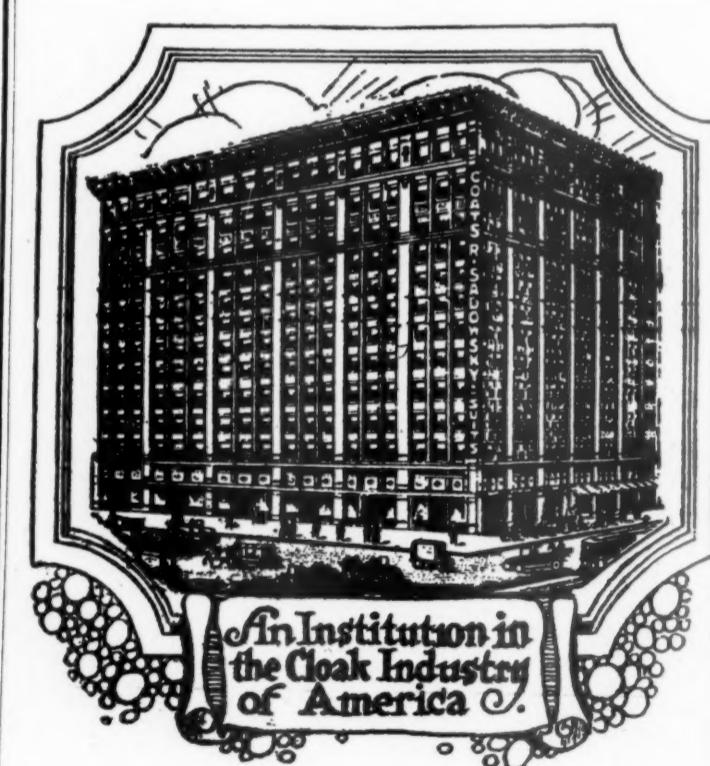
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deposits should continue to expand with the increase in population and general activity. Sufficient credit for the local financing of production will be available in spite of the frozen credits in some agricultural districts. The investment market for local as well as general market securities is steadily broadening.

In short, while the Pacific Southwest faces numerous problems which must be met in the coming year, the productivity of this territory is so broad and varied as to permit continued general prosperity, while those lines of activity which are beset with problems are working their way back to normal.

By H. G. Alexander
President First National Bank,
Denver, Col.

BUSINESS in our city and State has been fairly satisfactory throughout the year—good, we might say, if we except the farmers in certain localities and the cattle men.

We look forward to much greater prosperity in 1924. Our laboring people are well employed at good wages, while the soil farmer has been fortunate through the price of corn, beans and other products, especially sugar beets.

Throughout the State the Denver & Rio Grande Western Railway system is spending large sums of money for the purpose of improving its lines and putting it into first-class condition, while the Chicago, Burlington & Quincy Railroad Company is just completing large, modern shops here, costing something like \$3,000,000, which will give employment to between 1,500 and 2,000 men.

Work is progressing rapidly on the Moffat Tunnel, which, however, will be in the course of construction for from two to three years, with an expenditure of approximately \$7,000,000.

The State will spend about \$3,000,000 this year on improving its highways.

The Denver School Board has under contemplation the construction of new buildings and improvements on the older ones which will cost in the neighborhood of \$5,000,000.

There are several large apartment houses under construction, and two new hotels are being contemplated, at least one of which, we think, will materialize.

With the above in mind we feel certain that Denver as well as our entire State will pass through a period of prosperity this year.

By Emory W. Clark
President First National Bank,
Detroit, Mich.

PRESIDENT COOLIDGE'S reassuring message has had a decided influence in taking the sting out of the bugaboo of uncertainty so upsetting to business in most years of Presidential elections.

The Federal Reserve Bank statement reflects the soundness of our financial and credit situation.

The manufacturers and merchants of the country are much wiser, saner and more prudent business men as a result of their experience during and since the war and are today pursuing a cautious policy in buying and in accumulating inventories.

These facts alone furnish all the assurance necessary for a continuance, for some months to come, of our present business activity and prosperity. Conditions change so rapidly with us at times that it is not safe to make a prediction regarding business beyond six months.

The amount of savings in the banks last year is the greatest ever accumulated in any twelve-month period of our history and is proof that the masses

have a greater buying power than ever before.

Iron and steel, the automotive industry, railroads and other basic industries in 1923 enjoyed one of the most prosperous years of their existence.

The South, with its high prices for cotton, has a buying power greater than at any time since 1920.

Appropriations for advertising are being increased all along the line and indicate confidence in the selling market.

The adding machine industry is a good barometer of business in general, depending as it does on the condition of other industries for the sale of its product. The outstanding company in this line reports an increased demand for its manufactures and the prospect of even better business in the future.

In the City of Detroit in 1923 there was invested upward of \$125,000,000 in 35,000 new buildings, and the consensus of opinion is that 1924 will witness another exceptional year of building. Throughout the country building went on in defiance of high costs. In some localities efforts were made to fix the minimum price of labor, but more and more it is recognized that the sole controlling factor is the law of supply and demand.

The potential buying power of the great railroad systems is more promising than ever.

In Detroit labor is now close to a peak and employers see no likelihood of a decreased demand.

The automotive industry, which ranks third among the great industries, has just completed its most successful year, and each year sees a gradual elimination of the extravagant methods which were so pronounced when motor cars were first produced. Fewer cars are in storage than a year ago, and the industry is looking to next year with confidence, which means also increased business for the railroads. Statistics show that automobile manufacturers are the third largest rail shippers of manufactured articles.

Uninfluenced, I think, by any spirit of undue optimism, I may safely say that the outlook for good business has never been more pronounced.

By R. S. Hecht
President Hibernia Bank and Trust Co.,
New Orleans, La.

THE year 1923 has been a more "normal" one in business and finance than any we have had since the great war. It has been a year of reasonable prosperity and increasing stability. Fluctuation in bank deposits has been much smaller than we have experienced in the recent past, and after the usual seasonal decline of deposits during the Spring and Summer we are winding up the year with somewhat larger total deposits than at the end of 1922.

In the early part of the year the demand for money was very light, with the result that we were forced to keep large surplus funds employed in short time Treasury certificates, which, while safe and liquid, yielded but a low return. The early Fall, however, brought a rapid expansion in our loans, due in part to the usual seasonal demand, but greatly accentuated by the fact that the unusually high price of cotton largely increased the requirements of all those who finance the movement of this staple from the farm to the consumer.

These somewhat abnormal conditions have created, during the closing months of the year, an urgent demand for loans in our section at a time when money was relatively easy in the East. In former years such a condition would have caused a material stiffening in interest rates, but in the present instance there was practically no change at all. This, of course, is largely due to the equaliz-

ing and stabilizing influence of the Federal Reserve System, which through cooperation and the natural workings of the law of supply and demand has brought about a condition whereby rediscount rates now are absolutely alike in all of the twelve Federal Reserve Districts.

Prices of all of our Southern agricultural products have improved considerably. In fact, they are now at figures which in normal times would be considered as too high, but which in view of the current small production seem fully justified. Certain it is that our Southern farmers, with the possible exception of two or three States, are far from prosperous, and their purchasing power is presently at a very low ebb.

The outlook for general business during the coming year seems to us quite hopeful, notwithstanding the fact that it has become a rather generally accepted theory that business is usually unsettled and unsatisfactory in any year in which a Presidential election is held. Basic economic conditions certainly seem to justify the expectation that we will have a continuation of at least the present business activity, with a likelihood of material improvement if the renewed effort to find a solution for the economic ills of continental Europe should prove successful within the next few months.

By Sir Vincent Meredith
President Bank of Montreal

I regard the state of trade in Canada as having improved during the year. Statistical evidence supports this conclusion. Bank clearings, railway receipts, foreign commerce have all increased. Stability of commodity prices has been a favorable factor, encouraging confidence and inducing freer buying. The substantial decrease in unemployment—which has virtually reached the zero mark—is an unerring sign of better business. There has been more building activity, lumbering operations have increased and the important pulp and paper industry is working close to capacity. Textile manufacturing has been brisk throughout the year, and I regret that as much cannot be said of the woolen industry. The mineral output is well maintained, with prospects of undiminished production of precious metals. When the European field is surveyed, there is indeed cause for congratulation that business in Canada has been held up so well.

To crown all, a bountiful harvest has been reaped, the wheat crop greatly exceeding any former yield.

The outlook in Canada, as I see it, is for a continuance of reasonably satisfactory conditions with possibly some further revival in trade, but we cannot hope for substantial and permanent betterment until world-wide conditions show a marked improvement, and this is likely to take time.

By George M. Reynolds
Chairman of the Board, Continental and Commercial National Bank, Chicago.

DESPITE the currents of uncertainty that have radiated through some avenues of business in 1923, the year has been a satisfactory one, in the main. More people in this country have enjoyed good incomes and lived better than in average years.

Up to March or April there were predictions of another boom, but a settling-down process followed that left business on a solid structure where it has remained.

Judged by the past, the condition of the money market ought to dispel any serious doubts about the immediate future. Barring wars or other overwhelming calamities, general and protracted depression has not preceded but

almost invariably has followed tight money, when borrowings at the banks were at excessive totals and reserves were low. At such times it has been difficult for borrowers to obtain accommodation and then only at high rates. The problem of tight money does not have to be faced now.

There is much need of tax reform. If Congress will follow the Mellon plan, which has been endorsed by the President, or some other similar plan, it will be contributing to the well-being of the Nation.

There has been a great deal of talk about the railroads, and proposals for amendment of the Transportation act are advocated in some quarters. It seems to me that this question is so vital that it should be approached with great care. Next to agriculture and the credit structure, there is no other one subject that is quite so important to Americans. Our country is so vast we must have efficient transportation. The lack of it and the consequent delays in the shipment of merchandise in the last few years cost us heavily. We would do well to give the railroads a chance still further to demonstrate the wisdom of the laws under which they now operate. They are doing their part, and to tie them down with new statutes or drastic changes in existing laws might be disastrous to all the people.

The mistake is made of giving undue importance to the effect of political and economic disturbances in Europe upon trade here. Nearly the whole of Europe is in bad shape, and it is unsafe to guess what the outcome will be or how soon some sort of settled basis will be reached. Ultimately, what is happening there will operate greatly to our disadvantage and it is, to a certain extent, hampering us now, but the present consequences to us are not so serious as has been claimed. This is borne out by our own statistics. If Europe were holding us back at this time in a manner that would measure up to her own troubles, we would not be breaking so many records, our people would not be so well employed and so abundantly supplied with the luxuries and necessities and our foreign trade would be greatly minimized. Why, then, should we permit ourselves to be discouraged in a business way over what it seems is not so much of a present burden to us and what, apparently, we are helpless to change? We should be duly and properly sympathetic and stand ready and willing to help Europe when help will be effective, but the logic of the situation is that we should profit by the business that is at hand on this side of the Atlantic. There has been enough of it to keep everybody in this country busy and there are no signs of hard times now discernible.

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Outstanding Business Books of 1923

By H. P. PRESTON



ODAY it is the exception rather than the rule for business men to scoff at books on business subjects as mere impractical theory. Just as efficiency experts were first laughed at, then tolerated and finally recognized as very useful adjuncts to the business world, so business books have been ridiculed, tolerated and are now very generally accepted. In addition to increasing in numbers business books are, on the whole, better today than they have ever been. Merely theoretical business books have practically disappeared. There are few business books today that are not, in terms of actual cash value, worth more than their purchase price.

Accounting, cost finding and financial control are the life of a business. Without their aid, no business can be wholly successful. Perhaps the most important book in this field is the "Accountant's Handbook," by E. A. Saliers (Ronald), which is the first complete collection of practical data for accountants ever issued and is an invaluable handbook. R. B. Kester's "Accounting Theory and Practice" (Ronald) and "Accounting Principles and Practice," by G. B. Bennett (Gregg), are both highly useful books. L. Palmer and W. H. Bell in "Accountant's Working Papers" (Ronald) furnish an intense study of all features of working papers which are subject to a standard. Another helpful book, illustrating applied principles by practical problems, is E. R. Vinal's "Mathematics for the Accountant" (Gregg).

"Costs and Profits," by Hudson Bridge Hastings (Houghton-Mifflin), covers a wider field than any of the foregoing and is for the general manager as well as the accountant and cost finder. By an accounting method of analysis the author attempts to clarify the causes of business depression and his efforts are a valuable addition to the many attempts now being made to analyze and control this phase of business. J. O. McKinsey's "Budgetary Control" (Ronald) is, as its title denotes, a complete consideration of control by the budget system. R. H. Montgomery's "Auditing Principles" (Ronald) is one of the best of its kind by a recognized authority. Thomas H. Sanders's "Problems in Industrial Accounting" (A. W. Shaw) is of general as well as specific value, giving a brief introduction to costing principles and a wide variety of costing problems.

Two salient books, especially commendable for their brevity, for the manager and executive, are J. Lee Nichol-

son's "Profitable Management" (Ronald) and Alvan T. Simonds's "Business Fundamentals" (Ronald). Dealing with general principles rather than specific details, both volumes are highly stimulative and thoroughly sound, outlining the broad fundamentals of all business operation. Malcolm Keir's "Industrial Organization" (Ronald) is a consideration of national economic life in its three divisions of production, distribution and finance, and, as such, of interest and importance to all business men. Research analysts and statisticians will find "Financial and Operating Ratios in Management," by J. H. Bliss (Ronald), of especial value, and will appreciate the necessity of the author's attempt to arrive at a uniform statement of industrial reports.

An effective treatment of organizing for export trade is "Foreign Trade Organization," by J. A. de Haas (Ronald). The book is practical throughout, rather than theoretical. D. L. Brown's "Export Advertising" (Ronald) is comprehensive and practical. "The Republic of Mexico," edited by Herman Schnitzler (Nicholas L. Brown), is the most thorough work of the kind, and deals with conditions in Mexico from all angles. "Oriental Trade Methods," by Frank R. Eldridge (Appleton), is a valuable addition to our knowledge of the business methods of the Orient.

The best minds of the business world are concerned today with the allied problems of cyclical depression and unemployment. Business cycles are being studied and an effort is being made to avert, or at least to alleviate, the depression consequent upon a boom. Among the most important considerations of cyclical movements and unemployment is "Business Cycles and Unemployment" (McGraw-Hill), the report of the President's Conference on Unemployment, with a foreword by Herbert Hoover. This is a work of much insight and contains suggestions worthy of careful consideration. Ranking equally in importance therewith and containing practical advice by those who have already tested its worth is "The Stabilization of Business" (Macmillan), edited by Lionel Edie. Among its contributors are such well-known men as Wesley C. Mitchell, the pioneer investigator of business cycles; Walter Dill Scott and Henry S. Dennison. William C. Schluter's "Pre-War Business Cycles, 1907-1914" (Columbia University Press) is a careful study that will repay reading. All of these books are invaluable assets to a business library. "The Burden of Unemployment," by Philip Klein (Russell Sage Foundation), is a series of studies of relief measures that

have been adopted in fifteen American cities. J. A. Hobson's "Economics of Unemployment" (Macmillan) is a worthy contribution to the study of the economics of this question.

To those who claim that cyclical depressions cannot be avoided or palliated, the champions of stabilization point to the results of the Federal Reserve system in eliminating financial panics. Financiers particularly and business men in general will find "The Federal Reserve System," by H. Parker Willis (Ronald), well worth reading. Not only is it important as the complete story of the origin and development of this great system, but it also presents some interesting critical discussion of various phases of legislation in connection therewith. "Stock Exchange Law," by S. P. Goldman (Ronald), contains all aspects of law relating to stock market dealings, and is handy for reference. Thomas Gibson's "Some Facts About Speculation" is sound advice based on economics, with methods and suggestions for protection. Morrel W. Gaines's "Art of Investment" (Ronald) is a complete treatment of the subject for the lay investor, and might be of help to the professional as well, while "Principles of Speculation: Forecasting Business Conditions" (Putnam), edited by Enoch Barton Godwin, is an extended consideration of investment and speculation and the forecasting of business conditions.

Roy F. Bergengren's "Co-operative Banking" (Macmillan) is chiefly devoted to credit unions and is not as comprehensive as it might have been. It is, however, valuable, and is written in a popular style that makes agreeable reading for the layman. "State and Municipal Bonds," by William L. Raymond (Financial Publishing Company), is a thorough, well-done consideration of this subject, of value to ordinary and expert investors. In "Labor's Money" (Harcourt, Bruce) Richard Boeckel has written the first complete analysis of labor banks. It is interesting as one of the newest developments in labor and is particularly timely in view of the recent opening of the new Brotherhood of Locomotive Engineers' Bank in New York. Hugh Dalton's "The Capital Levy Explained" (Knopf) is a handy textbook on a subject that vexes English statesmen. "Commercial Banking," in two volumes, by William H. Kniffen (McGraw-Hill), is a thorough treatment of the subject.

In the last year there have been many excellent books dealing with advertising as a whole and in its special branches. L. D. Herrold's "Advertising for the Retailer" (Appleton) is a comprehensive, practical and up-to-date work. R. L. Burdick's "Advertising to Retailers" (Ronald) considers the wholesale side of the problem. Daniel starch's "Principles of Advertising" (A. W. Shaw) is a very worth-while investigation of advertising from a scientific point of view. Harry Tipper and George French, in "Advertising Campaigns" (Van Nostrand), consider only the organization of campaign, market research and allied problems. G. B. Hotchkiss's "Leadership of Advertised Brands" (Doubleday) is a study of the pre-eminence of some nationally known products, while the "Second Annual of Illustrations for Advertisements in the United States" (Book Service Company) is an excellent reference book for technique, layout and composition. X. W. Lippincott's "Out Door Advertising" (McGraw-Hill) completely covers this field. W. D. Moriarity's "Economics of Marketing and Advertising" (Harper) is devoted wholly to a consideration of the contact between pure economics and concrete problems.

A. C. Burnham's "Building Your Own Business" (Ronald) is of especial interest to those about to embark in their own business, since it covers all points of starting and operating a business and is thoroughly practical. A. H. Church's "Making of an Executive" (Appleton) is filled with common sense and should be on the shelves of every business library. C. A. Henderson's "Personal and Business Efficiency" (Doran) is good and contains much practical advice. A new edition of Walter Dill Scott's "Increasing Human Efficiency in Business" (Macmillan) has appeared. This is a standard work on the subject. "Constructive Collecting," by Ralph J. Cassell (Gregg), is an original and valuable contribution on the subject and cites many successful methods of collection. John A. Stevenson's "Problems and Projects in Salesmanship" (Harper) is a consideration of selling problems. Two valuable books for correspondents and executives who wish to increase the efficiency and excellence of their business letters are C. A. Naether's "The Business Letter" (Appleton) and "Business Letter Practice," by John B. Opdyke (Pitman).

Ruth Leigh's "Elements of Retailing" (Appleton) should be indispensable to small retailers and of value to larger ones. It is a concise handbook of retailing problems. L. Baer's "Retail Selling Methods" (McGraw-Hill) makes an excellent companion to the former, giving more extended consideration to this important part of retailing.

Melville T. Gopeland's "Problems in Marketing" (A. W. Shaw) analyzes several carefully chosen marketing problems of recent origin. Herman Steen's "Co-operative Marketing" (Doubleday) is the first work to survey this widespread movement in farm districts. G. W. Grupp's "Economics of Motor Transportation" (Appleton) shows means of deriving the costs of operating, with systems now in use, and deserves attention by all executives. G. R. Chatburn's "Highways and Highway Transportation" (Thomas Y. Crowell) is an exhaustive treatment of highways, improvements, safeguards, &c.

Walter Dill Scott's "Personnel Management" (A. W. Shaw) is very comprehensive and deals with the history of personnel control, methods of determining aptitude, &c. Paul Brissenden and E. Frankel's "Labor Turnover in Industry" (Macmillan) is a good study of the subject and a handy reference book. Mary Adelaide Anderson's "Women in the Factory" (Dutton) deals with English conditions, but is so excellent a narrative of what women factory inspectors have done for women in industry that it is well worth the attention of American business men. Edith Johnson's "To Women of the Business World" is a book that it might prove profitable to distribute to female employees.

J. R. Partington and H. L. Parker's

Continued on Page 51

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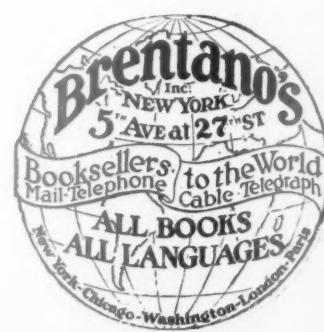
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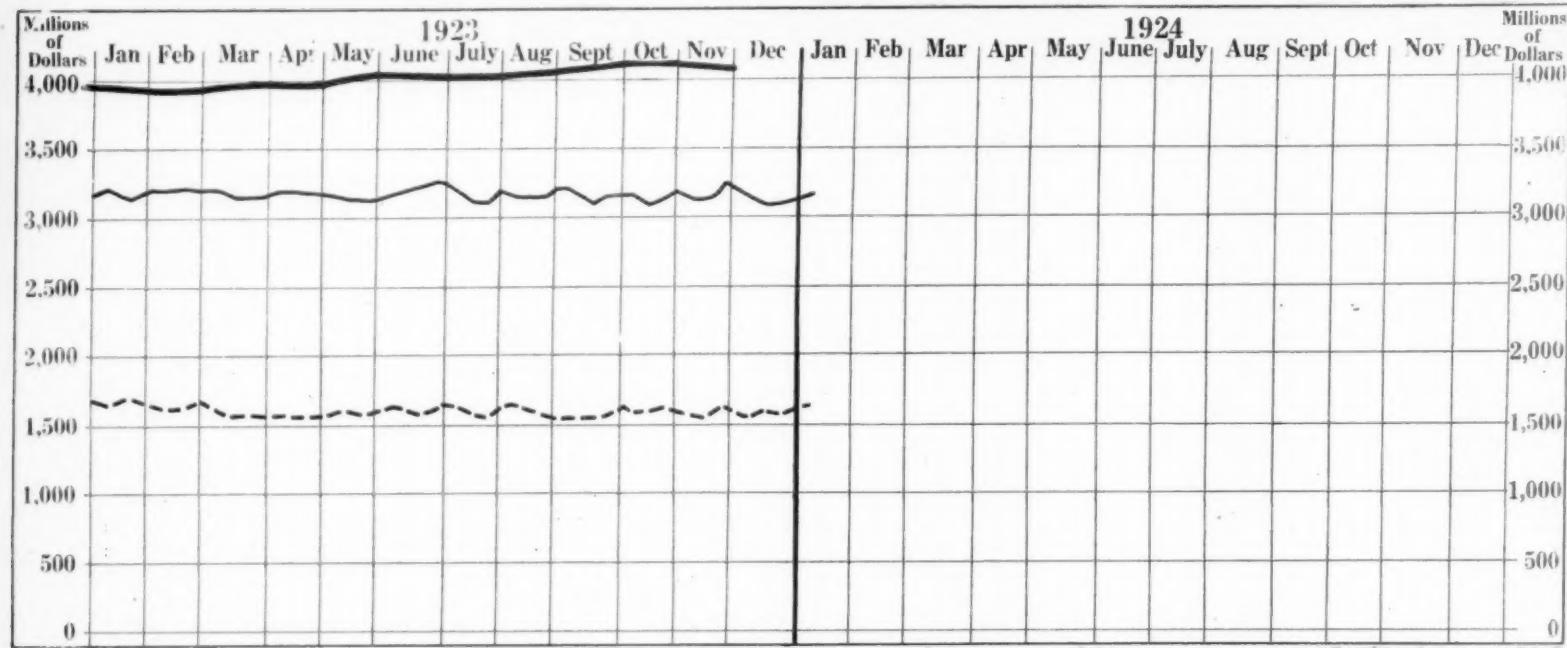
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Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Jan. 5.

Bank Clearings

By Telegraph to The Annalist

Central Reserve Cities:	Last Week.		Year to Date.	
	1924.	1923.	1924.	1923.
New York.	\$4,842,723,188	\$4,871,013,142	\$4,842,723,188	\$4,871,013,142
Chicago.	614,067,444	634,947,251	614,067,444	634,947,251
Total 2 C. R. cities.	\$5,456,800,632	\$5,505,960,393	\$5,456,800,632	\$5,505,960,393
Increase.	*0.3%	*0.9%		
Other Federal Reserve cities:				
Atlanta.	57,738,692	52,765,035	57,738,692	52,765,035
Boston.	429,000,000	408,000,000	429,000,000	408,000,000
Cleveland.	116,587,054	109,545,736	116,587,054	109,545,736
Kansas City, Mo.	115,529,485	138,081,026	115,529,485	138,081,026
Minneapolis.	61,145,108	63,327,474	61,145,108	63,327,474
Philadelphia.	385,000,000	313,000,000	385,000,000	313,000,000
Richmond.	51,711,000	50,240,000	51,711,000	50,240,000
Total 7 cities.	\$1,399,711,357	\$1,337,159,314	\$1,399,711,357	\$1,337,159,314
Increase.	*2.4%	*2.4%		
Total 9 cities.	\$6,826,511,989	\$6,843,119,727	\$6,826,511,989	\$6,843,119,727
Increase.	*0.24%	*0.24%		
*Decrease.				

Other cities:	Last Week.		Year to Date.	
	1924.	1923.	1924.	1923.
Buffalo.	\$48,254,304	\$40,463,454	\$48,254,304	\$40,463,454
Cincinnati.	63,463,000	67,777,000	63,463,000	67,777,000
Columbus, Ohio.	14,549,800	14,960,500	14,549,800	14,960,500
Louisville.	28,655,642	31,434,301	28,655,642	31,434,301
New Orleans.	71,355,576	56,497,998	71,355,576	56,497,998
Omaha.	32,814,295	41,769,579	32,814,295	41,769,579
St. Paul.	30,782,960	34,913,818	30,782,960	34,913,818
Washington.	21,587,073	21,900,349	21,587,073	21,900,349
Total 8 cities.	\$311,442,650	\$205,720,443	\$311,442,650	\$205,720,443
Increase.	*51.4%	*51.4%		
Increase.	\$7,137,954,639	\$7,199,040,170	\$7,137,954,639	\$7,199,040,170
Total 17 cities.		*8.4%		*8.4%

Actual Condition,

Statement of the Federal Reserve Banks

Jan. 2.

COMPARATIVE STATEMENT OF CONDITION AT CLOSE OF BUSINESS JAN. 2.

Dist. 1, Boston.	Dist. 2, New York.	Dist. 3, Philadelphia.	Dist. 4, Cleveland.	Dist. 5, Richmond.	Dist. 6, Atlanta.	Dist. 7, Chicago.	Dist. 8, St. Louis.	Dist. 9, Minneapolis.	Dist. 10, Kansas City.	Dist. 11, Dallas.	Dist. 12, San Francisco.
Gold reserve.	\$256,464,000	\$873,485,000	\$247,506,000	\$301,506,000	\$13,303,000	\$123,340,000	\$551,341,000	\$90,948,000	\$92,269,000	\$52,650,600	\$293,580,000
Rediscouts.	20,849,000	184,134,000	40,502,000	29,781,000	23,852,000	14,202,000	55,263,000	19,355,000	4,740,000	618,600	14,888,000
Total bills on hand.	94,243,000	309,585,000	87,904,000	106,241,000	55,637,000	73,344,000	145,697,000	58,161,000	20,710,000	56,478,000	92,085,000
Due members.	132,517,000	758,900,000	117,974,000	158,447,900	61,873,000	60,294,000	276,354,000	69,645,000	48,202,000	56,886,000	147,071,000
F. R. notes in circ'n.	229,504,000	419,226,000	218,453,000	241,114,000	103,275,000	141,413,000	404,255,000	75,806,000	64,816,000	52,681,000	227,748,000
Ratio, &c.	71.3%	74.7%	75.8%	75.4%	69.0%	63.0%	80.6%	67.3%	75.8%	51.8%	70.9%

Federal Reserve Bank Statement

Statement of Member Banks

Jan. 2.

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	Dec. 26.	Dec. 19.	Dec. 26.	Dec. 19.
Number of reporting banks.	67	67	45	49
Loans sec. by U. S. Gov't oblig's.	\$71,000,000	\$88,381,000	\$27,242,000	\$28,585,000
Loans sec. by stocks and bonds.	1,455,126,000	1,428,794,000	440,290,000	436,642,000
All other loans and discounts.	2,157,752,000	2,159,276,000	662,391,000	663,202,000

Total loans and discounts.	\$3,888,988,000	\$3,676,431,000	\$1,129,923,000	\$1,128,429,000
United States pre-war bonds.	38,022,000	38,051,000	4,197,000	4,201,000
United States Liberty bonds.	392,027,000	389,357,000	45,792,000	37,288,000
United States Treasury bonds.	17,754,000	17,458,000	5,304,000	5,214,000
United States Treasury notes.	443,062,000	440,171,000	80,128,000	65,554,000
United States cts. of indebtedness.	24,874,000	28,061,000	11,985,000	9,436,000
Other bonds, stocks, securities.	339,583,000	343,834,000	171,469,000	167,042,000

Total loans, discounts, invest's.	\$5,189,326,000	\$5,133,343,000	\$1,447,897,000	\$1,412,661,000
Reserve balance with F. R. Bank.	\$55,242,000	\$52,310,000	141,776,000	136,601,000
Cash in vault.	84,070,000	71,070,000	38,345,000	34,937,000
Net demand deposits.	4,212,831,000	4,236,781,000	1,003,569,000	975,235,000
Time deposits.	608,830,000	607,461,000	378,930,000	382,870,000
Government deposits.	50,483,000	54,062,000	9,316,000	10,053,000
Bills payable.	96,000,000	47,550,000	19,827,000	6,393,000
All other.	26,651,000	6,845,000	9,709,000	4,558,000

All Reserve Cities	Dec. 26.	Dec. 19.	Reserve Branch Cities	Dec. 26.	Dec. 19.
Number of reporting banks.	237	257	203	203	203
Loans sec. by U. S. Gov't oblig's.	\$150,579,000	\$149,618,000	\$40,814,000	\$40,182,000	\$40,182,000
Loans sec. by stocks and bonds.	4,816,873,000	4,855,069,000	1,658,194,000	1,664,982,000	1,664,982,000
All other loans and discounts.	87,601,198,000	87,699,986,000	\$2,813,257,000	\$2,321,769,000	\$2,321,769,000

Total loans and discounts.	\$7,601,198,000	\$7,699,986,000	\$2,813,257,000	\$2,321,769,000
United States pre-war bonds.	619,945,000	609,219,000	231,785,000	231,081,000
United States Liberty bonds.	41,650,000	43,137,000	19,718,000	20,004,000
United States Treasury bonds.	640,970,000	625,160,000	139,555,000	142,374,000
United States Treasury notes.	68,660,000	72,178,000	39,468,000	41,475,000
Other bonds, stocks, securities.	1,166,985,000	1,162,009,000	595,246,000	590,892,000

Total loans, discounts, investments.	\$10,323,509,000	\$10,365,857,000	\$3,413,728,000	\$3,423,222,000

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The Agricultural Situation

Continued from Page 42

est scarcity only enough higher than harvest-time prices to cover carrying charges—interest, storage, shrinkage, insurance, &c. In principle, competition would eliminate the profits if the spread should be greater than that, and statistics, covering prices of grain and cotton for many years, show that, on the average, the difference in prices between the seasons is barely enough to cover the carrying charges. Local co-operation, especially in cotton, may well be called for to enable the Southern farmer to get better grading. But it will be well for co-operatives in both wheat and cotton to consider carefully how far there is need for a general duplication of existing marketing machinery.

Serious question has recently been raised as to the ability of the futures market at Chicago to perform its old-time functions as effectively as it used to do. Further study on this point is necessary before any conclusions with reference to the necessity of substituting new machinery can be warranted.

Distinctly sympathetic to carefully worked-out methods of improving credit machinery in agriculture and distinctly sympathetic to the general co-operative movement, I none the less am greatly concerned by recent proposals that there should be a general holding movement, carried out by co-operatives and financed by the new credit machinery, designed to raise the prices of various crops, notably wheat. I am not willing to encourage our farmers to engage in speculation on borrowed money. Co-operatives should be marketing and not holding organizations. If a great co-operative pool should succeed in holding 200,000,000 bushels of American wheat off the market, it would, of course, raise prices for a time. But it would merely defer the day of reckoning. Argentina, Canada and other exporting countries would capture the export market. The higher prices would increase wheat production throughout the world. The longer the pool held out, the worse the ultimate smash would be.

The success of the copper producers in withholding 400,000,000 pounds of copper from the domestic market, pending its gradual marketing in the export trade, has no bearing upon the present case. The copper producers accompanied this by closing down their mines for a prolonged period.

The plan of holding wheat so as to enhance its value has been tried several times in the history of American agriculture, but with very indifferent success. In 1891, for example, there was a record crop of 611,000,000 bushels, and a large part of this crop was held by the farmers, so that on March 1, 1892, the farmers held 171,000,000 bushels. We find the Department of Agriculture saying relative to this experiment:

"Reserves now (March, 1893) are all the smaller for the disastrous experience of last year, when grain was systematically withheld, through ill-advised counsel, from a crop the largest ever known in the world's history of wheat growing, giving opportunity for search in all corners of the earth for required supplies, and insuring precipitate fall of prices on the recurrence and increased momentum of the movement. This season's free movement has naturally followed the heavy losses and bitter experience of last year."*

The remedy is not to be found in unsound speculation, but rather in striking at the root of the trouble, which lies in Europe. We shall help our farmers best if we take active steps to restore the

Crops

ESTIMATED SALES FROM FARMS BY CROP YEARS

Crops:	1909 AND 1919-23.					
	1909-10	1919-20	1920-21	1921-22	1922-23	Forecast 1923-24*
Wheat	600	1,764	1,285	784	735	620
Corn	348	641	473	240	334	400
Other cereals	212	507	469	188	258	275
Cotton and seed	825	2,279	1,257	751	1,268	1,410
Tobacco	106	438	289	213	306	310
Potatoes	95	360	338	242	199	210
Other vegetables	82	218	236	204	238	...
Apples	58	194	216	130	172	165
Other fruits	108	401	403	315	358	...
Misc. crops	392	1,058	989	595	655	...
Total	2,826	7,860	5,955	3,662	4,523	4,725
Livestock:						
Cattle	740	1,665	1,108	768	1,008	1,010
Hogs	478	1,391	882	703	894	850
Sheep	80	206	138	100	130	130
Horses and mules	351	360	275	231	224	235
Total	1,649	3,622	2,403	1,802	2,256	2,225
Animal Products:						
Dairy products	485	1,213	1,174	931	1,018	1,050
Poultry and Prod.	300	614	553	494	497	525
Wool	70	110	63	53	75	75
Miscellaneous	85	177	136	105	110	110
Total	940	2,114	1,926	1,583	1,700	1,760
Grand total	5,415	13,596	10,284	7,047	8,479	8,710

*Rough conclusions based on latest production reports and market trends.

ESTIMATED CROP SALES 1922-23 AND 1923-24.

	Estimated Amount Sold,		Estimated Average Price,		Receipts from Sales,	
	1922 (In millions.)	1923 (Per lb. or per bu.)	1922 (In millions.)	1923 (Per lb. or per bu.)	1922 (In millions.)	1923 (In millions.)
Cotton, bales	9.9	11.5	\$0.229	\$0.22	\$1,086	\$1,210
Cottonseed, tons	4.4	5.0	41.36	40.00	182	200
Wheat, bu.	750.0	675.0	.98	.92	735	620
Corn, bu.	535.0	575.0	.62	.70	334	400
Tobacco, lb.	1,325.0	1,474.0	.231	.21	306	310
Potatoes, bu.	258.0	210.0	.77	1.00	199	210
Apples, bu.	150.0	150.0	1.16	1.10	172	165
Oats, bu.	385.0	400.0	.35	.40	135	160
Total, seven crops					\$3,149	\$3,275
Other crops					1,374	*1,450
Total, all crops					\$4,523	\$4,725

*Computed as 30 per cent. of total crop sales.

balance among the world's great industries through getting Europe back as a great producer and consumer which pays for foods and raw materials by sending a back-flow of manufactured goods.

The futility of protective tariffs on articles of which we produce a substantial export surplus in the United States ought to be apparent without argument. The only way in which a protective tariff can raise prices for producers is by limiting the supply inside the tariff wall. If, however, there is produced inside the tariff wall more than can be consumed there of a given product, as is the case with wheat, corn, cotton, hogs and most other agricultural products in the United States, the only effect which a tariff can have is to make inconvenience. It cannot benefit the general body of producers. In the cases of sugar and wool, where domestic production is far from adequate for domestic consumption, and in some minor special cases, as particular grades of wheat, protective tariffs have enabled certain special groups to get high prices for their products; but the general effect of the effort to raise farm prices by protective tariffs has been nil and the position of the farmer has been injured rather than helped by the general tariff policy. It has not enabled him, for the most part, to get more for what he had to sell. On the contrary, by lessening Europe's purchasing power in the American markets, it has lessened the ability of his foreign customer to buy, and thus made his prices lower than they would have been. On the other hand, by checking in some measure the inflow of manufactured goods from Europe it has made the prices of manufactured goods, which he has to buy, higher than they would otherwise have been. The present

tariff legislation thus injures the farmer's selling markets and makes his buying markets less advantageous than they otherwise would be.†

IN addition, the absurd tariffs on wheat and cattle have brought about positive embarrassment to farmers and others in striking ways. At the Minnesota Bankers' Convention in 1921, grave concern was expressed over the losses to Minneapolis and other milling interests, through their inability to import and grind up Canadian grain which formerly had come to them for milling, while dairy interests in Minnesota, Wisconsin and other places were likewise injured by the loss of the cheap offals of wheat, bran, ship stuff, &c., which came as a by-product of the grinding of Canadian wheat. Mercantile and transportation interests in Chicago and Buffalo, which formerly handled Canadian grain, were inconvenienced and the Canadian railroads and the shipping of the St. Lawrence ports gained at the expense of American transportation interests.

The tariff on cattle, likewise, has created inconvenience not anticipated by the framers of the act. Canada raises little corn. Canadian cattle do not compete with American corn-fed cattle at the packing house; rather they constitute raw material for American cattle feeders. The American Farm Bureau Federation, through its Washington representative, Mr. Gray Silver, has recently filed an application with the United States Tariff Commission asking it to

† I do not here consider the proposal that a combination of protective tariff and dumping policy might help the farmer. This proposal is effectively disposed of by Messrs. Eugene Meyer Jr. and Frank W. Mondell in their "Report to the President on the Wheat Situation" of Nov. 5, 1923 (Government Printing Office).

make use of the sliding scale provision of the Tariff act, to remove this tariff on cattle as far as possible. Cases have been reported from Montana of unused range on the American side of the line and unfed cattle on the Canadian side prevented from getting together, as the natural course of trade would dictate, by this arbitrary tariff wall.

There are two ways out. We can, on the one hand, take a fatalistic attitude, regarding the evils of Europe as hopeless, regarding our own withdrawal from European affairs as an irreversible policy, and content ourselves to wait for the slow and painful process of internal readjustment to restore the farm to a prosperous position. The slow process of internal readjustment involves primarily the abandonment of the less profitable farms, the reduction of agricultural production and the shifting of population to the cities. The high prices of manufactures and the low prices of farm products will bring this about inevitably if nature is left to take its course. As the process goes on, the prices of manufactured goods will come down relatively and the prices of farm products will rise relatively and the farmers who remain on the farms will be getting satisfactory returns. Meanwhile, however, we shall see many painful things. The prospect of an ultimate equilibrium brings little comfort to the farmer whose mortgage is foreclosed and whose children must be laborers in city factories instead of independent landowners in a prosperous farming country. The character of our social life will be changed, and changed adversely. We need the wholesome influence of a large rural population. I, for one, am not willing to let nature take its course in this way.

The other way out is to restore the equilibrium at a much earlier date by bringing Europe back to something like her old position as the world's great centre of manufacturing activity and the world's great market for foods and raw materials. I believe that we can do this if our Government will co-operate with the Government of Great Britain in helping to straighten out the tangle of European affairs.**

We shall solve the world's problems only by taking a very comprehensive view of them. The solution is to be found in the restoration of sound money, sound finances, open markets and a liberal international trade policy and then in letting private enterprise alone to straighten things out. A radically different course, however, is natural when men take only a partial view of things. Disturbed by unsatisfactory markets due to derangements in world conditions, men in particular industries and in particular countries demand the erection of new barriers to international trade, which may help them temporarily but which still further demoralize the general situation. They ask for Government credits to support particular markets, which help the markets for a time but lead to worse reactions later and meanwhile weaken the public treasury. They ask for artificially low interest rates as a means of encouraging speculative buying. They ask for progressive currency depreciation as a means of raising nominal prices. Or they ask for artificial control of markets which temporarily masks the underlying difficulties but leaves still more riddles to solve in the end. We must take a large view and trust the free play of private enterprise.

**This whole matter has been dealt with elaborately in the "Chase Economic Bulletin." See especially Volume I, No. 4; Volume II, No. 1; Volume II, No. 3; Volume III, No. 2.

Fundamental Factors in Future of the Automobile Industry

Continued from Page 25

are only 69.8 cars per thousand persons on farms, compared to much higher rates in other regions. From the standpoint of population the farm market has evidently been explored only in a limited way. Lack of capital on the part of millions of small farmers is doubtless the cause for keeping many of them out of the market, even as it prevents them from having blooded stock and power machinery. Theoretically it would be reasonable to expect double or triple the present farm sales for cars and trucks, but the actual rate of progress in this direction will depend upon how rapidly there is general economic development in this field.

The tendency of population to move

outward from the cities is creating an increasing suburban population, with many homes radiating several miles from the suburban railroad stations. A typical instance of this type of development is seen in the figures for the outlying counties of Long Island near New York City (not including those counties which are a part of the Greater City), shown in Table IV.

In addition to these two outstanding markets, there are a great variety of uses for motor transportation on which statistical data are scanty. A checking over of 100,000 motor car registration cards in Massachusetts revealed the fact that 6 per cent. were owned by corporations. If this percentage is typical for

the country (it is probably high, due to the industrial character of Massachusetts) the total number of vehicles owned by business houses would be around 850,000. Probably the exact total is close to 750,000 at the least. In addition to this, there are thousands of cars used solely for business by salesmen where the title of the car is in the name of the salesman, and consequently would not be registered in such a check-over as mentioned.

Thus, though there is statistically one motor vehicle to every eight persons in the United States, yet actually this means comparatively little, as the cars are not distributed on a per capita basis, but rather on the basis of use. For in-

stance, a family in which there are a traveling salesman, a doctor and a visiting nurse, all living in the suburbs, may have three or four cars, and certain communities as a whole use motor vehicles much more intensively than in the ratio to population. The conclusion, then, is that we cannot determine how intensively motor vehicles are being used by consideration of the population factor alone.

Collectively, the future market for motor vehicles in this country lies in the gradual increase in wealth and population of the country, in the finding of more intensive use for motor transportation, in the development of rural regions and suburbs, and in replacing the 14,500,000 motor vehicles in operation as they wear out.

A considerable factor in the motor vehicle business, and one which is in the early stages of development, is the commercial vehicle. The motor truck and motor bus will continue to develop more rapidly as public utility corporations see the economy of using these units in short haul operations and as highway building continues. Out of a total of 2,900,000 miles of highway there are now 430,000 miles of surfaced roads in the country, with construction going forward in State and nation at the rate of about 35,000 miles per year.

For a number of years the electric lines and the railroads have been vigorous opponents of motor transportation, quite naturally fearing it as a competitor in the short haul business. Recently, however, there has been a tendency to adopt motor transportation rather than to try to combat it. At the beginning of this year there are 107 electric railway companies operating motor buses as feeders to their main routes, as compared with 56 a year ago. Similarly, the steam railroads are putting flanged wheels on motor vehicles and using these units on short line operations. There are 157 railroads using this flanged wheel equipment today, as compared with 40 such companies a year ago. In addition to the use of buses by electric and steam transit lines, there are hundreds of independent operating companies which have pioneered in commercial motor transportation and have done much toward developing the motor vehicle common carrier on a sound business basis.

The export field is the greatest potential market of all. There are only 2,500,000 motor vehicles in the world outside of the United States. This country, from its United States and Canadian plants, exported 328,000 motor vehicles in 1923, or about 8 per cent. of the total production, compared with 116,507 in 1922, or 4 per cent. of the total output.

The trade with foreign nations will depend, however, not only upon the activity of our American manufacturers, but very largely upon economic conditions abroad. It is surely a field for steady increase for many years to come, though progress in that direction is likely to be gradual.

In the light of the data and considerations presented above, the automobile industry feels that it is operating on a sound forward-looking basis, and that it is assured of steady, conservative progress for many years to come.



What does your banker think of the motor car?

A DENVER BANKER makes this interesting comment:

"The benefits resulting from the use of the automobile in the West can hardly be fully appraised. One of our leading industries, that of cattle and sheep raising, is of necessity carried on in isolated sections. The Western farmer, unlike his Eastern competitor, is far from a source of supplies, far from a market, and far from congenial companionship and amusement.

"The automobile has practically destroyed this inequality. Today a paved road runs by the farmer's gate. He receives his morning paper as early as I receive mine. He visits his friends here with as little inconvenience. He enjoys practically the same social and economic advantages as the city dweller.

"The credit for these benefits is due to the automobile. It has brought the farmer nearer to market, making him a more intelligent producer and a more successful business man. Its larger use has been reflected in a more satisfactory rural life and more rapid farming development."

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Bid	Offered		
Consol. 2s, after 1930.....	102½	103	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 2s, 1936-38.....	102½	103½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 3s, 1961.....	92	93½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Conversion 3s, 1936-47.....	92½	93½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Do old 4s, 1925.....	101½	102	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st 3s, 1932-47.....	99.18	99.25	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st 4s.....	98.26	98.38	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st-2d 4s, 1932-47.....	98.00	98.32	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 2d 4s, 1927-42.....	98.18	98.28	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 3d 4s, 1928.....	99.34	99.40	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Treasury 4s, 1947-52.....	99.34	99.44	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Hawaiian 4s.....	On request		C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Philippine 4s.....	On request		C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Porto Rico 4s.....	On request		C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731

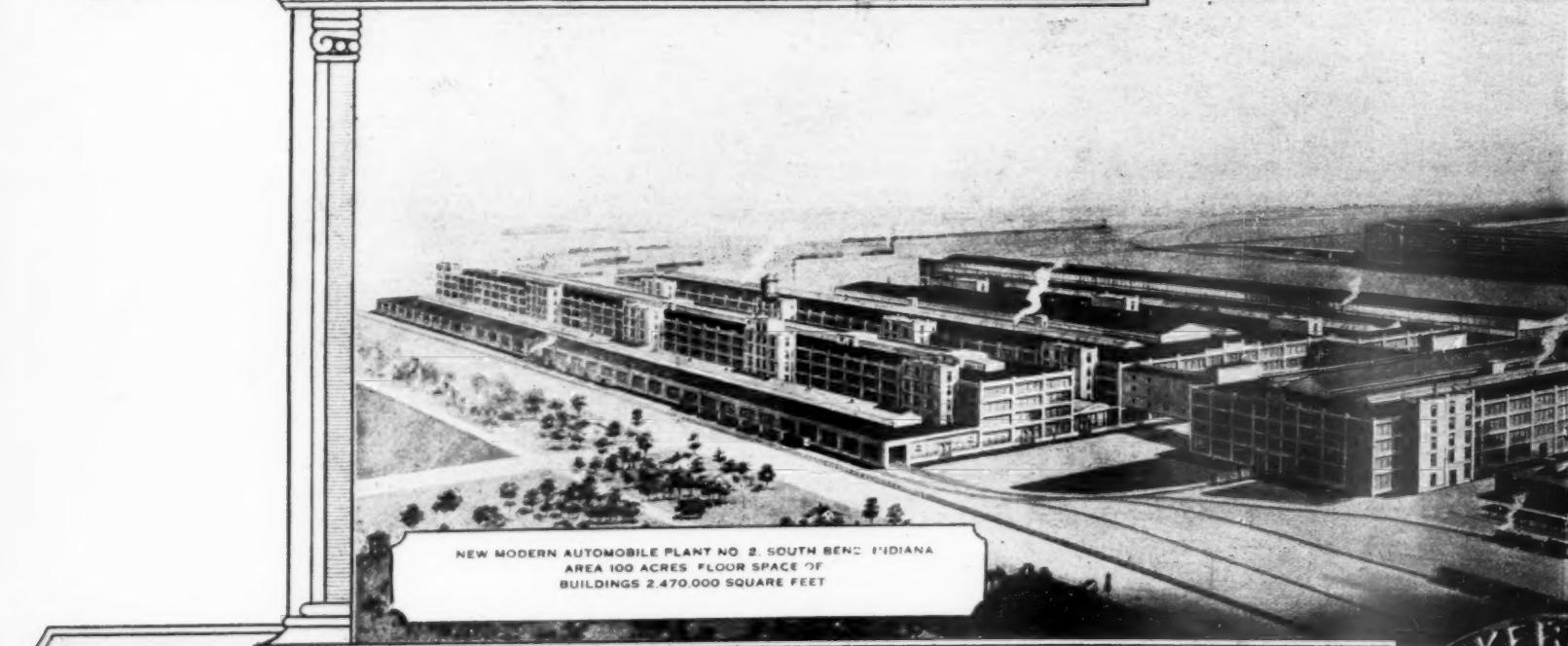
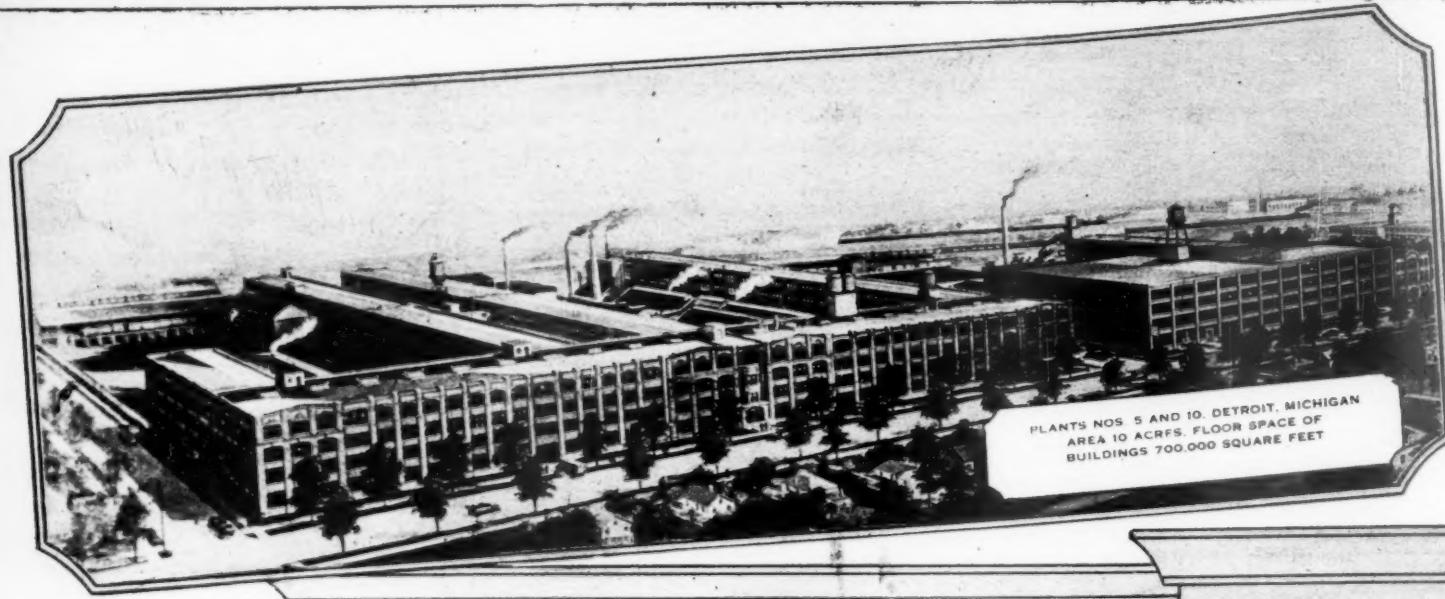
FEDERAL LAND BANK FARM LOAN BONDS

Bid	Offered		
Fed. Land Bank 4½s, '37, op. '22	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
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Fed. Land Bank 4½s, '39, op. '24	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4½s, '40, op. '25	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4½s, '41, op. '26	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4½s, '42, op. '27	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4½s, '43, op. '28	90%	97½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 4½s, '44, op. '29	100%	107½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Fed. Land Bank 5s, '41, op. '31	101	101½	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731

FOREIGN SECURITIES, INCLUDING NOTES

GOVERNMENT ISSUES

	Bid	Offered	
ARGENTINA:			
Argentine Rescission 4s.....	60%	61½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Argentine 4s, 1926 (unification).....	57%	58½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Argentine 5s, '45 (large, unlisted).....	77½	78½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Argentine 5s, '45 (small, unlisted).....	83	84	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Argentine 5s, '45 (small, unlisted).....	70%	71½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Argentine Govt. 5s, 1909.....	70½	77½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Argentine Govt. 5s (small).....	77½	78½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
AUSTRIA:			
Austria Govt. 6s.....	17	23	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6800
BELGIUM:			
Belgian Govt. (restoration) 5s.....	30	33	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Belgian Govt. (premium) 5s.....	32	35	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
BOLIVIA:			
Bolivian 6s, 1940.....	78	79½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
BRAZIL:			
Brazilian Govt. 4s, 1889.....	33%	34½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 4s, 1910.....	32½	33½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 4s, 1911.....	1	1½	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6800
Brazilian Govt. 4s, 1900.....	34½	35½	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6800
Brazilian Govt. 4s, 1910.....	32½	33½	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6800
Brazilian Govt. 4s, 1889.....	33½	34½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 4½s, 1888.....	36	37	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 4½s, 1885.....	35½	36½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. External 1889 4%.....	34	34½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazilian Govt. External 1910 4%.....	33	33½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazilian Govt. 4½s, 1926.....	30½	31½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazilian Govt. 5s, 1913.....	41½	42	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazilian Govt. 5s, 1905 5½%.....	41½	42	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazilian Govt. 5s, 1903.....	53	54	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 5s, 1908 (francs).....	10	15	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 5s, 1913.....	40½	42½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Brazilian Govt. 5s, 1941.....	94%	94½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
CANADA:			
Canadian 5s, 1931 (internal).....	97%	98½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1931.....	99%	100½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1952 (external).....	98	99½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1943.....	95%	96½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1925.....	97%	98½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1923 (external).....	98	100	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5s, 1926.....	99½	100½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 1924.....	97½	98½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 1932.....	98½	99½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 1933.....	102	103	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 1934.....	99	100½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 1937.....	104½	105½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 27 (Vic., internal).....	99½	100½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Canadian 5½s, 29 (Vic., external).....	100%	101½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
CHILE:			
Chilean 5s, 1911, 1st series.....	68	71	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Chilean 5s, 1911, 2d series.....	72	77	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Chilean 5s, June 30 and Dec. 31.....	97	103	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Chilean 5s, M. & S.....	98	104	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
CHINA:			
Chinese Govt. 4s, 1895.....	73	77	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Chinese Govt. 5s, 1960.....	51	61	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Chinese Govt. Hu-Kuang Ry. 5s.....	40	42	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
COLOMBIA:			
Colombian Govt. 6s, 1947.....	64	67	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
COSTA RICA:			
Republic of Costa Rica 5s, 1911, 1911.....	58	60	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
CUBA:			
Cuban Govt. 5s, 1905 (internal).....	82	85	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Cuban Govt. 5s, 1918.....	92½	93	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Cuban Govt. 6s, 1917 (1. pos.).....	97½	98½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
Cuban Govt. 6s, 1917 (a. pos.).....	97½	98½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
CZECHOSLOVAKIA:			
Czechoslovakia Premium 4½s.....	24	28	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
Czechoslovakia Loan 6%.....	23	27	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
FINLAND:			
Finland 5½s, (internal).....	18	24	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
FRANCE:			
French Govt. 4s, 1917.....	28½	29	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French Govt. 4s, 1917.....	28½	29	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
French Govt. 4s, 1918.....	28	30	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French Govt. 5s (Victory).....	33½	34½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French Premium 5s.....	40%	41½	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
French Victory 5s.....	33	33½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French Premium 5s, 1920.....	41	42	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French 5½s, 1917.....	61	65	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French 6s, 1920.....	41	42	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
French 6s, 1920.....	39	40	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
GERMANY:			
German Govt. 5s.....	40	60	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 6500
GREAT BRITAIN:			
British Govt. Funding 4s.....	73½	75½	Pynchon & Co., 111 Broadway, N.Y.C....Rector 6813
British Govt. Victory 4s.....	70½	78½	Pynchon



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THE STUDEBAKER business was established at South Bend, Indiana, in the year of 1852, and has operated continuously for seventy-two years.

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with fittings of the highest quality, both in open and closed models.

More than 750,000 Studebaker cars, exceeding one billion dollars at wholesale prices, have been produced and sold. Each year for the past six years, sales have greatly exceeded those of the previous year. Over 148,000 cars, valued at \$160,000,000, wholesale price, were sold in the year of 1923.

\$50,000,000 is invested in seven Studebaker plants at South Bend, Detroit, Walkerville, and Chicago, which cover 225 acres and contain 7,500,000 square feet of floor space, and have a manufacturing capacity of 150,000 automobiles per annum.

These plants are modern, scientifically equipped, and employ 20,000 people. Seventy per cent of the total plant capacity has been provided and developed in the past seven

THE STUDEBAKER CORPORATION

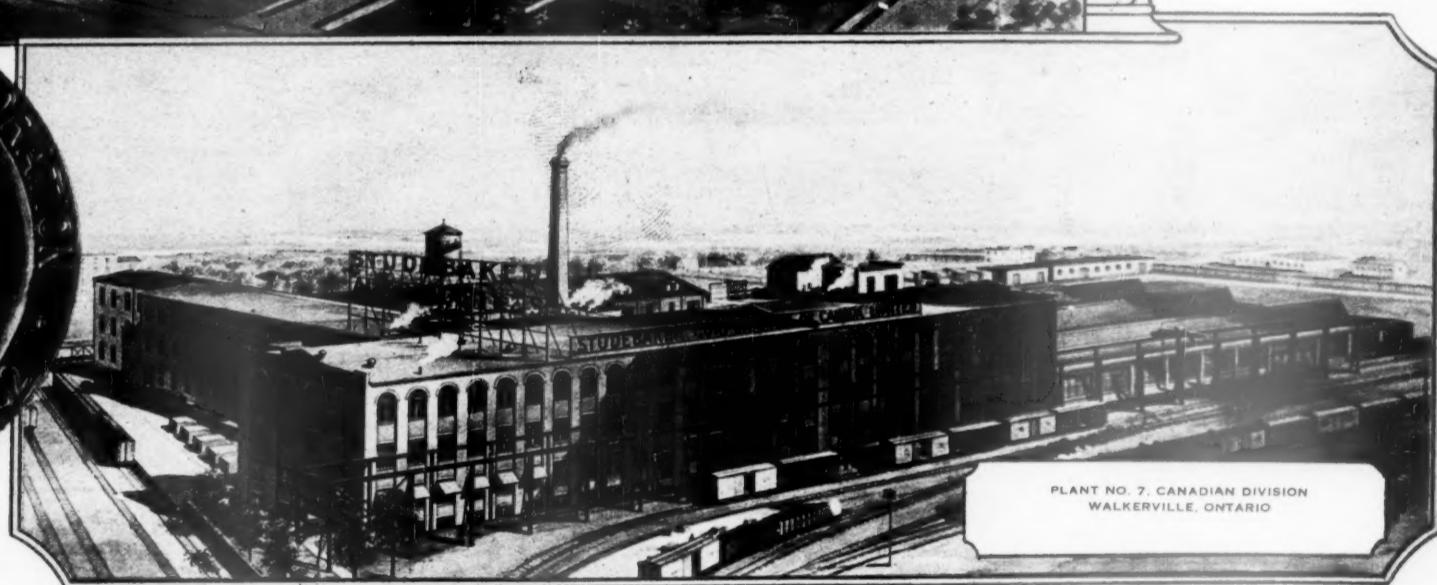
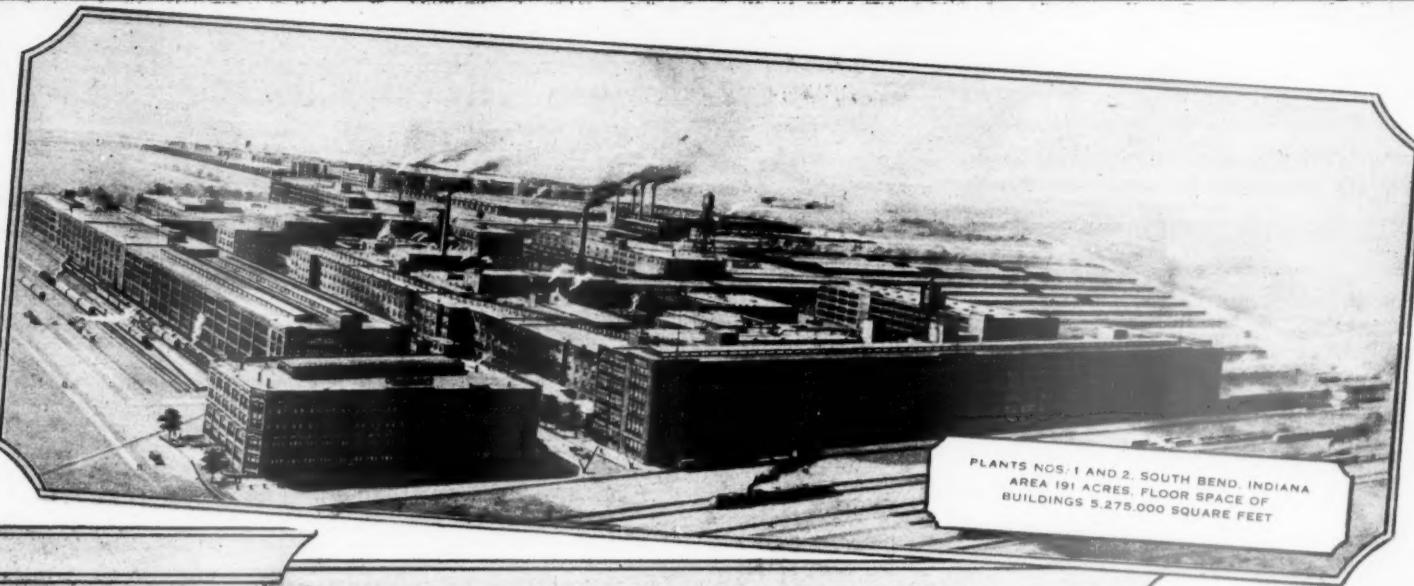
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years. Research and experimental laboratories employ 125 skilled men, and make 500,000 laboratory tests annually.

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150 tons of castings are produced daily in Studebaker foundries, and 115,000 tons of steel, 7,000,000 gallons of fuel oil, and 185,000,000 cubic feet of gas are used annually.

The ablest engineers, metallurgists, chemists, production experts, inspectors, and executives constitute the man power back of the plants, the organization, and the product.

The actual net assets employed in the Studebaker business

exceed \$90,000,000 against which there is no indebtedness. Studebaker is the second strongest financially of the individual automobile manufacturers of the world.

Home office, South Bend, Indiana, with 25 branch offices, 5,000 dealers and 3,500 service stations, in all civilized countries. These branches and dealers carry in stock \$4,000,000 of repair parts for all models of Studebaker cars. Based on the total number of Studebaker cars in operation in 1923, our sales of repair parts amounted to \$13 per car for repairs covering renewals and also accidents.

The name STUDEBAKER is a household word. The broad principle upon which Studebaker business is conducted, and upon which it has prospered for seventy-two years, now grounded upon tradition, insures satisfaction to everybody who deals with the House of Studebaker.

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GOVERNMENT ISSUES—Continued

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MEXICO:

Mexican Govt. 3s (silver).....	8	9	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Mexican Govt. 4s, 1954.....	29	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813	
Mexican Govt. 6s, 1899.....	43	45½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Mexican Govt. 6s, 1923.....	54½	55½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
NORWAY:			
Norwegian Govt. 3½s, 1900.....	49	51	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Norwegian Govt. 3½s, 1902.....	47	49	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Norwegian Govt. 3½s, 1904.....	47½	49½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Norwegian Govt. 4s, 1911.....	61	63	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Norway 6s, 1921-1931.....	145	154	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Norway 6s, 1920-1970.....	148	154	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Norway, King of, 8s, sk., 1940.....	111	112	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
POLAND:			
Polish External 6s.....	49	51	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Polish State Bank 6s.....	134	23	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
RUMANIA:			
Romanian Reconstruction.....	3%	4%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
RUSSIA:			
Russian Govt. Int. 4s, 1894.....	35½	42	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Russian 5½s.....	50	51	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Russian Govt. 5½s, 1926.....	5½	1	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Russian Govt. 5th W. L. 3½s.....	14	14	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Russian Govt. 6th W. L. 3½s.....	14	14	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Russian Govt. 6½s, 1919.....	10	13	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
SANTO DOMINGO:			
Dominican Republic.....	100%	101%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
SWEDEN:			
Sweden, Kingdom of, 6s, 1939.....	104½	104	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
SWITZERLAND:			
Swiss Confederation 5½s (gold).....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Swiss Confederation 8s (s. f.).....	111½	112½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
URUGUAY:			
Uruguay Govt. 3½s, F. M. A. N.	47½	49½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Uruguay Govt. 5s, 1919.....	64	66	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Uruguay Govt. 8s, 1916.....	103	104	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
ARGENTINA:			
Buenos Aires 3½s, 1906.....	39½	41½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires gold 5s, 1915 (\$10).....	47½	49½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires gold 5s (220).....	50½	53½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires gold 5s (\$100).....	51	53	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires 6s, 1926.....	97	98	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
AUSTRALIA:			
Brisbane 6½s, 1941.....	90	92	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Queensland 4½s, 1925.....	84	87	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
AUSTRIA:			
Vienna 5%.....	14	17	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
BRAZIL:			
Pelotas, City of, 5s, 1911, J&D.....	47	49	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Rio de Janeiro 7s.....	72	74	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Sao Paulo 5s, 1905.....	65	67	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Sao Paulo 5s, 1907.....	53	55	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Sao Paulo 6s, 1943.....	79	80	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Sao Paulo 6s, 1936.....	98	99	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Sao Paulo 6s (ex Dutch issue).....	372	378	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
CANADA:			
Calgary 6s, 1924.....	99½	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Calgary 6s, 1971.....	101	103	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Calgary 7s, 1928.....	101	103	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Edmonton, Alberta, 5½s, 1947.....	93	95	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Edmonton, Alberta, 6s, 1924.....	99½	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Gt. Winnipeg Water Dist. 5s, 192.....	92	93½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Gt. Winnipeg Water Dist. 6s, 1930.....	100	101½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoulin (Mont., Que.) 5½s, 1934.....	94½	95½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Montreal, City of, 5s, 1926.....	94½	95½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Toronto Harbor Com. 6½s, 1933.....	90	92	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Winnipeg 5s, 1926.....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Winnipeg 5s, 1943.....	95½	97½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Winnipeg 6s, 1946.....	103	107½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
CZECHOSLOVAKIA:			
Karlsbad 4s.....	17	20	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Prague 4s.....	18	21	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
GERMANY:			
Berlin 8 to 18%.....	20	30	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Frankfort 8s.....	8	10	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Munich 8 to 20% (interim cts.).....	3½	5½	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
JAPAN:			
City of Tokio 5s, 1952.....	62½	65	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
CANADA:			
Alberta 4½s, 1923.....	99%	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5s, 1925.....	98%	99½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 6s, 1926.....	98	99	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta Province 5s, 1942.....	93	95	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta Province 6s, 1941.....	93	94½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1926.....	99	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1927.....	98½	99½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1929.....	98½	99½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1947.....	99	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1952.....	99	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 5½s, 1953.....	98½	99½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 6s, 1925.....	98	99	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 6s, 1930.....	99½	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 6s, 1930, M. & N.	100	102	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Alberta 6s, 1941.....	103½	102½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
British Columbia 4½s, 1925.....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
British Columbia 4½s, 1926.....	96½	97½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
British Columbia 5s, 1939.....	97	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Colony of Newfoundland 5½s, 1928.....	97	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Colony of Newfoundland 5½s, 1942.....	97	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Colony of Newfoundland 6½s, 1928.....	101½	103	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoba 5s, 1926.....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoba 5s, 1942.....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoba 6s, 1926.....	99	100%	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoba 6s, 1931, J. & J.	100	102	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Manitoba 6s, 1931, M. & N.	100½	102½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
New Brunswick 4½s, 1925.....	97½	98½	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
New Brunswick 5s, 1925.....	98	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
New Brunswick 5s, 1931.....	101½	103	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1952.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1953.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1954.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1955.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1956.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1957.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1958.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1959.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1960.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1961.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1962.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1963.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1964.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1965.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1966.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1967.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1968.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1969.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1970.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1971.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1972.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1973.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1974.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1975.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1976.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1977.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1978.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1979.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1980.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1981.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1982.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s, 1983.....	93	100	Pynchen & Co., 111 Broadway, N.Y.C. Rector 0813
Quebec 3s,			

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Kansas City Rys. 2d ls., 1944-9	9	15	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Kansas City Rys. 3% 70% ref. 21	60	65	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Kansas City Rys. 1st ls., 1944-9	51	33	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Kansas Elec. Pow. 1st ls., 1943-9	91	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Knoxville Ry. & Lt. ref. & ext. 5s., 1946	81	82½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Laclede Gas Light 1st col. & ref. 5½s., 1953	89%	90%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Laurentide Pow. 1st & ref. 6s., 36	92%	93%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Laurentide Power 5s., 1946	92%	93%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Lehigh Power Securities Corp.			
Lehigh Power notes 1927-7	85	86	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Long Island Light 1st ls., 1938-9	95	96%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Long Island Light 1st ref. 6s., 48	96%	97½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Madison River Pow. 1st ls., 1935	98	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Memphis St. Ry. cv. 5s., 1945	71	73	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Michigan Elec. Ry. 1st & ref. 5s., 48	40	45	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Mich. North. Power 1st ls., 54-41	90%	92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Michigan R. R. 1st ls. 6s., 1924-7	80	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Mid. West Utilities Ref. Cr. B's., 40	105½	107	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Milwaukee Elec. Ry. & Light Co.			
Milwaukee Elec. Ry. & Light Co., 1933	94	95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Minneapolis & St. Paul			
City Ry. 5s., 1928-9	91%	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Miss. River Pow. Cols. 7s., 25	101	102½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Miss. River Pow. Co. 1st ls., 51-93	93	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Mont. Lt. H. & P. Co. 4½s., 32	91	92½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Mont. Lt. H. & P. Co. (Lachine Div.) s. f. 5s., 1933	93	95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Mont. Tram. & P. Ltd. 6½s., 24	98	99	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nash. Ry. & Lt. Co. 1st ls. 5s., 35	85	87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nash. Ry. & Lt. Co. 5s., 1938-9	75	77	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nassau Lt. & Power 1st ls., 27	97	99	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nashua Elec. Co. 1st ls., 1937	79	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nat. Pow. & Lt. Ind. 1st ls., 1941	91%	92	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nebraska Power Co. 1st ls., 1941	91%	92½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nebraska Power Co. 1st ls., 1949	91%	92½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
New Amst. Gas Co. 1st ls., 48-51	83%	84%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
New Eng. Pow. Co. 1st ls., 51-58	51	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
New Jersey P. & L. 1st ls., 1936	85	88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
N. Y. & Rich. Gas Co. gen. 5s., 46	83	87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
N. Y. & Rich. Gas Co. ref. 6s., 52	80	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Newport News & Hampton Ry.			
G. & L. 1s., 1944-9	75	75½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
N. Y. & Western gen. 20s., 30	72	73½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
N. Y. & Westerns Lt. deb. 25-32	87	89	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Niagara Falls Pow. Co. 6s., 1932	103%	104½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Niagara Falls Pow. Co. 6s., 1950	103%	104%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Niag. L. & O. Pow. Co. 1st ls. 54	90%	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Niag. L. & O. Pow. Co. ref. 6s., 58	96	99	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
North Elec. Co., Ltd. 1st ls., 58-61	87	89	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
North Ind. Gas & Elec. Co. 6s., 52	91½	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
North. Ohio Trac. & Lt. Co. 5s., 56	78%	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
North. Ohio Trac. & Lt. Co. 6s., 26	94	95½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Nor. Ont. Lt. & Pow. Co. 1st ls. 31	89	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Ohio & E. Ry. 1st ls., 1934-9	105%	105	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Oklahoma Gas & Elec. Co. 7½s., 1941	100	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
O. & C. B. St. Ry. Co. 1st ls., 38-58	77	83	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Park Shoals Power Co. 1st ls., 53	83	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pacific Gas & Electric 6s., 1941	100%	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pa.-Ohio Pow. & Lt. Co. 1st ls., 40-43	103	104	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pa.-Ohio Pow. & Lt. Co. 6s., 30-31	101	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Penn. Util. Co. 6s., 1942	94½	96½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pa. Pow. & Lt. Co. 1st ls., 75-91	104	105½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pa. Water & Pow. Co. 1st ls., 1940	96%	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Pine Bluff Co. 1st ls., 1912-19	92%	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Providence G. Co. 1st ls., 1938-9	92	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Prov. Serv. Corp. of L. I. 1st ls., 54-55	93	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Public Service of N. J. 1s., 1941-9	100½	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Public Service Corp. of N. J. 6s., 48	87%	89	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Puget Sound El. Ry. Co. 1st ls., 58-62	82	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Puget Sound P. & L. 7½s., 41	103%	104½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Quensboro Elec. Lt. & P. 1s., 55-58	95	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Quensboro G. & E. Co. gen. 5s., 52	90	95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Quensboro G. & E. Co. ref. 6s., 53	98½	99½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Rio de Janeiro Tran. & Lt.			
Pow. 1st ls., 1935-9	83	84½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Rock Gas & El. Corp. gen. 7s., 1936	108	109	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Rockford (Ill.) Elec. Co. 1st & ref. 5s., 1939	92%	95	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
St. Louis, Springfield & Peoria			
R. R. 1st & ref. 5s., 1939-7	80	81%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
St. Paul City Ry. Co. 7s., 1937-1	91½	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Salmon River Pow. Co. 1st ls., 54-52	95%	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Schenectady Ry. Co. 1s., 58-1940	55	63	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Seranton & Wilkes Barre Trac. Corp. 1s., 1951-6	73	76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Seattle Elec. Co. 1st ls., 1930-3	11½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Seattle Electric Co. 5s., 1929-31	83	86	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Seattle (Everett) El. Co. 1st ls., 58-69	86	88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Seattle Lighting Co. 5s., 1940-9	80½	81%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Shawinigan Water & Pow. 5s., 34	100	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Shawinigan Wat. & Pow. 5½s., 50	97½	98½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Shawinigan Water & Pow. 6s., 60	101½	102½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
So. Cal. Ed. gen. & ref. 6s., 44	100%	101½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Southern Cal. Ed. Co. 5s., 59-65	95%	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
South. Cities Util. Co. 8s., 31	109	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
South. Publ. Co. 1st & ref. 5s., 43	96	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
S. W. Utilities Cp. 1st ls. f. 5s., 29-33	73	73	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Staten Island Edison 6½s., 1933	98	99½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Tennessee Pow. Co. 1st ls., 1942-62	82	83½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Texas Power & Light 1st ls., 37	92	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Toronto Pow. Co., Ltd. gen. 5s., 24	96	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Tri-City Ry. & L. Co. 5s., 30-31	89	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Two Town States G. & El. Co. 4½s., 26	91	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Two Town States G. & El. Co. 5s., 33	78	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Union Elec. Light & Pow. 5s., 33	91½	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Un. Lt. & Ry. Co. 1st ls., 32-37	87½	89	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Un. Lt. & Ry. Co. 6s., 52-58	88	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Un. Lt. & Ry. Co. 6s., 29-32	88	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Virginia Power Co. 1s., 1942-7	80½	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Westchester Light Co. 1st ls., 50-53	95	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Western L. & P. Co. 5s., 1925-	96	97½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
West Va. Utilities Co. 1s., 1935-5	86	88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Wisconsin Elec. Pow. 1st ls., 74s., 45	106½	107½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Wisc. River Pow. Co. 1st ls., 54-41	83	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Yadkin River Pow. Co. 1st ls., 54-41	84½	88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0
Yarmouth Light & Power Co. Ltd., 1st ls., 1937	80	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0

RAILROADS

RAILROADS—Continued

INDUSTRIAL AND MISCELLANEOUS

Open Security Market—Stocks

SUGAR SECURITIES

SUGAR - SECOND	Bid Offered				
Baracás Sugar Co.	14	16	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Central Aguirre Sugar Co.	83½	85	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Jardero Sugar Co.	13½	11½	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Federal Sugar Refining Co.	61	65	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Sugar Refining Co.	84	88½	Farr & Co., 90 Wall St., N.Y.C.		John 6429
New Niquera Sugar Co.	97½	120	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Avannah Sugar Refining Co.	60	62	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Avannah Sugar Refining Co.	79	81	Farr & Co., 90 Wall St., N.Y.C.		John 6428
Sugar Estates of Orient 8% pf	85	90	Farr & Co., 90 Wall St., N.Y.C.		John 6428

ADVERTISEMENTS

ADVERTISEMENTS

Open Security Market—Stocks

PUBLIC UTILITIES

Bid	Offered	
Adirondack Pow. & Lt. com.	10%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Adirondack Pow. & Lt. 7% pf.	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0812
Alabama Power Co. pf.	93	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Am. Gas & Elec. 6% pf.	41%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Gas & Elec. com. new.	40%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0700
Am. Gas & Elec. com.	45%	Bernhard Schiffer & Co., 14 Wall St., N.Y. Rector 0813
Am. Lt. & Trac. Co. 6% pf.	66	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Lt. & Tr. Co. 6% pf.	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Lt. & Tr. Co. 6% pf.	118%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Power & Lt. 10% com.	107	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Power & Lt. 6% pf.	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Power & Lt. com.	101	Bernhard Schiffer & Co., 14 Wall St., N.Y. Rector 0700
Am. Public Service 7% pf.	34	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Public Utilities com.	29	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Public Utilities Corp. pf.	52	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Am. Public Utilities Corp. pf.	74	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Appalachian Power com.	40	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Appalachian Power 7% pf.	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Arizona Power Co. com.	74	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Ark. Lt. & Pow. Co. com.	21	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Arkansas Light & Power com.	22	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Ark. Lt. & Pow. Co. 7% pf.	8	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Carolina Pow. & Lt. com. 4%	76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Carolina Pow. & Lt. 7% pf.	96%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Carolina Power & Light pf.	95%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Central Ill. Pub. Serv. 6% pf.	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Central Power & Light pf.	18	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Central States Elec. Corp. com.	19	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cent. States Elec. Corp. 7% pf.	75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cities Service common.	143%	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 0690
Cities Service pf.	68%	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 0690
Cities Service bankers' shares.	15	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 0690
Cities Service common.	143	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cities Service bankers' shares.	14%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cities Service 6% pf.	67%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cleveland Elec. Illum. Co. 8% com.	138	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Colorado Power com.	21%	Bernhard Schiffer & Co., 14 Wall St., N.Y. Rector 0700
Colorado Power Co. 7% pf.	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Colorado Power 2% com.	21	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Commonwealth Ed. Co. 8% com.	126	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Commonwealth Pow. Corp. 6% pf.	10	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Com'wealth Pow. Ry. & Lt. com.	40%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Consumers' Power pf.	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Consumers' Power 6% pf.	84	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Continental Gas & Elec. com.	46	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Continental Gas & Elec. 6% pf.	69	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Dayton Pow. & Lt. 4% com.	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Dayton Pow. & Elec. 6% pf.	84	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
East Ore. Lt. & Pow. com.	25	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
East Texan Elec. Co. 9%	109	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
East Texan Elec. Co. 6% pf.	81	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Electric Bond & Share Co. 6% pf.	96%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Electric Bond & Share pf.	97%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Fed. Lt. & Tr. 6% pf. (ex div.)	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Fed. Light & Trac. Co. com.	74	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Ford Motor Co. 7% pf.	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Fort Worth Power & Lt. pf.	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
General Gas & Elec. com.	97%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
General Gas & Elec. conv. pf.	16%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
General Gas & Elec. 7% conv. pf.	24	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
General Gas & Elec. pf. Class B (new)	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
General Gas & Elec. pf. Class A (new)	88	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Idaho Power pf.	97%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Illinois North. Utilities 6% pf.	84	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Illinois Pow. & Lt.	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Illinois Traction com.	59	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Interstate Pub. Serv. 7% pf.	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Iowa Ry. & Lt. 7% pf.	87	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Iowa Ry. & Lt. 7% pf.	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Kansas Gas & Elec. Co. 6% pf.	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Kentucky Security Corp. 4% com.	43	W. O. Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Kentucky Security Corp. 6% pf.	66	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Kentucky & W. Va. Power pf.	96	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Kentucky Utilities 6% pf.	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Lehigh Pow. Sec. Co. capital.	32%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Michigan Gas Elec. 7% pf.	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Middle West Util. com.	43	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Mid. W. Util. 7% pf.	83	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Milwaukee El. Ry. & Lt. 6% pf.	81	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Miss. Riv. Pow. Co. com.	21	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Miss. Riv. Pow. 6% pf.	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Mountain States Tel. & Tel. Co.	105	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Nat. Lt. Heat & Pow. com.	6	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Nat. Pow. & Lt. com.	32	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Nat. Pow. & Lt. pf.	67	Bernhard Schiffer & Co., 14 Wall St., N.Y. Rector 0700
Nebraska Power Co. 7% pf.	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Nebraska Power Co. 6% pf.	93	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Nebraska Power Co. 6% pf.	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Niagara Falls Power Co. 7% pf.	106	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Northern Ohio Electric com.	16%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Northern Ohio Electric pf.	20%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Northern Ont. Lt. & P. Co. com.	20%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
North. Ont. Lt. & P. 6% com.	68	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
North. States Pow. Co. 8% com.	94	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
North. States Pow. Co. 7% pf.	91%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Ohio Gas & Elec. 7% pf.	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pacific Gas & Elec. 6% pf.	83	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pacific Gas & Elec. 6% pf.	88%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Penn. Power. Light 7% pf.	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Penn.-Ohio Electric pf.	94%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Penn. Power & Lt. 8% pf.	95%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Penn. Power & Light pf.	94%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Portland Gas & Coke 7% pf.	96	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Portland Gas & Coke pf.	100%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Pub. Serv. of North. Ill. 6% pf. (ex dividend)	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pub. Serv. of North. Ill. 6% com. (ex dividend)	93	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pub. Serv. Co. of Ohio 7% pf.	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pudget Sound Pow. & Lt. com.	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Pudget Sound Pow. & Lt. 7% com. pf.	43	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Republic Ry. & Lt. pf.	44	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Southwestern Pow. & Lt. pf.	91	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Southern Cal. Edison 8% com.	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Southern Cal. Edison 8% pf.	117	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Standard Gas & Elec. Co. com.	30%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Standard Gas & Elec. Co. 47% pf.	47%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Tenn. Elec. Pow. Co. com.	17%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Tenn. Elec. Pow. Co. 6% pf.	47%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Tenn. Elec. Pow. com.	49%	Bernhard Schiffer & Co., 14 Wall St., N.Y. Rector 0700
Texas Pow. & Lt. pf.	96%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Texas Pow. & Lt. 7% pf.	97%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Toledo Edison 8% pf.	101	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Tri-City Ry. & Lt. 6% pf.	94%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Utah Pow. & Lt. Co.	94%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Gas & Elec. com. (new)	18	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Gas & Elec. (N.J.) 5% pf.	32	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Light & Rys. Co. com.	140	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Light & Rys. Co. 6% pf.	79	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Light & Rys. Co. 7% pf.	80	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
United Light & Rys. Co. 7% pf.	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813

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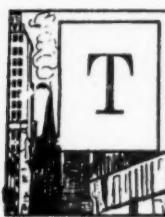
PUBLIC UTILITIES—Continued

Bid Offered

Bid	Offered	
West Penn. Power pf.	96%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
West Va. Lt. Heat & P. 7% pf.	94%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
West Virginia Utilities 7% pf.	37%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Western Power Corp. com.	35%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Western Power Corp. 6% pf.	27%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Western States G. & E. 7% pf.	78	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Wis.-Minn. Lt. & Pow. 7% pf.	59	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Wis. Pow. Lt. & H. 7% pf.	85	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Yadkin River Power 7% pf.	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Yadkin River Power pf.	95	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490
Boden Credit Anstalt (Vienna)	6	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Mercur Bank	2%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
General Deposit Bank	1%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
British-Austrian	3%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Wiener Bank (Verein)	2%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500
Discount Company	5%	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 0500

HUNGARY:

THE BUSINESS OUTLOOK



THE actual business of the new year has gone too short a distance for its record to alter appreciably the generally cheerful and moderately optimistic attitude for which business men have found justification in the record of 1923. The turn of the year, with its natural review of 1923, has brought into full recognition the fact that 1923 was a year of generally high prosperity, which appeared to rest on foundations believed not likely to be greatly disturbed in the course of the next few months. While the boom of last Spring fell off more rapidly than many business men expected, the following slow decline was slower and far more moderate than the pessimists believed possible; and in the closing weeks of the year there were indications of revival, slight, perhaps, which to many observers gave ground for hope that the general level of business in 1924 would be sufficiently high to be accounted normal prosperity.

General expectations as to the business of this year are noticeably cautious, however, both the markets and the usual sources of opinion showing uncertainty as to how the effects of the recognized diverse factors in the business situation will finally show themselves. On the credit side of the outlook are a sound currency and banking position; full employment; large purchasing power; the powerful stimulus of a high tide of building construction; notably efficient transportation; and a volume of business, as reflected in freight car loadings, which established beyond any question the high pitch of activity in the year just closed. It is noteworthy that the car loadings for the week ending Dec. 22 were about 50,000 greater than for the same week in any of the preceding five years. This high record was made possible, it is true, by the absence of the severe Winter weather which December has sometimes brought; but no one thinks that mild weather creates the substance of traffic. The figure for car loadings remain one of the major indications of the course of business, and business men are looking to the record week by week for some indication of the trend of the volume of business in the first months of 1924.

As against the main favorable factors just mentioned, there are other influences and elements, both in the domestic and the foreign situation, which give business opinion reason for its uncertainty as to how to forecast the coming year.

Political influences at home are accounted reassuring in so far as President Coolidge's policies may be expected to be carried into action. Tax reduction, as proposed by Secretary Mellon and backed by the President, is looked forward to and desired by business as the best possible corrective of existing restrictive tendencies. On the other hand, the activities of the radical elements in Congress have proved somewhat unsettling, even though the prospect of unsound legislation regarding railroads, and in the line of wider credit aid to agriculture, is not considered anything like a certainty. In addition, though it has been clearly shown that Presidential campaign years have been quite as often good business years as bad ones, the prevalent idea to the contrary lets go but slowly, and in the minds of many business men is still an influence toward caution.

In its review of 1923 some business opinion finds, along with the evidence of

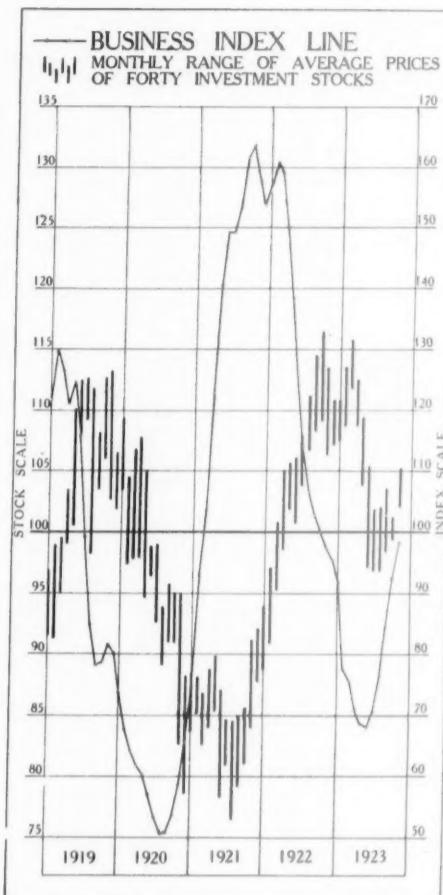
great prosperity, facts which are interpreted for the moment as reasons for moving cautiously into the new year. Profits in many industrial lines were large last year; but in many lines they were also small; and the evident slackening of trade in the last few weeks has given rise to the idea that the profits of 1923 may be the shining central episode of a chapter that is closed, justifying no inference that the same good fortune will reappear in 1924. There is also apparent an attitude of watchfulness in regard to the development of the credit situation. Last year was remarkable for the non-use of an immense volume of credit, a restraining of the boom tendency which most close observers account one of the most noteworthy features of the year's record. The query whether the same restraint will be exercised through 1924 is present in many minds; not apparently, arousing any definite fears of a drift or rush into inflation, but lending another bit of support to the attitude of caution.

Construction is generally considered to hold out prospects of great stimulation to business and industry in general. Its sharp upswing in the Autumn is expected to rise higher in the Spring. And because this rise is considered assured, there is some anxiety among the leaders of the industry lest the upward rise get out of hand and precipitate a crash, with serious results to all business. While they praise the self-restraint of many intending builders last year, and the action of the banks in checking speculative loans, these observers point out certain propelling forces in construction which do not exist in other directions. There is an actual, hampering shortage of building space, especially for residences. Safety requires moderation in making up the shortage. But with the shortage of several years only nibbled at so far, and with the lack of skilled construction labor such that perhaps five years will be required to satisfy urgent requirements, the individual can meet his particular needs only through the grace of good luck or through the sharp bidding for the limited labor and material supply which is the possible source of a building crisis and crash. Can individuals be relied upon to forego, perhaps for some years, the dangerous competition which appears to be the only means by which they can satisfy pressing needs? No complete parallel to this situation could easily exist except in the case of food and fuel.

The influence of European conditions on the expectations of business men, and in the shaping of American business conditions, seems rather to have baffled the analysis of forecasters. This country is not consciously dependent for any important part of its prosperity on trade with other nations—always excepting, in particular, the growers of wheat, corn and cotton; and perhaps there should be added the producers of copper. Europe as a buyer from this country has made less progress than Europe as a producer of export goods. Some of the countries of the Continent have made real progress, both in production and in their financial and currency conditions. But these favored countries have added little to our export markets: while our large customers are in a less favorable state—Germany, in particular, severely restricted, and Great Britain buying, in a sense, under protest for a population whose purchasing power has been much reduced.

Much more immediately important, as opinion in various quarters seems to indicate, are the currency and investment reactions which are now somewhat more actively apprehended as the result of po-

Fair Prosperity Is Expected in 1924, but Conflicting and Uncertain Factors Inspire a Cautious Attitude



Here are the index numbers for eleven months of last year

January	91.7	May	68.7	September	84.8
February	77.6	June	68.1	October	92.3
March	75.7	July	70.6	November	98.3
April	71.0	August	76.6		

litical uncertainty in England, and the depreciation of the French currency—with the latter, also the Belgian.

The potential gravity of the French financial situation has been realized by acute observers for a long time past, perhaps more generally in England than in the United States, though by many here. Relentless circumstance—the absolute political necessity of reconstructing the devastated regions at Government expense—is seen—and it was foreseen, also—to have driven the Paris Government into the creation of a domestic debt which it seemingly cannot carry much longer with the increasing interest charges, without being forced into a disastrous inflation. Disapproval of the French course, in the face of the inexorable necessity which dictated it, would be futile. But recognition of the inevitable results cannot be evaded. And one of the results counted most significant is the admission from Paris that French citizens, seeing the franc slipping to record low levels, are buying American dollars as a means of making their funds safe.

London has already reported a similar resort—of limited extent—to the asylum of the American dollar, the only really gold standard currency in the world. Germany is generally believed to have made large use of the same device. If France, the guarantor of Middle Europe, follows suit and her currency falls into

No forecast of better business and a rising security market was made by The Annalist Business Index Number for November, although the index rose to 98.3, only 1.7 below the 100 mark, through which the index line must pass to constitute a forecast.

It formerly was necessary to calculate the degree of rapidity with which the index line rose in order to determine whether or not it warranted a forecast of improving conditions. The new form of presentation, which was used first to illustrate the September Index Number, eliminates this, as has previously been explained, and only the crossing of the 100 mark by the index line is necessary now to constitute a forecast.

Stocks for the month made a high of 105.2 and a low of 102.1, in each instance a rise over the previous month. The action of the line warrants no forecast at present, nor is it possible at this time to determine the likelihood of a forecast next month. The index line is so close to the 100 mark, however, that it deserves to be watched with attention.

the slough of patent, progressive depreciation, opinion here holds that the results would not be wholly to our advantage, and might be quite otherwise. The result to the market values of foreign securities owned in this country would be more or less unfavorable. Competent observers believe that we have already more gold than we can make fully safe use of, and the unprecedented conditions which would result from a greatly increased inflow from Europe, though admittedly difficult to estimate, are regarded as being far from desirable, and probably not a little disturbing.

It might be noted, also, on another line, that the reported intention of the new reparations committee to seek ways of tracing and impounding German capital placed in this country (or others) has produced some sharp and rather alarmed criticism, the critics seeing a new danger therein to private ownership rights already widely invaded in the name of the requirements of war.

The various adverse elements noted seem not to be regarded as individually threatening in any serious fashion. Taken altogether, however, they seem to have done much to produce the feeling among business men that coming developments may be so much outside the range of previous experience that what may later prove to be excessive caution is advisable under the circumstances of the immediate present.

A General Survey of 1923



In trend and activity the stock markets of last year might be divided into three separate phases, each unlike the other and with its own characteristics and peculiarities. The first of these occupied the period from the first of the year until mid-April; the second, from mid-April to late October, and the third, from late October until the end of December. The first and third periods were characterized by broad and aggressive markets, in which the price trend was definitely upward. The second was a period of long and protracted irregularity, with a downward trend, interspersed by brief rallies.

doubts and fears now appear to have been ill-grounded. Of course, there were ramifications to the situation which served to emphasize the needless fright which seized stockholders. One of them was the recurring crises abroad; another

was labor difficulties in our own country and a growing spirit of political unrest.

Possibly because the drastic deflation of 1919 and 1920 was so fresh in mind, there was a sudden slowing up of business activity in practically every line. Cancellations in many lines were put into effect and forward business simmered down to hand-to-mouth basis. In addition, overproduction developed in a number of important basic lines, the most noticeable of which were oil and copper. Under such circumstances, stocks declined, at first rapidly and then at a more moderate pace as liquidation progressed. Taken altogether, the average of industrial shares declined approximately thirty points in the year's bear market, while in some of the more volatile issues the declines ran from fifty to seventy-five points. Many first-class

An examination of the causes of these three distinct market movements in 1923 offers an interesting illustration of just how closely the stock market—in the last year, at least—followed actual conditions. The first quarter of the year, it will be recalled, was one of greatly accelerated business and industrial activity, in which practically every line reached its highest ratio of operations for the year. Stocks, naturally, were active and higher in this period, and the markets generally were broad ones, with such reactions as developed only of a technical nature. In the enthusiasm of this period stocks were pushed entirely too high, thus further emphasizing the sharp decline which followed.

At any rate, the market changed

quite suddenly in its trend from an upward one to a downward one, and this downward trend, which was in itself a bear market, lasted for approximately seven months. The immediate factors back of the sudden reversal of the market's form was the possibility that Federal Reserve Bank officials would take some steps toward curbing inflation, a theory which did not work out in actual practice; the attacks made by governmental agencies on dealings in futures on the Coffee and Sugar Exchange, which, it will be remembered, were unsuccessful; and third, and possibly most important, was the quick, almost overnight growth of a feeling of apprehension in speculative circles about the immediate future of business. These dividend-paying stocks, under this market pressure, were depressed to a point where the yield was extremely high and the first sign of resistance to the downward trend was evident in the early Fall of the year, when investors in all parts of the country came to the realization that there were bargains to be had in the stock market. However, for a long time after the burst of heavy liquidation had been completed the market gave no signs of strength, was extremely sensitive to liquidation, either of actual or professional sort, and simmered down to a dull, inactive affair, in which there was a long series of markets which did not exceed a half-million shares to the day.

Meanwhile business and industry of all sorts recovered much more quickly than the stock market. The early Summer, midsummer and early Autumn con-

ditions in basic industries were not abnormal. In many lines, as a matter of fact, operations were at high rate. As an instance of this may be pointed out the fact that more traffic was moved by the railroads than ever before in their history and that mail order and chain store corporations were able to roll up heavier sales than had ever been made before. But these factors and other constructive ones, such as high ingot production in the steel industry, were entirely overlooked by the stock market, which continued its irregular and narrow fluctuations until late Fall.

The market situation at the end of November again suddenly reversed its form. Stocks started buoyantly upward almost as suddenly as they had started drastically downward. The immediate cause of this overnight change in market sentiment was the declaration of an extra dividend of one-fourth of 1 per

Continued on Page 67

Stock Market Averages 1923

Railroads (25 Stocks)

	High	Date	Low	Date	Last	Net	Chg'e
Jan.	63.84	30	60.54	17	62.57	+	.69
Feb.	66.59	21	62.22	1	65.70	+	3.13
March	67.03	5	63.41	31	63.54	-	2.16
April	64.88	19	61.40	30	61.49	-	2.05
May	62.53	28	58.93	22	61.89	+	.40
June	63.95	11	56.46	30	56.52	-	5.27
July	59.33	23	55.09	31	55.40	-	1.12
Aug.	58.65	31	54.61	4	58.43	-	3.03
Sept.	58.96	11	56.20	17	56.60	-	1.83
Oct.	58.02	8	55.20	29	56.49	-	.11
Nov.	58.82	27	56.55	1	59.08	+	2.50
Dec.	60.58	6	56.67	15	58.33	-	.75

Industrials (25 Stocks)

	High	Date	Low	Date	Last	Net	Chg'e
Jan.	112.47	5	107.81	17	110.03	-.07	
Feb.	116.70	21	109.03	26	115.98	+	5.95
March	118.44	6	113.88	26	114.81	-	1.17
April	115.39	6	106.27	30	109.48	-	5.33
May	111.50	5	103.57	22	110.42	+	.88
June	110.42	11	108.00	30	108.64	-	.62
July	105.60	23	96.47	31	99.84	-	9.85
Aug.	107.69	30	100.26	1	106.98	+	7.14
Sept.	107.13	4	100.26	29	100.93	-	6.03
Oct.	104.18	11	99.05	27	102.40	+	1.47
Nov.	107.59	26	101.90	2	106.08	+	3.68
Dec.	110.41	26	106.03	4	109.98	-	3.90

Combined Average (50 Stocks)

	High	Date	Low	Date	Last	Net	Chg'e
Jan.	87.52	5	84.17	17	86.30	+	31.00
Feb.	91.64	21	85.02	1	90.84	+	4.54
March	92.52	6	88.88	27	89.51	-	1.67
April	86.73	19	85.33	30	85.48	-	3.69
May	85.67	31	81.25	22	86.10	+	.62
June	87.18	11	78.47	30	78.58	-	7.52
July	82.56	23	77.27	31	77.62	-	.96
Aug.	83.11	30	77.28	4	82.70	+	5.05
Sept.	83.04	13	78.33	29	78.78	-	3.94
Oct.	81.20	4	77.15	20	79.44	+	.68
Nov.	83.50	26	76.30	1	82.58	+	3.14
Dec.	81.19	31	81.91	19	84.15	+	1.57

Stocks (Shares)

	1923	1922	1921
January	20,208,129	15,394,419	15,976,258
February	22,693,600	16,184,742	10,146,705
March	25,855,492	22,734,404	15,907,353
April	20,040,815	30,468,229	15,273,370
May	23,106,245	28,911,251	17,032,150
June	19,652,685	24,036,313	18,173,778
July	12,668,448	15,148,592	9,295,124
August	15,982,212	17,850,335	10,991,567
September	14,610,223	21,775,038	12,806,604
October	15,818,708	25,676,331	12,282,567
November	22,573,082	22,881,862	15,331,930 1/2
December	24,067,288	19,692,481	17,622,187
Total.....	237,276,927	260,753,997	170,839,593 1/2

Railroads

Year's Range

High	Date	Low	Date	Last
1923	67.05 Mar. 5	54.61 Aug. 4	58.33	
1922	70.53 Sep. 11	52.57 Jan. 10	61.89	
1921	56.54 Nov. 20	47.50 June 21	53.75	
1920	63.55 Nov. 4	48.53 Dec. 21	54.03	
1919	68.78 May 27	49.49 Feb. 13	56.87	
1918	70.73 Nov. 12	56.94 Jan. 15	62.65	
1917	82.22 Jan. 2	52.06 Dec. 26	59.81	
1916	85.70 Nov. 8	74.83 Apr. 22	80.57	
1915	82.85 Mar. 4	66.13 Feb. 24	82.33	
1914	89.94 Jan. 23	66.35 July 30	79.70	
1913	91.42 Jan. 9	75.82 June 10	79.70	
1912	87.28 Oct. 4	98.89 Dec. 16	90.27	
1911	99.61 June 26	84.40 Sep. 23	91.37	

Industrials

Year's Range

High	Date	Low	Date	Last
1923	118.44 Mar. 6	90.05 Oct. 27	109.98	
1922	116.24 Oct. 18	79.86 Jan. 10	110.10	
1921	90.60 May 6	66.24 Aug. 25	83.26	
1920	120.83 April 8	76.55 Dec. 22	81.90	
1919	138.12 Nov. 5	80.37 Feb. 10	123.23	
1918	91.55 Oct. 16	71.31 Jan. 15	84.14	
1917	99.74 Jan. 4	62.81 Dec. 20	71.95	
1916	119.30 Nov. 20	86.60 July 15	85.82	
1915	109.97 Oct. 23	51.85 Feb. 24	100.78	
1914	61.68 Jan. 31	48.48 July 30	52.56	
1913	67.08 Jan. 9	50.27 June 10	56.34	
1912	74.00 Sep. 30	71.74 Feb. 1	66.18	
1911	69.76 June 5	54.75 Sep. 25	63.83	

Combined

Year's Range

High	Date	Low	Date	Last
1923	92.52 Mar. 6	77.15 Oct. 29	84.15	
1922	93.00 Oct. 18	66.21 Jan. 10	85.99	
1921	73.13 May 6	58.35 June 21	68.50	
1920	94.07 April 8	62.70 Dec. 22	67.00	
1919	90.50 Nov. 5	69.73 Jan. 21	89.69	
1918	80.16 Nov. 12	64.12 Jan. 15	73.39	
1917	90.46 Jan. 4	57.47 Dec. 20	65.88	
1916	101.51 Nov. 20	80.91 Apr. 22	88.22	
1915	94.13 Oct. 22	58.90 Feb. 24	91.50	
1914	73.30 Jan. 31	57.47 July 30	60.20	

in the Financial District



N account of the course of last year's bond market might profitably be included in a textbook on economics as a chapter on the reactions of securities to fluctuations in current interest rates.

In the major portion of 1923 we saw declining prices for high-grade issues, while interest rates advanced as a result of an increased demand for capital in business. Later, following the appearance of evidences of overproduction in industry, and after business expansion had encountered a check, exactly the reverse was true—interest rates declined and prices for seasoned bonds promptly sought higher levels. There were, of course, any number of other factors, such as the serious disturbances in Europe and the remarkable record made by our American railroads as a whole, which had a direct effect on prices in certain groups. The greater amount of general interest, perhaps, will be found in the development of these latter factors, for where current rates of interest exclusively governed the price of one obligation of unquestioned stability, there were probably ten which primarily reflected changes in business or political conditions.

It is, however, generally agreed by students of bond price fluctuations that to some degree, at least, changes in the rates of interest charged by the banks are reflected in prices for all fixed interest-bearing obligations. This relationship has seemed so clearly established in the last year that we feel that this review would be incomplete without pointing it out, if only for its scholastic interest. For this purpose we will, while considering the major price movements

with their causes and effects, follow closely the price variations of Atchison, Topeka & Santa Fé general 4s, due 1995; Atlantic Coast Line first consolidated 4s, due 1952, and Union Pacific land grant 4s, due 1947. The three issues just mentioned are particularly suitable in this connection, for they are well known and dealt in actively, and their fundamental strength is such that the question of risk to the investor is practically negligible.

The market, as a whole, maintained an excellent degree of activity throughout the year. The general trend of prices was toward lower levels from the opening until the early Fall. At that time, a recovery began which bid fair to regain the losses sustained, but, as is so often the case, higher bond prices stimulated the flotation of new offerings to such a degree that the supply of securities outran the demands from investment capital and Dec. 30 saw prices throughout the list slightly less than those prevailing at the year's inception. Junior railroad obligations were a noteworthy exception to the general trend. As month followed month, with reports of record-breaking volume of tonnage carried and with earnings showing most encouraging advances, this class responded with steady gains, which, if it were practical to combine them, would probably show more points on the side of the advance than the aggregate losses of all the other issues on the list.

Municipal bonds, as a class, lost rather heavily, especially so when their normal freedom from fluctuation is considered. These declines were due largely to the policy of the Treasury Department, several times avowed, to reduce income and surtaxes by a substantial proportion. The net result of these announcements was an attitude of indifference on the part of investors to the tax exemption features which comprise a large part of the value of bonds in this group, so that before the close they were obtainable at prices where their yield was as high as

that for taxable securities of similar intrinsic merit.

Foreign issues pursued a highly irregular trend. Their record in the early months closely paralleled the progress made toward unraveling the snarl in Europe, with the extent of the fluctuations bearing a direct proportion to the dangers encountered by the various Governments involved. The precipitate drop in quotations for French and Belgian obligations following the occupation of the Ruhr in January and their subsequent recovery when it became evident that the first fears of an outbreak of hostilities were unfounded are indicative of the attitude of investors toward bonds of this class in the first few months of the year. Later on, the fact that this and other serious storms had been weathered with little apparent damage lent an added appeal to the temptingly high returns paid, so that finally neither the course of foreign exchange nor the rise and fall of Cabinets had any important effect on quotations.

Industrial securities felt the effect of the definite, though moderate, recession in industrial activity. Heavy overproduction of crude oil, declining prices for copper, keen competition in the automobile tire trade and generally high operating costs, with small margins of profit, lent an air of uncertainty to this section of the list which had a depressing effect on prices for all but the most thoroughly seasoned issues.

To follow the development of these various trends from month to month and to watch the development of market changes in the light of subsequent events is particularly interesting in the case of the year just completed. In order properly to appreciate conditions existing at the outset of 1923, a short review of the closing months of its predecessor is important.

The predominant note in the Fall of 1922 was a steady increase in business activity, approaching the proportions of a boom. During the coal strike a large volume of orders had piled up, and when,

late in August, mining was resumed rather suddenly, manufacturers began to compete with each other for both labor and raw materials, with prices for both advancing by leaps and bounds. An increasing demand for capital for industrial purposes promptly ensued, and, as these demands came at a time when seasonal crop movement requirements were at their height, rates for bank loans were working higher.

In the foreign situation it is interesting to recall that France and England were at odds as to the proper attitude to be assumed toward Germany in the matter of procuring payments on account of reparations. The fact that a second attempt was being made at this time to interest American capital in a large loan to Germany was regarded as a hopeful sign, and it was generally anticipated that an agreement satisfactory to all the nations concerned would soon be reached.

Early in December prices as a whole had displayed an advancing trend, following a rather heavy decline in the pre-

Continued on Page 64.

Bond Averages

1923

Forty Domestic Bonds

	High	Date	Low	Date	Last	Net Ch'ge
Jan.	79.43	3	78.31	31	78.31	- .32
Feb.	79.40	14	78.46	1	78.67	+ .36
March	78.70	1	76.64	27	76.82	+ 1.85
April	77.39	9	76.73	2	77.23	+ .41
May	78.06	26	77.04	4	77.93	+ .70
June	77.90	11	76.03	28	76.14	+ .21
July	77.05	23	73.95	5	76.09	- .03
Aug.	76.89	30	70.04	6	76.85	+ .79
Sept.	76.88	1	75.59	29	75.59	- 1.20
Oct.	76.12	0	75.58	2	75.92	+ .33
Nov.	76.72	14	76.21	22	76.47	+ .55
Dec.	76.99	8	76.32	1	76.71	+ .24

Year's Range

	High	Date	Low	Date	Last
1923	79.40	Feb. 14	73.58	Oct. 2	.2
1922	82.54	Aug. 22	75.01	Jan. 3	.79-.63
1921	76.31	Nov. 29	67.56	June 20	75.27
1920	73.14	Oct. 21	65.07	May 21	.68-.60
1919	79.05	June 2	71.05	Dec. 7	.72-.00
1918	82.36	Nov. 12	75.65	Sep. 27	.78-.78
1917	89.47	Jan. 20	74.24	Dec. 20	.76-.80
1916	89.18	Nov. 27	86.19	Apr. 29	.88-.64
1915	87.62	Mar. 24	81.52	Jan. 2	.86-.67
1914	89.42	Feb. 4	81.42	Dec. 2	.61-.26
1913	92.81	Jan. 10	93.45	Dec. 18	.86-.64

Foreign Bonds

Year's Range, 1923

Ten Government Issues

	High	Date	Low	Date	Last	Net Ch'ge
Jan.	100.11	4	96.92	30	97.22	- 2.05
Feb.	99.58	28	97.55	1	99.58	+ 2.36
March	99.51	9	99.52	31	99.02	+ .56
April	100.81	30	98.80	2	100.81	+ 1.79
May	100.84	1	100.12	9	100.56	+ .25
June	101.14	7	99.70	30	99.70	+ .96
July	100.43	24	99.52	11	99.92	+ .22
Aug.	100.01	1	99.33	22	99.45	+ .47
Sept.	99.44	11	98.00	29	98.00	- 1.45
Oct.	99.06	15	98.30	30	98.56	+ .56
Nov.	98.62	1	97.01	16	97.86	+ .70
Dec.	98.25	6	97.66	26	97.83	+ .03

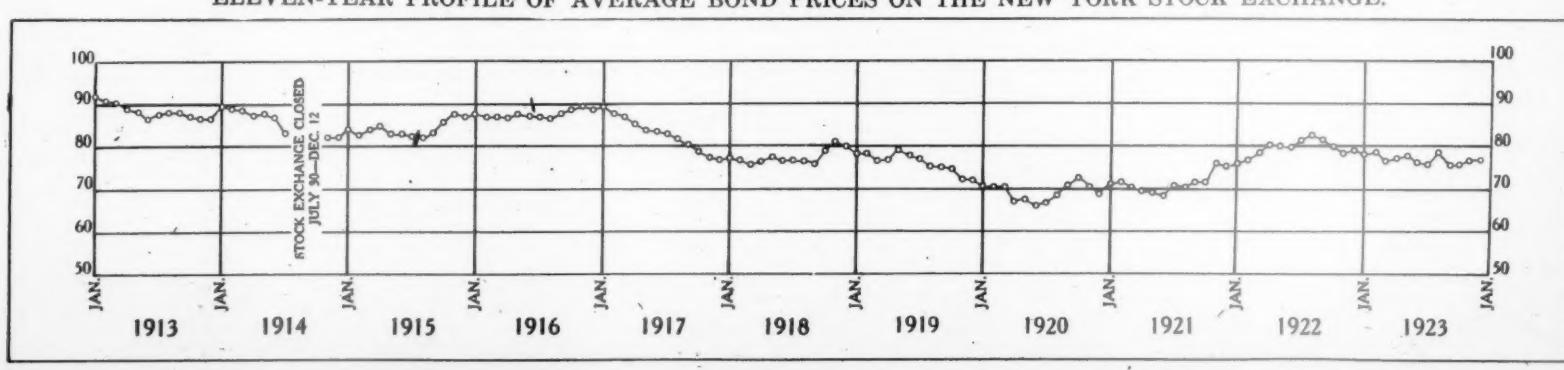
Range for Year

High	Date	Low	Date	Last	
1923	101.14	June 7	96.92	Jan. 30	76.71

Total All Bonds

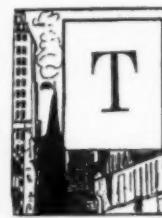
	1923	1922	1921
January	\$287,536,550	\$416,772,900	\$295,713,100
February	261,232,160	314,530,150	225,057,350
March	268,134,000	420,411,600	227,445,130
April	242,271,620	461,378,150	230,953,700
May	268,107,380	382,248,025	242,741,200
June	244,342,600	332,627,030	311,014,730
July	178,379,000	306,524,450	242,763,200
August	157,524,170	309,882,097	227,806,450
September	156,678,950	295,765,655	337,552,700
October	225,208,550	364,655,950	347,020,700
November	227,494,050	271,879,500	411,534,600
December	236,597,600	222,020,520	418,068,000
Total	\$2,753,506,630	\$4,098,696,027	\$3,517,670,830

ELEVEN-YEAR PROFILE OF AVERAGE BOND PRICES ON THE NEW YORK STOCK EXCHANGE.



London

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6	4.65	4.63%	4.65%	4.64%
Jan. 13	4.69%	4.64%	4.68%	4.64%
Jan. 20	4.67%	4.63%	4.67%	4.63%
Jan. 27	4.66%	4.63%	4.66%	4.63%
Feb. 3	4.68%	4.62%	4.69%	4.62%
Feb. 10	4.68%	4.67	4.68%	4.67%
Feb. 17	4.69%	4.67%	4.69%	4.68%
Feb. 24	4.72%	4.69%	4.72%	4.69%
Mar. 3	4.71%	4.69%	4.71%	4.69%
Mar. 10	4.70%	4.69%	4.71%	4.69%
Mar. 17	4.70%	4.68%	4.71	4.68%
Mar. 24	4.70%	4.68%	4.70%	4.68%
Mar. 31	4.69%	4.67%	4.69%	4.67%
Apr. 7	4.67%	4.66%	4.68	4.66%
Apr. 14	4.66%	4.64	4.66%	4.64%
Apr. 21	4.66	4.64%	4.66	4.64%
Apr. 28	4.65%	4.62%	4.65%	4.62%
May 5	4.64%	4.62%	4.64%	4.62%
May 12	4.62%	4.59%	4.62%	4.60%
May 19	4.63%	4.61%	4.63%	4.62%
May 26	4.63%	4.62%	4.64	4.62%
June 2	4.63	4.62	4.63%	4.62%
June 9	4.62%	4.60%	4.63	4.61
June 16	4.61%	4.60	4.61%	4.60%
June 23	4.62%	4.61%	4.62%	4.61%
June 30	4.61%	4.58%	4.61%	4.57%
July 7	4.57%	4.54%	4.58	4.57%
July 14	4.60%	4.58%	4.61	4.58%
July 21	4.60%	4.58%	4.60%	4.58%
July 28	4.59%	4.58	4.60%	4.58%
Aug. 4	4.57%	4.56%	4.58	4.56%
Aug. 11	4.57	4.56	4.57%	4.56%
Aug. 18	4.57	4.55%	4.57%	4.55%
Aug. 25	4.55%	4.54%	4.55%	4.54%
Sep. 1	4.55	4.54	4.55%	4.54%
Sep. 8	4.53%	4.50%	4.53%	4.50%
Sep. 15	4.55%	4.52%	4.55%	4.52%
Sep. 22	4.55%	4.53%	4.55%	4.53%
Sep. 29	4.56%	4.54%	4.56%	4.54%
Oct. 6	4.64%	4.53%	4.64%	4.53%
Oct. 13	4.55%	4.53%	4.55%	4.53%
Oct. 20	4.54%	4.50%	4.54	4.50%
Oct. 27	4.50%	4.47%	4.50%	4.47%
Nov. 3	4.48%	4.45%	4.49	4.45%
Nov. 10	4.46%	4.37%	4.46%	4.37%
Nov. 17	4.38%	4.27%	4.39	4.27%
Nov. 24	4.39%	4.28	4.39%	4.28%
Dec. 1	4.40	4.32%	4.40%	4.33
Dec. 8	4.39%	4.33	4.39%	4.33%
Dec. 15	4.39%	4.35%	4.39%	4.35%
Dec. 22	4.38%	4.35%	4.38%	4.35%
Dec. 29	4.35%	4.33%	4.35%	4.33%
Dec. 31	4.32%	4.31%	4.33%	4.31%
Range for year—	4.72%	4.26	4.72%	4.26%
Jan. 2	4.72	4.21 Nov. 19	4.72	4.21 Nov. 19



Exchange

HE American dollar reached in 1923 a point of eminence and worth that had hitherto been unapproached and, conversely, the currency units of the larger European countries sank to levels they had never before touched. Underlying the downward movement of foreign exchanges was the Rhur situation and the sombre complexion of foreign political affairs. Starting in January, when the Allied nations were unable to reach an accord as to the best policy to pursue with respect to Germany and reparation payments, the pound sterling, French and Belgian francs and the mark declined. The Italian lira was also affected adversely but the reformation attempted in the administration of that country's affairs under the leadership of Mussolini served as a powerful antidote to apprehension over the Ruhr situation and the lira enjoyed in the Spring months a substantial advance in price quotations, an advance which has been held with fair show of success ever since.

The total collapse of the mark, the recession of the French franc to below the five-cent level and the stabilization of the Austrian crown were among the year's most prominent features. Looking over the twelve-month period, there are many encouraging manifestations but they are rather a promise of better things in 1924 than an evidence of great accomplishment in 1923.

Of primary importance, as far as the United States is concerned commercially, is the pound sterling and, consequently, foreign exchange dealers and bankers kept their eyes trained on this quotation as a means of judging the trend abroad. At the start of 1923, sterling was strong and going higher. Even the break-up of the Allied Conference in January and the resulting decision of France to pursue an independent course with regard to reparations collections failed only momentarily to halt the Spring advance of sterling, a contributing factor behind the rise in this case having been the progress made by Great Britain and the United States in the direction of funding Britain's huge war debt to this country. Sterling advanced to its high level of \$4.72% on Feb. 21, this quotation being the best since March, 1919. Thereafter, the cumulative effects of foreign political affairs, the part paralysis of some of England's largest markets, unemployment at home, concern over the growing strength of the Labor Party in the United Kingdom and a variety of lesser considerations served to weight the pound sterling and it declined to \$4.26 on Nov. 19, or 46% cents below the peak price. Early in December, after arrangements had been completed for the payment of \$92,000,000 in Liberty Bonds to the United States

Treasury, the quotation began again to advance, the net gain in the month and a half following being approximately eight cents.

The decline of the franc was somewhat more spectacular than that of sterling and the percentage of loss was considerably more. The franc was worth 7.44 cents on Jan. 2, the day that France took the bit in her teeth and decided to collect in her own way the war reparation owed by Germany. By the end of the month, the franc slipped to 5.76% cents only to snap back to 6.95 cents on March 21 when, it appeared, French policy had proved victorious and indications were furnished which, on their face, presaged an early settlement of the entire reparations problem. This hope was proved to have been founded on false premises and with the dashing of that hope the franc again began to go lower. Rallies, induced in part by short covering operations, as well as by genuine appearances of betterment in the foreign political situation, characterized the course of the franc at intervals but ground was lost after each one until, on Dec. 26, the franc touched its lowest point in history at 4.99% cents. On the next day the quotation advanced to more than five cents and throughout the remaining days of the year held safely above the nickel valuation.

Most colossal of all in its proportions was the break of the German mark, a currency which many Americans had purchased at 5 cents per mark or thereabout, and, repurchasing at lower levels, had held to tightly in the hope of making an eventual profit in foreign exchange speculation. The fall of the mark began with the embarkation by the German Government on a policy of passive resistance in the Ruhr. The meagre strength of an already inflated currency proved only a feeble weapon against the stronger invader, and the German Government went bankrupt and its mark went to a price at which its value could no longer be computed. The high point of the mark was attained on Jan. 2, the first business day of the year, when it stood at .0143 cent, or 7,000 to the dollar. The record low for all time, 8,500,000,000,000 to the dollar, was reached on Nov. 23. Since Nov. 23 the mark has figured in a sort of mathematical rally, this rally being in terms of paper only, as there no longer remains a real market for the mark, and at the close of the year the price was 4,000,000,000,000 marks to the dollar or thereabout.

In striking contrast with the course of the mark was the behavior of the Austrian crown, which at the start of the year was the despised currency, rated as far inferior in worth to the German mark, but which, as a result of stabilization measures and the healing of many troublesome war problems, today has a value, though small, yet sufficiently stable for foreign trade and commerce to be carried on. The story of Austria is a

Continued on Page 42

Italy

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6	5.24	5.04	5.24%	5.04%
Jan. 13	5.02%	4.85%	5.03	4.85
Jan. 20	4.94%	4.70	4.95	4.70%
Jan. 27	4.84	4.70%	4.84%	4.71
Feb. 3	4.98	4.68	4.98%	4.68%
Feb. 10	4.88	4.81%	4.88%	4.82
Feb. 17	4.82%	4.70%	4.82%	4.77
Feb. 24	4.86	4.79	4.86%	4.79%
Mar. 3	4.84	4.70%	4.84%	4.80
Mar. 10	4.81	4.73%	4.81%	4.74
Mar. 17	4.83	4.77	4.83%	4.75%
Mar. 24	5.07	4.84	5.07%	4.84%
Mar. 31	5.06	4.87%	5.06%	4.88
Apr. 7	5.02%	4.97%	5.02%	4.95%
Apr. 14	4.99%	4.96	5.00	4.90%
Apr. 21	4.97%	4.90	4.98	4.90%
Apr. 28	4.96	4.89%	4.96%	4.90
May 5	4.92	4.87	4.92%	4.87%
May 12	4.87	4.75	4.87%	4.75%
May 19	4.92%	4.83	4.93	4.83%
May 26	4.86	4.78%	4.86%	4.85%
June 2	4.81	4.63	4.81%	4.65%
June 9	4.70%	4.61	4.70%	4.61%
June 16	4.65%	4.59%	4.65%	4.59%
June 23	4.59%	4.49%	4.60	4.49%
June 30	4.59%	4.38	4.60	4.38%
July 7	4.35%	4.21	4.36	4.21%
July 14	4.36	4.21%	4.36%	4.22
July 21	4.38%	4.27	4.39	4.27%
July 28	4.41%	4.35%	4.42%	4.36%
Aug. 4	4.35%	4.31%	4.36%	4.31%
Aug. 11	4.34%	4.25%	4.34%	4.25%
Aug. 18	4.32	4.24	4.32%	4.24%
Aug. 25	4.33	4.29	4.33%	4.29%
Sep. 1	4.33%	4.21%	4.34	4.22%
Sep. 8	4.33	4.23%	4.33%	4.24
Sep. 15	4.52%	4.35%	4.52%	4.36%
Sep. 22	4.52	4.38%	4.52%	4.40
Sep. 29	4.65	4.56	4.65%	4.56%
Oct. 6	4.54%	4.44	4.55	4.44%
Oct. 13	4.57%	4.51%	4.57%	4.51%
Oct. 20	4.59%	4.50	4.60	4.50%
Oct. 27	4.54%	4.40%	4.55%	4.41%
Nov. 3	4.51	4.44%	4.51%	4.44%
Nov. 10	4.46%	4.35%	4.47%	4.36
Nov. 17	4.38	4.12%	4.38%	4.13
Nov. 24	4.40%	4.22%	4.41%	4.23
Dec. 1	4.38%	4.30%	4.39%	4.30%
Dec. 8	4.37	4.30%	4.37%	4.31%
Dec. 15	4.38	4.32%	4.38%	4.33
Dec. 22	4.35%	4.30%	4.36%	4.31
Dec. 29	4.35%	4.31%	4.35%	4.32%
Dec. 31	4.32%	4.30%	4.33	4.31%
Range for year—	5.24	4.12%	5.24	4.13

Spain

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6	15.76	15.78	15.72	
Jan. 13	15.75	15.68	15.70	
Jan. 20	15.69	15.53	15.55	
Jan. 27	15.52	15.59	15.61	
Feb. 3	15.82	15.51	15.53	
Feb. 10	15.74	15.62	15.64	
Feb. 17	15.67	15.60	15.62	
Feb. 24	15.72	15.59	15.61	
Mar. 3	15.64	15.59	15.61	
Mar. 10	15.60	15.50	15.62	
Mar. 17	15.53	15.37	15.55	
Mar. 24	15.48	15.37	15.60	
Mar. 31	15.40	15.33	15.42	
Apr. 7	15.35	15.28	15.37	
Apr. 14	15.34	15.29	15.36	
Apr. 21	15.37	15.31	15.39	
Apr. 28	15.35	15.26	15.37	
May 5	15.30	15.22	15.32	
May 12	15.24	15.18	15.20	
May 19	15.25	15.21	15.23	
May 26	15.27	15.22	15.24	
June 2	15.23	15.19	15.21	
June 9	15.20	15.04	15.22	
June 16	15.04	14.79	15.06	
June 23	14.91	14.84	14.93	
June 30				

Holland

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6	39.70	39.40	39.75	39.45
Jan. 13	39.70	39.55	39.75	39.60
Jan. 20	39.60	39.50	39.65	39.55
Jan. 27	39.55	39.43	39.60	39.48
Feb. 3	39.45	39.12	39.50	39.17
Feb. 10	39.58	39.37	39.63	39.42
Feb. 17	39.53	39.48	39.58	39.53
Feb. 24	39.68	39.53	39.73	39.58
Mar. 3	39.62	39.50	39.67	39.55
Mar. 10	39.58	39.45	39.63	39.50
Mar. 17	39.58	39.40	39.63	39.45
Mar. 24	39.50	39.40	39.55	39.45
Mar. 31	39.44	39.33	39.49	39.38
Apr. 7	39.38	39.20	39.43	39.25
Apr. 14	39.22	39.03	39.27	39.08
Apr. 21	39.20	39.10	39.25	39.15
Apr. 28	39.12	39.02	39.17	39.07
May 5	39.16	39.04	39.21	39.09
May 12	39.15	38.98	39.17	39.00
May 19	39.15	38.98	39.17	39.10
May 26	39.18	39.11	39.20	39.13
June 2	39.20	39.10	39.22	39.12
June 9	39.20	39.15	39.22	39.17
June 16	39.18	39.15	39.20	39.15
June 23	39.26	39.16	39.28	39.18
June 30	39.19	39.06	39.21	39.09
July 7	39.24	39.05	39.26	39.07
July 14	39.18	39.02	39.20	39.04
July 21	39.25	39.12	39.27	39.14
July 28	39.40	39.20	39.42	39.22
Aug. 4	39.40	39.24	39.42	39.26
Aug. 11	39.42	39.26	39.44	39.28
Aug. 18	39.37	39.23	39.39	39.35
Aug. 25	39.34	39.30	39.36	39.32
Sept. 1	39.32	39.27	39.37	39.43
Sept. 8	39.30	39.18	39.35	39.25
Sept. 15	39.33	39.24	39.38	39.29
Sept. 22	39.33	39.23	39.38	39.28
Sept. 29	39.35	39.27	39.37	39.33
Oct. 6	39.32	39.26	39.34	39.28
Oct. 13	39.31	39.27	39.33	39.27
Oct. 20	39.26	39.09	39.28	39.02
Oct. 27	39.08	39.02	39.00	38.74
Nov. 3	38.86	38.64	38.88	38.66
Nov. 10	38.70	37.93	38.72	37.97
Nov. 17	37.93	36.93	37.95	36.95
Nov. 24	38.22	36.95	38.24	36.97
Dec. 1	38.25	37.86	38.27	37.88
Dec. 8	38.16	37.84	38.18	37.86
Dec. 15	38.30	37.96	38.32	37.98
Dec. 22	38.20	37.80	38.22	37.82
Dec. 29	38.05	37.80	38.07	37.82
Dec. 31	38.00	37.91	38.00	37.95
Range for year:	39.70	36.93	39.72	36.95
	Jan. 4	Nov. 17	Jan. 4	Nov. 17

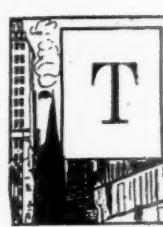
Switzerland

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6	18.95	18.93	18.97	18.95
Jan. 13	18.92	18.88	18.94	18.90
Jan. 20	18.82	18.58	18.84	18.60
Jan. 27	18.66	18.62	18.68	18.64
Feb. 3	18.84	18.4	18.86	18.66
Feb. 10	18.84	17.74	18.85	17.76
Feb. 17	18.80	18.75	18.82	18.77
Feb. 24	18.88	18.79	18.90	18.81
Mar. 3	18.76	18.74	18.78	18.76
Mar. 10	18.69	18.63	18.71	18.65
Mar. 17	18.64	18.60	18.66	18.62
Mar. 24	18.56	18.44	18.58	18.46
Mar. 31	18.49	18.46	18.51	18.48
Apr. 7	18.49	18.35	18.51	18.37
Apr. 14	18.31	18.2	18.35	18.22
Apr. 21	18.16	18.05	18.18	18.07
Apr. 28	18.22	18.14	18.24	18.16
May 5	18.11	18.02	18.13	18.04
May 12	18.01	17.95	18.03	17.97
May 19	18.04	18.02	18.06	18.04
May 26	18.08	18.01	18.10	18.03
June 2	18.04	18.02	18.06	18.04
June 9	18.03	17.96	18.05	17.98
June 16	17.98	17.93	17.98	17.95
June 23	17.98	17.90	17.98	17.92
June 30	17.83	17.80	17.85	17.62
July 7	17.44	17.05	17.46	17.07
July 14	17.47	17.20	17.49	17.22
July 21	17.70	17.40	17.72	17.42
July 28	17.90	17.81	17.92	17.83
Aug. 4	17.90	17.82	17.92	17.84
Aug. 11	18.27	17.75	18.29	17.75
Aug. 18	18.04	18.02	18.10	18.06
Aug. 25	18.07	18.06	18.09	18.08
Sep. 1	18.05	18.02	18.07	18.04
Sep. 8	18.00	17.98	18.02	18.00
Sep. 15	18.07	17.74	18.04	17.76
Sep. 22	17.77	17.63	17.79	17.65
Sep. 29	17.91	17.81	17.93	17.83
Oct. 6	17.89	17.82	17.91	17.83
Oct. 13	17.92	17.89	17.93	17.91
Oct. 20	17.96	17.83	17.97	17.84
Oct. 27	17.84	17.80	17.85	17.81
Nov. 3	17.80	17.74	17.81	17.75
Nov. 10	17.76	17.57	17.77	17.58
Nov. 17	17.57	17.26	17.58	17.21
Nov. 24	17.48	17.37	17.49	17.38
Dec. 1	17.53	17.42	17.54	17.43
Dec. 8	17.49	17.41	17.50	17.43
Dec. 15	17.45	17.41	17.46	17.42
Dec. 22	17.43	17.42	17.44	17.42
Dec. 29	17.49	17.44	17.50	17.45
Dec. 31	17.44	17.44	17.46	17.46
Range for year:	18.95	17.05	18.97	17.07

Foreign Securities

	1923	1922	1921
January	\$52,733,000	\$37,778,500	\$23,168,500
February	43,658,900	59,617,500	19,149,500
March	40,193,500	64,777,300	22,676,000
April	44,516,000	64,847,500	20,168,500
May	35,614,000	52,092,000	38,878,500
June	48,113,500	52,435,500	28,726,700
July	26,369,000	49,000,500	25,141,000
August	24,134,500	46,340,000	26,281,000
September	30,790,500	45,758,500	32,609,500
October	30,586,100	41,264,500	33,778,000
November	32,378,100	46,913,000	48,051,000
December	26,506,500	33,368,200	44,746,700
Total	\$435,593,600	\$594,192,500	\$363,375,400

Money



THE United States is probably in the best condition, from a money standpoint, that has ever been attained for the start of a new year, according to bankers who have given careful study to the money market. Without money there can be no credit, and without credit there can be no business; on the opposite side it can be said with equal truth that with ample money reserves on hand there need be no restriction of legitimate credits, and with ample credits there should be ample opportunity for business expansion, and expansion, which in this case, will be watched carefully, if past performances are to be taken as a criterion, to guard against the possibility of over-expansion.

One interesting sidelight which throws a ray on the money condition is cast by the call money market. With the close of the year, this misbehaved child of former years has been a model youngster in 1923. The rate advanced in the last week of the year to 6 per cent., and on the very last day there was posted a renewal rate of 6 per cent., this figure having been the high point for all of 1923 and reached only in June and July, when mid-year requirements were causing a drain. At 6 per cent., a figure now regarded as "high," the call loan accommodation contrasted strangely with the familiar antics of the years when the Federal Reserve System was unknown and the local market had to depend for its money supply largely upon chance. In those years the end of the year was featured by soaring rates, and quotations of 10 or 20 or even 50 per cent. for call loan accommodations were not regarded as spectacular, the classic instance having been in 1905, when the rate suddenly rushed up to 125 per cent., or more than twenty times as high as the last-of-1923 quotation.

Thus, with even this unruly market coming under the rigid discipline which bankers want to enforce, there is afforded a case in point which reflects probably more graphically than any other one thing the marked improvement that has come in American money affairs.

As the situation now rests, the country has ample reserves to take care of any business requirements within reason; it has diffused its gold holdings throughout the nation, so as to relieve as much as possible the jar that is to be expected when Europe again begins drawing on the gold that long since left her, and precautions of many kinds have been taken against the possibility of inflation. The best indication of the healthy condition of the money market is to be seen in the last weekly statement of the Federal Reserve system. This statement shows that the prime paper of the United States Government has been taken up to a surprising extent by Amer-

ican corporations and by wealthy investors. These certificates and bonds are being held until the need for cash arises, and the quantity is now so substantial that considerable commercial expansion can be effected without having recourse to the resources of the Federal Reserve Banks. In fact, the nation's industries are not as yet coming into the market for money; the process of liquidation of inventories has been accomplished and their treasures are well filled.

As of Dec. 26, the Federal Reserve System reported total earning assets of \$1,297,775,000, of which \$1,193,566,000 was in the form of bills discounted and the balance in the form of Government bonds, notes or certificates. Holdings of United States bonds and notes were carried at \$88,835,000 as against \$179,192,000 on the corresponding date of last year, or a reduction of more than 50 per cent. Holdings of Treasury certificates showed an even greater decline, the Dec. 26 figure having been only \$15,323,000, against \$278,691,000 for the corresponding date last year.

These figures show, in no mistakable language, how strong has been the cash condition of the nation's industries and large investment institutions. In the Summer months, when the policy of liquidation of goods and materials was carried on, they bought Liberty bonds, Victory notes and short term Government paper, the Federal Reserve System showing accordingly a steady decline in the total of such holdings. With the increase in business activity noted in the last two months of the year, there has been evidenced a tendency on the part of business men to let go their paper holdings, thus converting them into the cash that is necessary to the promotion of their particular industries. An indication of this trend is furnished in a comparison of last week's bond, note and certificate holdings of the Federal Reserve System with the week before. Member banks accumulated in that week \$16,000,000 of bonds and notes and \$7,000,000 of Treasury certificates.

The net result of this financial strength of industry has been in the form of easier money rates. A review of the year shows that money rates were advancing in the Spring months, held steadily in the early Summer months, eased moderately in the latter half of Summer, advanced again under stress of crop moving and, this work completed, began again to go lower. For the full year, the time money rate has ranged from a low point of 4½ per cent. in January to 5% per cent. in April; commercial paper ranged from a low of 4½ per cent. in June to 5% per cent. in September, and the call loan rate ranged from a low of 3½ per cent. on January 3 to a high point of 6 per cent. which was touched several times throughout the year. The time money rate at the end of the year was 5 per cent., with

Belgium

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Exchange

Continued from Page 60

romance of 1923 which has not yet been fully told, and which in its early chapters offers a bright relief to 1922 and before. The high point for the crown was reached on Jan. 15 and the low on Jan. 27. The figures were .0014% cent for the high and .0014 cent for the low. For the entire year the crown has held within those narrow limits, the average price having been .0014% to .0014%.

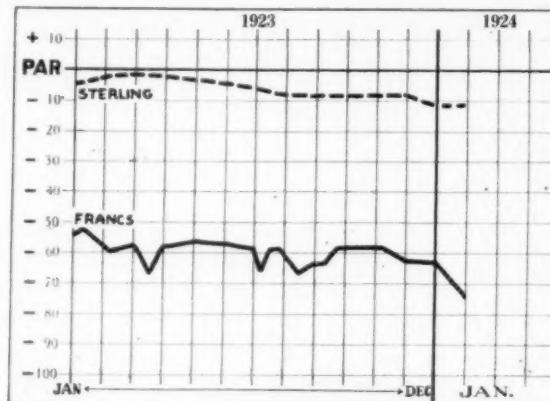
Aside from the currencies of the countries which engaged in the World War, it is to be noted that 1923 was a year of steady increase in the value of the American dollar. The changes were not so great, in fact, little more than perceptible when comparison is made with the moneys of Holland, the Scandinavian

Denmark

Week Ended	Demand.	Cables.	High.	Low.	High.	Low.
Jan. 6	20.61	20.48	20.63	20.50		
Jan. 13	20.35	19.98	20.35	20.00		
Jan. 20	19.76	19.30	19.78	19.32		
Jan. 27	19.61	18.68	19.63	18.70		
Feb. 3	19.16	18.33	19.18	18.35		
Feb. 10	18.97	18.73	18.99	18.75		
Feb. 17	19.18	18.93	19.20	18.95		
Feb. 24	19.50	19.18	19.52	19.20		
Mar. 3	19.58	19.29	19.60	19.31		
Mar. 10	19.25	19.07	19.27	19.09		
Mar. 17	19.28	10.09	19.30	19.11		
Mar. 24	19.28	19.12	19.30	19.14		
Mar. 31	19.19	19.14	19.21	19.16		
Apr. 7	19.14	19.04	19.16	19.06		
Apr. 14	19.03	18.85	19.05	18.87		
Apr. 21	18.92	18.82	18.94	18.84		
Apr. 28	18.86	18.73	18.88	18.75		
May 5	18.84	18.60	18.86	18.62		
May 12	18.72	18.60	18.74	18.62		
May 19	18.78	18.60	18.80	18.62		
May 26	18.62	18.53	18.64	18.55		
June 2	18.50	18.45	18.52	18.45		
June 9	18.32	17.98	18.34	18.00		
June 16	17.95	17.33	17.97	17.35		
June 23	17.92	17.84	17.94	17.86		
June 30	17.80	17.49	17.82	17.51		
July 7	17.52	17.29	17.54	17.24		
July 14	17.50	17.32	17.52	17.34		
July 21	17.50	17.45	17.52	17.47		
July 28	17.87	17.00	17.89	17.02		
Aug. 4	18.15	17.85	18.17	17.87		
Aug. 11	18.30	18.25	18.32	18.27		
Aug. 18	18.64	18.34	18.66	18.36		
Aug. 25	18.70	18.53	18.72	18.55		
Sept. 1	18.57	18.47	18.59	18.49		
Sept. 8	18.25	18.15	18.27	18.17		
Sept. 15	18.20	17.95	18.22	17.97		
Sept. 22	18.12	18.05	18.14	18.07		
Sept. 29	18.05	17.70	18.07	17.81		
Oct. 6	17.82	17.00	17.84	17.02		
Oct. 13	17.69	17.50	17.71	17.52		
Oct. 20	17.59	17.45	17.61	17.47		
Oct. 27	17.43	17.35	17.45	17.37		
Nov. 3	17.32	17.12	17.34	17.14		
Nov. 10	17.05	16.62	17.07	16.64		
Nov. 17	16.97	16.81	16.99	16.83		
Nov. 24	17.55	17.12	17.57	17.14		
Dec. 1	18.02	17.72	18.04	17.74		
Dec. 8	17.95	17.80	17.97	17.82		
Dec. 15	17.84	17.75	17.86	17.77		
Dec. 22	17.85	17.72	17.89	17.74		
Dec. 29	17.77	17.72	17.79	17.74		
Rg. for yr.	20.61	16.62	20.63	16.64		
Dec. 31	17.70	17.73	17.73	17.73		

Jan. 2. Nov. 9. Jan. 2. Nov. 9.

THE RANGE OF DISCOUNT ON STERLING AND FRANCS.



Range of Foreign Government Securities—1923

Week Ended	BRITISH Cons. 2½%	BRITISH 5s.	BRITISH 4½%	PAR Rentes.
Jan. 6	55½	55½	100%	95
Jan. 13	56½	55½	100%	95½
Jan. 20	56½	56½	100%	95½
Jan. 27	56½	56½	100%	96
Feb. 3	56½	56	100%	95½
Feb. 10	56½	56	100%	96
Feb. 17	57½	56½	100%	96
Feb. 24	57½	57½	100%	96
Mar. 3	58½	57½	101½	101
Mar. 10	58½	58½	101½	101½
Mar. 17	59½	58½	101½	97½
Mar. 24	59½	58½	101½	98
Mar. 31	59½	59½	101½	98½
Apr. 7	59½	59½	102½	99½
Apr. 14	59½	59½	103%	99½
Apr. 21	59½	59½	103%	99½
Apr. 28	59½	59½	103%	99½
May 5	59½	59½	101½	101½
May 12	59½	58	101½	98½
May 19	59½	58	101½	98½
May 26	59½	58	101	98½
June 2	59½	58½	101%	101
June 9	59½	59	101%	97½
June 16	59	58½	101%	98½
June 23	58½	58½	101½	101
June 30	58½	58½	101½	98½
July 7	58½	58½	101	98
July 14	58	58½	100%	99½
July 21	59	58½	100%	97
July 28	59	58½	101%	97
Aug. 4	58½	58½	100%	96½
Aug. 11	58½	58½	101½	96½
Aug. 18	58½	58½	101½	97
Aug. 25	58½	58½	102	97½
Sep. 1	59½	58½	102½	102
Sep. 8	58½	58½	101½	97½
Sep. 15	58½	58½	102½	102
Sep. 22	58½	58½	101½	97½
Sep. 29	58½	58½	102½	97½
Oct. 6	58½	58½	102½	98½
Oct. 13	58½	58½	102½	99½
Oct. 20	58½	58½	102½	99½
Oct. 27	58½	58	103½	99½
Nov. 3	58½	58½	101%	98
Nov. 10	58	57	100%	100
Nov. 17	56½	56½	100%	100
Nov. 24	57	56	100%	97½
Dec. 1	57½	57½	100%	97½
Dec. 8	57½	56	100%	97½
Dec. 15	56½	56	100%	97½
Dec. 22	55½	55	99½	96½
Dec. 29	55½	55	100	97½
Dec. 31	55½	55	103%	95

Week Ended	Money.	Short Bills.	3 Months.	Exchange on London at Paris.
Jan. 6	1½	2½	2½	60f 90c 62f 60c
Jan. 13	1½	2½	2½	68f 65c 68f 65c
Jan. 20	1½	2½	2½	70f 50c 68f 50c
Jan. 27	1½	2½	2½	72f 55c 71f 55c
Feb. 3	1½	2½	2½	73f 10c 74f 50c
Feb. 10	2	2½	2½	73f 55c 73f 60c
Feb. 17	2	2½	2½	77f 85c 75f 85c
Feb. 24	2	2½	2½	77f 70c 76f 70c
Mar. 3	2	2½	2½	77f 60c 76f 40c
Mar. 10	2	2½	2½	78f 05c 77f 95c
Mar. 17	2	2½	2½	78f 05c 77f 95c
Mar. 24	2	2½	2½	73f 65c 73f 95c
Mar. 31	2	2½	2½	73f 45c 70f 10c
Apr. 7	2	2½	2½	72f 25c 70f 50c
Apr. 14	2	2½	2½	70f 15c 69f 20c
Apr. 21	2	2½	2½	71f 20c 69f 75c
Apr. 28	2	2½	2½	70f 10c 68f 10c
May 5	2	2½	2½	70f 12c 69f 60c
May 12	2	2½	2½	70f 65c 69f 40c
May 19	2	2½	2½	70f 50c 69f 30c
May 26	2	2½	2½	70f 50c 69f 20c
June 2	2	2½	2½	70f 22c 69f 75c
June 9	2	2½	2½	72f 07c 71f 50c
June 16	2	2½	2½	72f 83c 71f 70c
June 23	2	2½	2½	74f 70c 74f 15c
June 30	2	2½	2½	75f 37c 74f 65c
July 7	2	2½	2½	78f 30c 76f 90c
July 14	2	2½	2½	78f 95c 76f 75c
July 21	2	2½	2½	77f 70c 75f 50c
July 28	2	2½	2½	77f 65c 76f 70c

Money

Continued from Page 61

some transactions reported at 4½ per cent.

The advance in the rediscount rate from 4 to 4½ per cent. by the New York District was the year's dominating factor in money market history. The effect was seen in a curtailment of loans and in the tautening of the reins on business expansion. Industry, after a first slowdown, looked to its own finances, and toward the end of the year, when these were placed in proper shape, began again to go ahead, the progress effected thus far having been with no drain on the nation's money structure.

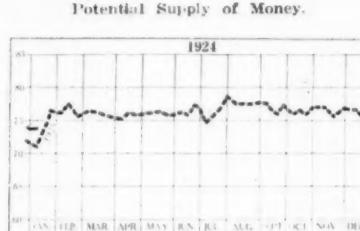
Peking

Week Ended	Demand.		Cables.	
	High.	Low.	High.	Low.
Jan. 6	77.75	76.00	77.875	76.125
Jan. 13	76.50	76.25	76.625	76.375
Jan. 20	77.50	76.75	77.625	76.875
Jan. 27	77.77	77.00	77.895	77.125
Feb. 3	76.75	76.75	76.875	76.875
Feb. 10	76.75	76.75	76.875	76.875
Feb. 17	77.75	76.00	77.875	76.125
Feb. 24	77.25	76.25	77.375	76.375
Mar. 3	80.00	77.875	80.125	79.00
Mar. 10	80.35	78.75	80.475	78.875
Mar. 17	81.25	79.75	81.375	79.875
Mar. 24	80.50	79.75	80.625	79.875
Mar. 31	80.625	79.875	80.75	80.00
Apr. 7	79.875	77.25	80.00	77.375
Apr. 14	77.75	76.25	77.875	77.00
Apr. 21	77.875	77.00	77.875	77.625
Apr. 28	78.50	77.875	78.625	78.00
May 5	79.250	78.50	79.375	78.625
May 12	78.50	77.25	78.625	77.375
May 19	78.25	78.00	78.375	78.75
May 26	78.625	78.25	78.75	78.75
June 2	77.375	76.125	77.50	77.25
June 9	75.75	75.25	75.875	75.875
June 16	76.625	75.75	76.75	75.875
June 23	76.25	75.375	76.25	76.100
June 30	75.00	74.00	75.125	74.125
July 7	73.75	72.375	73.875	73.50
July 14	73.875	72.875	73.875	73.00
July 21	73.375	72.625	73.50	72.75
July 28	73.25	72.50	73.375	73.375
Aug. 4	72.875	72.25	73.00	72.375
Aug. 11	72.75	72.375	72.875	72.50
Aug. 18	73.75	73.125	73.875	73.50
Aug. 25	72.125	72.75	72.875	72.875
Sep. 1	72.875	72.875	73.00	73.00
Sep. 8	74.00	73.50	74.125	13.625
Sep. 15	74.625	74.25	74.75	74.375
Sep. 22	74.75	74.25	74.875	74.375
Sep. 29	74.875	74.62	75.00	74.74
Oct. 6	74.25	74.00	74.375	74.125
Oct. 13	74.25	73.75	74.375	73.875
Oct. 20	73.75	73.75	73.875	73.875
Oct. 27	73.75	73.75	73.875	73.875
Sep. 3	73.75	73.25	73.875	73.375
Nov. 10	74.00	73.25	74.125	13.625
Nov. 17	74.75	73.75	74.875	73.375
Nov. 24	77.00	75.25	77.125	75.375
Dec. 1	78.75	76.75	78.87	76.87
Dec. 8	77.00	75.50	77.125	75.625
Dec. 15	77.50	77.50	77.625	77.625
Dec. 22	78.00	77.50	78.125	77.625
Dec. 29	76.50	76.50	76.625	76.625
Dec. 31	76.25	76.25	76.25	76.25
Range for year—	81.25	72.25	81.375	72.375
	Mar. 13	July 31	Mar. 13	July 31

Probably the best evidence of the widely-held belief that "there is much money lying around"—to quote a banker—is the manner in which the investment market has absorbed this year a vast quantity of new bond issues. For States and municipalities alone the total for the

year exceeded \$1,000,000,000, and there have been many large single issues brought out in the course of the year which were taken up, seemingly without effort. One of these was the offering of

Range of the Call Loan Rate.



The Dotted Line is 1922.

Ratio of total reserves of the Federal Reserve system to deposits and Federal Reserve note liabilities combined.

Bar Gold and Silver—1923

Week Ended	Gold.		Silver.	
	High.	Low.	High.	Low.
June 6	\$88	3d	88s 10d	31½d
June 13	88s 6d	88s 9d	32½d	31½d
June 20	88s 9d	88s 8d	32½d	31½d
June 27	88s 10d	88s 3d	32½d	32d
Feb. 3	88s 1d	88s 5d	31½d	30½d
Feb. 10	88s 4d	88s 1d	30½d	30½d
Feb. 17	88s 1d	88s 11d	30½d	30½d
Feb. 24	88s 9d	88s 5d	31d	30½d
Mar. 3	88s 1d	88s 9d	31d	30½d
Mar. 10	88s 3d	88s 10d	31d	30½d
Mar. 17	88s 7d	88s 8d	32½d	31½d
Mar. 24	88s 4d	88s 8d	32½d	31½d
Mar. 31	88s 2d	88s 10d	32½d	31½d
April 7	88s 6d	88s 1d	32½d	31½d
April 14	88s 10d	88s 3d	32½d	31½d
April 21	88s 9d	88s 5d	32½d	31½d
April 28	88s 1d	88s 8d	32½d	31½d
May 5	88s 6d	88s 9d	32½d	31½d
May 12	88s 6d	88s 1d	32½d	31½d
May 19	88s 2d	88s 11d	32½d	31½d
May 26	88s 1d	88s 8d	32½d	31½d
June 2	88s 2d	88s 9d	32½d	31½d
June 9	88s 5d	88s 4d	31½d	30½d
June 16	88s 5d	88s 4d	31½d	30½d
June 23	88s 4d	88s 3d	31½d	30½d
June 30	88s 11d	88s 3d	31½d	30½d
July 7	88s 7d	88s 9d	31½d	30½d
July 14	88s 5d	88s 9d	31½d	30½d
July 21	88s 10d	88s 3d	31½d	30½d
July 28	88s 8d	88s 9d	31½d	30½d
Aug. 4	88s 6d	88s 9d	31½d	30½d
Aug. 11	88s 4d	88s 9d	31½d	30½d
Aug. 18	88s 2d	88s 9d	31½d	30½d
Aug. 25	88s 9d	88s 1d	31½d	30½d
Sep. 1	90s 9d	90s 6d	30½d	29½d
Sep. 8	91s 4d	90s 9d	30½d	29½d
Sep. 15	90s 10d	90s 6d	30½d	29½d
Sep. 22	90s 9d	90s 8d	30½d	29½d
Sep. 29	90s 7d	90s 6d	30½d	29½d
Oct. 6	90s 9d	90s 4d	32½d	31½d
Oct. 13	90s 7d	90s 5d	31½d	30½d
Oct. 20	91s 4d	91s 1d	31½d	30½d
Oct. 27	92s 3d	91s 9d	32½d	31½d
Nov. 3	92s 5d	92s 3d	32½d	31½d
Nov. 10	93s 4d	92s 5d	32½d	31½d
Nov. 17	93s 3d	94s 1d	32½d	31½d
Nov. 24	94s 11d	93s 11d	33½d	33d
Dec. 1	95s 3d	94s 1d	32½d	31½d
Dec. 8	95s 1d	94s 3d	33d	32½d
Dec. 15	94s 7d	94s 1d	33d	32½d
Dec. 22	94s 7d	94s 4d	33d	32½d
Dec. 29	95s 1d	94s 10d	33d	32½d
Dec. 31	95s 4d	95s 5d	33d	32½d
Range for year—	96s 11d	87s 5d	33½d	30½d
	96s 11d	87s 5d	33½d	32½d

Shanghai

Week Ended	Cables.	
	High.	Low.
Jan. 6	72.13	70.75
Jan. 13	71.88	71.38
Jan. 20	73.13	71.80
Jan. 27	73.13	72.62
Feb. 3	72.50	70.88
Feb. 10	71.50	71.125
Feb. 17	72.125	71.125
Feb. 24	71.88	71.25
Mar. 3	74.75	72.63
Mar. 10	75.625	75.75
Mar. 17	76.63	76.51
Mar. 24	76.00	75.62
Mar. 31	76.75	76.38
Apr. 7	76.38	74.00
Apr. 14	76.00	73.38
Apr. 21	74.88	74.25
Apr. 28	74.88	74.50
May 5	75.63	75.00
May 12	75.00	74.125
May 19	74.625	74.13
May 26	74.75	74.375
June 2	74.50	72.88
June 9	72.62	72.375
June 16	72.75	72.50
June 23	72.75	72.375
June 30	71.63	71.13
July 7	70.375	69.88
July 14	71.13	69.88
July 21	70.25	69.88
July 28	70.13	69.75
Aug. 4	69.75	69.62
Aug. 11	69.75	69.62
Aug. 18	70.125	69.62
Aug. 25	70.00	69.50
Sep. 1	69.75	69.62
Sep. 8	70.88	70.63
Sep. 15	70.88	70.75
Sep. 22	71.88	70.88
Sep. 29	71.25	71.13
Oct. 6	70.38	70.38
Oct. 13	70.00	69.88
Oct. 20		

Bonds

Continued from Page 59.

ceding month. The resumption of industrial activity stimulated purchases in securities in that group as well as among the junior railroad obligations, but, as the month progressed, some apprehension as to the outlook appeared and the volume of trading fell off sharply. In this month a large volume of new offerings was brought out, but the customary year-end reinvestment demand failed to materialize and the year closed with a large aggregate of unsold issues on dealers' shelves which had been originally offered at prices substantially higher than those obtainable at that time.

The outstanding development in Jan-

uary was the actual invasion of the Ruhr. Prices for the obligations of France and Belgium fell off rapidly, the French 7½s losing 11 points, to 84, while Belgian 7½s and 8s suffered equally heavy declines. Obligations of the other nations all lost ground, though on a much smaller scale than those of the two countries most definitely involved.

In this country industry was increasingly active. The steel mills were piling up unfilled orders for construction and railroad consumption, prices for crude oil, textiles and copper all advanced and a resumption of dividends by many corporations for the first time since the post-war deflation became pronounced, seemed the order of the day. Prices for domestic bonds, however, did not advance under these signs of improvement, the general trend, as a matter of fact, even among the more speculative group was fractionally downward. It seems probable that the heavy total of new offerings in January served to cause a further congestion in the market.

Rates for six months' loans at the banks were firm throughout the month, with 4% per cent. as the usual asked price. Quotation for Atchison, Topeka & Santa Fe general 4s fell from 90 on Jan. 1 to 88 on Jan. 31. In the same period Atlantic Coast Line 4s lost a point, to 87½, and Union Pacific land grant 4s declined ½, to 91%. The average yield of these three issues at the closing price was 4.70 per cent., or within five-one hundredths of 1 per cent. of the bank rate.

France and Belgium continued to carry out their plans for occupation of the Ruhr territory throughout the month of February. By the close of February French 7½s at 93% had more than regained the loss suffered immediately following the first steps taken in the occupation. The rest of the foreign list also displayed a good deal of strength in anticipation of and as a result of the successful termination of the visit to this country of the British commission to arrange a plan for funding that Government's debt to the United States. Such action, of course, assured a steady market for a large total of Liberty bonds, as long as they were obtainable at prices below par, and provided for retirement

of our own war debt at a rate well in excess of the sinking fund requirements.

The foreign developments, however, epoch-making as they were, were completely overshadowed by the remarkable industrial expansion in this country. The steel and iron trades were particularly active, with prices advancing steadily and with orders booked well into the future. These advances stimulated further orders for requirements as much as a year ahead, and substantial premiums were offered for early deliveries. The copper and textile industries also were running close to capacity, while crude oil and gasoline prices were marked up sharply. To carry on business at this rate caused heavy demands on the banks and early in the month the rate for six months' loans was advanced to 5 per cent. Late in the month the Federal Reserve Bank of New York advanced its rate from 4 to 4½ per cent. This latter development was immediately reflected in a decided easing in general bond prices. Sales of bonds on the Stock Exchange were well below the January total. Atchison, Topeka & Santa Fe general 4s lost ½, to 87½; Atlantic Coast Line 4s fell ½, to 86½, and Union Pacific 4s declined fractionally to 91½, with an average yield for the three issues of 4.75 per cent.

A further increase in industrial activity was the chief element in the domestic situation in March. Atchison, Topeka & Santa Fe general 4s dropped 2½ points, to 85, and at one time (March 27) touched a low for the year of 84½. Atlantic Coast Line 4s lost 3 points, to 83½, and Union Pacific 4s fell nearly 4 points, to 88½. The average yield for the three issues on March 31 was thus brought up to 5 per cent., as compared with the bank rate of 5½ per cent. mentioned above. It was not only in the gilt edge class that prices fell off, however, for the speculative railroad obligations and most of the industrials were included in the general trend.

The movements of foreign bonds were mixed. Canadian and United Kingdom dollar obligations, as well as those of several Governments not directly interested in the reparations muddle, were inclined to sell off. French and Belgian securities, on the other hand, continued

to display strength throughout the month.

In April, the wave of industrial expansion reached its peak. The demand for labor of all classes reached a stage where manufacturers voluntarily advanced wages in order to hold their help, and in many cases had to do so more than once to keep their organizations from deserting to the ranks of their competitors. The general increase offered by the United States Steel Corporation was one of the outstanding developments of the month in this connection. The lessons learned in 1920 and 1921 were too fresh in the memories of the manufacturers, however, for them not to see more or less of a similarity in conditions, and before the end of the month an attitude of caution with a close watch on in-

Yokohama

Week Ended	Demand.		Cables.	
	High.	Low.	High.	Low.
Jan. 6	48.81	48.75	48.93	48.875
Jan. 13	48.81	48.69	48.93	48.81
Jan. 20	48.69	48.62	48.81	48.75
Jan. 27	48.65	48.39	48.67	48.50
Feb. 3	48.38	48.25	48.40	48.27
Feb. 10	48.31	48.31	48.33	48.33
Feb. 17	48.31	48.31	48.33	48.33
Feb. 24	48.31	48.25	48.33	48.27
Mar. 3	48.32	48.31	48.34	48.33
Mar. 10	48.31	48.31	48.33	48.33
Mar. 17	48.31	48.31	48.33	48.33
Mar. 24	48.48	48.38	48.50	48.40
Mar. 31	48.50	48.44	48.52	48.46
Apr. 7	48.53	48.44	48.55	48.46
Apr. 14	48.56	48.44	48.58	48.46
Apr. 21	48.62	48.50	48.64	48.52
Apr. 28	48.88	48.68	48.90	48.70
May 5	49.125	49.00	49.25	49.125
May 12	49.13	49.00	49.25	49.125
May 19	49.13	48.94	49.25	49.06
May 26	49.00	48.81	49.13	48.94
June 2	48.19	48.89	49.32	49.00
June 9	48.13	49.00	49.25	49.12
June 16	48.03	49.00	49.15	49.12
June 23	49.00	48.94	49.125	49.06
June 30	48.92	48.81	49.05	48.93
July 7	48.81	48.75	48.90	48.90
July 14	48.70	48.63	48.82	48.70
July 21	48.70	48.68	48.82	48.70
July 28	48.78	48.68	48.80	48.70
Aug. 4	48.73	48.72	48.85	48.84
Aug. 11	48.73	48.75	48.91	48.87
Aug. 18	48.83	48.70	48.95	48.91
Aug. 25	48.88	48.82	48.90	48.84
Aug. 32	48.88	48.83	48.90	48.85
Sep. 8	48.86	48.62	48.88	48.64
Sep. 15	48.50	48.31	48.52	48.33
Sep. 22	48.50	48.25	48.52	48.27
Sep. 29	48.63	48.57	48.65	48.59
Oct. 6	48.75	48.56	48.77	48.58
Oct. 13	48.93	48.73	48.95	48.77
Oct. 20	48.78	48.65	48.80	48.70
Oct. 27	48.72	48.65	48.74	48.70
Nov. 3	48.75	48.03	48.77	48.65
Nov. 10	48.60	48.43	48.62	48.45
Nov. 17	48.20	48.00	48.22	48.02
Nov. 24	48.18	48.08	48.20	48.10
Dec. 1	48.13	47.78	48.55	47.80
Dec. 8	47.65	47.18	47.70	47.20
Dec. 15	46.88	46.68	46.90	46.80
Dec. 22	46.72	46.38	46.74	46.40
Dec. 29	46.48	46.28	46.60	46.40
Dec. 31	45.88	45.83	46.00	46.00
Range for year—	May 31	Dec. 31	May 31	Dec. 31
	49.19	45.88	49.32	46.00

Bombay

Week Ended	Demand.		Cables.	
	High.	Low.	High.	Low.
Jan. 6	31.25	31.13	31.375	31.25
Jan. 13	31.33	31.06	31.45	31.18
Jan. 20	31.62	31.38	31.75	31.50
Jan. 27	33.25	32.38	33.37	32.50
Feb. 3	32.12	31.88	32.25	32.00
Feb. 10	32.06	31.88	32.18	32.00
Feb. 17	31.88	31.75	32.00	31.875
Feb. 24	31.81	31.625	31.93	31.75
Mar. 3	31.75	31.625	31.875	31.75
Mar. 10	31.75	31.625	31.875	31.75
Mar. 17	31.81	31.64	31.93	31.75
Mar. 24	31.88	31.71	31.93	31.84
Mar. 31	31.44	31.38	31.56	31.50
Apr. 7	31.38	31.31	31.50	31.43
Apr. 14	31.25	31.13	31.375	31.25
Apr. 21	31.31	31.25	31.37	31.31
Apr. 28	31.31	31.18	31.43	31.30
May 5	31.31	31.13	31.43	31.25
May 12	31.06	30.88	31.18	31.00
May 19	31.06	30.88	31.18	31.00
May 26	31.00	30.97	31.12	31.09
June 2	31.00	30.96	31.12	31.09
June 9	31.00	30.95	31.12	31.07
June 16	31.09	30.90	31.21	31.02
June 23	31.06	30.94	31.18	31.06
June 30	30.94	30.69	30.80	30.81
July 7	30.69	30.58	30.70	30.70
July 14	30.80	30.65	30.92	30.80
July 21	30.81	30.68	30.93	30.89
July 28	30.76	30.74	30.88	30.86
Aug. 4	30.63	30.50	30.75	30.62
Aug. 11	30.56	30.48	30.68	30.60
Aug. 18	30.51	30.44	30.63	30.56
Aug. 25	30.28	30.20	30.40	30.33
Sept. 1	30.41	30.23	30.53	30.35
Sept. 8	30.33	30.20	30.45	30.32
Sept. 15	30.53	30.38	30.65	30.50
Sept. 22	30.78	30.56	30.90	30.68
Sept. 29	30.81	30.66	30.93	30.78
Oct. 6	30.90	30.63	31.02	30.75
Oct. 13	31.03	30.96	31.15	31.08
Oct. 20	31.08	30.94	31.20	32.06
Oct. 27	31.33	31.06	31.45	31.18
Nov. 3	31.33	31.00	31.45	31.12
Nov. 10	30.93	30.88	31.05	31.00
Nov. 17	30.75	30.37	30.87	30.49
Nov. 24	30.93	30.68	31.05	30.80
Dec. 1	31.13	31.00	31.25	31.12
Dec. 8	31.33	30.78	31.45	30.90
Dec. 15	30.94	30.88	31.06	31.00
Dec. 22	31.08	30.88	31.20	31.00
Dec. 29	31.15	31.08	31.21	31.20
Dec. 31	30.94	30.94	31.06	31.06
Range for year—	33.25	30.20	33.37	30.33
	Jan. 24	Aug. 23	Jan. 24	Aug. 23

Calcutta

Week Ended	Demand.		Cables.	
	High.	Low.	High.	Low.
Jan. 6	31.25	31.13	31.375	31.25
Jan. 13	31.33	31.33	31.45	31.18
Jan. 20	31.62	31.62	31.625	31.55
Jan. 27	33.25	32.38	33.35	32.50
Feb. 3	32.12	31.82	32.12	32.00
Feb. 10	32.06	31.88	32.15	32.00
Feb. 17	31.88	31.75	31.875	31.

Buenos Aires

Week Ended	Demand.	Cables.
	High.	Low.
Jan. 6	37.95	37.02
Jan. 13	37.85	37.02
Jan. 20	37.75	37.10
Jan. 27	37.40	37.10
Feb. 3	37.07	36.85
Feb. 10	37.12	37.00
Feb. 17	37.13	37.07
Feb. 24	37.45	37.20
Mar. 3	37.45	37.25
Mar. 10	37.30	37.15
Mar. 17	37.20	37.02
Mar. 24	37.12	37.02
Mar. 31	37.07	37.07
April 7	37.00	36.85
April 14	36.75	36.50
April 21	36.75	36.60
April 28	36.60	36.45
May 5	36.55	36.45
May 12	36.40	35.95
May 19	36.13	36.08
May 26	36.08	35.75
June 2	35.40	35.00
June 9	35.40	35.15
June 16	35.25	35.25
June 23	35.90	35.55
June 30	35.60	35.25
July 7	35.25	34.40
July 14	34.40	34.30
July 21	34.30	33.70
July 28	34.15	33.75
Aug. 4	33.90	33.60
Aug. 11	33.60	32.75
Aug. 18	33.25	32.75
Aug. 25	32.60	32.50
Sept. 1	32.60	32.50
Sept. 8	32.80	32.65
Sept. 15	32.90	32.75
Sept. 22	33.35	33.10
Sept. 29	33.50	33.40
Oct. 6	33.50	33.15
Oct. 13	33.05	32.40
Oct. 20	32.75	32.22
Oct. 27	32.15	32.10
Nov. 3	32.25	31.62
Nov. 10	31.87	31.375
Nov. 17	31.50	31.19
Nov. 24	31.375	30.625
Dec. 1	31.50	31.125
Dec. 8	31.75	31.125
Dec. 15	32.25	31.625
Dec. 22	32.25	32.50
Dec. 29	32.00	31.875
Dec. 31	31.875	31.875
Range for year—	37.95	30.625
Jan. 2 Nov. 19.	38.00	30.675

Rio Janeiro

Week Ended	Demand.	Cables.
	High.	Low.
Jan. 6	11.80	11.40
Jan. 13	11.65	11.30
Jan. 20	11.60	11.30
Jan. 27	11.60	11.45
Feb. 3	11.55	11.45
Feb. 10	11.60	11.65
Feb. 17	11.55	11.50
Feb. 24	11.55	11.50
Mar. 3	11.40	11.30
Mar. 10	11.50	11.30
Mar. 17	11.25	11.20
Mar. 24	11.25	11.10
Mar. 31	11.10	11.15
April 7	10.95	10.50
April 14	11.00	10.65
April 21	10.85	10.50
April 28	10.85	10.70
May 5	10.70	10.60
May 12	10.65	10.45
May 19	10.40	10.35
May 26	10.35	10.25
June 2	10.30	10.25
June 9	10.30	10.35
June 16	10.50	10.55
June 23	10.80	10.45
June 30	10.90	10.70
July 7	10.90	10.50
July 14	10.40	10.35
July 21	10.40	10.40
July 28	10.35	10.30
Aug. 4	10.30	10.25
Aug. 11	10.25	10.15
Aug. 18	10.05	10.00
Aug. 25	10.00	9.90
Sept. 1	9.55	9.20
Sept. 8	9.80	9.60
Sept. 15	10.00	9.80
Sept. 22	9.80	9.80
Sept. 29	9.80	9.75
Oct. 6	9.80	9.80
Oct. 13	9.75	9.65
Oct. 20	9.55	9.40
Oct. 27	9.40	9.30
Nov. 3	9.20	9.05
Nov. 10	9.00	8.55
Nov. 17	8.90	8.55
Nov. 24	8.85	8.55
Dec. 1	8.90	8.80
Dec. 8	9.50	8.95
Dec. 15	9.30	9.15
Dec. 22	9.50	9.35
Dec. 29	10.00	9.50
Dec. 31	9.80	9.80
Range for year—	11.80	8.55
Jan. 2 Nov. 7.	11.85	8.60
Jan. 2 Nov. 19.	11.80	8.60

Money Rates in New York, 1923.

Week Ended	ON CALL. RENEWALS.				TIME MONEY.			
	High.	Low.	High.	Low.	High.	Low.	High.	Low.
Jan. 6	3%	3%	4%	3%	5%	4%	5%	4%
Jan. 13	3%	3%	4%	3%	4%	4%	4%	4%
Jan. 20	4	3%	4	3	4%	4%	4%	4%
Jan. 27	5	4	4%	4	4%	4%	4%	4%
Feb. 3	5	4	4%	4%	4%	4%	4%	4%
Feb. 10	4	4	4%	4%	4%	4%	4%	4%
Feb. 17	6	4	4%	4%	5	4%	5	4%
Feb. 24	6	4	4%	4%	5	4%	5	4%
Mar. 3	5	4	4%	4%	5	4%	5	4%
Mar. 10	5	4	4%	4%	5	4%	5	4%
Mar. 17	5	4	4%	4%	5	4%	5	4%
Mar. 24	5	4	4%	4%	5	4%	5	4%
Mar. 31	6	4	4%	4%	5	4%	5	4%
Apr. 7	6	4	4%	4%	5	4%	5	4%
Apr. 14	6	4	4%	4%	5	4%	5	4%
Apr. 21	6	4	4%	4%	5	4%	5	4%
Apr. 28	6	4	4%	4%	5	4%	5	4%
May 5	6	4	4%	4%	5	4%	5	4%
May 12	6	4	4%	4%	5	4%	5	4%
May 19	6	4	4%	4%	5	4%	5	4%
May 26	6	4	4%	4%	5	4%	5	4%
June 2	5	4	4%	4%	5	4%	5	4%
June 9	5	4	4%	4%	5	4%	5	4%
June 16	5	4	4%	4%	5	4%	5	4%
June 23	5	4	4%	4%	5	4%	5	4%
June 30	5	4	4%	4%	5	4%	5	4%
July 7	5	4	4%	4%	5	4%	5	4%
July 14	5	4	4%	4%	5	4%	5	4%
July 21	5	4	4%	4%	5	4%	5	4%
July 28	5	4	4%	4%	5	4%	5	4%
Aug. 4	5	4	4%	4%	5	4%	5	4%
Aug. 11	5	4	4%	4%	5	4%	5	4%
Aug. 18	5	4	4%	4%	5	4%	5	4%
Aug. 25	5	4	4%	4%	5	4%	5	4%
Sept. 1	5	4	4%	4%	5	4%	5	4%
Sept. 8	5	4	4%	4%	5	4%	5	4%
Sept. 15	5	4	4%	4%	5	4%	5	4%
Sept. 22	5	4	4%	4%	5	4%	5	4%
Sept. 29	5	4	4%	4%	5	4%	5	4%
Oct. 6	5	4	4%	4%	5	4%	5	4%
Oct. 13	5	4	4%	4%	5	4%	5	4%
Oct. 20	5	4	4%	4%	5	4%	5	4%
Oct. 27	5	4	4%	4%	5	4%	5	4%
Nov. 3	5	4	4%	4%	5	4%	5	4%
Nov. 10	5	4	4%	4%	5	4%	5	4%
Nov. 17	5	4	4%	4%	5	4%	5	4%
Nov. 24	5	4	4%	4%	5	4%	5	4%
Dec. 1	5	4	4%	4%	5	4%	5	4%
Dec. 8	5	4	4%	4%	5	4%	5	4%
Dec. 15	5	4	4%	4%	5	4%	5	4%
Dec. 22	5	4	4%	4%	5	4%	5	4%
Dec. 29	5	4	4%	4%	5	4%	5	4%
Dec. 31	5	4	4%	4%	5	4%	5	4%
Range for year—	6	3%	6	3%	5	4%	5	4%
Jan. 2 Nov. 19.	6	3%	6	3%	5	4%	5	4%

ventories was the order of the day. Then, too, it became evident that consumer buying had balked at the prices which high wages and prices for materials entailed, so that finally, when a severe break in the stock market developed, it was regarded as prophetic of a decline in industrial activity, and the influx of orders for manufactured articles promptly slowed down.

A very large volume of new security offerings was placed in the market. Prices obtainable for strong issues were not at levels particularly attractive to borrowers, but a good many corporations, having noted the trend and not desiring a repetition of the necessity of having to issue first mortgage security on a 7 per cent. basis, decided to finance their future needs as quickly as possible. In spite of the heavy new offerings, prices for bonds held very well, and some of the better grades actually advanced. Not only gross, but also net earnings of the railroads were showing remarkable improvement. A demand for railroad obligations promptly developed, which was centred largely in those issues which were selling at low figures, but which, according to earnings' statements, were well protected as to interest charges. The three railroad bonds whose course we have been following scored an average advance of a point each, which resulted on April 30 in an average yield of 4.80 per cent., as against 5 per cent. at the close of March. Bank rates for six months' funds held firm at 5% until the middle of the month, when they began to shade off, and at the close the asked quotation was 5 1/4 per cent.

Foreign bonds, as a whole, were firm throughout April, with French and Belgian issues continuing their recovery.

It became evident early in May that the boom in industry had outrun itself. The volume of new orders fell off sharply as soon as retail inventories gave the first signs of increasing, and manufacturers, notably in the textile trades, where wage increases had been made voluntarily less than two months previously, promptly began operating their plants on part time, so as to reduce output. In the iron and steel industries the large volume of forward orders was regarded as sufficient to warrant a continuation of production at the former rate, but such production soon began to make inroads into the total of unfilled orders. A postponement of building programs running into the hundreds of millions of dollars throughout the country, due to high labor and material costs, was doubtless one of the chief factors in the sudden industrial change.

While industry was feeling the effects of the curtailment, the railroads apparently were coming into their own. Naturally, the raw materials going into the manufactured products, the coal which was consumed in the operation and the finished products themselves all had to be transported, and reports of operations and earnings of practically every road of importance in the country reflected that fact. Atchison General 4s

Russia (Currency.)

Week Ended	100 Rubles.	300 Rubles.
	Bld. Asked.	Bld. Asked.

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climbed 1 $\frac{1}{4}$, to 88 $\frac{1}{4}$; Atlantic Coast Line 4s rose 1 $\frac{1}{2}$, to 87, and Union Pacific 4s gained 1, to 91 $\frac{1}{4}$, bringing the average yield down to 4.67 per cent.

Industrial issues, in such instances as earnings were in sufficient volume to prevent any apprehension from the declines in orders, followed the lead set up by the rails, but as a class this group was irregular.

Liberty bonds were particularly strong in May, a fact which was attributable partly to purchases for account of the British Government, but which was also undoubtedly stimulated by the tremendously successful flotation of \$400,000,000 4% per cent. Treasury notes. This issue was brought out in connection with the maturity of the United States Vic-

Serbia

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6...	1.10	1.07	1.10	1.07
Jan. 13...	1.08	1.04	1.08	1.04
Jan. 20...	1.04	.70	1.04	.70
Jan. 27...	1.00	.75	1.00	.75
Feb. 3...	1.02 $\frac{1}{2}$	.87	1.02 $\frac{1}{2}$	.87
Feb. 10...	1.01	.63	1.01	.93
Feb. 17...	1.01	.69	1.01	.99
Feb. 24...	.98	.98	.98	.96
Mar. 3...	.95	.97 $\frac{1}{2}$	1.05	.97 $\frac{1}{2}$
Mar. 10...	1.12	1.04 $\frac{1}{2}$	1.12	1.04 $\frac{1}{2}$
Mar. 17...	1.07	1.02 $\frac{1}{2}$	1.07	1.02 $\frac{1}{2}$
Mar. 24...	1.04	1.02	1.04	1.02
Mar. 31...	1.04 $\frac{1}{2}$	1.02 $\frac{1}{2}$	1.04 $\frac{1}{2}$	1.02 $\frac{1}{2}$
Apr. 7...	1.02	1.00	1.02	1.00
Apr. 14...	1.03 $\frac{1}{2}$	1.01	1.03 $\frac{1}{2}$	1.01
Apr. 21...	1.02 $\frac{1}{2}$	1.01 $\frac{1}{2}$	1.02 $\frac{1}{2}$	1.01 $\frac{1}{2}$
Apr. 28...	1.04	1.01 $\frac{1}{2}$	1.04	1.01 $\frac{1}{2}$
May 5...	1.06	1.03 $\frac{1}{2}$	1.06	1.03 $\frac{1}{2}$
May 12...	1.05 $\frac{1}{2}$	1.04	1.05 $\frac{1}{2}$	1.04
May 19...	1.05 $\frac{1}{2}$	1.04	1.05 $\frac{1}{2}$	1.04 $\frac{1}{2}$
May 26...	1.05 $\frac{1}{2}$	1.05	1.05 $\frac{1}{2}$	1.05
June 2...	1.35	1.05 $\frac{1}{2}$	1.35	1.05
June 9...	1.38	1.15	1.38	1.15
June 16...	1.14	1.09	1.14	1.09
June 23...	1.16 $\frac{1}{2}$	1.09	1.16 $\frac{1}{2}$	1.09
June 30...	1.15	1.10	1.15	1.10
July 7...	1.10 $\frac{1}{2}$	1.06	1.10 $\frac{1}{2}$	1.06
July 14...	1.08	1.05 $\frac{1}{2}$	1.08	1.05 $\frac{1}{2}$
July 21...	1.07	1.06	1.07	1.06
July 28...	1.07	1.05 $\frac{1}{2}$	1.07	1.05 $\frac{1}{2}$
Aug. 4...	1.07	1.05	1.07	1.05
Aug. 11...	1.08	1.07	1.08	1.07
Aug. 18...	1.07 $\frac{1}{2}$	1.05 $\frac{1}{2}$	1.07 $\frac{1}{2}$	1.05 $\frac{1}{2}$
Aug. 24...	1.05 $\frac{1}{2}$	1.05	1.05 $\frac{1}{2}$	1.05
Sep. 1...	1.06	1.05	1.06	1.05
Sep. 8...	1.08	1.06 $\frac{1}{2}$	1.08	1.06 $\frac{1}{2}$
Sep. 15...	1.06 $\frac{1}{2}$	1.07 $\frac{1}{2}$	1.06 $\frac{1}{2}$	1.07 $\frac{1}{2}$
Sep. 22...	1.06 $\frac{1}{2}$	1.06 $\frac{1}{2}$	1.06 $\frac{1}{2}$	1.06 $\frac{1}{2}$
Sep. 29...	1.10	1.12 $\frac{1}{2}$	1.10	1.12 $\frac{1}{2}$
Oct. 6...	1.16	1.14	1.16	1.14
Oct. 13...	1.18	1.21	1.18	1.21
Oct. 20...	1.21	1.21	1.21	1.21
Oct. 27...	1.22 $\frac{1}{2}$	1.10 $\frac{1}{2}$	1.22 $\frac{1}{2}$	1.10 $\frac{1}{2}$
Nov. 3...	1.18	1.17	1.18	1.17
Nov. 10...	1.17	1.16	1.17	1.16
Nov. 17...	1.16 $\frac{1}{2}$	1.16 $\frac{1}{2}$	1.16 $\frac{1}{2}$	1.16 $\frac{1}{2}$
Nov. 24...	1.16 $\frac{1}{2}$	1.11 $\frac{1}{2}$	1.16 $\frac{1}{2}$	1.11 $\frac{1}{2}$
Dec. 1...	1.15	1.13 $\frac{1}{2}$	1.15	1.13 $\frac{1}{2}$
Dec. 8...	1.14	1.13 $\frac{1}{2}$	1.14	1.13 $\frac{1}{2}$
Dec. 15...	1.14 $\frac{1}{2}$	1.14	1.14 $\frac{1}{2}$	1.14
Dec. 22...	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$	1.14 $\frac{1}{2}$	1.13 $\frac{1}{2}$
Dec. 29...	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$
Dec. 31...	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$	1.13 $\frac{1}{2}$
Range for year...	1.38	.70	1.38	.70
June 8 Jan. 20 June 8 Jan. 20				

Finland

Week Ended	Demand.	Cables.		
	High.	Low.	High.	Low.
Jan. 6...	2.52	2.48	2.52	2.48
Jan. 13...	2.49	2.48	2.49	2.48
Jan. 20...	2.49	2.45	2.49	2.48
Jan. 27...	2.50	2.40	2.50	2.49
Feb. 3...	2.51	2.49	2.51	2.49
Feb. 10...	2.62	2.52	2.62	2.52
Feb. 17...	2.73	2.60	2.73	2.60
Feb. 24...	2.72	2.70	2.73	2.70
Mar. 3...	2.75	2.71	2.75	2.71
Mar. 10...	2.80	2.77 $\frac{1}{2}$	2.80	2.77 $\frac{1}{2}$
Mar. 17...	2.80	2.78	2.80	2.78
Mar. 24...	2.76	2.71	2.76	2.71
Mar. 31...	2.76	2.70 $\frac{1}{2}$	2.76	2.70 $\frac{1}{2}$
Apr. 7...	2.74	2.72	2.74	2.72
Apr. 14...	2.76	2.72	2.76	2.72
Apr. 21...	2.78	2.76 $\frac{1}{2}$	2.78	2.76 $\frac{1}{2}$
Apr. 28...	2.78 $\frac{1}{2}$	2.77 $\frac{1}{2}$	2.78 $\frac{1}{2}$	2.77 $\frac{1}{2}$
May 5...	2.78	2.77 $\frac{1}{2}$	2.78	2.77 $\frac{1}{2}$
May 12...	2.77	2.75	2.77	2.75
May 19...	2.78 $\frac{1}{2}$	2.77	2.78 $\frac{1}{2}$	2.77
May 26...	2.79	2.78	2.79	2.78
June 2...	2.78 $\frac{1}{2}$	2.77 $\frac{1}{2}$	2.78 $\frac{1}{2}$	2.77 $\frac{1}{2}$
June 9...	2.78	2.77 $\frac{1}{2}$	2.78	2.77 $\frac{1}{2}$
June 16...	2.78	2.77	2.78	2.77
June 23...	2.77	2.77	2.77	2.77
June 30...	2.79	2.75 $\frac{1}{2}$	2.79	2.75 $\frac{1}{2}$
July 7...	2.78	2.76	2.78	2.76
July 14...	2.78	2.76	2.78	2.76
July 21...	2.77	2.75	2.77	2.75
July 28...	2.77	2.75	2.77	2.75
Aug. 4...	2.77 $\frac{1}{2}$	2.75	2.77 $\frac{1}{2}$	2.75
Aug. 11...	2.77 $\frac{1}{2}$	2.76	2.77 $\frac{1}{2}$	2.76
Aug. 18...	2.77	2.77	2.77	2.77
Aug. 25...	2.78	2.77	2.78	2.77
Sep. 1...	2.78	2.78	2.78	2.78
Sep. 8...	2.76	2.75 $\frac{1}{2}$	2.76	2.75 $\frac{1}{2}$
Sep. 15...	2.71 $\frac{1}{2}$	2.65	2.71 $\frac{1}{2}$	2.65
Sep. 22...	2.68	2.67	2.68	2.67
Sep. 29...	2.69	2.67 $\frac{1}{2}$	2.69	2.67 $\frac{1}{2}$
Oct. 6...	2.69	2.67	2.69	2.67
Oct. 13...	2.69	2.68	2.69	2.68
Oct. 20...	2.69	2.67 $\frac{1}{2}$	2.69	2.67 $\frac{1}{2}$
Oct. 27...	2.69	2.67	2.69	2.67
Nov. 3...	2.69	2.68 $\frac{1}{2}$	2.69	2.68 $\frac{1}{2}$
Nov. 10...	2.69	2.68	2.69	2.68
Nov. 17...	2.69	2.67	2.69	2.67
Nov. 24...	2.65	2.56	2.65	2.56
Dec. 1...	2.56	2.56	2.56	2.53
Dec. 8...	2.49	2.48	2.49	2.48
Dec. 15...	2.48 $\frac{1}{2}$	2.47	2.48 $\frac{1}{2}$	2.47
Dec. 22...	2.47 $\frac{1}{2}$	2.47	2.47 $\frac{1}{2}$	2.47
Dec. 29...	2.47 $\frac{1}{2}$	2.47 $\frac{1}{2}$	2.48 $\frac{1}{2}$	2.47 $\frac{1}{2}$
Dec. 31...	2.48	2.48	2.48	2.48
Range for year...	2.80	2.47	2.80	2.47
Mar. 5 Dec. 12 Mar. 5 Dec. 12				

STOCK MARKET RECORDS				
STOCKS.				
Largest month	1923.	25,855,492 (Mar.)	1922.	30,468,223 (Apr.)
Smallest month		12,668,448 (July)		15,148,502 (July)
Largest week		6,659,871 (Mar. 24)		8,364,601 (Apr. 22)
Smallest full week		2,110,391 (July 14)		2,970,113 (Jan. 14)
Largest day		1,541,100 (Nov. 22)		1,987,224 (Apr. 17)
Smallest day		320,261 (Aug. 13)		223,500 (July 3)
Largest Saturday		751,675 (Mar. 3)		1,079,986 (Apr. 15)
Smallest Saturday		146,700 (July 14)		204,600 (July 1)
Million share days		16		97
Largest number of issues traded in (day)		517 (Dec. 27)		492 (Nov. 14)
Largest number of issues traded in (week)		625 (Mar. 31)		592 (Nov. 4)
BONDS.				
Largest month	1923.	\$287,716,550 (Jan.)	1922.	\$461,378,150 (Apr.)
Smallest month		150,678,050 (Sept.)		271,870,500 (Jan.)
Largest week		75,749,230 (Feb. 10)		127,296,500 (Apr. 22)
Smallest full week		30,591,400 (Aug. 25)		56,610,350 (Nov. 25)
Largest day		16,274,720 (Mar. 9)		28,990,850 (Jan. 1)
Smallest day		5,411,200 (Aug. 31)		6,499,800 (July 3)
Largest Saturday		9,190,000 (Feb. 7)		14,335,650 (Apr. 15)
Smallest Saturday		2,801,000 (July 2)		4,038,000 (July 1)

of the Summer season. In foreign affairs, numerous developments of importance occurred. The Cuno Ministry in Germany was overthrown and a new régime under Dr. Stresemann was inaugurated, which had as one of its foremost avowed purposes a plan for taxation which would form a basis for currency stabilization. In the South of Europe the assassination of the Italian members of the Interallied Commission resulted in the bombardment of Corfu and the assumption by Premier Mussolini of an arrogant tone toward the League of Nations as well as toward public opinion in most of the civilized countries of the globe. Such was the general indifference to European affairs at the time, however, that the list of foreign securities was strong throughout the month. Final complete recognition of the Obregon Administration in Mexico, after a long series of conferences and approval of a plan for handling that Govern-

though the petroleum industry continued in a highly demoralized condition as a result of continued production in Southern California on a scale far in excess of demand. The general attitude was one of uncertainty, with a policy of conservatism in all kinds of purchasing as the predominant note.

The outstanding bright spot in the situation was the continued progress re-

ported by the railroads. Such reports naturally helped prices for the more speculative group of railroad securities and they enjoyed a steady rise throughout the month. The Northwestern roads were an exception to this rule. The low prices for grain precluded purchases on a large scale by the farmers who form a large proportion of the population in the territory they serve, and, in addition,

they began to feel the loss of tonnage which was being diverted to the cheaper means of transportation by ships through the Panama Canal. This latter trade, while slower, was considerably cheaper and such freight as lumber, grain, steel, some manufactured articles and even fruit was being successfully handled. Bonds of this group of railroads were less in demand and on occasion seemed to have been offered in rather large amounts.

The interest rate for six months' funds advanced $\frac{1}{4}$ of 1 per cent., when the banks felt a slight strain in connection with the movement of crops, and our three railroad issues lost an average of $1\frac{1}{4}$, bringing their composite yield up to 4.77 per cent.

October appears gloomy in retrospect from the manufacturers' point of view. The decline in orders which had been noticeable for several months assumed the characteristics of a buyers' strike, so that, with high wages and decreasing output, the margin of profit, if any, was in most industries slight. The stock market declined steadily and prices of most bonds not impregnably fortified as to interest charges and assets followed suit. Railroad obligations, largely as a result of continued reports of exceptionally good earnings, worked counter to the general trend, with prices for the well-secured issues making substantial gains. These advances were also fostered, to some extent, by the industrial slackening. The latter condition released a large volume of capital from the uses of trade, so that, in spite of the fact that the seasonal demand for funds for crop-moving purposes was at its height, rates for bank loans declined a fraction. Atchison general 4s, Atlantic Coast Line 4s and Union Pacific 4s responded to both influences with an average advance of nearly $2\frac{1}{2}$ points, and a corresponding decrease in their average yield to 4.60 per cent.

A genuine, old-fashioned bull market is not anticipated by those students of business conditions who study them with an eye to their relation to the stock market. There are several dark splashes in the otherwise vivid industrial picture, but it was emphasized last year that many things the market feared as unsettling did not actually come about. Possibly, some of the things the market now fears will never develop.

At least it may be said that the market as it woes into the new year is in firm and capable hands, that it has the backing of industrial and banking conditions which are fundamentally sound, that there is no overproduction of goods or inflation in any other direction to be corrected and that the market is in a position to run almost exactly parallel with commercial and business conditions as they unfold in the new year.

Municipal bonds, after having been in

Hungary

Week Ended	Demand.		Cables.	
	High.	Low.	High.	Low.
Jan. 6	.04%	.04%	.04%	.04%
Jan. 13	.04	.03%	.04	.03%
Jan. 20	.04	.03%	.04	.03%
Jan. 27	.03%	.03%	.03%	.03%
Feb. 3	.04	.03%	.04	.03%
Feb. 10	.04	.03%	.04	.03%
Feb. 17	.03%	.03%	.03%	.03%
Feb. 24	.03%	.03%	.03%	.03%
Mar. 3	.03%	.03%	.03%	.03%
Mar. 10	.03%	.03%	.03%	.03%
Mar. 17	.03%	.02%	.03%	.02%
Mar. 24	.02%	.02	.02%	.02
Mar. 31	.02%	.02	.02%	.02
Apr. 7	.02%	.02	.02%	.02
Apr. 14	.02%	.02	.02%	.02
Apr. 21	.02%	.02	.02%	.02
Apr. 28	.02%	.018	.02%	.018
May 5	.02	.018	.02	.018
May 12	.02	.018	.02	.018
May 19	.0193	.0190	.0183	.0190
May 26	.0195	.0190	.0193	.0190
June 2	.0195	.0195	.0195	.0195
June 9	.0190	.0168	.0190	.0166
June 16	.0155	.0120	.0155	.0120
June 23	.0155	.0120	.0155	.0120
June 30	.0155	.0120	.0155	.0120
July 7	.0119	.0115	.0119	.0115
July 14	.0119	.0115%	.0119	.0115%
July 21	.0118	.0093	.0118	.0093
July 28	.0095	.0050	.0095	.0050
Aug. 4	.0060	.0040	.0060	.0040
Aug. 11	.0060	.0058	.0060	.0058
Aug. 18	.0057	.0056	.0057	.0056
Aug. 25	.0058	.0056	.0058	.0056
Sep. 1	.0058	.0056	.0058	.0056
Sep. 8	.0058	.0055%	.0058	.0055%
Sep. 15	.0057	.0055	.0057	.0055
Sep. 22	.0056	.0055	.0056	.0055
Sep. 29	.0058	.0055	.0058	.0055
Oct. 6	.0053	.0054	.0055	.0054
Oct. 13	.0053	.0054	.0055	.0054
Oct. 20	.0055	.0055	.0055	.0055
Oct. 27	.0055	.0054	.0055	.0054
Nov. 3	.0056	.0054	.0056	.0054
Nov. 10	.0056	.0055	.0056	.0055
Nov. 17	.0055	.0054	.0055	.0054
Nov. 24	.0054	.0053	.0054	.0053
Dec. 1	.0053	.0053	.0053	.0053
Dec. 8	.0054	.0053	.0054	.0053
Dec. 15	.0054	.0052	.0054	.0052
Dec. 22	.0053	.0052%	.0053	.0052%
Dec. 29	.0053	.0052	.0053	.0052
Dec. 13	.0052	.0052	.0052	.0052
Range for year—	Jan. 3	July 30	Jan. 3	July 30
	.04%	.064	.04%	.064

ment's past-due debts, caused sharp advances in Mexican bonds.

In August, the bank rate for six months' money advanced a fraction, to $5\frac{1}{4}$ per cent., presumably in anticipation of the approaching seasonal demand for crop-moving purposes. Following in line with this trend, the three bonds we are using as an index declined an average of a point each, thus advancing their average yield to 4.75 per cent.

Throughout September the market was quiet. The drastic declines in most commodities seemed to have subsided, al-

The future, particularly the immediate future, of the stock market is especially difficult to forecast because of the swift advance which has been made. It would appear natural that at this time stocks would settle down in orderly fashion, in comparison with the boisterous manner in which they recently advanced, and await the unfolding of conditions in 1924, which they have, in a measure, been discounting. Taken as a whole, however, the weight of probability is on the side of further constructive developments which will have marked effect. The forward business in all basic industries is

Stocks

Continued from Page 58

cent. by the United States Steel Corporation, followed in turn by increased dividends either by an advance of the regular rate or by extras of no less than fifty prominent industrial corporations whose stocks are listed on the New York Stock Exchange. The era of improvement, like the era of unsettlement, had in itself many ramifications. One was the announcement by the Secretary of the Treasury of a prospective revision in tax schedules. Another was the appointment of a committee of business men in the allied countries to examine and determine Germany's ability to pay reparations; still another was higher prices than had been anticipated for the corn and cotton crops; while yet another was the development of the largest year-end holiday trade in the history of the country.

It became evident at this time that in the long period of idle and listless markets stocks of all sorts had drifted into strong and responsible hands. The feeling of optimism, slow to start at first, gradually spread as a series of million-share days on the Stock Exchange developed. The year ended with stocks of all sorts having regained in a little more than a brief month practically one-half of the ground lost in the seven long months of decline. A part of this sharp upswing, of course, must be attributed to the rebound from abnormally low prices to which first-class shares declined; some of it to the sudden reversal of position of professional speculators, who found the line of least resistance to be upward, some to the extra dividends declared and the possibility that these would be continued in the new year. The most important factor, however, was the gradual restoration of confidence in business as a whole which occurred in the final months of the year; and the growing belief that "the bottom was not going to fall out of the market."

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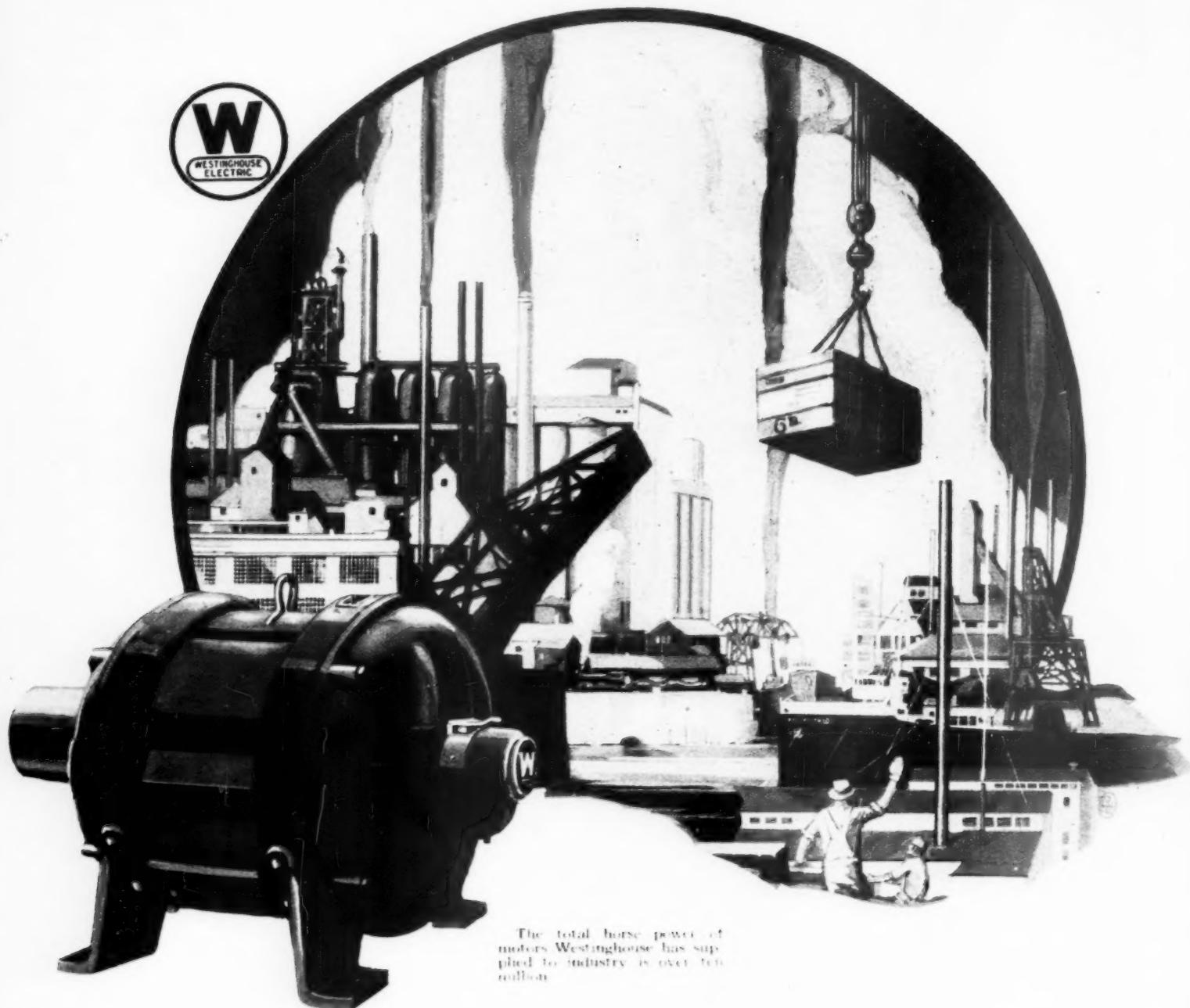
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the doldrums all Summer, regained a good deal of activity. Declining prices had been the watchword in this group until the climax was reached when Secretary Mellon made the first announcement of his proposal for a drastic reduction in surtax rates. This suggestion, if put into action, would have the effect of relieving these bonds of a good part of the value which total exemption from Federal income taxes gave them but, as they were selling at prices which would return about the same yield as sound, legal issues which did not enjoy the tax exemption feature, they were not affected so heavily as was at first expected. When it became evident that prices for these bonds had at last reached bottom, a brisk demand ensued, which resulted in fractional advances for several unsold balances which had been held on dealers' shelves for some time.

European conditions continued in a highly unsettled state. The securities markets, however, had become so used to crises in Europe that these passed with hardly a flutter in prices for foreign securities.

In November, the outlook for industry seemed much improved. It developed that high wages meant good purchasing power and that, under current conditions, at least, some buying was in progress. Purchases for the Christmas season also made themselves felt, so that, while few plants were operating at capacity, it was generally agreed that October's pessimism had been overdone. The increase in the dividend rate on U. S. Steel common declared on the last day of October started a more hopeful sentiment, which was enhanced somewhat toward the end of November by easier money rates as crop-moving funds began to find their way back to the banks. Prices for agri-

COMMERCIAL PAPER.											
Week Ended	Best Names.		Other Names.		Week Ended	Best Names.		Other Names.			
	Bid.	Ask.	Bid.	Ask.		Bid.	Ask.	Bid.	Ask.		
Jan. 6.....	4½	4%	4½	5	July 14.....	5	5½	5	5½		
Jan. 13.....	4½	4%	4½	5	July 21.....	5	5½	5	5½		
Jan. 20.....	4½	4%	4½	4%	July 28.....	5	5½	5	5½		
Jan. 27.....	4½	4%	4½	4%	Aug. 4.....	5	5½	5½	5½		
Feb. 3.....	4½	4%	4½	4%	Aug. 11.....	5	5½	5½	5½		
Feb. 10.....	4½	4%	4½	4%	Aug. 18.....	5	5½	5½	5½		
Feb. 17.....	4½	5	4½	5	Aug. 25.....	5	5½	5½	5½		
Feb. 24.....	4½	5	4½	5	Sep. 1.....	5	5½	5½	5½		
Mar. 3.....	4½	5	4½	5½	Sep. 8.....	5	5½	5½	5½		
Mar. 10.....	5	5½	5	5½	Sep. 15.....	5	5½	5½	5½		
Mar. 17.....	5	5½	5	5½	Sep. 22.....	5	5½	5½	5½		
Mar. 24.....	5	5½	5	5½	Sep. 29.....	5	5½	5½	5½		
Mar. 31.....	5	5½	5	5½	Oct. 6.....	5	5½	5½	5½		
Apr. 7.....	5	5½	5	5½	Oct. 13.....	5	5½	5½	5½		
Apr. 14.....	5	5½	5	5½	Oct. 20.....	5	5½	5½	5½		
Apr. 21.....	5	5½	5	5½	Oct. 27.....	5	5½	5½	5½		
Apr. 28.....	5	5½	5	5½	Nov. 5.....	5	5½	5½	5½		
May 5.....	5	5½	5	5½	Nov. 10.....	5	5½	5½	5½		
May 12.....	5	5½	5	5½	Nov. 17.....	5	5½	5½	5½		
May 19.....	5	5½	5	5½	Nov. 24.....	5	5½	5½	5½		
May 26.....	5	5½	5	5½	Dec. 1.....	5	5½	5½	5½		
June 2.....	5	5½	5	5½	Dec. 8.....	5	5½	5½	5½		
June 9.....	5	5½	5	5½	Dec. 15.....	5	5½	5½	5½		
June 16.....	5	5½	5	5½	Dec. 22.....	4½	5	4½	5		
June 23.....	5	5½	5	5½	Dec. 29.....	4½	5	4½	5		
June 30.....	5	5½	5	5½	Dec. 31.....	Range for year.	4½	5½	4½	5½	
July 7.....	5	5½	5	5½							

cultural products generally became somewhat firmer, while cotton soared from 31½ to over 37½ cents per pound, thus further enhancing potential purchasing power.

Spurred by these developments, many industrial issues made good advances and speculative railroad bonds held the gains made in the preceding month. Underlying railroad mortgages lost small amounts, however, due in some measure to selling of this group and reinvestment in municipal issues, which, while of equal intrinsic worth, yielded about the same return with the added attraction of exemption from taxation. These factors resulted in a net decline of somewhat less than a point in the prices of the three bonds comprising our index, making their average yield 4.65 per cent., as

compared with the closing bank rate of 5 per cent.

The return of the Crown Prince to Germany in the middle of November and the appearance of considerable strain in the relations between Great Britain and France caused a break in the foreign exchanges and in prices for most foreign issues. By the last of November a more harmonious spirit existed in this quarter than had been in evidence in years. These developments inaugurated a recovery in prices for obligations of the European countries, but they did not entirely recoup the losses sustained when the break seemed imminent.

The course of events in December are too recent to require more than a brief outline. In the field of industry generally prices seemed to have become fairly

stabilized, while crude oil quotations were actually advanced, indicating a turn for the better in one of the most sorely tried branches of trade. The railroads, on the other hand, reported a decrease in business, but that was not unexpected in view of the tremendous volume of traffic they had been carrying. Prices for industrial obligations naturally reflected the improvement in conditions in that group while the rails were steady. In Europe conditions seemed to be improving steadily, with harmony among the Allies and a commission headed by an American, in an unofficial capacity, to be sure, about to start the job of finally ascertaining Germany's capacity to pay reparations. However, serious declines in both francs and sterling made investors wary and prices for foreign bonds were inclined to give ground slowly.

At the year's close sentiment among authorities in close touch with the securities markets was generally optimistic. It was pointed out that the turns of politics might have a heavy influence on prices, that legislation inimical to the railroads, the passage of a soldier's bonus with its corollary, continued high taxes, or further attempts on the Government's part to put forth uneconomic measures in an attempt to increase the earnings of the wheat farmer, could sadly retard the progress of the securities markets. On the other hand, there is no gainsaying the fact that, as a result of steady employment throughout the year, the country's purchasing power has increased tremendously and this, coupled with the large increase in the volume of savings banks deposits, indicates that, in the coming year, a larger total of capital will seek employment in the investment field than our markets have ever known.

GOLD AND THE NATION'S WELFARE

Continued from Page 38

These facts are shown in Table V., giving the gold receipts at London in 1923, and Table VI., giving the shipments from London.

In Table V. is to be noted the rapid dwindling of gold shipments to England from America which in the early months of the year seemed to give some promise of a coming turn of the tide away from the United States. Table VI., however, shows a rapid mounting of the figures in the opposite direction in the latter months of the year.

In this period India's takings rapidly fell away. India, however, continued to take a large volume from England, and was also the chief recipient of gold from the United States. India, it is estimated, holds two billion dollars' worth of gold.

Whereas before the war the English gold import and export figures showed regularly a favorable balance, since 1914 the data, for every year for which they are available, show larger exports than imports. This reversal is pictured in Table VII., which gives the recipients

World Gold Production Since the War

(In dollars—000 omitted.)

	1918	1919	1920	1921	1922
United States	68,647	60,333	51,187	50,067	40,906
Canada	14,464	15,850	15,853	19,109	25,800
Russia	12,000	11,000	1,183	930	
South Africa	187,074	184,498	183,664	180,168	158,600
Australia	30,812	26,912	22,652	20,737	17,000
British India	10,031	10,486	10,317	9,716	8,800
All Others	60,578	56,710	52,163	49,188	57,004
Total	383,606	365,789	337,019	329,915	316,300

of gold from the United States in 1923. It is to be noted from this and preceding tables that Russia, her gold depleted by the Bolsheviks, has dropped out of the international gold picture. In 1922 Russian gold accounted in large part for Europe's ability to continue

sending America large amounts without depleting her gold reserves and despite greatly reduced African production due to strikes. In 1923 the lack of Russian gold supplies was made good by inroads into Europe's own treasures and by expanded African output.

The only sign of Russian gold in 1923 was in news reports, allegedly based on Government investigations at Washington, that the Soviet had sent several million dollars of gold to America to subsidize the radical press here and to finance the campaign for recognition of Soviet Russia.

Table IX. gives the world's gold production since the war. Subsequent to 1915, which was the peak year for output, there has been an unbroken decrease in production. Preliminary estimates for 1923 indicate a revival, particularly in Africa, so that it is probable 1922 marks the bottom of the decline. For the first eleven months of 1922 the Transvaal produced only 6,230,000 fine ounces of gold as compared with an average for the same period for the years since 1918 of 7,500,000. For 1923 the production for eleven months reached the great figure of 8,350,000 fine ounces, considerably above the entire output for 1922.

Our Foreign Trade in a Favorable Position

Continued from Page 13

predicate the effect upon the movement of goods.

The heavy inflow of gold in the latter months of 1920 and the whole of 1921 was considerably reduced in 1922, when net imports were \$238,000,000, as compared with \$667,000,000 in 1921. This was continued for 1923. For eleven months of the calendar year 1923 the excess of imports over exports of gold reached \$262,000,000. The net movement of silver in 1921 and 1922 was relatively small—\$8,000,000 net imports in 1922 and \$11,667,000 in 1921. For the first eleven months of 1923 the net imports of silver were further reduced to \$3,300,000. This whole gold movement, abnormal in the last year in the

face of the merchandise movement, is greatly confused with the movement of capital and other invisible items. New factors in this direction have developed in the past year in the undoubted flight of capital seeking refuge in our gold currency from the ruin of inflated and depreciating currencies of Europe. There has also been considerable increase in the movement of our currency to Europe, where it is not only accepted in trade in many countries but is undoubtedly hoarded.

When the geographical distribution of our trade for 1922 and 1923 and the two preceding years is compared with that prior to the war, the most striking fact is the very considerable decrease in the relative shares of both exports and

imports that are credited to Europe and the marked increase in the percentage of trade in both directions that Asia is responsible for.

In the five fiscal years 1910-14 Europe took 62.3 per cent. of our exports and furnished 49.6 per cent. of our imports. In 1922 the percentages had declined to 54.4 for exports and 31.8 for imports. For the same pre-war period Asia took 5.6 per cent. of our exports and supplied 15.3 per cent. of our imports. By 1922 the exports and imports had increased to 11.7 per cent. and 26.5 per cent.

The statistics for the fiscal year ended June 30, 1923, also show an important development in our trade with South America. Total exports and imports amounted to \$739,427,150. as against

\$479,710,000 for the year 1921-22, an increase of 55 per cent. These facts appear to demonstrate that European competition in these markets, in spite of the advantages of depreciated currency, are making no serious inroads upon our position. The power of invested capital as a determinant of trade currents also is indicated.

Generally, our whole foreign trade is gradually strengthening. We are somewhere near a fairly stable balance of imports and exports; both are increasing—in the former the nature of the materials indicates an increasing standard of living at home, in the latter an increasing ratio of independence from Europe creates a more stable production situation at home.

New York Stock Exchange Transactions—1923

Range for 1922. High. Low.	Date Paid.	Last Dividend. Per Cent.	Pe- riod.	Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Clos- ing.	Bid.	Asked.	Year's Total Sales.	
83	48	Dec. 31, '23	\$1.50	Q	\$12,000,000 ADAMS EXPRESS	68	82	Mar. 3	67	Sep. 28	74%	+ 6%	73%	74%	74%	37,850	
23	10%	.....	.....	.....	15,750,000 Advance Rumely	131	194	Mar. 6	64	Oct. 29	111%	- 1%	113%	113%	113%	36,920
60%	31%	Jan. 2, '24	75c	Q	12,500,000 Advance Rumely pf.	46%	54%	Feb. 14	24	Nov. 9	38%	- 7%	37%	39	39	17,900	
60	45%	Oct. 15, '23	\$1	Q	173,585 Air Reduction (sh.)	58%	72%	Mar. 19	36	July 2	67	+ 5%	67	67%	67%	53,000	
18%	9%	Dec. 15, '23	\$1	.....	125,000 Ajax Rubber (sh.)	13	14%	Mar. 14	4%	Oct. 16	67%	- 7%	64%	64%	64%	271,193
2	2%	.....	.....	.....	7,500,000 Alaska Gold Mines (\$10)	4	5%	Mar. 14	4%	Aug. 16	67%	- 7%	64%	64%	64%	36,500
15	10%	.....	.....	.....	15,987,440 Alaska Juran Gas (MI) (\$10)	14	13%	Mar. 14	4%	Oct. 19	3	+ 3%	1	1%	1%	17,800
15	10%	Oct. 1, '23	1%	Q	3,400,000 Allgeier & Western	*100%	*100%	Apr. 3	*100%	Oct. 3	*100%	+ 98%	101	101	101	50	
91%	25%	Nov. 1, '23	91	Q	2,177,843 Allied Chemical & Dye (sh.)	79%	80	Jan. 2	50%	Aug. 9	71	- 5%	71	71%	71%	729,054	
115%	101	Jan. 2, '24	1%	Q	29,269,700 Allied Chemical & Dye pf.	113%	112	Mar. 2	165%	Aug. 16	111%	- 1%	109%	112%	112%	28,534	
36%	13%	Dec. 15, '23	1	Q	26,000,000 Allis-Chalmers Manufacturing	45%	51%	Feb. 16	27%	June 28	45%	+ 3%	45%	45%	45%	189,890	
104	86%	Oct. 15, '23	1%	Q	16,500,000 Allis-Chalmers Manufacturing pf.	97	97%	Jan. 27	89	Nov. 29	92%	- 4%	89	93	93	10,500	
74	66%	Nov. 1, '23	2	Q	5,000,000 Amalgamated Sugar Ict. pf.	96%	105	May 25	95	Apr. 19	103	+ 29%	100%	100%	100%	1,000	
42%	27%	Apr. 15, '23	112	.....	33,322,100 American Agricultural Chemicals	31%	36%	Feb. 21	104%	July 3	15%	- 10%	15%	15%	15%	196,694
72%	55%	Apr. 15, '23	1%	.....	28,455,200 American Agricultural Chemical pf.	59%	68%	Feb. 21	28%	Oct. 31	46%	- 12	46%	46%	46%	165,650
91	57	Nov. 15, '23	\$1.25	Q	4,945,230 American Bank Note (\$50)	80	100	Nov. 26	11	Jan. 6	16	+ 18	93	93	93	10,200	
55%	51%	Jan. 2, '24	75c	Q	4,495,650 American Bank Note pf. (\$50)	54%	55%	Aug. 14	50%	June 29	53%	+ 3%	54%	54%	54%	1,000	
49	33%	Jan. 31, '23	2	.....	15,000,000 American Beet Sugar Company	38%	49%	Feb. 13	25	Dec. 19	42	+ 4%	41%	41%	41%	174,100
90%	61	Dec. 31, '23	1%	Q	5,000,000 American Beet Sugar Company pf.	73%	80	Mar. 8	22%	Oct. 30	35%	- 7	35%	35%	35%	2,100	
49	31%	Apr. 1, '23	\$1.25	.....	16,000,000 American Bosch Magneto (sh.)	72%	83%	Feb. 16	69%	Sept. 19	77%	+ 6%	77%	77%	77%	43,900
88%	51%	Dec. 31, '23	1%	Q	11,500,000 American Brake Shoe & Foundry (sh.)	100%	110	Feb. 14	102%	July 29	107%	+ 5%	107	112	112	5,400	
78	32%	Nov. 23, '23	1%	Q	11,253,300 American Can Company	74	87%	Dec. 17	73%	Jan. 2	104%	+ 31	104%	104%	104%	6,985,740	
112%	83%	Jan. 2, '24	1%	Q	4,253,300 American Can Company pf.	111%	115	Feb. 21	106%	Sept. 6	100%	- 1%	108	108%	108%	45,260	
201	141	Jan. 1, '24	3	Q	30,000,000 American Car & Foundry	182	189	Mar. 3	148%	July 12	163	- 18%	161%	163%	163%	120,150	
175%	115%	Jan. 1, '24	1%	Q	30,000,000 American Car & Foundry pf.	123	125%	Jan. 18	117	Sept. 17	120%	- 3	120%	121	121	7,725	
14	11%	Dec. 31, '23	50c	Q	8,730,000 American Chain, Class A (\$30)	22	25%	Mar. 29	20%	June 28	22%	- 2%	22%	22%	22%	49,300	
14	5%	Nov. 1, '23	1	Q	155,930 American Chicle (sh.)	6%	17%	Nov. 1	5	Jan. 20	17	+ 10%	17	17%	17%	17%	17,500
30%	25%	Apr. 1, '23	1%	.....	3,000,000 American Chicle pf.	22	65	Nov. 7	22	Feb. 22	50	+ 25%	50	50	50	6,400
30%	14%	June 1, '23	1	.....	20,237,100 American Cotton Oil Company	18	20%	Jan. 4	5	July 11	9	- 3%	9	9	9	289,992
61	33%	Dec. 1, '23	3	.....	10,198,000 American Cotton Oil Company pf.	5%	10%	Dec. 31	5%	Dec. 4	11%	- 1%	11	12	12	10,500
.....	.....	.....	.....	.....	2,027,000 American Cotton Oil Company cfs. of deposit	20	25%	Dec. 19	20%	Dec. 19	20%	-	20	20	20	11,400
.....	.....	.....	.....	.....	9,140,800 American Cotton Oil Company cfs. pf.	27	32%	Dec. 20	26%	Dec. 19	90%	-	90	90	90	6,300
75	4%	Dec. 15, '23	40c	.....	American & Foreign Power pf. cfs. 23% paid w. 1.	6%	7%	Feb. 22	4%	Sept. 19	5%	- 5%	5%	5%	5%	147,400
102	12%	Jan. 2, '24	\$1.50	Q	3,335,000 American Druggists Syndicate (\$10)	140%	143%	Mar. 2	87	Nov. 9	91	- 46%	85	105	105	46,580	
102	12%	Oct. 1, '23	1%	.....	11,274,100 American Hide & Leather Company	11%	12%	Mar. 1	20%	Aug. 9	9%	- 1%	9%	9%	9%	67,800
17%	10%	Oct. 1, '23	1%	.....	12,548,300 American Hide & Leather Company pf.	60%	74%	Mar. 1	20%	Aug. 9	50%	- 14%	50%	50%	50%	142,460
12%	5%	Oct. 25, '23	1%	Q	7,161,400 American Ice	103%	111%	Mar. 1	20%	Aug. 9	50%	- 14%	50%	50%	50%	156,800	
50%	24%	Sept. 30, '23	1	.....	15,000,000 American Ice pf.	87%	89	Feb. 20	73%	Oct. 20	78%	- 2%	78%	78%	78%	13,350
13%	9%	Nov. 15, '23	25c	Q	2,845,500 American International	27%	33%	Mar. 28	16%	Sept. 25	23%	- 2%	23%	23%	23%	602,574	
101%	93	Jan. 2, '24	1%	Q	16,730,000 American La France Fire Engine (\$30)	11%	13	Mar. 7	91	July 10	91	- 1%	91	91	91	35,900	
101%	28	Mar. 31, '23	1	.....	16,730,000 American Linseed	30	38	Mar. 5	10	June 30	18%	- 11%	18%	18%	18%	128,900
64%	48	July 1, '23	1%	.....	16,750,000 American Linseed pf.	54	59	Feb. 15	25%	Oct. 30	36	- 17%	36	36	36	41,700
122%	112	Dec. 31, '23	\$1.50	Q	500,300 American Locomotive	70%	76%	Dec. 4	61%	Dec. 4	74%	- 3%	74%	74%	74%	13,300	
138%	102	.....	.....	.....	25,000,000 American Locomotive pf.	119%	122%	Feb. 1	11%	Sept. 15	113%	- 4%	113%	113%	113%	927,650
13	5%	Dec. 1, '23	1%	.....	1,000,000 American Locomotive, old	128	146%	June 1	120%	Jan. 17	134%	- 1%	134%	134%	134%	200
33%	44	Dec. 1, '23	75c	Q	336,000 American Malt & Grain	52	53%	Mar. 5	40%	June 30	42%	- 8%	42%	42%	42%	235,699	
115%	107	Dec. 1, '23	1%	.....	5,000,000 American Metal Company (sh.)	115	117	Feb. 10	106%	June 21	106%	- 8%	106	111	111	5,850
129	82	Dec. 31, '23	\$1	Q	20,700,350 American Radiation (\$20)	76	87	Dec. 24	76	Jan. 2	96%	+ 21%	95%	95%	95%	91,850	
110	119	Nov. 15, '23	1%	.....	3,000,000 American Radiator pf.	123	123%	Mar. 15	120%	May 1	121	+ 4	121	121	121	1,100
88%	36%	Oct. 1, '23	25c	Q	12,500,000 American Safety Razor (\$25)	100	100%	Jan. 23	98	Feb. 19	98%	-	98%	98%	98%	24,500	
23%	3%	Apr. 1, '23	25c	Q	609,243 American Shirts & Commerce (sh.)	20%	21%	Feb. 21	21	Dec. 1	12%	- 2%	12%	12%	12%	268,300	
67%	43%	Nov. 1, '23	1%	Q	60,096,000 American Smelting & Refining Company	36%	69%	Mar. 6	32%	Oct. 27	30	+ 2%	30%	30%	30%	719,000	
104%	86%	Dec. 1, '23	1%	Q	50,000,000 American Smelting & Refining Company pf.	98%	102%	Mar. 6	93	June 25	93%	-	93%	93%	93%	37,434	
150	100%	Jan. 1, '24	3	Q	11,000,000 American Snuff	142%	152%	Feb. 16	130%	Jan. 31	135%	- 7%	135%	135%	135%	13,910	
95%	67%	Nov. 15, '23	1%	Q	8,437,700 American Water Works & Electric part. pf.	100											

New York Stock Exchange Transactions—1923—Continued

Range for 1922.	Last Dividend Paid.	Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Closing Bid.	Closing Asked.	Year's Total Sales.
117½	112	Nov. 1, '23	1% Q	1,292,100	Burns Brothers prior pf.	120	120	Feb. 6	118½	+ 6	120	..	400
105½	94	Jan. 2, '24	1% Q	2,908,000	Burns Brothers pf.	105	105½	June 25	94	- 10%	94	90½	1,100
..	..	July 16, '23	2% Q	6,892,000	Bush Terminal	67	70	July 17	67	- 1%	67	70	200
101½	87½	Jan. 2, '24	1% Q	6,630,000	Bush Terminal Buildings pf.	66½	66½	Mar. 2	80½	- 7½	58	51½	2,000
34	15	Sep. 1, '23	2% Q	16,447,200	Butte Copper & Zinc (45)	10	22	Aug. 18	13½	+ 3%	18	19	214,600
10½	54	Mar. 1, '23	50¢ Q	3,000,000	Butte & Superior (\$10)	32	37½	Feb. 1	12½	- 15½	15½	15½	61,000
25½	20%	June 30, '23	50¢ Q	2,901,970	Butte & Superior (\$10)	67	91½	Feb. 16	13½	- 5½	23	23	96,000
15½	6%	..	..	130,000	CADDY CENTRAL O. & R. (sh.)	82	87	Feb. 9	77	- 1	81½	83	95,900
80½	68	Dec. 1, '23	\$1.50 Q	471,700	California Packing (sh.)	234	238	May 31	17½	- 20%	26½	26½	1,520,300
21½	43½	Dec. 1, '23	45½ Q	17,377,000	California Petroleum, old	69½	117½	June 1	60½	+ 40%	..	..	2,645,000
90½	83	Jan. 2, '24	1% Q	12,988,500	California Petroleum pf.	94½	110½	May 23	90½	+ 5	100	102	13,300
11½	54	..	..	6,738,000	Callahan Zinc & Lead	10	12½	Feb. 20	35	- 3%	45	45	65,200
60½	50%	Dec. 24, '23	50¢ Q	6,425,300	Calumet & Arizona (\$10)	57	66	Mar. 1	42	- 14%	42½	43	29,320
..	..	Dec. 17, '23	50¢ Q	47,686,225	Calumet & Hecla (\$25)	20½	20½	Oct. 2	17½	- 17½	18%	18%	9,200
15½	119½	Dec. 30, '23	2% Q	259,994,800	Calumet & Hecla, cld.	52½	44	July 24	40	- 40%	..	..	4,800
50½	51	Aug. 1, '23	1% Q	15,000,000	Canadian Pacific	144½	160	Apr. 18	13½	+ 1%	145½	146½	356,440
10½	64	..	..	200,000	Canada Southern	52½	53½	Dec. 22	50½	+ 1%	51½	..	1,581
9½	3	..	..	125,000	Carson Hill Gold Mining (\$1)	7½	14	Feb. 19	1½	- 3%	2	4	8,400
44	28%	..	..	3,000,000	Case (J. L.) Plow (sh.)	3½	4½	Feb. 21	1½	- 2%	1½	1½	14,200
103½	68	Jan. 2, '24	1% Q	13,000,000	Case (J. L.) Threshing Machine	50	45	Mar. 27	17	- 1%	22½	30	9,500
44½	29%	..	..	3,000,000	Case (J. L.) Threshing Machine pf.	7½	85	Apr. 9	65	- 3	68	73	10,000
82½	62½	Aug. 1, '23	1% Q	23,297,900	Central Leather	33½	40½	Mar. 7	35	- 10%	12½	13	47,000
24½	18½	Nov. 15, '23	2 Q	27,436,000	Central Leather pf.	60½	79½	Mar. 22	38½	- 30%	37½	38	240,315
..	..	..	..	100,000	Century Ribbon Mills (sh.)	21½	231	Feb. 6	175	- 24	210	224	19,249
..	..	Dec. 1, '23	1% Q	2,000,000	Century Ribbon Mills pf.	32	36½	Apr. 19	28	- 20%	26½	30	30,300
95	85	..	..	2,000,000	Cerro de Pasco Copper (sh.)	98½	98½	Mar. 28	91½	+ 1	90	97½	500
46½	32%	Nov. 1, '23	\$1 Q	1,000,322	Certain-Teed Products (sh.)	45½	50½	Mar. 28	30½	+ 5	45½	45%	60,480
5½	34	Jan. 1, '24	\$1 Q	92,000	..	41½	45	July 18	30	- 3	30	30	7,000
95	85	Jan. 1, '24	1% Q	5,940,000	Certain-Teed Products 1st pf.	88	88	Feb. 9	7½	- 20	80	80	800
70½	47%	Jan. 2, '24	\$1.50 Q	280,000	Chandler Motor (sh.)	67½	76	Mar. 14	43	- 1½	66½	66½	791,000
79	54	Jan. 1, '24	2 Q	65,424,100	Chesapeake & Ohio	71½	76½	Jan. 30	55	- 7½	72	72	679,800
105½	100%	Jan. 1, '24	3½ Q	12,558,100	Chesapeake & Ohio pf.	102½	104½	Feb. 23	96	- 2%	94	94	41,700
12½	1%	..	..	18,136,100	Chicago & Alton	22½	4%	Dec. 3	2	- 1%	35	35	147,000
26%	34	Jan. 16, '21	2 Q	18,484,000	Chicago & Alton pf.	3½	12½	Dec. 23	25	+ 0%	31½	31½	204,400
..	..	..	..	1,000,000	Chicago & Alton certificates of deposit.	2½	2½	Dec. 10	20	- 10%	25	25	1,000
45%	12½	..	..	23,845,500	Chicago & Eastern Illinois	27	38½	Feb. 13	19	- 25%	25	26	8,400
64½	31½	..	..	22,051,100	Chicago & Eastern Illinois pf.	53½	62½	Mar. 26	46½	- 10%	48	49	52,100
10½	3%	Feb. 15, '10	2 Q	45,246,900	Chicago Great Western	4½	7	Feb. 7	25	- 10%	6	6	76,632
24½	7	July 15, '10	1 Q	46,914,000	Chicago Great Western pf.	94	17	Feb. 6	6½	- 10%	10½	10½	147,200
36%	16½	Sep. 1, '17	2½ Q	117,411,300	Chicago, Milwaukee & St. Paul	23½	26½	Mar. 5	115	- 10%	14	14	630,700
55	20	Sep. 1, '17	3½ Q	116,274,900	Chicago, Milwaukee & St. Paul pf.	34½	47½	Mar. 27	20½	- 20%	23½	24	886,900
93½	50	July 10, '16	2½ Q	145,165,810	Chicago & Northwestern	81½	85	Mar. 5	47½	- 20%	50	50	542,600
125	100	July 16, '23	3½ Q	22,395,100	Chicago & Northwestern pf.	110	118	Feb. 24	97½	- 17	100	102	16,920
85%	50	Oct. 23, '23	1% Q	12,834,600	Chicago Pneumatic Tool	83½	90%	Mar. 21	75½	- 5%	83½	84	157,500
50	..	..	..	75,000,000	Chicago, Rock Island & Pacific	32½	37%	Mar. 15	19½	- 10%	23½	23½	848,600
105	83½	Dec. 31, '23	3½ Q	20,422,000	Chicago, Rock Island & Pacific 1% pf.	92	95	Feb. 9	72	- 14½	65½	77	50,820
93½	70½	Dec. 31, '23	3 Q	25,127,300	Chicago, Rock Island & Pacific 6% pf.	82½	85	Mar. 5	60½	- 6½	65½	65½	67,200
30	51	Aug. 20, '23	2% Q	18,556,700	Chicago, St. Paul, Minn. & O.	71	78	Feb. 20	29	- 21%	31½	35	24,100
107	83	Aug. 20, '23	3½ Q	18,484,000	Chicago, St. Paul, Minn. & O. pf.	102½	102%	Jan. 30	71½	- 21	72	72	7,000
20½	13½	Dec. 20, '23	62½ Q	108,770,000	Chile Copper (\$25)	27½	28½	Mar. 1	24	- 27%	27½	27½	1,200,900
32½	20%	Oct. 20, '23	3½ Q	4,500,000	China Cope (E)	31½	31½	Mar. 1	14	- 1%	17½	17½	462,200
80½	54	Oct. 20, '23	1 Q	447,536,300	Cleveland, C. C. & St. Louis	76	113	Feb. 8	114	- 38	110	114	15,300
100%	72%	Oct. 20, '23	1% Q	10,000,000	Cleveland, C. C. & St. Louis pf.	95	99½	June 21	95	- 1½	100	100	200
71½	65	Dec. 1, '23	87½ Q	11,237,750	Cleveland & Pittsburgh (\$150)	70	79	Apr. 20	66	- 6	68½	68½	641
37	37	Dec. 1, '23	50 Q	17,895,400	Cleveland & Pittsburgh special (\$50)	*38	*38	July 13	*38	- 3	36	40	40
70½	43	Nov. 1, '23	1% Q	18,000,000	Cluett, Peabody & Co.	69½	76½	Mar. 28	60	- 7	72	73½	84,800
103½	87½	Jan. 1, '24	1% Q	8,482,000	Cluett, Peabody & Co. pf.	103	110	Feb. 5	99½	- 21	105½	106	5,500
82½	41	Jan. 1, '24	\$1.75 Q	500,000	Coca-Cola (sh.)	80	83½	June 8	65½	- 13%	71½	78	6,000
97	93½	Jan. 1, '24	3½ Q	16,000,000	Coca-Cola Co.	93	99	June 4	92½	- 3%	90	95	9,500
27	24	May 23, '21	2 Q	34,235,500	Colorado Fuel & Iron	27½	32½	May 31	20	- 25%	25½	25½	372,900
106	101½	Nov. 20, '23	2% Q	2,000,000	Colorado Fuel & Iron pf.	102	102	Mar. 10	102	- 3	105	105	200
32½	28	Dec. 30, '23	2½ Q	31,000,000	Colorado & Southern	42½	45½	Feb. 13	17	- 20%	40	40	500
64	53	Dec. 31, '23	3½ Q	8,300,000	Colorado & Southern 1st pf.	38½	40	Feb. 9	47	- 10%	33	30	3,300
60½	49	Dec. 31, '23	650 Q	1,500,000	Colorado & Southern 2d pf.	55	55	Jan. 11	32	- 20%	50	50	1,600
114½	64½	..	..	..	Colorado Gas & Elec. (sh.)	37½	40	Apr. 10	30½	- 25%	35½	35½	270,400
54	14½	Jan. 1, '24	22½ Q	1,375,292	Colorado Gas & Elec. pf.	114½	114	Feb. 14	91½	- 11	114	114	200
21	5	Apr. 1, '21	1% Q	10,262,890	Commercial Solvents, Class A (sh.)	21½	22½	Mar. 1	12				

New York Stock Exchange Transactions - 1923 - Continued

Range for 1923 High. Low.	Last Paid.	Dividend Per Cent.	Pe- riod.	Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Closing Bid.	Closing Asked.	Year's Total Sales.
90 94	Jan. 2, '24	1%	Q	4,000,000	General Cigar Company deb. pf.	104½	109½	Feb. 24	104½	Nov. 14	106	+ 2½	104½	109	3,450
100 130	Oct. 15, '23	1	Q	180,084,400	General Electric	108½	202½	Date. 11	107½	Sep. 21	106½	- 1	103½	107	290,390
12 10%	Oct. 15, '23	15e	Q	17,702,070	General Electric special (\$10)	115½	12	Jan. 2	101½	Oct. 19	102	+ 1½	114½	115	1,411,000
15 15%	Dec. 12, '23	30e	Q	20,645,425	General Motors (sh.)	108½	17½	Apr. 18	12½	June 28	81½	+ 1½	147½	151	3,880,000
45 60	Nov. 1, '23	1½	Q	16,181,400	General Motors Corporation pf.	84½	89	Apr. 17	79	July 10	81½	+ 3½	124	82	18,040
70 75%	Nov. 1, '23	1½	Q	32,000,000	General Motors 1% deb.	97½	105	Aug. 10	93½	Oct. 30	81½	+ 2½	158	160	48,859
60 67%	Nov. 1, '23	1½	Q	65,755,500	General Motors 2% deb.	84½	90	Aug. 7	78½	July 17	81½	+ 2½	81½	81½	82,459
75 82	Oct. 15, '23	1	Q	22,000,000	General Refractories (sh.)	55½	55½	Dec. 14	52	Dec. 26	52½	+ 2½	52½	52½	4,500
60 68%	May 15, '23	2	Q	3,236,000	Gilbland Oil pf.	48	50½	Mar. 29	40	May 18	40	- 5	40	40	700
60 68%	May 15, '23	2	Q	600,000	Gimbel Bros. (sh.)	41	51½	Apr. 24	39½	June 28	49½	+ 8½	49	49½	102,000
102½ 93%	Nov. 1, '23	1½	Q	18,000,000	Gimbel Bros. pf.	97	102½	Feb. 8	95½	Jan. 31	95½	+ 2½	100	100	25,410
18½ 19%	.....	.....	.....	.....	Glidden Co. (sh.)	12	12½	Feb. 9	6	Sep. 22	8½	- 1½	8½	9	45,070
40 45	.....	.....	.....	.....	Goldwyn Pictures (sh.)	20½	22½	June 5	8	Nov. 5	8½	- 1½	8½	9	227,700
47 52%	Feb. 15, '24	1½	Q	601,400	Goldwyn Pictures, old	45	47½	Mar. 9	31½	June 18	38½	+ 1½	38½	38½	219,000
91 70%	Jan. 2, '24	1½	Q	30,050,000	Goodrich (B. F.) Company pf.	84	92½	Mar. 6	67½	Oct. 20	77	+ 11	72	73	52,000
100 100	Jan. 1, '24	2	Q	15,000,000	Goodyear Tire & Rubber prior pf.	99	99	Feb. 19	88	Oct. 30	88½	+ 1½	88½	88½	35,400
45 22	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	50½	62½	Apr. 25	35	Mar. 26	39½	+ 4½	40	40	40,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+ 1½	43½	43½	148,000
100 100	May 1, '23	1½	Q	54,458,000	Goodyear Tire & Rubber pf.	75	75	Oct. 24	42	Oct. 24	43½	+			

New York Stock Exchange Transactions—1923—Continued

Range for 1922. High. Low.	Last Date Paid.	Dividend Per Cent.	Pe- riod.	Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Closing Bid.	Year's Total Sales.	
.6%	22%	July 1, '23	\$1	..	1,101,454 Marland Oil rights.	30	39%	June 6	1,64	July 20	1,44	-.4%	388	534	533,775
.20%	5%	July 1, '23	1%	..	81,136 Marland Oil (sh.).	10	16	Feb. 26	39	Nov. 7	83	-.2%	75	95	19,000
.20%	20%	Dec. 1, '23	75¢	Q	77,295 Martin-Parry (sh.).	29%	37%	Apr. 17	26	July 31	32	+.6%	35%	35½	213,409
.34%	22%	..	..	..	5,676,500 Mathieson Alkali (\$50).	49%	64%	Mar. 14	31	Oct. 23	30	-.9%	30½	40½	176,200
.74%	41%	..	..	..	17,740,500 Maxwell Motor Co. A.	51	63½	Mar. 8	56	Oct. 13	49½	-.1%	49½	49½	721,100
.20%	11%	..	..	..	600,258 Maxwell Motors, Class B (sh.).	15%	21	Apr. 5	10	Sept. 1	12	-.1%	12½	13½	135,000
.63%	63%	Dec. 1, '23	25%	Q	29,000,000 May Department Stores (\$50).	60	93	Dec. 24	67	Jan. 8	90	+.2%	90	91	476,400
117%	106%	Jan. 2, '23	1%	Q	5,500,000 May Department Stores pf.	117½	119½	Jan. 12	114	June 21	117	-.1%	110	125	2,100
100%	100%	Oct. 20, '23	1	Q	45,042,800 Mexican Petroleum.	93½	99½	Mar. 7	87	Aug. 28	93½	+.4%	93½	94½	8,050
108%	79%	July 20, '23	2	Q	12,000,000 Mexican Petroleum pf.	100½	105½	Mar. 16	100	Feb. 28	100	-.7%	100	100	1,320
34%	14%	June 1, '23	50¢	..	444,039 Mexican Seaboard.	175%	23%	May 28	53	Aug. 15	15	-.2%	15½	15½	704,500
32%	12%	June 1, '23	50¢	..	270,000 Mexican Seaboard voting trust cts. (sh.).	17	23½	May 28	6	Aug. 15	14½	-.2%	14½	14½	351,270
51%	25%	Nov. 15, '23	50¢	Q	3,735,307 Miami Copper (\$5).	27½	30½	Feb. 21	20	Oct. 29	31	-.5%	21½	22	166,990
*350	*350	July 28, '23	10	SA	18,738,000 Michigan Central.	*350	*350	Jan. 4	*350	Jan. 16	*350	..	350	350	14
16	11	July 2, '23	2½	..	29,791,450 Middle States Oil (\$10).	11½	12½	Jan. 12	31	Feb. 26	11½	..	5½	6½	1,868,785
..	..	..	..	..	Middle States Oil rights.	11½	11½	Jan. 2	11½	..	..	..	..	700	
..	..	..	..	..	Middle States Oil rights.	11½	11½	Jan. 22	18	..	..	..	..	38,700	
15%	28%	Feb. 1, '23	1	..	5,225,000 Midvale Steel & Ordnance (\$50).	28½	30½	Apr. 18	20	June 29	20½	+.4%	20½	21½	35,900
44%	3	Dec. 17, '23	4	..	11,238,700 Minneapolis, St. Paul & Sault Ste. Marie.	60½	91½	Mar. 19	54	Dec. 26	42	-.1%	42	42	213,985
75%	80%	Dec. 17, '23	4	..	12,603,400 Minneapolis, St. Paul & Sault Ste. Marie pf.	85	106½	Mar. 27	60	Dec. 19	68	+.7%	65	75	6,240
68%	63%	Oct. 1, '23	2	SA	11,223,400 Minneapolis, St. Paul & Sault Ste. Marie I. L.	63%	63½	Mar. 1	58	July 10	59	-.6%	56	60	1,100
19%	7%	..	..	..	804,861 Missouri, Kansas & Texas (sh.).	14½	17	Feb. 15	95	Oct. 24	11½	-.3%	11½	12	613,400
48%	24%	..	..	..	25,43,300 Missouri, Kansas & Texas pf.	39½	45½	Feb. 14	24	Oct. 30	30	-.7%	30½	30½	253,400
14%	1%	..	..	..	Missouri, Kansas & Texas, old.	12	12	Jan. 24	94	Apr. 20	94	..	94	94	4,600
14%	1%	..	..	..	Missouri, Kansas & Texas warrants.	35½	38½	Feb. 14	35½	Jan. 17	36½	..	36	36	1,400
..	..	..	..	..	Missouri, Kansas & Texas, warrants.	31½	35	Feb. 20	30½	Jan. 15	35	..	..	..	4,400
25%	15%	..	..	..	82,839,500 Missouri Pacific.	16	19½	Feb. 14	8½	Oct. 24	95	-.6%	95	96	288,800
63%	40%	..	..	..	71,800,100 Missouri Pacific pf.	4½	49	Feb. 10	22½	Oct. 25	25½	+.2%	25½	25½	445,225
..	..	..	..	..	Montgomery Power & Railway pf. (\$25).	18	18	Feb. 5	18	..	..	..	..	100	
19%	13%	Nov. 1, '23	1½	Q	49,032,300 Montana Power.	20½	22½	Mar. 22	17½	Jan. 17	25	+.2%	25	25	587,100
100%	100%	Jan. 2, '23	1½	Q	9,78,400 Montana Power pf.	68	75	Mar. 19	80	June 18	62	-.6%	62½	63	60,500
25%	25%	Dec. 31, '23	50¢	..	11,462,450 Montgomery Ward & Co. (sh.).	112	112	April 10	103	Oct. 10	104	+.1%	104	110	1,110
11%	9%	Dec. 31, '23	50¢	..	2,500,000 Mother Lode Coalition (sh.).	11½	14	Feb. 20	7½	June 20	8½	-.7%	8½	8½	852,000
79	75	Jan. 2, '23	81.75	SA	15,000,000 Morris & Essex (\$50).	70½	77	May 14	73½	July 30	76	-.3%	76	76	1,622
54	17	Feb. 12, '23	81	..	100,000 Mullins Body (sh.).	24	29½	Mar. 15	10½	Aug. 21	12½	-.1%	12½	13½	30,100
96%	90%	Nov. 1, '23	2	Q	1,000,000 Mullins Body 8% pf.	90	91	Mar. 20	88½	June 12	88½	..	85½	85½	440
63%	70	Aug. 1, '23	3½	..	273,000 NASH MOTORS COMPANY (sh.).	75½	114½	Jan. 12	75½	Jan. 2	106	+.2%	106	99	91,500
..	..	Nov. 1, '23	1½	Q	16,380,000 Nash Motors pf. A.	99	101½	Jan. 17	96½	Dec. 29	97	..	97	101	16,450
125	100%	Aug. 1, '23	3½	SA	16,000,000 Nashville, Chattanooga & St. Louis.	120	125	Mar. 23	115	Oct. 10	115	..	117	125	900
21%	9%	Dec. 1, '23	87½	..	25,000,000 National Acme Company (\$50).	114	18½	Feb. 10	7	Nov. 2	7½	-.3%	7½	8	53,300
39%	25%	Oct. 15, '23	75¢	Q	51,163,500 National Biscuit Company (\$25).	18½	52½	Nov. 30	38	Jan. 4	51½	-.1%	51½	51½	657,100
126	113%	Nov. 30, '23	1½	Q	24,814,500 National Biscuit Company pf.	121½	125	Feb. 2	118½	July 15	125½	+.1%	125½	125½	8,900
66%	26%	July 15, '23	1½	..	12,000,000 National Coal Co. (sh.).	62½	67%	Feb. 1	40	June 18	62	..	62	63	28,500
102	69	Dec. 1, '23	1½	..	7,757,400 National Coal Co. pf.	100	104	Feb. 1	80	June 19	96½	..	95	97	10,500
4%	1	..	..	..	National Conduit & Cable.	14	16	Jan. 4	11	Aug. 9	12	..	12	12	33,000
..	..	..	..	..	National Department Stores (sh.).	37½	42½	April 19	34½	June 21	40½	..	40	40	87,100
..	..	..	..	..	National Department Stores 1st pf.	95½	97½	April 19	90½	July 27	94½	..	94	94½	15,000
68%	30%	Nov. 30, '23	1½	Q	15,591,800 National Enameling & Stamping Company.	67½	73	Mar. 14	35	Oct. 18	40	-.2%	40	41	412,800
105	81	Dec. 31, '23	1½	Q	10,000,000 National Enameling & Stamping Company pf.	100½	102	Feb. 10	88	Oct. 17	89	-.1%	84	96	3,525
129%	85	Dec. 31, '23	2	Q	20,655,400 National Lead Company.	128½	148	Dec. 26	108	July 5	142	..	142	142	19,900
117	108	Dec. 15, '23	1½	Q	24,367,600 National Lead Company pf.	124½	144½	Jan. 4	107½	June 26	111	..	112½	113½	18,930
16	6%	Feb. 10, '23	2	..	28,851,000 National Railways of Mexico 1st pf.	7	19½	Mar. 3	4½	Nov. 15	5	..	6	8	8,420
74%	23%	..	..	..	12,716,700 National Railways of Mexico 2d pf.	3	4½	Feb. 15	15½	Nov. 20	19	..	18	17	107,250
..	..	Nov. 15, '23	75¢	Q	12,066,025 National Supply Company (\$50).	50½	68½	Dec. 8	5½	Oct. 29	68	..	68	68½	39,900
..	..	..	..	..	National Supply Company pf.	102	104	Nov. 20	10½	Dec. 28	10½	..	104½	104½	400
164	164½	..	..	..	National Surety Company.	164	164½	Apr. 4	161	Nov. 27	161	..	161	161	1,300
19%	13%	Sep. 30, '20	2½	..	9,957,285 Nevada Consolidated Copper (\$5).	13½	18½	Mar. 15	9½	Oct. 27	11½	-.3%	11½	11½	328,500
..	..	..	..	..	Newport News & Hampton Railway, Gas & Electric.	58½	59½	Mar. 15	47	Dec. 5	50½	..	49	55	1,500
91	90	Jan. 2, '23	1½	Q	2,900,000 Newport News & Hampton Railway, Gas & Electric pf.	90	92								

New York Stock Exchange Transactions - 1923 - Continued

Range for 1922 High. Low.	Last Dividend Date Paid. Per Cent.				Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Bid.	Closing. Asked.	Year's Total Sales.
	High.	Low.	Per Cent.	Per iod.												
120	60%	Nov. 1, '23	75c	Q	200,000	Pasture Cereal (sh.)	114%	124	Feb. 6	15	July 5	50c	- 7c	56c	58c	192,000
112%	66%	Nov. 1, '23	2	Q	5,500,000	Pasture Cereal pf.	116%	114%	Jan. 25	100%	June 30	111c	+ 1	111c	112c	6,000
96%	63%	Dec. 18, '23	1	Q	12,500,000	Pasture Steel Car Company	81	81	Jan. 2	42%	Oct. 23	51c	- 30c	52	53	106,700
100	91	Sep. 11, '23	1%	Q	12,500,000	Pasture Steel Car Company pf.	99%	20%	Jan. 5	8c	Oct. 23	82c	- 15%	82	82c	15,400
51	24%	Sep. 15, '23	.50c	Q	3,42,000	Producers & Refiners cfts. of dep.	17%	20%	Dec. 31	17%	Nov. 15	26%	- .50c	26	26	60,100
51	24%	Sep. 15, '23	.50c	Q	10,057,500	Producers & Refiners (550)	50%	58%	Mar. 20	17	Nov. 15	41%	- 3%	41	41%	3,453,000
51	24%	Sep. 15, '23	.50c	Q	10,057,500	Producers & Refiners pf. (550)	17%	49%	Mar. 20	30	Oct. 18	47%	+ 7%	46	47%	1,770
51	24%	Sep. 15, '23	.50c	Q	34,950,850	Producers & Refiners rights	51	51	Feb. 1	24	Feb. 6	1	- .50c	..	..	263,162
51	24%	Sep. 15, '23	.50c	Q	34,950,850	Producers & Refiners rights	51%	51%	Apr. 16	41%	Dec. 29	42c	- .50c	42	42c	15,400
51	24%	Sep. 15, '23	.50c	Q	34,950,850	Producers & Refiners rights	100	100	Apr. 13	90	Sep. 18	90c	- 3c	100c	100c	25,250
100	104%	Dec. 31, '23	1%	Q	21,508,600	Public Service Corporation, N. J., pf.	106%	108%	Mar. 21	91	May 22	97	+ 6	..	..	1,000
100	63%	.....	.....	.....	.....	Public Service Corporation, N. J., old	92%	93	Jan. 3	9c	Jan. 3	9c	- .50c	..	..	281,200
100	63%	.....	.....	.....	.....	Public Service Corporation, N. J., rights	130%	123%	Mar. 10	110%	July 2	122%	- 7c	124	124	384,200
130%	105%	Nov. 15, '23	1%	Q	120,000,000	Pultman Company	47%	69%	Apr. 19	41%	July 31	57%	+ 9%	57	57%	1,134,200
53%	30%	Apr. 15, '23	\$1.25	Q	16,574,500	Punta Alegre Sugar (550)	20%	32	Feb. 13	24	Sep. 26	24%	- 41c	24%	25	960,50
28%	20%	Dec. 1, '23	1%	Q	65,000,000	Pure Oil Company (250)	100%	100	Mar. 9	82%	Aug. 29	93	- 6c	93	94	12,400
102%	94	Jan. 1, '24	2	Q	15,000,000	Pure Oil Company pf.	114%	123	Mar. 17	20%	Oct. 29	107%	- 8c	107	108	57,000
120	108%	Dec. 20, '23	1%	Q	15,240,000	Railway Steamer Spring Company pf.	115%	121%	Mar. 20	110%	Oct. 27	113	- 3%	113	115	4,000
71%	47%	Jan. 2, '24	2	SA	8,000,000	Railroad Section Illinois Central stocks cfts.	46%	70	Mar. 25	62%	Oct. 31	65%	- 6c	64	65	905
30%	10%	Feb. 26, '23	\$2.25	..	27,910	Rand Mines (sh.)	34	34%	Feb. 19	29	July 16	31%	- 2c	29%	34	9,900
71%	12%	Dec. 20, '23	20c	..	15,771,790	Ray Consolidated Copper (\$10)	14%	17%	Mar. 1	95	Sep. 21	11%	- 3%	11%	113	345,210
87%	71%	Nov. 8, '23	81	Q	70,000,000	Reading (450)	70%	81%	Feb. 1	68%	June 29	77%	- 1%	77	77%	1,172,810
57	43	Dec. 13, '23	50c	Q	28,000,000	Reading 1st pf. (450)	33%	56%	Feb. 7	44	June 26	53%	- 5c	53	53%	72,000
30%	15%	Oct. 11, '23	50c	Q	20,000,000	Reading 2d pf. (450)	54	56%	Jan. 20	45	June 26	53	- 3c	53	53%	56,000
42	24	.....	.....	.....	.....	Remington Typewriter	34	48%	Mar. 6	24	June 27	32%	- 4c	34	34	118,100
105	55	Jan. 1, '24	1%	Q	4,000,000	Remington Typewriter 2d pf.	100	104	Feb. 13	80	Dec. 14	91%	- 14c	92	92	3,600
80%	50	Dec. 20, '23	2	Q	6,000,000	Remington Typewriter 2d pf. Series S	80	90	Dec. 25	80%	Dec. 29	80%	- 15c	88	88	124
90%	69	Jan. 1, '24	1%	Q	1,217,000	Remsenauer & Saratoga	100	90	Aug. 9	108	July 11	112	- 10c	110	110	100
51	21	.....	.....	.....	.....	Replogle Steel (sh.)	24	31%	Feb. 16	8	Sept. 25	11%	- 12%	11%	11%	544,050
78%	43%	Feb. 1, '23	1%	Q	30,000,000	Republic Iron & Steel Company	49	60%	Mar. 21	50%	June 30	52%	+ 2c	51	51%	1,024,300
95%	74	Jan. 2, '23	1%	Q	25,000,000	Republic Iron & Steel Company pf.	51	51	Mar. 21	84%	Oct. 1	86%	- 2c	86	86	41,800
51	12%	Nov. 1, '23	50c	Q	177,410	Reynolds Spring (450)	22%	29%	Mar. 17	20%	June 30	21%	- 1%	20%	21	662,200
50	10%	Jan. 2, '23	1%	Q	10,000,000	Reynolds Tobacco Company (250)	4%	12%	Mar. 15	4	Feb. 1	12	- .50c	..	..	46,100
100%	111%	Jan. 1, '24	1%	Q	20,000,000	Reynolds Tobacco Company pf.	116	116	Apr. 12	116	Aug. 1	120	- 2c	120	120	100
21	8%	Jan. 1, '24	1%	Q	100,000	Robert Reis & Co. (sh.)	48	74%	Dec. 18	47	Jan. 10	75	+ 27	74%	75	813,800
78	40%	Jan. 1, '24	1%	Q	2,250,000	Robert Reis & Co. 1st pf.	115	118	Feb. 9	114	July 9	115	- 1	115	115	9,855
67	17%	Jan. 2, '23	\$1.50	Q	1,200,000	Rossia Insurance Company (250)	81%	82	Jan. 20	67	Sep. 10	73	- 5	71	74	1,190
53%	17%	Aug. 10, '23	25c	..	643,916	Royal Dutch New York (sh.)	94%	94%	Feb. 19	80%	Sep. 12	87	+ 7c	87	87%	26,445
51%	17%	Dec. 20, '23	50c	Q	9,057,600	Rutland pf.	52%	53%	Feb. 1	21	Oct. 1	22	- 1%	22	22	17,259
50%	17%	Dec. 20, '23	50c	Q	15,504,150	S. J. JOSEPH LTD. (210)	18	23%	Dec. 26	21	June 29	22%	- 2c	22	22	120,100
52%	20%	Dec. 20, '23	50c	Q	66,632,000	S. L. Louis-San Francisco	21%	27	Mar. 27	105%	Oct. 27	105%	- 2c	105	105	287,400
56	34%	.....	.....	.....	.....	S. L. Louis-San Francisco pf.	38%	30	Mar. 5	52%	Aug. 6	43	+ 6	43	44	38,300
30%	20%	.....	.....	.....	.....	S. L. Louis-Southwestern	30%	30	Feb. 10	25%	Aug. 4	44	+ 4	33%	33%	311,800
60%	32%	Dec. 31, '23	1%	Q	10,800,700	S. L. Louis-Southwestern pf.	20%	20	Mar. 19	54%	June 29	58	+ 2%	58	58	177,700
64%	1%	Nov. 1, '23	25c	Q	103,000	S. Cecilia Sugar (sh.)	20%	5	Feb. 13	13	Oct. 27	22	- 1%	22	22	6,900
24%	10%	Sep. 15, '23	1%	Q	38,019,400	Seaboard Air Line	18%	35%	Dec. 11	18%	Jan. 3	35%	+ 15%	33	34	112,678
15	3%	Aug. 15, '23	1	Q	23,894,100	Seaboard Air Line pf.	9	15%	Dec. 10	4	Aug. 15	65	+ 6	64	64	148,233
11	2%	Dec. 1, '23	92	Q	300,000	Schultz Retail Stores (sh.)	91%	91	Dec. 8	88	May 5	108%	- ..	108	108	419,400
11	2%	Dec. 1, '23	92	Q	3,800,000	Schultz Retail Stores pf.	115	115	Feb. 10	112	Sep. 10	112	- ..	112	112	45,500
94%	59%	Jan. 1, '24	52	Q	105,000,000	Sears, Roebuck & Co.	84%	92%	Feb. 13	85%	June 30	86%	+ 1c	86	86	1,174,700
112%	91	Jan. 1, '24	1%	Q	8,600,000	Sears, Roebuck & Co. pf.	110%	112	Mar. 21	45%	Oct. 26	51	+ 6%	51	51	216,500
23%	6	Nov. 30, '23	50c	Q	1,200,000	Stern Copper (sh.)	86%	86	Mar. 2	2	Oct. 15	61	- 1%	61	61	41,150
12%	6	Jan. 1, '24	1%	Q	325,000	Stern Copper & Zinc (sh.)	93%	93	Mar. 2	2	Oct. 15	61	- 1%	61	61	41,150
12%	6	Dec. 31, '23	25c	Q	3,000,000	Stern Pacific & Trading (sh.)	83%	83	Feb. 21	25	Aug. 10	26	- 1%	26	26	10,000,000
90%	68	Dec. 1, '23	2	Q	2,837,800	Stern Brothers 8% pf.	80%	80	Apr. 27	105%	Dec. 20	105%	- ..	105	105	2,000,000
90%	68	Dec. 1, '23	2	Q	2,837,800	Stern Brothers										

New York Stock Exchange Transactions—1923—Continued

Prices, Tot. 1922	High.	Low.	Date Paid.	Dividend, Per Cent.	Per P. riod.	Amount Capital Stock Listed.	STOCKS.	Open.	High.	Date.	Low.	Date.	Last.	Net Change.	Closing Bid.	Closing Asked.	Year's Total Sales.	
94%	43	Jan. 2, '24	1½	..	..	11,950,000	Virginia Railway & Power.	34	40	Sep. 6	30%	Aug. 14	36	..	35	39	2,200
86	66	Jan. 2, '24	2½	SA	..	5,900,000	Virginia Iron, Coal & Coke.	54	68	Mar. 5	32	July 2	55	—	53	55	13,700	
10%	98	Dec. 15, '23	50c	Q	..	300,000	V. Vivaoudau (sh.)	80	87	Apr. 23	77½	June 28	80	—	79	86	2,650	
..	..	Oct. 20, '23	1%	Q	..	2,000,000	Vulcan Detinning	15%	23	Mar. 22	12	Oct. 23	14%	—	14%	15	340,650	
11%	6	..	..	..	..	1,500,000	Vulcan Detinning pf.	5	10	July 31	5	Jan. 26	8½	..	..	..	1,250
35%	19%	Apr. 30, '18	1	..	..	64,109,500	WABA SH.	64	72½	June 6	64	Apr. 3	70%	..	..	..	1,200
24%	12%	..	..	..	..	66,745,100	Wabash pf. A.	25	30½	Dec. 6	23½	Jan. 17	35½	+ 10½	35	35½	1,142,190
..	..	..	..	..	..	7,600,000	Wabash pf. B.	17	23½	Dec. 6	16½	Jan. 18	22	+ 4	22½	23	207,50
17	10%	Dec. 31, '23	50c	SA	..	441,610	Waldford System (sh.)	19½	20	May 24	14%	June 20	15	..	15	15½	40,279	
49%	33%	Dec. 31, '23	\$1.25	SA	..	12,000,000	Waldford System, old	12½	14	Mar. 18	30½	May 21	30½	..	12½	12½	52,700	
..	..	Sept. 29, '23	50c	..	..	225,000	West Penn Company (sh.)	40	52½	May 21	38½	Apr. 13	47½	- 10%	35	36½	46,200
..	..	Dec. 15, '23	1%	Q	..	14,157,300	West Penn Company 7% pf.	85	90%	Oct. 31	84	Sept. 17	80½	..	80½	90	9,300	
..	..	..	..	..	..	West Penn Company 6% pf.	80	88	June 26	75½	Apr. 14	87	..	..	..	6,000	
113%	107	Dec. 31, '24	1%	Q	..	24,679,600	Western Electric pf.	112½	117	Aug. 23	111½	Mar. 13	113	..	113	114	24,550	
17½	8%	..	..	..	..	49,016,200	Western Maryland	11	15	Feb. 9	9	Sept. 27	9½	- 2½	9½	9½	307,350
27%	13	..	..	..	..	9,975,500	Western Maryland 2d pf.	23½	26%	Mar. 22	14	Sept. 27	17½	- 6%	17	18	176,100
24%	13%	..	..	..	..	47,500,000	Western Pacific Railway	16	20½	Mar. 5	12	Sept. 28	15	- 3%	15	15½	118,500
64%	51%	Jan. 3, '24	1½	Q	..	27,500,000	Western Pacific Railway pf.	57½	63½	Mar. 5	55	May 8	58	+ 3	57½	60	41,400	
116	85	Oct. 15, '23	1%	Q	..	99,817,100	Western Union Telegraph	111½	119½	Feb. 29	19½	July 5	107	- 4½	108	108	113,600	
121%	89	Oct. 31, '23	\$1.40	Q	..	39,373,844	Westinghouse Air Brake (\$50)	111½	120	Feb. 17	70	July 5	81	- 3½	84	86	38,850	
65%	49%	Oct. 31, '23	\$1	Q	..	85,776,450	Westinghouse E. & M. (\$50)	60½	67½	Feb. 16	52½	July 2	60½	+ 6½	60½	60	27,225	
75	65	Oct. 15, '23	\$1	Q	..	3,998,700	Westinghouse E. & M. rights	1	1½	Mar. 20	78	Aug. 15	73½	+ ¾	73	73½	4,350	
100%	0	..	..	..	..	33,613,800	Wheeling & Lake Erie	9½	10½	Apr. 10	10	May 12	10	..	..	..	250,575
20%	12%	..	..	..	..	16,327,300	Wheeling & Lake Erie pf.	17½	19	Feb. 13	9	Oct. 25	7½	- 2½	7½	7½	145,900
34	23	Oct. 20, '23	50c	Q	..	460,000	White Eagle Oil (sh.)	27½	30%	Mar. 20	20	Oct. 31	20½	- 2½	20½	20	262,000	
54	35%	Dec. 31, '23	\$1	Q	..	25,000,000	White Motor (\$50)	49	60%	Mar. 19	45	June 26	55½	+ 6½	55½	55½	328,000	
11%	2%	..	..	..	..	288,622	White Oil (sh.)	3½	5%	Feb. 19	3½	Oct. 19	5½	- 2½	5½	5½	203,680
High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. Including the amount of New York Central Railroad stock listed. Payable in scrip. ||Payable in stock. ||Payable in preferred stock. xEx dividend. xxPays 8% annually. **Liquidating dividend.																		
The rates of dividends referred to under note indicated by * include extra or special dividends as follows:	Amount.	Kind.																
American Bank Note	\$5	Extra																
American Snuff	\$2	Extra																
Beech-Nut Packing	60c	Extra																
Buffalo & Susquehanna	\$250	Extra																
Central Railroad of New Jersey	85	Extra																
Eastman Kodak	\$1.25	Extra																
Electric Storage Battery	\$1	Extra																
Fleischmann's (G. W.) Co.	75c	Extra																
Ingersoll Hand Tools	\$20	Extra																
International Salt	1%	Extra																
Island Creek Coal	\$1	Extra																
Laclede Gas	3½%	Extra																
Loose-Wiles Biscuit 2d pf.	15	Back																
Moon Motors	25c	Extra																
Norfolk & Western	1%	Extra																
Pittsburgh Utilities pf.	25c	Extra																
Republic Iron & Steel pf.	\$2	Back																
St. Joseph Lead	25c	Extra																
Sterling Products	\$1	Extra																
Stromberg Carburetor	\$1.50	Extra																
Texas Gulf Sulphur	30c	Extra																
Timken Roller Bearing	25c	Extra																
U. S. Cast Iron Pipe pf.	25c	Extra																
United Fruit	\$2	Extra																
U. S. Steel	14%	Extra																
American Bank Note paid 10% in common stock on Dec. 29, 19																		

New York Stock Exchange Bond Transactions 1923

Year's Sales.	Description of Issue.	High.	Date.	Low.	Date.	V'r's Net Last.	Ch'ge.
\$490,300	ADAMS EXPRESS CO col tr 1st g 4s, 1948.....	80%	Apr. 3	80	Jan. 2	80	..
1,317,500	Ajax Rubber Co temp 1st s f 8s, 1936.....	90%	Jan. 31	86%	Dec. 29	87½ - 8½	
36,000	Ala. Gt So 1st cons 5s, 1943.....	96	Jan. 8	92½	May 23	94% + 2%	
25,000	Alabama Mid 1st gtd 5s, 28.....	101%	May 5	98%	June 5	100 ..	
164,000	Alaska Gold M 10-yr cn deb 6s, Ser A, 1925.....	8	Jan. 2	5	May 16	6 + ½	
135,000	do 10-yr cn deb 6s Ser B, 26.....	6½	Feb. 2	5	May 17	6 + ½	
265,000	Alb & Sus gtd g 3½s, 1946.....	82½	Feb. 9	78	Apr. 4	70 - 1	
2,000	Alb & Sus gtd g 3½s, 46, reg.....	74	Oct. 31	78½	Dec. 1	76½ -	
1,000	Alleg'd 1st est 1st gtd g 4s, 28.....	83%	Aug. 13	81	Oct. 30	81% - 4%	
173,000	Allegh Valley Chem 1st cv 4s, 42.....	90	Jan. 25	82	June 26	88% - 2%	
683,000	Am Agr Chem 1st cv 4s, 42.....	100%	Jan. 25	95	July 18	97% + 2%	
7,540,000	Am Int ref s f 7½s, 41.....	104%	Jan. 25	96	Febr. 23	97½ + ½	
1,000	do Int reg.....	97½	Apr. 18	91%	Oct. 31	94 ..	
1,318,000	Am Chas 6s, 25.....	81½	Dec. 31	59	Mar. 27	81% + 3	
1,173,000	Am Cotton Oil deb 6s, 31.....	90%	Jan. 18	82	Sept. 21	86% + 6%	
671,000	Am Republics deb 6s, 37.....	90%	Apr. 2	85	Sept. 21	86% + 1%	
454,500	Am Smelt & Ref Co 1st g 5%, 47.....	92%	Jan. 2	86%	Apr. 3	92 - ½	
2,000	do registered.....	80%	Feb. 8	80	Sept. 1	80% ..	
7,730,500	do Int 5s, 47, new.....	92½	Dec. 22	89%	Jan. 26	92½ ..	
2,574,000	do 6s, 47.....	103%	Nov. 26	96%	May 1	103 ..	
6,312,500	Am Sugar Ref gold 6s, 37.....	104	Jan. 1	96%	Oct. 27	100% - 2%	
6,750,000	Am Tel & Tel co trust 4s, 29.....	93%	Aug. 17	91	Feb. 28	92% + ½	
247,000	do gold 4s, 36.....	90%	Oct. 17	86	Mar. 19	87% + 1%	
514,000	do convertible 4½s, 33.....	105	Dec. 17	100	May 8	104% - 2%	
8,688,000	do collateral trust 5s, 46.....	96%	Jan. 10	95	Mar. 26	97% - 1%	
1,000	do registered.....	88%	Jan. 19	88%	Jan. 19	94% ..	
2,506,000	do convertible 6s, 25.....	120%	Dec. 16	113%	June 20	118% + 1%	
1,000	do registered.....	114½	Feb. 2	114½	Feb. 2	114½ ..	
3,995,500	do deb 5½s, 43.....	98%	Nov. 7	98	Dec. 7	98% ..	
1,530,000	Am WaterW&El col tr 5%, 34.....	86	May 29	82	Sept. 7	84% ..	
2,347,000	Am Pap p f 7-6%, 39.....	80%	Jan. 19	40%	Dec. 22	45 - 3%	
97,000	do certificates.....	44½	Dec. 7	37½	Dec. 21	43 ..	
15,331,500	Anaconda Copper 1st 6s, 53.....	98%	Feb. 20	93%	Oct. 30	95% ..	
28,582,000	do conv deb 7s, 38.....	104%	Mar. 2	95½	Oct. 31	98% ..	
454,000	Ann Arbor 1st 4s, '95.....	65%	Jan. 11	54½	Oct. 19	56 - ½	
3,792,000	Armour & Co R E 1st 4½s, 39.....	80%	Jan. 2	82	June 28	84 - 4%	
1,043,000	Armour & Co Del 5½s, 43.....	89%	Oct. 30	87	Dec. 28	88% ..	
4,102,000	Assoe Oil 6s, 35.....	95%	Nov. 14	94%	Oct. 19	95% ..	
8,090,500	Atch. T & S F Ry gen 4s, '95.....	91%	Aug. 11	84½	Mar. 28	87 - 3½	
68,000	do registered.....	44½	Dec. 7	37½	Dec. 21	43 ..	
256,000	do 4s of 1908 due 1955.....	84%	Nov. 27	77	Apr. 3	83 + ½	
514,000	do 4s of 1905 due 1955.....	86	Nov. 30	77½	Mar. 28	82½ + 1	
1,152,000	do conv 4s of 1910 due 1960.....	104%	Mar. 21	79½	Dec. 10	79½ - 21½	
483,000	do adj g 4s, '95.....	82½	Jan. 2	75½	Mar. 28	76% - 2%	
1,976,500	do stamped.....	62½	Jan. 4	66%	Mar. 28	70% - 3%	
15,000	do registered.....	77½	May 29	75	Apr. 20	75 ..	
235,000	do East Okla D 1st g 4s, 28.....	96%	Feb. 8	93	Jan. 17	95% ..	
176,000	do Rocky Mt Div 1st s f 6s, 65.....	83	Jan. 15	77½	Mar. 28	79% - 3%	
313,000	do Trans Cont S L 1st 4s, 58.....	91%	Jan. 23	81½	June 29	84% - 1	
330,000	do Cal-Arlis 1st & ref 4½s, 62.....	83	Jan. 12	87½	Apr. 3	80% - 2%	
194,000	do Birmingham 1st gold 4s, 1935.....	69%	Feb. 15	65	Mar. 27	69% + ½	
10,000	At Knox & Cln div 4s, 1935.....	85½	Jan. 12	81½	July 27	84% - 2%	
8,000	At Knox & Nor 1st 4s, 1946.....	99½	Feb. 5	98%	Apr. 6	99 ..	
71,000	At Chart Al L 1st 4½s, 44.....	92½	Dec. 3	88	Apr. 2	92% - 2%	
207,000	do 1st 3s, 1944, Series B.....	100	Jan. 26	96	Mar. 9	97% - 1%	
3,640,000	do Cat Line 1st gold 4s, 1932.....	89	Jan. 3	82	March 23	86% - 1%	
584,000	do 7% gold notes, 1930.....	108%	Dec. 20	106	Jan. 15	107% + 1%	
2,080,500	do gen un 4½s, 1964.....	88%	Jan. 3	82	Mar. 26	87% - 1%	
2,145,000	do Ia Conv 4s, 52.....	80	Jan. 8	77	Apr. 7	82% + 2%	
42,000	At & Louisville 1st gold 4s, '98.....	67%	May 15	61½	Mar. 22	72% - 2%	
27,000	do 2d in 1918.....	39%	Feb. 18	35	Dec. 14	35 + 3	
199,500	At Fruit & ev 7s, 1934.....	40%	Feb. 18	36	Nov. 8	37% ..	
986,500	do cfs of deposit.....	39½	Feb. 16	38	Nov. 8	37% ..	
772,000	do cfs stamped.....	44	Mar. 8	37½	Oct. 24	29% + 1%	
3,200,000	At Refin temp g deb 5s, 37.....	90%	Jan. 24	76½	Oct. 29	98% + 1%	
45,000	At & Yackin 1st gtd 4s, '99.....	78½	Sept. 24	76½	Oct. 29	78½ + 1%	
19,000	Austin & Northw 1st g 5s, '41.....	90½	Dec. 27	93½	Oct. 4	90½ + ½	
246,000	BALDWIN LOCO WORKS 1st s f 5s, 1940.....	103	Jan. 5	100	Oct. 8	100% - 1	
5,507,000	Balt & Ohio pf in g 3½s, '25.....	97	Dec. 15	93½	Jan. 2	96% + 3%	
122,000	do registered.....	95%	Sept. 25	93½	Feb. 2	94% ..	
7,033,500	do 1st g 4s, 1948.....	82½	Dec. 12	74½	Mar. 27	81½ + 1½	
47,000	do registered.....	80	Dec. 11	73½	Aug. 23	80 ..	
8,399,500	do convertible 4½s, 1933.....	84½	Nov. 7	77	June 29	82% + 1	
5,000	do registered.....	82	Oct. 4	82	Oct. 4	82 ..	
4,927,000	do ref & gen 5s, Ser A, '95.....	85	Jan. 3	79½	Mar. 21	83% - 1%	
4,812,000	do 5% secured bonds, 1929.....	101½	Jan. 5	99%	Mar. 22	101 + ½	
2,000	do registered.....	100%	July 24	100%	July 24	100% ..	
412,000	Pgh Jc & Mid div 1st g 3½s, 1925.....	96	Dec. 19	91½	Jan. 10	96 + 5%	
1,000	do registered.....	93½	Oct. 17	93½	Oct. 17	93% ..	
2,302,000	Pgh, L E & West Va ref g 4s, 1941.....	90	Dec. 31	72½	June 21	89 + 2%	
2,000	do registered.....	76½	Dec. 28	76½	Dec. 28	76% ..	
3,644,000	do Southw div 1st g 3½s, '25.....	96%	Dec. 17	91½	Jan. 2	96% + 5%	
3,000	do registered.....	95	Dec. 19	90½	Feb. 15	95 ..	
868,000	Tol Cin div 1st in & ref 4s, 1939.....	68	Oct. 9	61½	Jan. 17	60% - ½	
1,631,000	Barnsdall Corp s f conv 8% Series A, 1931.....	103½	Jan. 4	94	July 28	97 - 4%	
5,000	Battle Ck & Sturgis gtd 3s, '29.....	90	Mar. 20	57½	April 6	57½ ..	
13,000	Beech Creek 1st gtd 4s, 1936.....	91½	Jan. 3	86%	Apr. 3	90% + 1%	
1,000	do registered.....	86	Feb. 16	86	Feb. 16	86 ..	
8,135,000	Bell Tel of Pa ref 5s, '48.....	99½	Jan. 12	95½	Mar. 31	98% - 1%	
1,378,000	do 1st & 7% 1945.....	108½	Jan. 2	107½	April 6	107% - ½	
884,000	Beth St 1st ext gtd s f 5s, 26.....	100	July 13	97½	June 20	100% + 1	
1,103,000	do 1st in & ref deb 5s, 1942.....	97½	Jan. 3	90%	Mar. 14	96% + 1%	
4,873,000	do s f 5½s, Ser B, '35.....	94	Feb. 19	87½	Oct. 29	88% ..	
6,037,000	do pr mn & lm s g 5s, 1936.....	103%	Jan. 25	98%	Oct. 18	99% - 2%	
6,733,000	do con s f g, ser A, 1948.....	100%	Jan. 25	98	Mar. 13	97% - 3%	
22,000	Big Sandy Ry 1st 4s, 1944.....	84½	June 18	80½	July 9	80% - 3½	
22,000	Booth Fisheries deb s f 6s, '26.....	80	July 12	78	Nov. 23	78% ..	
1,311,000	B & N Y Al L 1st gtd 4s, '35.....	75½	Mar. 20	61	Nov. 22	61 ..	
1,364,000	Borden Cond ct 1st s f 6s, 1931.....	101	Dec. 1	97½	July 1	100% + 1%	
7,813,000	Brier Hill St 1st 5½s, 1942.....	97½	Jan. 6	91½	Apr. 4	93% - 3	
404,000	Bway & 7th Av 1st cons gold 5s, 1943.....	60	Jan. 14	61½	June 27	62% - 3%	
17,000	do cfs of deposit.....	67	Feb. 16	62	Nov. 19	62 ..	
162,000	Brooklyn City R co 5s, '41.....	88	June 2	73	June 27	87% - 5%	
1,323,500	Bklyn Edison 5% gen bds, '49.....	90	June 6	94½	July 2	98% + ½	
444,000	do 6% gen ser B, 1930.....	105	Feb. 20	100½	Mar. 31	102% + 2%	
478,500	do 7% gen ser C, 1930.....	108%	Jan. 10	103	Mar. 12	106% + 1%	
1,318,500	do 7% gen ser D, 1940.....	107	Jan. 10	104	Aug. 13	108%	

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Year's Sales.	Description of Issue.	High.	Date.	Low.	Date.	Last.	Yr's Net Chge.	
46,000	Cln, Ham & Day 2d g 4½%, '37	89½	Feb. 10	86½	Apr. 19	88	- 3½	
34,000	Cln, Ind, St L & Chf 1st g 4%, 1936	90½	Oct. 13	86½	Apr. 4	88½ + 3½		
2,000	do registered	87	Nov. 27	87	Nov. 27	87		
9,000	Cln, Leb & Nor 1st cons gtd gold 4%, 1942.	85½	Jan. 19	83½	June 12	84½ - 2½		
13,000	Cln, San & C cons 1st g 5%, '28	99	June 2	97	June 13	97½ - 2½		
2,000	Clearfield Coal 1st s f 4%, 1940	73½	July 13	73½	July 13	73½		
774,000	C Cln ChzSt L gen 4%, '93	82½	Jan. 16	76	Mar. 29	79½ - 2½		
664,000	do deb 4½%, 1931	93½	Feb. 24	90	Oct. 22	92½ + 1½		
120,000	do gen 5%, 1933	100	Feb. 2	95½	June 26	98½ - 1½		
2,016,000	do ref & imp 6% 1929	103	Nov. 2	100	Mar. 27	100½ - 1½		
31,000	do ref & imp 6% 1941	103	Oct. 25	103½	May 10	100½ - 1½		
65,000	do Calm div 1st g 4%, 1939	88	Jan. 20	80½	May 8	86 - 2½		
43,000	do C W & M div 1st g 4%, '91	78½	July 23	75½	Mar. 26	76½ - 3½		
245,000	do St L div 1st col g 4%, '90	81½	Jan. 3	74½	Mar. 22	79½ - 1½		
11,000	do reg	77	Feb. 27	73½	May 5	75½		
40,000	do Springfield & Col div 1st g 4%, 1940	84	Apr. 23	82½	Sep. 11	85½ - 1½		
5,000	do W W Val d 1st g 4%, 1940	82½	Sep. 11	80	May 14	81½ + ½		
15,000	Cv, C, C&Ind gen cons g 6%, '34	106½	Feb. 10	103½	Apr. 9	103½ - 2½		
31,000	Cv, L & W cons 1st g 5%, '33	98	Jan. 3	94½	July 10	96½ - 1½		
10,000	Cv & Mar 1st gtd gold 4½%, '35	91	Jan. 17	92½	June 21	92½ - 2½		
7,000	Cv & Mahoning Val g 5%, '35	95	Nov. 30	93	Mar. 19	95 + 2½		
12,000	Clev & Pitts 3½%, ser C, 1948	80	Dec. 21	81½	Dec. 21	81½		
1,000	do 3½%, ser D, 1950	80	Nov. 13	80	Nov. 13	80		
153,000	Clyde Short L 1st gtd 4½%, '61	98	Feb. 3	89½	Sep. 22	90½ - 6%		
5,000	do reg	90½	Nov. 15	89½	Sep. 22	90½ - 6%		
1,827,000	Cly Un Trm 5%, 1972	105½	Jan. 16	101	Apr. 22	103 - 1½		
1,321,000	do s f 5% 1973, ser B	96½	Nov. 3	94	Nov. 30	95%		
1,184,000	Colorado Fuel & Iron Co gen s f 5%, 1943	89½	Apr. 25	85½	Mar. 21	88½ ..		
1,303,000	Col Ind 1st col tr gtd 5%, '38	79½	June 2	74	Aug. 6	75 - 2		
812,000	Colorado & Sou 1st g 4%, '29	93½	Jan. 22	90½	Mar. 26	92½ + 1½		
1,815,000	do ref 4½%, '35	81½	Jan. 8	80½	Sep. 28	81 - ½		
1,396,500	Colum Gas & Elec 1st g 5%, '27	98½	Oct. 1	95	Mar. 24	96½ - 1½		
1,343,000	do stamped	97½	May 3	95½	Mar. 6	96½ - 1½		
17,000	Colum Gas Co 1st g 5%, '32	93½	Dec. 28	92	Feb. 26	93½ - 3		
7,000	Coleridge Val 1st ext 4%, '48	80½	Nov. 22	78	July 8	81 - 5½		
99,000	Com & 9th Av 1st gtd g 5%, '93	80	Apr. 18	8	Dec. 28	8 - 2½		
27,000	Co&Tol RR Co 1st ext 4%, '35	80½	Mar. 9	76	July 2	79½ - 2½		
30,200	Commercial Cabie 1st g 5%, '27	75½	Jan. 10	69	Aug. 2	72 - 3½		
1,497,000	Comwith Pwr & Trm 5%, 1947	80½	Feb. 23	84	Mar. 29	87 - ½		
764,000	Compania Azucarera Baraque 1st s f 7½%, 1937	101½	Mar. 20	98½	Feb. 4	100½ - 1½		
421,000	Compt-Tab-Ric Co 30-yr s t 6%, 1944	101½	Aug. 14	95½	Jan. 17	98½ + 3%		
2,000	Conn & Passaic 1st g 4%, '43	76	Jan. 29	76	Jan. 29	76 - 3		
17,000	Conn Ry&L 1st & rf g 4½%, '51	87½	Jan. 24	76½	June 19	78 - 3		
63,000	do stamped guaranteed	84½	Feb. 6	76	July 12	80 - 3½		
375,000	Consolidation Coal Co 40-yr 1st & ref s f 5%, 1950	90	Jan. 9	84½	Apr. 2	87 - 1½		
1,000	do reg	86½	May 31	86½	May 31	86½ ..		
69,000	Consumers Gas Co Chicago 1st gtd g 5%, 1936	98½	Feb. 2	89½	Apr. 13	93½ - ½		
2,384,000	Cons pr Hoen&funfy g 5%, '52	92½	Jan. 2	84½	Apr. 9	97 - 5½		
17,000	Corn Prod Ref 25-yr 5% f, '31	100	July 21	98½	May 15	100 ..		
213,000	do 1st 25-yr s f 5%, 1934	101	Jan. 9	98	May 4	98½ - 3½		
479,000	Crown C & S Co 1st f 6%, '42	95	Jan. 2	83	Dec. 24	83 - 11½		
3,537,000	Cuba C Sug 7% cv deb 30%, '30	94	Feb. 13	82	June 28	91½ + 3½		
3,872,000	do cv deb stamped 8%, '30	90	97½	Dec. 29	87½	June 28	97½ + 3½	
1,228,000	Cuba R R 1st 50-yr 6%, 1952	87	June 11	81	Dec. 18	82 - 3		
428,000	do 1st Ilen & ref 7½%, 1936	106	May 17	100	Sep. 26	102 - 3		
17,496,000	Cuban-Am Sug Co 1st coll 8% s f g 5%, 1931	108½	May 10	105	Oct. 26	107½ - 2%		
392,500	Cum T A T gold 5%, 1937	94½	Dec. 26	91	Apr. 10	94½ + 2½		
24,000	DAYTON & MICH 1st cons 4½%, 1931	93½	Dec. 11	91	Apr. 13	93½ + 3½		
1,854,000	Del & Hud 1st & ref 4%, tax ex N Y, 1943	90	Jan. 6	82½	Oct. 5	84 - 3½		
1,321,000	do 20-year conv 5%, 1935	78	Jan. 4	90	July 6	92½ - 4½		
1,266,000	do temp 15-yr g 5%, 1937	112½	Jan. 3	97	June 19	97½ - 4½		
398,000	do 10-yr secur id 7%, 1930	111½	Jan. 6	105	June 31	107½ - 1½		
932,000	Den Gas & El 1st & ref s f 5%, '51	90	Jan. 17	83½	Dec. 18	84½ - 2½		
2,853,000	Den & Rio Grande 1st cons g 4%, 1936	76½	May 28	64½	Dec. 26	67½ - 8½		
247,000	do cons g 4½%, 1936	80	Jan. 8	71½	Dec. 27	71½ - 6½		
642,000	do improvement g 5%, 1928	88	Jan. 5	79½	Nov. 22	79½ - 2½		
8,287,000	do 1st & refunding os, 1935	57	Jan. 4	37	Nov. 8	40% - 9½		
2,000	do reg	39½	Nov. 8	38½	Nov. 8	39% ..		
421,000	do Bankers Tr cfs stamp	54½	Feb. 23	36½	Dec. 27	39% ..		
509,000	do Farmers L & T cts	53½	Jan. 12	37	Nov. 15	40 -		
65,000	do Am Ex Na: Bank cfs	51	Feb. 23	38	Dec. 27	38 ..		
1,108,000	Dery Corp D temp 1st s f 20-yr g 7%, 1942	90	Jan. 15	55	Mar. 8	73 - 25		
227,000	Des Moines & Ft Dge 1st gtd gold 4%, 1935	45	Jan. 16	35	Aug. 15	43% ..		
1,000	Detroit City Gas Co gld 5%, '23	99½	Jan. 2	90	May 1	90% - 1½		
461,000	Detroit Edison 1st col trs 33 10½	2	Feb. 2	94½	Mar. 27	99½ - 1½		
1,543,500	do 1st & ref 5s, Ser A, 1940	97½	June 7	91½	Mar. 27	95½ + ½		
3,000	do reg	93½	Nov. 16	93½	Nov. 16	93½ ..		
2,241,000	do 1st & ref's da, 1940	104½	May 25	101	Mar. 31	104½ - ½		
28,000	Detroit & McR 1st llen g 4%, '95	75½	Feb. 7	65	Dec. 4	65 - 10		
17,000	do gold 4s, 1995	65	Apr. 13	55	Dec. 31	55 - 15½		
676,000	Det Riv Tunnel 1st 4%, '61	90½	Jan. 3	85	Mar. 14	88 - 2½		
1,260,000	Det Utld Ry 1st cons g 4½%, '32	86½	Aug. 23	82	Jan. 2	85½ + 2½		
1,261,500	Diamond Match Co (The) 15- yr s f 7½% cpn deb, '35	108½	Feb. 26	104½	Oct. 15	104½ - 2%		
758,000	Distillers Securities Corp 1st 25-yr 5%, 1927	64	Feb. 21	45½	Dec. 27	50 ..		
578,000	do Bankers Tr cfs of dep	64	Feb. 21	45	Nov. 19	50 + 4½		
833,000	Dominion Iron & Steel 5½%, '39	85½	Jan. 4	76	Aug. 21	70½ - 6		
953,000	Donner Steel 1st r f 7½%, '42	99½	Feb. 28	84½	Feb. 8	86½ - 3		
157,000	Dul Mesaba & N Ry g 5%, '41	99½	Feb. 19	98½	Apr. 2	98 - 5½		
231,000	Duluth & Iron Rr 1st 5s, '37	100½	May 23	98½	Nov. 7	98 - 2½		
2,000	do reg	98½	Jan. 8	97½	July 10	95½ - 2½		
232,000	Duluth, S Shore & Atg g 5%, '37	80	Feb. 2	74	June 12	76½ - 2½		
20,000	do 1st & ref's da, 1942	87½	Apr. 11	91½	Dec. 11	91½ + 2½		
4,095,000	Du Pont de Nem 7½%, 1931	108½	Jan. 3	106½	Apr. 19	107½ - %		
2,000	do reg	107½	Sept. 10	107½	Sept. 26	107½ - %		
3,679,500	Duquesne Lt 1st & cl tr 6s, '49	105	Feb. 17	101	Mar. 22	103½ - ½		
1,355,000	do conv deb gold 7½%, 1936	106	Mar. 2	106½	Jan. 11	107½ - ..		
16,288,000	EAST CUBA SUG f g 7½%, '37	113½	Feb. 13	94½	Jan. 14	106½ - 8%		
12,000	East Tenn reorg 1en 5%, 1938	93½	June 29	91½	Apr. 10	92½ - 1½		
31,000	E Tenn, V&Ga col gold 5%, '30	100	May 28	97½	Sept. 6	98½ + 1½		
176,000	do con 1st gold 5%, '56	99½	Jan. 9	90½	Mar. 21	98½ - 1½		
153,000	Ed El III Ban 1st gold, '39	91	Feb. 1	86	May 18	88½ + 1½		
31,000	Ed El III NY 1st con g 5%, '37	103	Jan. 19	99	Sep. 19	100 - 2%		
133,000	Ed E J & Ed 1st gold 5%, '41	100½	Apr. 11	97½	Mar. 7	99 - 2%		
53,000	Elk Coal 10-yr f ev 6s, '25	90½	Jan. 15	5½	Dec. 26	95½ - 7½		
10,940,500	Empire Gas &							

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Year's Sales.	Description of Issue.	High.	Date.	Low.	Date.	Last.	Yr's Net Chge.
1,891,000	do ref gld gold 4s, 1936.....	79½	Jan. 4	73	Sep. 18	73½	- 5%
23,000	Kan C & M R & B Co 1st gtd gold 5s, 1929.....	95	Jan. 6	92½	Feb. 9	93½	- 1%
1,571,000	Kan C Ry, P & L 5s, A, 1932.....	91	July 23	84	Aug. 3	89½	- 1%
2,961,000	Kan Cg South'n 1st g 3s, '30.....	72	Oct. 26	65	Mar. 27	60½	+ 3%
1,000	do reg.....	65½	Apr. 11	63½	Apr. 11	63½	- 2%
2,225,000	do ref & imp as, 1930.....	88	Jan. 1	83	Mar. 17	86½	- 2%
3,000	do reg.....	81½	Dec. 27	81½	Dec. 27	81½	- 1%
2,511,000	Kans City Terminal 1st s f 4s, '30.....	83½	Jan. 2	76½	May 24	81½	- 1%
1,345,000	Kan Gas & Elec 1st s f 4s, '32.....	97½	Jan. 12	91½	Nov. 7	93	- 3%
630,000	Kayser (Julius) & Co 1st mtg 20-yr s f 7s, 1942.....	107½	Jan. 17	102½	July 10	104½	- 1%
2,803,000	Kelly Springfield Tire 8% s f gold notes, 1931.....	110	Feb. 23	98½	Oct. 23	102	- 5½
60,000	Kentucky Central gold 4s, '27.....	83½	Feb. 2	81	May 7	82	- 2%
980,500	Kokuk & Des Moines 1st 5s, 1923.....	92	Jan. 6	81	Apr. 14	82½	- 29
2,000	Keystone Ktg 1st 5s, 1935.....	72½	Oct. 25	72½	Oct. 25	72½	-
99,000	Kings Co Elec Light & Power gold 5s, 1937.....	100	Dec. 28	96½	May 4	100	+ 2
98,000	do pur money 6s, 1997.....	113½	Feb. 15	108½	Jan. 17	110½	+ 1
6,000	do convertible deb 6s, 1925.....	104½	June 16	103½	Jan. 25	104½	- 1%
55,000	Kings Co Elevated R Ry 1st gold 4s, 1949.....	73	Mar. 10	60½	Sep. 10	70	- 5½
129,000	do stamped gtd.....	76	Jan. 12	68	Aug. 17	71	- 5
10,000	Kings Co Lgt 1st ref 5s, '54.....	80½	Feb. 29	75	Dec. 5	75	- 6
197,000	do 1st ref 6½s, 1954.....	99½	Jan. 5	94	Sep. 10	95	- 4½
380,000	Kinney G R Co 15-yr conv see g 7s, 1936.....	102½	June 12	99	Jan. 2	101½	+ 2½
88,000	Knoxv & Ohio 1st gold 6s, '25.....	101½	June 5	100	Nov. 22	100½	- 1½
227,000	LACKAWANNA STEEL CO 1st gold 5s, 1923.....	100½	Jan. 19	99½	Jan. 5	99½	- 1%
1,316,000	do 1st cons 5s, Ser A, 1950.....	92½	Jan. 23	87	Aug. 2	89	- 2½
728,000	Lac Gas L C St L ref & ext 1st gold 5s, 1934.....	97	Feb. 15	89½	June 30	92½	-
310,000	Lake Erie & W 1st g 5s, '37.....	97	Jan. 22	91½	Mar. 26	94½	+ 1%
235,000	do 2d gold 5s, 1941.....	83½	Oct. 29	81½	Apr. 18	86½	+ 1%
302,000	Lake Shore & M So gold 3½s, 1937.....	78½	June 12	72½	Mar. 27	76	- 2
17,000	do reg.....	70	May 28	72½	Sep. 22	74	-
1,817,000	do debenture gold 4s, 1928.....	56	Jan. 5	92½	Jan. 16	94½	- 2%
1,000	do reg.....	92½	July 27	92½	July 27	92½	-
2,631,000	do 25-yr gold 4s, 1931.....	93½	Feb. 8	90½	Mar. 29	92½	- 1%
58,000	Lehigh C & Nav co s f 4½s, '54.....	92½	July 12	88½	May 21	91	- 3
33,000	Lehigh Valley Coal Int gtd 6s, 1933.....	102½	Jan. 19	97½	Oct. 14	98½	- 2%
1,000	do registered.....	98½	Dec. 29	98½	Dec. 29	98½	-
5,000	do 1st gold 5s, 1933, reg.....	88½	Dec. 26	97½	Dec. 13	98½	-
105,000	Lehigh V N Y 1st gtd 4½s, '40.....	97	Jan. 2	91½	June 21	92½	- 1½
12,000	do reg.....	92½	June 21	89½	Oct. 1	90	-
483,000	Lehigh Val (Penn) gen cons gold 4s, 2003.....	81½	Jan. 3	79½	May 5	77½	- 4½
2,000	do reg.....	80	Jan. 25	75	May 10	75	-
611,000	do gen cons 4½s, 2003.....	92½	July 3	84	July 30	86½	- 2%
9,000	do do reg.....	86	Jan. 29	84½	June 30	84½	-
50,000	Lehigh Val Ter Ry 1st gtd gold 6s, 1941.....	102½	Aug. 14	98½	Dec. 25	99½	- 2%
2,000	do reg.....	100	June 4	100	Sep. 25	100	-
745,000	Lehigh Valley R R Co col tr gold 6s, 1928.....	105	Jan. 2	100½	July 30	102½	- 3
2,000	do reg.....	102	Feb. 8	102	Feb. 16	102	-
36,000	Leh & N Y 1st gtd 4s, 1945.....	85½	April 13	80½	June 16	76½	- 9½
187,000	Lex Av & Pav Ry 1st gtd gold 5s, 1963.....	47½	July 19	31½	Dec. 31	31½	- 20½
967,000	Lex & East Ry 1st 50-yr gtd 5s, 1965.....	100	Aug. 22	97	Oct. 15	99½	+ 1
1,073,000	Liggett & Myers Tab 7s, 1914.....	119½	Aug. 27	112	Mar. 29	118	+ 2
1,131,000	do 1st 5s, 1951.....	98½	Jan. 10	94½	June 21	96½	- 1½
7,000	Little Miami gen 4s, 1932.....	81½	Nov. 15	81	May 23	81½	-
300,000	Long Dock cons 6s, 1935.....	107	Aug. 27	105½	June 26	105½	- 2%
49,000	Long Is 1st cons gold 5s, 1931.....	98	Mar. 21	95½	Mar. 31	97	- 1½
300,000	do 1st cons gold 6s, 1931.....	92½	May 22	90	Dec. 7	90	- 2
143,000	do gen 4s, 1938.....	86½	Oct. 24	83	July 6	85	+ 1½
2,000	do gold 4s, 1932.....	81½	Mar. 26	81½	Mar. 26	81½	-
108,000	do unified gold 4s, 1949.....	81	Jan. 19	75	July 10	78½	+ 1
45,000	do do gold 5s, 1934.....	94	Jan. 4	91	Dec. 4	91	- 2
249,000	do 20-yr deb 5s, 1937.....	87½	Jan. 26	82½	Sep. 10	84½	+ 1½
362,000	do gld refund gold 4s, 1949.....	82½	Jan. 2	75½	July 12	80½	+ 1
14,000	do North Shore Branch 1st cons gld 5s, 1932.....	96	Nov. 1	92	May 25	94½	+ 2½
917,000	Lorillard Co (P) 5s, 1931.....	97½	Jan. 3	93½	Apr. 20	95½	- 1½
6,000	do registered.....	94½	Dec. 18	94½	Dec. 18	94½	-
559,000	Lois 7s, 1914.....	118½	Sep. 5	111½	Apr. 4	116½	+ 1½
102,000	Louisiana & Ark Ry 1st 5s, '27.....	98	Sept. 6	93	May 22	97	+ 4½
4,000	Louisiana & N W R R Co 1st mtg gold 5s, 1935.....	77	Jan. 2	76	Jan. 9	76	- 1
160,000	Lo & Jeffersonville Bridge Co 1st gld 4s, 1945.....	81	Sep. 4	77	Mar. 9	79½	- 3%
94,000	Louis & Nash gold 5s, 1937.....	103	Feb. 16	97½	May 25	102½	+ 1
2,026,000	do unified gold 4s, 1940.....	92	Feb. 10	87½	May 28	89½	- 1½
10,000	do registered.....	90½	May 21	90½	May 24	90½	-
103,000	do collat trust gold 5s, '31.....	102	Jan. 13	96½	Nov. 27	97	- 3
600,000	do g 7% notes, 1930.....	109	May 2	106	Jan. 25	107	- 1%
1,617,000	do 1st & ref 3½s, 2003.....	106	Dec. 7	101	Mar. 27	105½	+ 1
2,907,000	do 1st & ref 4½s, 2003.....	107½	Dec. 28	103½	Sep. 5	107½	-
16,000	do N O & M 1st gold 6s, '30.....	103½	June 26	101½	Jan. 9	103½	+ 2½
2,000	do 20 gold 6s, 1930.....	101½	Feb. 19	101	Feb. 19	101½	-
10,000	P & M Dlv 50-yr 4s, '46.....	87	Nov. 12	82½	Aug. 14	85½	+ 2½
206,000	do St L Dlv 2d gold 3s, '80.....	63	Jan. 9	58½	June 6	61	- 1
429,000	L & N At Knox & Cn 4s, '55.....	86½	Feb. 2	80½	Apr. 3	86	- 1%
42,000	L & N S & N At 5s, '63.....	101½	Jan. 16	98½	Aug. 29	99	- 2
155,000	L & N S & N At 5s, 1963.....	99½	May 22	98½	May 21	98½	- 1½
19,000	L & N & Moh & Montg 1st gold 4s, 1945.....	97	Mar. 26	92½	June 29	93½	- 4½
350,000	L & N Nash Southern Mon Joint 4s, 1932.....	80½	Jan. 10	75	Apr. 5	78½	+ 1½
77,000	Louis Cinc & Lex 4½s, '31.....	97½	June 19	94½	Aug. 15	95½	- 2½
302,000	Louis Gas & El 5s, 1932.....	88½	Sep. 5	86	Oct. 10	88	-
939,500	MAGMA COPPER conv g 7s, 1932.....	120	Mar. 3	107	Aug. 14	111	+ 4½
7,000	Mahoning Coal R R Co 1st 5s, 1934.....	99½	Feb. 13	98½	July 2	99½	-
3,319,000	Manati Sugar 1st s f gold 7s, 1942.....	100	Nov. 13	98½	July 2	99½	-
1,330,000	Manhattan Ry of N Y cons gold 4s, 1990.....	102	Feb. 23	96	Feb. 1	98½	+ 1½
38,000	do 2d 4s.....	96	Jan. 16	45	Nov. 23	49½	+ 14
287,000	Manila El 1st ref 7s, 1947.....	53	Dec. 15	55	Dec. 15	55	-
76,000	Manila El Ry & Lt 1st gtd in & tr a f 5s, 1953.....	98½	June 22	95	Dec. 15	95½	-
151,000	Manila R R South Lines 1st 4s, 1939.....	71½	Mar. 24	59½	Dec. 27	60	- 9½
271,000	Manitoba S W Colonization 5s, 1934.....	88½	Sep. 1	95½	Mar. 27	97½	+ 1½
35,000	Manitowoc G Ry & Nw 1st gtd 3½s, 1941.....	83	Aug. 21	82	May 22	83	+ 2½
3,631,000	Market St Ry 1st cons 5s, 1924.....	96½	Mar. 2	88½	Oct. 25	94½	+ 2%
1,154,000	do 6% col tr notes, 1924.....	99	Mar. 6	93½	Nov. 3	97½	+ 2½
2,241,000	Marland Oil 8% f 103, with warrant attached.....	100½	Apr. 2	109	Jan. 17	134	+ 22½
1,972,000	do without warrt attached.....	107½	Mar. 24	97	Oct. 30	103	+ 1½
2,523,000	do s f gold 7½s, Ser B, '31.....	104½	Nov. 23	91½	Mar. 23	100	- 1½
2,649,000	do do with warrants.....	159	Mar. 28	102	Jan. 2	131	+ 10
1,121,000	Merchants & Manf Exchange s f 7s, 1942.....	106	Aug. 6	97½	Mar. 7	104½</	

New York Stock Exchange Bond Transactions 1923

Year's Sales.	Description of Issue.	Hgh.	Date.	Low.	Date.	Last.	V'r's Net Ch'ge.
970,000	do pur mon col tr g 4s, '49	83%	Feb. 9	79%	Mar. 31	82%	- 1%
2,000	do col tr 5s, reg.	93%	Apr. 11	93%	Apr. 11	93%	- ..
15,000	N Y & Greenwood Lake gtd g 5s, 1946.	85	Dec. 6	72	July 2	85	+ 1
8,000	N Y Harlem gold 3 1/2s, 2000.	77 1/2	Feb. 19	73 1/2	Mar. 24	73 1/2	+ 6%
3,000	do reg	74	Sept. 5	72 1/2	Dec. 10	72 1/2	- ..
79,000	N Y Lack & West ref 4 1/2s, '73	97	Aug. 1	95 1/2	Sep. 14	97	- ..
19,000	do con 5s, 1923.	100 1/2	Mar. 6	98 1/2	June 26	99 1/2	- 1%
17,000	do terminal & imp 4s, 1923	99 1/2	Feb. 19	99 1/2	Jan. 11	99 1/2	+ 1%
28,000	N Y, L E & Wn Dock & Imp 1st ext coupon 5s, 1943	103 1/2	Apr. 20	99 1/2	Nov. 26	103	+ 9%
90,000	N Y & Jer 1st 30-yr g 5s, '32	98%	Feb. 26	94 1/2	Mar. 26	96 1/2	+ 1%
8,000	N Y Mun Ry 1st s f 5s, ser A, 1966	82	June 6	76	Jan. 22	82	+ 8%
22,000	N Y, N H & H non-conv deb 4s, 1947	53	Jan. 27	42	Dec. 4	42	- 17%
15,000	do reg	37 1/2	Dec. 6	37 1/2	Dec. 6	37 1/2	- ..
43,000	non-conv deb 3 1/2s, 1947-48	48	Feb. 8	35%	Nov. 1	38	- ..
273,000	do non-conv deb 3 1/2s, 1954.	47	Jan. 27	34 1/2	Oct. 5	39 1/2	- 2 1/2
369,000	do non-conv deb 4s, 1955.	51 1/2	Jan. 29	37 1/2	July 10	40%	- 1%
543,000	do non-conv deb 4s, 1956.	51 1/2	Feb. 7	37	Aug. 6	38 1/2	- 10 1/2
443,000	do conv deb cts, 3 1/2s, 1956.	48	Jan. 17	34	July 10	37 1/2	- 9 1/2
5,976,000	do conv deb 6s, 1948.	73 1/2	Jan. 4	52	July 5	58 1/2	- 11 1/2
26,000	do reg	70	Feb. 23	27	Oct. 29	35	- 5
828,000	do 4% debentures, 1957.	43 1/2	Feb. 23	27	Oct. 29	35	- 5
3,407,000	do 7s, 1925.	81 1/2	Jan. 5	54 1/2	July 7	70 1/2	- 8 1/2
19,082,000	do do (francs)	71 1/2	Mar. 3	53	July 6	68 1/2	- ..
2,000	Cons Ry non cv deb 4s, '54.	46 1/2	Mar. 7	38 1/2	Dec. 5	50	- 11
28,000	do non-cv deb 4s, 1955.	47	Jan. 18	38	July 9	38 1/2	- ..
15,000	do non-cv 4s, 1956.	99 1/2	May 22	99	Oct. 17	99	- ..
1,056,000	N Y, O & W Ref 1st g 5s, '92	99 1/2	May 22	99	Oct. 17	99	- ..
140,000	do gen 4s, 1955.	70 1/2	Jan. 6	60	Sep. 24	61 1/2	- 1%
28,000	N Y & Putnam 1st cons gtd gold 4s, 1993.	65	Jan. 5	53	Apr. 14	57	- 8
68,000	N Y & Q El L & P con 5s, 1930.	82 1/2	Feb. 14	80 1/2	Sep. 12	82 1/2	- 2%
799,000	N Y Rys 1st r e & ref 4s, '42	99 1/2	Dec. 28	96	Apr. 9	99 1/2	- ..
2,247,000	do Guar Tr Co of N Y ed.	38 1/2	May 23	27	Oct. 3	32	- 3 1/2
2,000	do reg	35	May 23	34	May 21	35	- ..
1,970,000	do adj inc 5s, 1942.	8	Jan. 8	3 1/2	Nov. 5	18	- 3 1/2
2,756,000	do Bankers Tr Co ed.	6 1/2	Mar. 12	3 1/2	Nov. 12	18	- 3 1/2
105,000	N Y & R Gas 1st ref ds, '52	91	Apr. 30	83	July 24	90	- ..
3,000	N Y & Rockaway Bch 1st gold 5s, 1927.	96 1/2	Feb. 14	95	Apr. 5	95	- 1
701,000	N Y State Rys 50-yr 1st cons 4 1/2s, 1962.	69	Feb. 7	58 1/2	Dec. 17	58 1/2	- 6 1/2
88,000	do 1st cons 6 1/2s, 1962.	97 1/2	Jan. 19	83	Dec. 22	84 1/2	- 10 1/2
607,000	N Y Steam 1st 25-yr 6s, Ser A, 1947.	98	Feb. 15	92	July 13	92 1/2	- 5 1/2
295,000	N Y, Susq & Wn 1st ref gold 5s, 1937.	49 1/2	Feb. 7	40 1/2	Dec. 18	43	- 5 1/2
61,000	do 2d g 4 1/2s, 1937.	49 1/2	Feb. 7	40 1/2	Dec. 18	43	- 5 1/2
224,000	do gen 5s, 1940.	49	Feb. 8	37 1/2	Oct. 16	40 1/2	- 7 1/2
7,000	do terminal 1st g 5s, 1943.	84 1/2	Feb. 28	84	June 13	84 1/2	- 1%
3,780,000	N Y Tel 1st & gen 4 1/2s, '39.	95 1/2	Aug. 21	90 1/2	Mar. 6	93 1/2	- 2 1/2
25,000	do reg	93 1/2	July 7	92 1/2	Dec. 31	92 1/2	- ..
2,529,000	do debenture s f 6s, 1949.	108 1/2	Jan. 6	103 1/2	Mar. 28	105 1/2	- 2 1/2
3,000	do reg	104	Oct. 18	104	Oct. 18	104	- ..
4,962,000	do ref gold 6s, 1941.	107	Jan. 5	102 1/2	Mar. 27	104	- 3 1/2
2,800,000	N Y, Westchester & Boston 1st 4 1/2s, Ser 1, gtd, '46	50 1/2	Jan. 2	32 1/2	July 13	39 1/2	- 9 1/2
912,000	Niagara Falls Pow 1st 5s, '32	32	Jan. 12	97 1/2	May 8	99 1/2	- 1 1/2
19,000	do reg	98 1/2	Jan. 19	97	Dec. 4	97	- ..
459,000	do ref & gen 6s, 1932.	105 1/2	Feb. 13	101 1/2	Mar. 20	104 1/2	- ..
1,000	do reg	102 1/2	July 7	102 1/2	July 7	102 1/2	- ..
31,000	Niagara L & On Power ref 6s, 1938.	99	Oct. 15	98 1/2	Nov. 19	98 1/2	- ..
90,000	Niagara L & O P 1st 5s, '54	101	Nov. 5	97 1/2	Apr. 6	100 1/2	+ 2 1/2
811,000	N S 1st & ref 50-yr 5s, A, '61	71	Feb. 9	61 1/2	July 18	62 1/2	- 1 1/2
1,000	do reg	60%	Dec. 31	60 1/2	Dec. 31	60 1/2	- ..
98,000	Nor & So 1st gold 5s, '41.	93 1/2	Feb. 6	87	Nov. 16	89 1/2	- ..
38,000	N & W gen gold 6s, 1931.	108 1/2	Jan. 9	106	May 15	106	- ..
4,000	do Imptv & ext gold 6s, '34.	110	Mar. 9	108 1/2	Jan. 31	110	+ 3
20,000	do New R 1st gold 6s, '32.	107 1/2	Oct. 2	106 1/2	Dec. 11	106 1/2	- 2%
204,000	do 1st con gold 4s, 1906.	93 1/2	Jan. 28	85 1/2	June 21	86 1/2	- 4 1/2
16,000	do reg	90	Jan. 11	85 1/2	Feb. 28	88	- ..
210,000	do divi 1st lien&gen g 4s, '44	108	Jan. 3	101	Aug. 7	105	- 4 1/2
2,404,000	do 6% conv bonds, 1929.	117 1/2	Feb. 6	106	Dec. 27	107	- 6
1,000	do reg	112 1/2	Mar. 7	112 1/2	Mar. 7	112 1/2	- ..
407,000	Poca & C 1st 4 1/2s, 1941.	88 1/2	Jan. 23	84 1/2	Apr. 27	86 1/2	- 3 1/2
237,000	N Am Edl 6s B, 1942.	97	Nov. 21	95	Dec. 31	96	- ..
3,409,000	N Amer Edl 6s f g 6s, 1932.	90	Jan. 12	89 1/2	Dec. 1	91 1/2	- 3 1/2
48,000	Nor Ohio 1st gtd gold 5s, '45	98	Nov. 24	79	July 12	82	+ 4
822,000	Nor Ohio Trac & Light gen & r f 6s, 1947.	94	Jan. 2	90	Mar. 27	91 1/2	- 2 1/2
5,275,000	N P RY pr in 1st & gen 4s, '97	87	Jan. 5	80 1/2	Dec. 29	84 1/2	- ..
135,000	do reg	80 1/2	Nov. 27	80 1/2	Nov. 27	80 1/2	- ..
2,652,000	do gen in ry & 1st g 3s, 2017	62 1/2	Jan. 21	56 1/2	Dec. 28	57 1/2	- ..
15,000	do reg	55 1/2	June 22	50 1/2	Dec. 11	50 1/2	- ..
8,451,500	do ref & imp 4 1/2s, 2047.	90 1/2	Jan. 3	80 1/2	Dec. 27	81 1/2	- ..
210,000	do reg	107 1/2	Jan. 25	103	Mar. 27	105	- ..
1,869,000	do ref & imp 5s C, 2047.	100	Jan. 3	90 1/2	Dec. 29	89 1/2	- ..
5,645,000	do ref & imp 3s D, 2047.	99 1/2	Feb. 6	90 1/2	Dec. 29	89 1/2	- ..
1,000	do St P-Duluth div g 4s, '96	89	Feb. 1	89	Feb. 1	89	- ..
38,000	Nor Pac Ter 1st g 6s, 1933.	110	Mar. 15	108	Mar. 20	109 1/2	- 1 1/2
18,000	Nor Ry of Cal gold 5s, 1938.	102	Jan. 5	99	Dec. 14	102	- 1
2,081,000	Nor Sts Pow 1st & rf 5s, '41	93	Jan. 4	87 1/2	Mar. 31	89 1/2	- 3
1,000	do reg	88 1/2	Mar. 3	88 1/2	Mar. 3	88 1/2	- ..
1,383,000	do 1st & ref 6s B, 1941.	102	Jan. 5	98 1/2	Mar. 29	100 1/2	- 1/2
3,485,000	Northwestern Bell Tel 1st 7%, 1941.	108 1/2	Sept. 5	107	July 2	107 1/2	- 1/2
5,000	do reg	107	Jan. 1	107	Jan. 11	107	- ..
7,500	Northrn T Co 1st fd gold 4 1/2s (gtd), 1934.	92 1/2	Jan. 17	91 1/2	Apr. 2	91 1/2	- 3 1/2
112,000	OGDEN & L C RY 1st gtd gold 4s, 1948.	71	Jan. 6	66	Apr. 3	68	- 1 1/2
6,000	Ohio Conn Ry gtd s f 4s, 1943.	89 1/2	Oct. 22	86 1/2	Apr. 19	89 1/2	- ..
258,000	Ohio Pub Ser ref 7 1/2s, 1946.	108	Mar. 12	102 1/2	May 1	104 1/2	- 1 1/2
606,000	do ref 7s, 1947.	105 1/2	Feb. 26	99 1/2	July 3	100 1/2	- ..
7,000	Ohio River RR 1st 5s, 1936.	99 1/2	Jan. 13	95 1/2	Mar. 8	96 1/2	- ..
10,000	do gen 5s, 1937.	95 1/2	Feb. 13	93 1/2	Apr. 4	94 1/2	- ..
502,000	On Pwr Ning Falls 1st s f 5s, 1943.	96 1/2	Mar. 1	92 1/2	Apr. 9	94 -	- ..
241,000	Ont Trans 10-yr 1st s f 5s, '45	96	Mar. 16	92 1/2	July 25	93 1/2	- 1 1/2
1,857,000	Oregon & Cal 1st gtd 5s, 1927.	100	Jan. 3	98 1/2	Mar. 14	99 1/2	- ..
390,000	Ore R & N cons gold 4s, 1946.	89	Jan. 5				

New York Stock Exchange Bond Transactions 1923

Year's Sales.	Description of Issue.	High.	Date.	Low.	Date.	Last.	Yr's Net Chge.
2,000	do reg.	76	Mar. 3	72½	Oct. 9	72½	-
29,000	St Paul City Cable cons g 5s, 1937	94	Feb. 17	90½	Nov. 30	91	-
2,000	St Paul & Duluth 1st 5s, 1931	98½	June 29	98½	Mar. 31	98½	-
1,000	do col 4s, 1968.	94½	Jan. 4	84½	Jan. 4	84½	-
2,000	St P Eas Grand Trunk 1st gld 4½%, 1947.	90¾	Aug. 30	90½	Sep. 14	90½	- 1%
48,000	St P. Minn & Man gen 4s, '33	94	Feb. 17	90½	Nov. 20	90½	- 2%
76,000	do 1st cons g 6s, 1933.	98½	June 29	98½	Mar. 31	98½	-
183,000	do income bonds to 4½s, '33.	99½	Jan. 6	94½	Oct. 1	95½	- 2%
106,000	do Mont ex 1st g 4s, '37.	93	Feb. 14	88½	Dec. 13	88½	- 2
1,000	do reg.	90	Jan. 15	90	Jan. 15	90	-
11,000	do Pacific ex sterling gld 4s, 1940	83	July 5	83	Dec. 17	83	- 2
11,000	do East Minn Div 4s, '48.	90	Jan. 22	84½	July 3	89	- 4%
26,000	do Montana Cent 6s, '37.	114	Jan. 2	107	Oct. 3	100	- 4%
62,000	do Montana Cent 5s, '37.	101½	Feb. 6	95½	June 20	95½	-
1,125,000	St Paul Union Depot 5s, '22.	95%	Dec. 20	94½	Dec. 3	95%	-
1,000	St P & N Ry gen gold 4s, '42.	100	Jan. 3	100	Jan. 3	100	-
974,000	San A & Aran Pass 1st gold 4s, 1942.	73½	Jan. 3	70½	Nov. 22	71½	- 4
229,000	San Antonio Pub Serv 1st & ref 4s, '32.	94½	Mar. 16	90	June 22	93½	-
4,000	Santa Fe, Pres & Phoenix Ry 1st gold 4s, 1942.	96½	Jan. 19	97	May 18	97	- 4½
480,000	Saks & Co f 7s, 1942.	104½	Dec. 6	100½	June 23	101½	- ½
7,000	Savannah Fla & West 1st gold 6s, 1934.	108½	Oct. 1	107	Mar. 16	107½	- ½
3,000	do 1st gold 5s, 1934.	99½	July 18	99½	Dec. 3	99½	-
71,000	Scelto Val & N E 1st gld gold 4s, 1968.	87½	Feb. 13	84½	July 13	85½	- 1½
68,000	Seaboard Air Line Ry gold 4s, 1950	60½	Dec. 6	53	Jan. 15	58½	+ 5%
958,000	do stamped	59½	Nov. 21	52½	Jan. 13	58½	+ 5
16,769,000	do adj gold 4s, 1959.	43½	Dec. 21	22½	Jan. 13	43½	+ 2½
5,401,000	do ref gold 4s, 1959.	48½	Nov. 22	39½	Jan. 13	48	+ 8
10,824,000	do 1st & Cen 6%, 1945.	68½	Nov. 21	58½	Jan. 18	57½	- 7½
5,000	do reg.	64½	Sep. 22	64½	Sep. 22	64½	-
43,000	Seaboard & Roanoke 1st 3s, '26.	97½	May 24	95½	Feb. 2	97½	+ 4
1,213,500	Sharon Stl Hoop Co 1st 8%, '41.	104	Feb. 19	98	Jan. 25	100	+ 1%
240,000	Sheffield Fms 1st & ref 6s, '42.	101½	Oct. 10	99½	July 9	101	-
6,000	Sher Shreve & So 1st gld gold 5s, 1945.	37½	Apr. 3	36½	June 20	36½	+ 1½
203,000	Sierra & S F Pow 1st 6s, 1940.	90½	June 20	82	Mar. 21	83	- 2
8,387,500	Sinclair Con Oil Cor 1st Hen col 15-yr gold 7s, Ser A, 1937.	101½	Jan. 4	90½	Nov. 7	93½	- 7½
7,196,000	do 6½s, Ser B, 1938.	93	June 20	85½	Nov. 15	87½	-
4,448,000	Sinclair Crude Oil Purchasing Co 3-yr 5½% gold 5s, A, 1925.	98½	Jan. 9	94	Sep. 19	97½	- ½
3,475,000	do 3-yr 6s, 1928.	90½	Feb. 13	93½	Sep. 20	96½	-
8,454,000	Sinclair Pipe Line 20 yr s f 5s, do interim ctfa, 1942.	89½	Jan. 3	80	Sep. 28	81½	- 7½
1,000	Sodus Bay & Sou 5s, 1941.	99	Sep. 28	99	Sep. 28	99	-
195,000	So Car & Geo R R Co ext 5½%, '29.	90½	Jan. 4	96½	Mar. 27	90	-
1,947,000	South Porto Rico Sugar Co 1st col s f 7s, 1941.	102½	Feb. 23	98½	Jan. 25	101	+ ½
866,000	Southern Bell Tel & Tel 1st s f 5s, 1941.	95%	Jan. 11	90½	Apr. 2	94%	- ½
300,000	So Colo Power 6s, A, 1947.	92	Apr. 26	86	Dec. 13	86½	-
2,377,000	So Pac gold 4s (Cent Pac col), 1940.	83½	Nov. 19	77½	Apr. 3	83	- ½
25,000	do reg.	80	Oct. 17	77½	July 12	80	-
5,251,000	do 4s, 1929.	93½	Nov. 12	90½	Mar. 12	92½	+ ½
23,000	do reg.	102½	Feb. 27	97	Nov. 1	98%	- 2%
25,000	do reg.	100	Apr. 10	100	Apr. 10	100	-
26,000	So Pac of Cal 1st cons 3s, '37.	103½	Sep. 26	101	July 18	103	+ 2½
18,000	South Pac Coast 1st 4s, 1937.	91	Jan. 27	88½	June 18	89½	- ½
5,888,000	So Pac R R Co 1st ref s f 4s, 1935.	88½	Jan. 5	83½	Mar. 24	86½	- 1½
8,000	do reg.	80	Dec. 13	83½	Apr. 11	80%	-
16,000	do ref 4s, stamped.	82½	Oct. 23	83½	Apr. 6	85%	- ½
904,000	So Pac, San F Term 4s, 1950.	83½	Jan. 4	79	Apr. 3	80%	- ½
18,000	do reg.	80	June 12	79	Aug. 20	79	-
4,200,000	Southern Ry con gold 5s, 1994.	98½	Jan. 6	95½	Mar. 27	95%	- ½
30,000	do reg.	93½	Feb. 20	66½	Mar. 7	69½	+ ½
9,079,000	do dev and gen 4s, A, 1956.	66½	Mar. 3	66½	Mar. 3	66½	-
1,000	do reg.	102½	Mar. 3	100	Jan. 30	101%	-
7,982,000	do dev & gen 6½s, A, 1956.	101	Oct. 22	101	Oct. 22	101	-
1,000	do reg.	90	Nov. 14	96½	Nov. 16	96%	-
141,000	do Memphis div 1st gold 5s, 1953.	97	Jan. 8	90	Mar. 27	94	- 2½
323,000	do Mob & Ohio col 4s, 1938.	79½	Feb. 19	74½	Oct. 4	75%	- 2½
214,000	do St Louis div 1st gold 4s, 1951.	81	June 4	75½	Apr. 26	78%	- 1½
52,000	Spots Int Ry 1st 50-yr 5s, 1935.	84½	Oct. 2	81½	July 23	84½	- 1½
470,000	Standard Gas & Electric conv s f 6s, 1929.	99½	Jan. 13	97½	July 25	99½	+ 4½
256,000	Standard Milling 1st 5s, 1931.	98	May 4	94½	Oct. 17	96	- 1½
2,014,000	Standard Oil of Cal 10-yr deb 7s, 1931.	107	Feb. 19	103½	July 27	103½	- 2½
2,327,000	Stl & Tube Co gen s f 7%, '51.	107	Aug. 25	100	Mar. 28	103½	+ 1
1,469,000	Sugar Estates of Oriente 1st s f 5s, 1942.	99½	Apr. 13	94	Oct. 29	95½	- 1½
6,000	Sunbury & Lew 1st 4s, '36.	91	Oct. 11	91	Oct. 11	91	-
20,000	Syracuse Light Co 1st g 5s, '51.	96	Jan. 30	90½	June 26	91½	- 2½
48,000	do Lt Pr Co col tr s f 5s, 1954.	86½	Jan. 20	82½	Dec. 19	84	- 9
137,000	TENN C & I R R gen 5s, '51.	101	Jan. 18	98½	Apr. 5	100%	+ ½
160,000	Tenn Copper 10-yr ev s f 6s, Ser A, 1925.	101½	Apr. 10	99½	Oct. 3	100%	+ 1%
2,664,000	Tenn Elec ref 6s, 1947.	95	May 2	92	Oct. 11	93%	- 1%
85,000	Term Ass't of St L 1st 4½s, '39.	95	Feb. 13	79	July 11	92%	- 1½
95,000	do 1st cons gold 5s, 1944.	99	Feb. 13	77	Mar. 28	79%	- 2%
320,000	Tex & N Orl cons gold 5s, '43.	82	Jan. 11	77	Apr. 10	80%	- 2%
29,000	Tex & Pac Ry 1st g 5s, 2000.	96	Jan. 11	89½	Oct. 5	91½	- 5½
3,000	do 2d g Income 5s, '20.	54	May 3	40½	Jan. 29	51	+ 1
124,000	do La Dyl B L 1st g 5s, '31.	92½	Nov. 27	84	Aug. 13	91	+ 1
1,284,300	Third Av Ry 1st ref 4s, 1920.	62½	Feb. 19	59	May 10	62	-
10,837,000	do adj inc ts tax ex N Y, '60.	41½	Nov. 7	41½	Nov. 7	41½	-
3,000	do reg.	95½	Jan. 10	90½	July 2	91	- 1
183,000	Third Av R R 1st 5s, 1937.	103½	Feb. 6	101½	Aug. 18	102	-
1,030,000	Tide Water Oil Co 6½s, 1931.	108½	Nov. 21	102½	June 26	107½	+ 4½
1,014,000	Tobacco Prod Corp s f 7%, '31.	107½	Feb. 8	105½	Feb. 24	105½	-
1,318,000	Tol Edison 1st g 5s, '41.	107½	Feb. 14	97½	Mar. 20	98½	-
115,000	Toledo & Ohio C 1st g 5s, 1935.	98½	Mar. 14	96	Aug. 25	97½	+ ½
24,000	do Western div 1st g 5s, 1935.	95	Nov. 20	92½	Mar. 15	95	+ ½
40,000	do gen gold 5s, 1935.	92	Sep. 24	87½	Mar. 21	91½	- 3½
34,000	Tol Peo & W 4s, 1937.	32	Feb. 1	26	Jan. 5	30	-
6,000	do cfs of dep.	89½	July 28	93½	Jan. 9	96	+ 2
633,000	Tol Trac 3-yr 6% n, '25.	77	Dec. 12	68½	June 21	70½	+ 3½
7,000	do 50-year gold 4s, 1950.	73	Nov. 27	68	Apr. 23	72	-
633,000	Tol Trac, L & P 3-yr 6% n, '25.	90½	Feb. 14	97½	Mar. 20	98½	-
7,000	Tol, Walbridge V & O 1st gld bds 4½%, 1931.	95½	June 15	95½	June 18	94½	- ½
21,000	do 4½s, 1931.	96½	May 9	94½	Aug. 28	95	+ 1
85,000	Toronto, H & B 1st g 4s, '46.	82	Jan. 8	78½	Mar. 12	80	-
12,000	Trenton G & E 1st g 5s, 1949.	93	Jan. 16	92½	July 11	92½	-
37,000	Tri-C R & L 1st col tr s f 5s, '25.	100½	Feb. 15	100	Jan. 3	100½	+ ½
25,000	Twenty-third St Ry Imp & ref 5s, 1962.	56	Aug. 2	50	Oct. 20	50	-
32,000	ULSTER & DEL 1st con g 5s, 1928.	96	Oct. 9	90	Dec. 19	92½	- 3½
13,000	do 1st ref gold 4s, 1952.	70	Mar. 13	63½	Dec. 4	67	- 3½
26,000	Undrgg El Ry of London, Ltd, 4½%, 1933.	93½	Mar. 20				

New York Stock Exchange Bond Transactions 1923

Year's Sales.	Description of Issue	High.	Date.	Low.	Date.	Last.	Yr's Net Chg.
4,455,000	YOUNGSTOWN SHEET & TUBE 6s, 1943.....	99½	July 23	92	Oct. 2	94½	..
UNITED STATES GOVERNMENT SECURITIES.							

Beginning March 22, 1923, the Stock Exchange officially quotes Liberty bonds in units and fractions, the fractions being 32ds of a unit, and the quotations after the decimal point represent one or more 32ds.

62,089,500	FIRST LIB LN 15-30-yr \$1s, due 1932-47.....	101.30	Jan. 25	99.3	Dec. 28	99.6	- 1.32
3,333,000	do reg.....	101.25	Jan. 25	99.1	Dec. 31	99.1	..
\$8,000	do 45 15-30-yr, due 1932-47.....	98.30	Jan. 11	99.1	Dec. 31	98.6	- .6
9,000	do do reg.....	98.13	Feb. 21	97.3	Mar. 23	98.3	..
20,392,250	do 4½ 15-30-yr, due 1932-47.....	99.6	Feb. 5	96.22	Mar. 28	98.9	- .26
652,500	do do reg.....	98.26	Feb. 5	96.20	Mar. 27	98.2	..
520,500	do 1st 2d cv 4½s, 1932-47.....	100.00	May 23	97.5	May 1	98.10	- 2.0
1,806,000	Second Lib Loan 4s, 10-25-yr, due 1927-42.....	98.23	Feb. 13	96.12	Mar. 27	98.4	- .5
108,000	do reg.....	98.10	Feb. 10	96.18	Apr. 26	98.3	..
59,650,250	do 4½s 10-25-yr, due 1927-42.....	99.3	Feb. 5	96.24	Mar. 27	98.7	- 1.13
3,249,750	do do reg.....	98.28	Feb. 5	96.21	Mar. 28	98.7	..
162,700,770	Third Lib Ln 4½s, due 1928.....	99.14	Dec. 28	97.25	Mar. 27	99.10	+ .10
2,499,000	do reg.....	99.9	Dec. 28	97.17	Apr. 17	99.9	..
202,787,000	Fourth Lib Ln 4½s, due Oct. 15, 1933-38.....	99.6	Feb. 5	96.27	Mar. 28	98.12	- .19
6,812,000	do reg.....	99.00	Feb. 5	96.28	Mar. 28	98.8	..
3,931,250	Vic Lib Ln 4½% ser convert gold notes of 1922-23.....	100.10	Feb. 2	100.00	Dec. 23	100.00	- .11
298,000	do reg.....	100.2	Jan. 8	99.23	Apr. 13	100.00	..
70,259,750	U S of Am 4½s Treas bds of 1947-1952.....	100.1	Jan. 10	98.1	Mar. 27	99.10	- .21
273,000	do reg.....	100.00	Feb. 14	98.20	Apr. 25	99.8	..
7,000	U S cons 2s registered, 1933.....	104½	July 5	102½	May 9	103½	+ 1
2,000	do cons 2s coupon, 1933.....	103	July 5	102	June 21	103	- 1
7,000	do 4s coupon, 1925.....	103½	Feb. 1	103½	Apr. 6	103½	- 1
7,000	do 4s reg stered, 1925.....	104	May 17	103½	June 12	103½	+ 1
28,000	do 3% Pan Canal loan, 1961.....	96½	Jan. 19	94½	Mar. 16	94½	+ 1
23,000	do registered, 1961.....	94	Jan. 17	92½	Sep. 25	92½	..
44,000	do Pan Canal 2s, 1936, reg.....	103½	Dec. 4	103½	Dec. 4	103½	..
6,000	do Pan Canal 2s, 1938, reg.....	103½	Dec. 4	103½	Dec. 4	103½	..

STATE SECURITIES.

2,000	N Y State 4s, Sep. 1958.....	101½	Dec. 20	101½	Dec. 20	101½	..
1,000	do 4s, due March 1, 1958.....	103½	Jan. 25	103½	Jan. 25	103½	..
5,000	do 4s, due March, 1960.....	103	May 24	98	Sep. 21	98	..
1,000	do registered.....	102½	May 2	102½	May 2	102½	..
15,000	do 4s, March, 1961.....	102½	June 7	102½	June 7	102½	- 1
6,000	do registered.....	102½	July 10	101½	Mar. 22	102½	..
6,000	do 4s, March, 1962.....	102½	Dec. 24	100½	Oct. 9	101½	..
1,000	do 4s, 1963.....	112½	July 23	112½	July 23	112½	..
2,000	do registered.....	111½	Dec. 28	110½	Aug. 1	111½	+ 1
22,000	do 4s, July, 1961.....	102½	June 7	102½	May 24	102½	..
11,000	do 4s, January, 1962.....	111½	July 16	110½	Oct. 8	111	..
4,000	do 4s, January, 1965.....	106½	June 7	106½	June 7	106½	..
4,000	do Canal 4s, 1962.....	102½	May 17	102½	May 17	102½	..
1,000	do Canal 4s, 1960.....	102½	Apr. 23	102½	Apr. 23	102½	..

NEW YORK CITY SECURITIES.

64,000	Corp stock 3½s, May 1, 1954.....	90½	Jan. 11	85½	Oct. 2	87½	- 4½
51,000	do registered.....	88½	Mar. 14	87	Nov. 14	87	..
11,000	do 3½s, Nov. 1, 1954.....	91½	Jan. 27	86½	Nov. 22	86½	- 3
40,000	do 4s registered, 1955.....	96½	June 13	95	Sep. 20	95½	- 3½
62,000	do 4s registered, 1956.....	99½	Jan. 26	95	July 26	95	- 3½
27,000	do 4s, 1957.....	100½	Jan. 8	96	Sep. 18	97½	- 2½
1,000	do registered.....	96½	Aug. 16	96½	Aug. 16	96½	..
135,000	do 4½s, May, 1957.....	107½	Feb. 17	101½	Oct. 4	104	- 1½
670,000	do 4s, November, 1957.....	107½	Feb. 16	101½	Oct. 4	103½	- 2½
8,000	do registered.....	106½	Feb. 13	104	July 26	104	..
81,000	do 4s, 1958.....	99½	Jan. 4	95	Oct. 5	96½	- 3½
203,000	do 4s, 1959.....	100½	Jan. 3	97	Oct. 4	97½	- 2½
359,000	do 4½s, 1960.....	101	Jan. 24	98½	Oct. 17	98½	- 1½
397,000	do 4½s, 1964.....	102½	Feb. 10	98½	Oct. 17	100	- 2½
15,000	do 4s, 1960, reg.....	99½	Nov. 26	99½	Dec. 14	102	- 2½
1,000	do 4s, 1964, reg.....	102	Feb. 8	102	Feb. 8	102	..
30,000	do 4s, 1966.....	102½	Feb. 1	100	Sep. 13	100½	- 1½
29,000	do 4s, 1972.....	100½	Nov. 21	99	Oct. 8	99½	..
167,000	do 4s, 1971.....	108	Jan. 24	103½	Oct. 19	103½	- 1½
149,000	do 4s, 1963.....	107½	Jan. 4	102½	Oct. 16	104	- 3½
2,000	do 4s, 1963, reg.....	102	Oct. 17	102	Oct. 17	102	..
112,000	do 4s, 1967.....	107½	Jan. 4	101½	Oct. 4	101½	- 5½
212,000	do 4s, 1967.....	107½	Feb. 9	101½	Oct. 4	103½	- 2½
3,000	do registered.....	104	Aug. 18	104	Aug. 18	104	..

FOREIGN SECURITIES.

1,000	Alberta 4½s, 1924.....	99½	Oct. 11	99½	Oct. 11	99½	..
6,488,000	Argentine Nation, Govt of the, 5-yr 7s, 1927.....	103½	Mar. 16	100	Jan. 5	101½	+ 5½
733,000	Arg Rep 5s, inter loan of 1945.....	85½	July 24	77½	Mar. 27	83½	+ 3
15,981,500	Austrian Govt s f 7s, 1943.....	93½	June 15	85½	Sep. 7	86½	..
8,863,500	BELGIUM, Kingdom of, 25-yr ext gold bds, 6½%, '45.....	103½	June 1	93	Jan. 30	97½	- 4½
4,067,000	do 5-yr 6% gold notes, 1925.....	98½	Jan. 3	93½	Jan. 31	97	- 3½
6,424,000	do 20-yr gold 8s, 1941.....	103½	Nov. 3	91	Jan. 30	97½	- 3½
701,600	Bergen, City of (Norway), 2½-yr s f gold bonds, '45.....	100½	Feb. 9	107	Oct. 20	108½	- 1½
1,100,000	Berne, City of (Switzerland), s f 8s, 1947.....	113½	Mar. 20	107½	Dec. 23	108½	- 3
4,542,500	Bolivia, Rep of, ext 8s, 1947.....	94	Jan. 5	83½	Nov. 28	84½	- 6½
36,942,300	Bordeaux, City of, 15-yr 6s, '31.....	83½	June 7	69	Jan. 30	74	- 3½
7,522,000	Brazil, U S of, 20-yr 8% ext gold loan, 1941.....	99	Jan. 5	91½	Apr. 3	94½	- 2½
1,000	do reg.....	93½	Sep. 27	93½	Sep. 27	93½	..
2,203,000	do s f 7s, 1952.....	04½	Mar. 22	94½	Mar. 17	95½	- 1%
263,500	do do large.....	104	Mar. 31	96½	Jan. 3	99½	..
4,682,000	Brazil, U S of (Cont Ry of Brazil elec loan), g 7s, '32.....	87	Jan. 4	77½	Oct. 3	77½	- 7½
2,551,000	CANADA, DOM OF, deb 5s, '26.....	101	Jan. 30	99	Aug. 13	99½	+ 3½
3,053,000	do do 5% bonds, '33.....	101	Jan. 29	99½	Apr. 3	99½	+ 3½
5,962,500	do 10-yr 5½% gd bonds, 1929.....	102½	Jan. 17	100	Mar. 27	101½	- 3½
13,371,000	do 30-yr gold 5s, 1932.....	99½	Oct. 15	97½	Apr. 2	99½	..
1,000	do do reg.....	98	Feb. 5				

Transactions on the New York Curb—1923

INDUSTRIALS				Sales.				Sales.				Sales.			
Sales.	High	Low	Last.	Sales.	High	Low	Last.	Sales.	High	Low	Last.	Sales.	High	Low	Last.
553,900 Acme Coal	.80	.10	.10	621 Foundation Co	.71	.38	.71	751,250 Radio Co	.4%	.2%	.1%	20,000 Am Fuel Oil	.07	.02	.02
21,500 Do new	.6	.1	.1	875 Do pf	.95	.88	.88	498,800 Do pf	.4%	.2%	.1%	2,100 Do pf	.75	.50	.50
303,500 Acme Packing	.35	.05	.06	21,100 Gardner Motors	.15%	.10%	.14%	1,900 Rapid Trans. See	19	17½	17½	118,500 Ark Nat Gas	10	4½	5½
10,000 Am pf	100%	100%	100%	20,100 G H n. & S.	.1%	.65	.65	1,400 Do pf, Ser A. w. l.	.48%	.45%	.45%	900 Asso O. new, w. l.	29½	28	29½
120 Adirondack Pow & Lt.	22%	18	18	200 Gen By Sys Co.	.55%	.35	.35	20,600 Read Coal Co, w. l.	.33%	.39	.44%	1,700 Atlantic Gulf O.	6	1	1
10 Do pf	.92	.92	.92	200 G W H n. w. l.	.60%	.60%	.60%	254,500 Do rights, w. l.	.24%	.14%	.20%	100 Barnett Oil.	.01	.01	.01
500 Allied Pack prior pf.	.20	.0	.0	200 Gilmar's Inc.	.11	.11	.11	140 Repetiti Ry.	.39	.15	.39	115,000 Barron A.	11½	7½	7½
4,500 Am New	.3	.1	.1	65,965 Gillette Safety Razor	.292	.238	.277	140 Repetiti Candy	.2	.75	.90	44,200 Boston & Wyo.	.30	.10	.10
6,000 Do pf	.53	.43%	.33	18,600 Gleasonite Prod.	.12%	.9%	.12%	36,380 Repetiti	.2	.75	.90	126,050 Boston & Wyo.	.19½	.65	.1
3,900 Aluminum Co.	.26	21%	25%	255,910 Glen Alden Coal.	.80%	.55%	.78%	39,600 Reo Motor.	.45%	.18%	.17%	11,500 Brit Con Oil Flds.	.3	1½	1½
1,330 Ampfum	.103%	100%	100%	100 Godechaux Sugar	.24	.24	.24	239,600 Republic Rubber	.65%	.05	.05	1,100 British American.	.37	28%	34%
200 Amal Sugar vot tr cfts	.2%	.2	.2	56,600 Gold Dust, w. l.	.33%	.18	.33	13,000 Republic Ry. pf.	.45	.39	.39	17,700 Cal Pete, new, w. l.	.25	22%	24%
425 Am Cigar	.76	75%	.76	200 Goldwyn Plc, n. w. l.	.24%	.20%	.20%	7,200 Reynolds Spt. Rgts.	.6	.2%	.5	5,500 Caramell Pete.	.5%	.5%	.5%
14,100 Am Chain 8% cum	Class A, w. l.	25%	25%	200 Goodyear Tire & Rub.	.10%	.8%	.8%	4,000 Republic Mot. pf.	.45	.37	.45	481,300 Carb Syndicate.	.7%	3%	3%
11,800 Am Cotton Fabric 7%	pf, w. l.	25%	25%	65,080 Do prior pf.	.51	.29%	.30%	26,420 Roamer Motor Co.	.11	.4%	.4%	12,400 Cardinal Petrol.	.3	3	3
100 Am Cyanamid Co.	.63	.63	.63	11,000 Do prior pf.	.100	.70	.85%	60 Royal Bak P. pf.	.100	.98	.100	150 Royal & Van D.	.9	9	9
48,800 Am Drug Stores, A. v. t.	.102	.95	.97	200 Do 8% v. w. l.	.100	.90	.100	79,580 Rosenbaum Grain	.8%	.54%	.46%	74,983 Cities Service.	100	128	143%
965 Am G. & E. common	.190	.165	.165	120 Gt. & A. P. pf.	.110	.106	.106	280,265 Reo Motor.	.40%	.40%	.40%	102 Do scrip.	.74	.77	.77
6,110 Am Gas & Elec pf.	.6%	.4%	.4%	120 Hale & Kilburn pf.	.16	.16	.16	31,010 Repetiti	.1	.50	.50	102 Do B. pf.	.74	.72	.72
34,243 Do new, w. l.	.47%	.31	.46	900 Hall Switch & Signal.	.2%	.1%	.1%	6,900 Saguenay P. & P.	.1	.50	.60	126,000 Do B. pf.	.64	.64	.64
50 Am Pub Util pf.	.48	.31	.31	1,300 Do pf	.8	.4	.4	2,000 Saguenay P. & P.	.2%	.1	.1	1,100 So Cal Edison.	.04	.05	.05
300 Amalgamated Sugar	.4%	.4	.4	10,100 Hanna (MA) Is. pf, w. l.	.102	.92%	.94	10 Sav Sun Ref.	.100	.104	.104	101,000 Do okrs shs.	.15%	.15	.15
200 Am Sugar v. t. cfts	.3%	.3%	.3%	102,000 Hartman new w. l.	.42%	.39%	.40%	205,600 Schulze Stores	.11%	.53	.59%	1,400 Columbia Pete.	.80	.65	.70
44,700 Am Locomotive	.72½	.65%	.60%	107,000 Hartman w. l.	.2%	.2%	.2%	825 Schulze Stores	.116%	.116	.116	9,300 Columbia Synd.	.10	.10	.10
43,400 Am-Hawaiian SS	.25%	.11%	.14	Do rts, w. l.	.100	.100	.100	103,800 Shultz Looms, w. l.	.28%	.18	.23	5,300 Cons Royal.	.1%	.1%	.1%
73,000 Amalgamated Leather	.19%	.11	.11	108,000 Hayes Wheel Co.	.43	.35%	.40%	100 Silica Gel Prod Corp.	.10	.10	.10	100 Cosden Co.	.1%	.1%	.1%
7,200 Do pf	.65	.5%	.52	110 Hayes T. & B. pf.	.15	.10	.15	100 Safety Car H. & L.	.91	.85	.85	100 Do old.	.4%	.4%	.4%
6,110 Am Light & Trac.	.10%	.09	.17	110 Havasu Top pf.	.100	.100	.100	365 Singer Mfg.	.127%	.113%	.127	100 Do pf, old.	.5%	.4%	.4%
435 Am Linch & Trac.	.98	.83	.93	110 Haines Knit Mills	.14%	.14%	.14%	45 Sou Cal Edison.	.101	.101	.101	1,146,800 Creole Syndicate.	.03	.01	.01
6,900 Am Multimotor Co., w. l.	.23	.20	.21	120 Hercules Powder.	.6%	.6%	.6%	900 Sh Looms 7% pf.	.98	.95%	.97	31,000 Cushing Petrol.	.11%	.11%	.11%
320 Am Power & Light	.176	.145	.171	125 Herk Powder pf.	.103%	.102%	.104%	1,883,500 Sou Co. Coal & Iron.	.50	.08	.17	2,700 Derby Petroleum.	.11%	.5	.7%
60 Do pf	.86	.84	.86	125,000 Hoeck Val Prod.	.2	.2	.2	4,400 Spring Bld. P. pf.	.51%	.14%	.20%	4,700 Derby O. & R. I.	.18%	.23	.23
1,400 Am Rad Co, Cl. A, w. l.	.37%	.37%	.37%	130 House Prod.	.39%	.34%	.38%	2,200 Hob Tel. & El. pf.	.30%	.19%	.27	29,910 Do pf, w. l.	.40%	.22	.34%
100 Am Road Machine pf.	.2	.2	.2	130 Hud & Man B. R. pf.	.50	.43	.48	200 Standard Copra.	.3	.3	.3	7,200 Dom Oil of Texas.	.7	2	4
9,400 Am Thread pf.	.4%	.3%	.4	130 Hud & Man R. R. pf.	.24%	.22%	.22%	160 Timk Pet Axle pf.	.91	.82	.82	1,500 Duquesne Oil.	.2	.90	.90
100 Am Threadounders pf.	.98	.72	.95	130 Inter Carbon	.17	.15	.17	160 Timk Pet Axle pf.	.91	.82	.82	1,200 General Petrol.	.38%	.38%	.38%
100 Am Vitrified Products	.7	.7	.7	130 Inter Cigars	.60	.60	.60	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Engle Pet.	.2%	.2%	.2%
100 Am Writing Paper	.34	.50	.50	130 Inter Cigars	.72	.68%	.69%	160 Timk Pet Axle pf.	.91	.82	.82	200 Standard Motors.	.2%	.2%	.2%
705 Am Stores	196%	183	194%	130 Inter Cigars	.80	.80	.80	160 Timk Pet Axle pf.	.91	.82	.82	2,700 Lubbock Oil.	.1%	.1%	.1%
11,400 Do new, w. l.	.33	.20%	.30	130 Inter Cigars	.64	.64	.64	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Marathon Oil.	.1%	.1%	.1%
10,200 Am W. rts, w. l.	.75	.50	.50	130 Inter Cigars	.50	.50	.50	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
36 Appalachian Power	.28	.28	.28	130 Inter Cigars	.21	.15%	.15%	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
1,425 Arnsr & Co.	.93	77%	77%	130 Inter Cigars	.17	.15	.15	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
7 Do pf	.94	.73	.80	130 Inter Cigars	.10	.10	.10	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
7,000 Arnold Constable v. t. cfts, w. l.	.21	.15%	.15%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
94,150 Arn Co & Co pf, gtd, w. l.	.99%	.84	.79	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
1,635 Arnsr & Co of Ill pf	.99%	.84	.79	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
1,500 Armour Leather	.8	.6	.7	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
150 Appalachian Power Co.	.31%	.30	.30	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
21,700 Archer, D M Co.	.40%	.19%	.25%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
125,600 Atlantic Fruit, w. l.	.2%	.1%	.1%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
50,700 Auto Knit Hosery	.14%	.12%	.12%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
40 Ballesek & Wilcox	.10%	.08%	.08%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
1,400 Beech Nut Pkg, new, w. l.	.50%	.50%	.50%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
1,600 Bethlehem Steel	.1, 1.8	.63%	.65%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
20,180 Blyn & Sons	.12	.12	.10%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
6,375 Borden Co	.124%	.110	.121%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
665 Borden Co pf.	.106%	.99	.103%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
800 Borg & Beck	.32%	.28%	.30%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
7,000 Bradley F. & P.	.05	.05	.05	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
165,800 Bridgeport Mach.	.10%	.08%	.08%	130 Inter Cigars	.05	.05	.05	160 Timk Pet Axle pf.	.91	.82	.82	1,100 Penn Central.	.1%	.1%	.1%
34,000 Brit															

Transactions on the New York Curb—1923—Continued

Sales.	High.	Low.	Last.	Sales.	High.	Low.	Last.	Sales.	High.	Low.	Last.	Sales.	High.	Low.	Last.
431,600 Sapulpa Refining.....	.4%	.75	.81	36,000 Mammoth D Min....	.21	.07	.12	373 Bell Tel of P 5s, '48, Series B, w. 1,.....	.99%	.98%	.99%	857 Nat Leather Ss,.....	.102	.94%	.98
14,015 Savoy Oil Co.....	.3%	1	.10	48,100 Marsh Mining.....	.16	.06	.14	414 Belgo Can Cap 6s, '43, w. 1,.....	.97	.90	.91%	17 Nebraska Pub Co,.....	.104	.86%	.84
702,366 Seaboard Oil & G.....	.4	.65	.70	151,400 Mason Valley.....	.2%	.1%	.1%	1,499 Beth St 7s, '22,.....	.106%	.100%	.100%	2022 A. w. 1,.....	.86%	.84	.85
1,000 Sequoyah.....	.01	.01	.01	122,000 McKinley-Dar.....	.25	.10	.11	1,859 Do 7s, '1935,.....	.103%	.102%	.102%	488 N Y. C. & St L R R, w. 1,.....	.93	.93	.95%
1,000 Simms Petroleum.....	.43	.43	.43	2,21,100 McNamara Cr D,.....	.06	.01	.01	1,499 Beth St 7s, '22,.....	.106%	.100%	.100%	111 N Y. C. & St L R R, w. 1,.....	.102	.98	.99%
37,300 Shell Un O, new, w. 1,.....	13%	12%	12%	1,8,400 McNamara Min.....	.07	.01	.02	7 Do 5s, '53, B, w. 1,.....	.93	.93	.93	1,68, 1931, w. 1,.....	.102	.98	.99%
49,000 Do Lights, w. 1,.....	.90	.65	.66	48,100 Metals Prod Co,.....	.2%	.1%	.1%	290 Bos & Me R 6s, '25, 95%,.....	.72	.72	.72	1,68, 1931, w. 1,.....	.102	.98	.99%
100 Simplex Central,.....	.2	.2	.2	14,000 Mizan Esq of T,.....	.04	.02	.02	357 Can Nat Ry 5s, '25, 101%,.....	.97	.93	.93	1,339 N Orl S 5s, '22,.....	.90	.81%	.81%
1,397,200 Southern Central,.....	.12	.01	.01	16 Mohawk Cons.....	.50	.30	.30	764 Can Nat Ry 5s, '25, 110%,.....	.106%	.106%	.106%	32 N Y. L. & W 4s, '25,.....	.75, w. 1,.....	.96%	.96%
300 Southern O & T,.....	.60	.60	.60	22,000 Montana Tonopah.....	.12	.06	.10	13 Can Pac 4s, deb, w. 1,.....	.78%	.78%	.78%	13 Can Pac 6s, '24,.....	.101%	.99%	.100%
3,000 Southern States Co,.....	.13	.05	.05	99,100 Mohican C,.....	.03	.05	.45	436 Can Pac 6s, '24,.....	.101%	.99%	.100%	705 Cen Stl mg 5s, '41, 108%,.....	.106	.106	.106
2,825,170 Southern States O,.....	33%	11%	33%	307,100 Mortington Min,.....	.04	.01	.01	705 Cen Stl mg 5s, '41, 108%,.....	.106	.106	.106	60 Char Iron Co of Am,.....	.88, 31,.....	.97	.88%
2,000 Southwest Oil,.....	.02	.01	.01	200 Moth r Lode Corp,.....	.2	.1%	.2	547 Chi N W Ry 5s,.....	.85	.88%	.88%	1,966 Ohio 1931, 5s,.....	.52	.82	.85
1,000 Stanton Oil,.....	.10	.10	.10	95,000 Nabob Cos M,.....	.06	.03	.03	2007 Chi N W Ry 5s,.....	.93%	.93%	.93%	40 Pan-Am Cete & TRSP, w. 1,.....	.97	.86%	.86%
100 Texas Cons,.....	.4%	.4%	.4%	2,017,600 National Tin,.....	.32	.10	.12	240 Chi R I & P 5s, '26, 90%,.....	.97%	.97%	.97%	48 Cities S B 7s, '26,.....	.130	.104	.104%
200 Texas Chief,.....	.7%	.7%	.7%	397,100 Nevada Ophir,.....	.20	.06	.07	684 Do 7s, '1966,.....	.96%	.87%	.87%	7 Penn El 6s, '1941,.....	.104%	.104%	.104%
8,400 Texas Ken,.....	.75	.50	.50	254,000 Nevada Sil Hor,.....	.02	.01	.01	11 Do C 7s, '68, reg,.....	.91	.88%	.88%	624 Penn Pow & Lt, Ser H, 5s, '52, w. 1,.....	.100%	.95%	.95%
8,300 Texas Oil & L,.....	.30	.30	.30	1,000 Nevada Wonder,.....	.07	.07	.07	1,631 Do 7s, '1966,.....	.93	.87%	.87%	547 Phila Elec 6s, '41,.....	.103%	.87%	.87%
1,600 Texas Oil & Ref,.....	.01	.01	.01	35,400 New Cornellia,.....	.24%	.14%	.16	16 Do D 8s, '1966,.....	.80%	.88%	.88%	411 Phila Elec 5s, '47, 103%,.....	.97%	.98%	.98%
25,000 Texas Ranger,.....	.02	.01	.01	324,800 New Dom Cop, A,.....	.4%	.2%	.2%	21 Do E 7s, '1966,.....	.105%	.103	.103	462 Du 5s, '53, w. 1,.....	.98%	.98%	.98%
10,200 Tidal Osage,.....	.13%	.6	.5%	5,251 New Jersey Zinc,.....	.15	.35	.14	766 Phillips Pte 7s, '31,.....	.140	.115	.115	82 Phila Pete 7s, '31, 140%,.....	.133	.133	.133
58,815 Texaco,.....	.10%	.6	.6%	134,300 New Mex Land,.....	.4%	.2%	.4	234 W. C. Arrow,.....	.88%	.88%	.88%	234 W. C. Arrow,.....	.88%	.77%	.78
5,100 Turman,.....	.08%	.6	.8%	700 N & Hond Ros,.....	.6%	.5%	.6%	393 Cons Gas, E & L, w. 1,.....	.105	.105	.105	393 Pillbury Flour, MHS,.....	.90%	.90%	.90%
13 Union Oil of Cal,.....	100%	100%	100%	1,638,755 T Y Porcupine,.....	.3%	.5%	.5%	782 Do Ser A 6s, '1945,.....	.100%	.100%	.100%	1,715 P. S. N. J. 7s, 5s gold bds, bonds,.....	.100%	.95%	.95%
29,000 Vacuum G & O, Ltd,.....	.03	.04	.04	5,000 New Ray,.....	.30	.27	.38	437 Do 5s, w. 1,.....	.103%	.100%	.101%	1,801 P. S. N. J. 6s, w. 1,.....	.98%	.94%	.94%
3,225 Ventura Con,.....	.30	.19	.27	14,200 New Sutherland,.....	.20	.10	.10	1,953, w. 1,.....	.100%	.96%	.97	48 Pure Oil Co 6s, '23, 103%,.....	.91	.93%	.93%
17,100 Vulcan Oil,.....	.14%	.09	.09	142,800 Niplasing Mines,.....	.6%	.4%	.6%	944 Cons Tex 8s, '41,.....	.166	.88	.80%	1,991 R. T. See 6s, A, '68,.....	.73%	.70%	.70%
71,000 Western States,.....	.30	.10	.16	533,500 Nixon New Co,.....	.10	.01	.01	30 Cep Ex 8s, '24,.....	.101%	.100%	.100%	506 Bend Coat 5s, w. 1,.....	.130%	.87%	.87%
25,000 Woodburn Oil,.....	.40	.21	.23	1,500 North Butte Cop,.....	.8%	.2	.2	97 Do 8s, '1925,.....	.103%	.102	.102	547 Bearcat R 7s, 2 yrs,.....	.101%	.99%	.99%
1,126,580 Wilcox Oil & Gas,.....	.10%	.4	.6%	4,284,800 Ohio Copper,.....	.1%	.37	.76	10 Do 6s, '1928,.....	.92	.92	.92	105 Sheep Farm, 6s, '42, w. 1,.....	.100%	.99%	.99%
700 Woodley Pet,.....	.13%	.11	.11	3,000 Park Utah,.....	.4%	.2%	.4	137 Cubat Tel Ist Ben & Co, w. 1,.....	.105	.105	.105	510 Sloss-Shoal 5s, '29,.....	.99%	.96	.97%
175,700 Y Oil & Gas,.....	.20	.06	.08	9,000 Pter Lake, Ltd,.....	.11	.08	.08	1,715 P. S. N. J. 7s, 5s gold bds, bonds,.....	.100%	.95%	.95%	539 South C I Edis 5s, '44,.....	.93	.87%	.87%
MINING															
146,100 Alaska-Brit Co,.....	.2%	.42	.42	31,700 Plymouth Lead,.....	.34	.25	.33	782 Do Ser A 6s, '1945,.....	.105	.105	.105	11 Sinc Cos O 6s, '38, w. 1,.....	.94	.87%	.87%
1,000 Alpha Mines,.....	.02	.02	.02	41,250 Premier Gold,.....	.3%	.1%	.1%	4 Cudahy Pack 7s, '26,.....	.100%	.100%	.100%	74 Shawsheen Min 10-yr	1944,.....	.100%	.100%
14,300 Alvarado Min,.....	.6%	.75	.1%	3,000 Reorgan Dly Ann,.....	.07	.04	.06	1 Do 6s, '1945,.....	.100%	.100%	.100%	78, 1931,.....	.105%	.105%	.105%
50,600 Amal Ld-Zinc St,.....	.6%	.3%	.4	3,600 Porcupine Vipond,.....	.15	.14	.15	1,522 Detroit City Gas A, '25, 103%,.....	.102%	.102%	.102%	1,424 Detroit Ed 6s, '22, w. 1,.....	.104%	.104%	.104%
157,600 Am Com M & M,.....	.11	.01	.03	6,000 Prince Cons M S,.....	.12	.07	.07	976 Deere & Co 7s, '21, 103%,.....	.108%	.100	.100	976 Deere & Co 7s, '21, 103%,.....	.109%	.109%	.109%
24,000 Am Exploration,.....	.1%	.50	.1%	881,900 Ray Hercules,.....	.24	.13	.14	1,552 Detroit Fed City Gas A, '25, 103%,.....	.102%	.102%	.102%	1,424 Detroit Ed 6s, '22, w. 1,.....	.104%	.104%	.104%
4,000 Am Tin & Tung,.....	.02	.02	.02	244,100 Red Warrior,.....	.68	.20	.20	976 Do 7s, '21, 103%,.....	.107	.105	.105	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%
10,000 Anglo-Am C of S A,.....	.2%	.22	.20	49,000 Reorgan Dly Ann,.....	.07	.04	.06	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	466 Do 7s, '22, 103%,.....	.105%	.103%	.103%
400 Arco Com M,.....	.1%	.12	.12	1,000 Reorgan Dly Ann,.....	.08	.04	.02	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	367 Do 7s, '22, 103%,.....	.106%	.104%	.104%
4,248,230 Arizona Gob,.....	.85	.66	.72	1,000 Reorgan Dly Ann,.....	.07	.04	.04	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
3,000 Arizona King,.....	.50	.50	.50	1,000 Rosetta Divide,.....	.02	.02	.02	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
120,000 Belecher,.....	.50	.20	.33	1,000 Ruby Rand M,.....	.20	.20	.20	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
3,000 Big Jim,.....	.07	.01	.01	142,200 Salida Min,.....	.05	.01	.01	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
3,000 Big Ledge,.....	.04	.01	.01	142,500 San Toy Min,.....	.05	.01	.02	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
300 Bingham Mining,.....	.17	.16	.16	1,000 Seven Metals,.....	.05	.01	.01	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
89,000 Bison Gold, Inc,.....	.25	.24	.25	200 Savage G & S M,.....	.3	.3	.3	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
122,000 Black Hawk Con,.....	.17	.05	.05	161,500 Silver Lake,.....	.06	.03	.03	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
38,000 Black Oak,.....	.35	.32	.35	1,250,000 Silver Horn M & D,.....	.04	.03	.03	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
3,000 Booth Mining,.....	.04	.04	.04	1,250,000 Silver King,.....	.04	.03	.03	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s, '22, 103%,.....	.108	.104%	.104%
10,000 Caledonia Min,.....	.09	.05	.05	1,250,000 Silver Queen Min,.....	.50	.05	.05	1,551 S O C 7s, '25, 103%,.....	.105	.101%	.101%	422 Do 7s,			

Sales.	High.	Low.	Last.
63 Iowa So Utilities 6s.....	97 1/2	95 1/2	95 1/2
63 Mich Tel & El 6s.....	98 1/2	98 1/2	98 1/2
64 Metro El Int 4s.....	66	61	64
226 Mich Tel & El 6s.....	96 1/2	96	96
5 Morris & Co 4s.....	84	84	84
33 Northwest Elevated 5s.....	77	71 1/2	71 1/2
6 Ohio River 6s.....	96	95	96
5 Peoples Gas ref 5s.....	93	87 1/2	87 1/2
55 Public Service N Ill 5s.....	90	85	85
67 South Side E 4s.....	92 1/2	88 1/2	92 1/2
122 Swift & Co 5s.....	97 1/2	92 1/2	96
3 Union El Loop 5s.....	66 1/2	66 1/2	66 1/2

Philadelphia

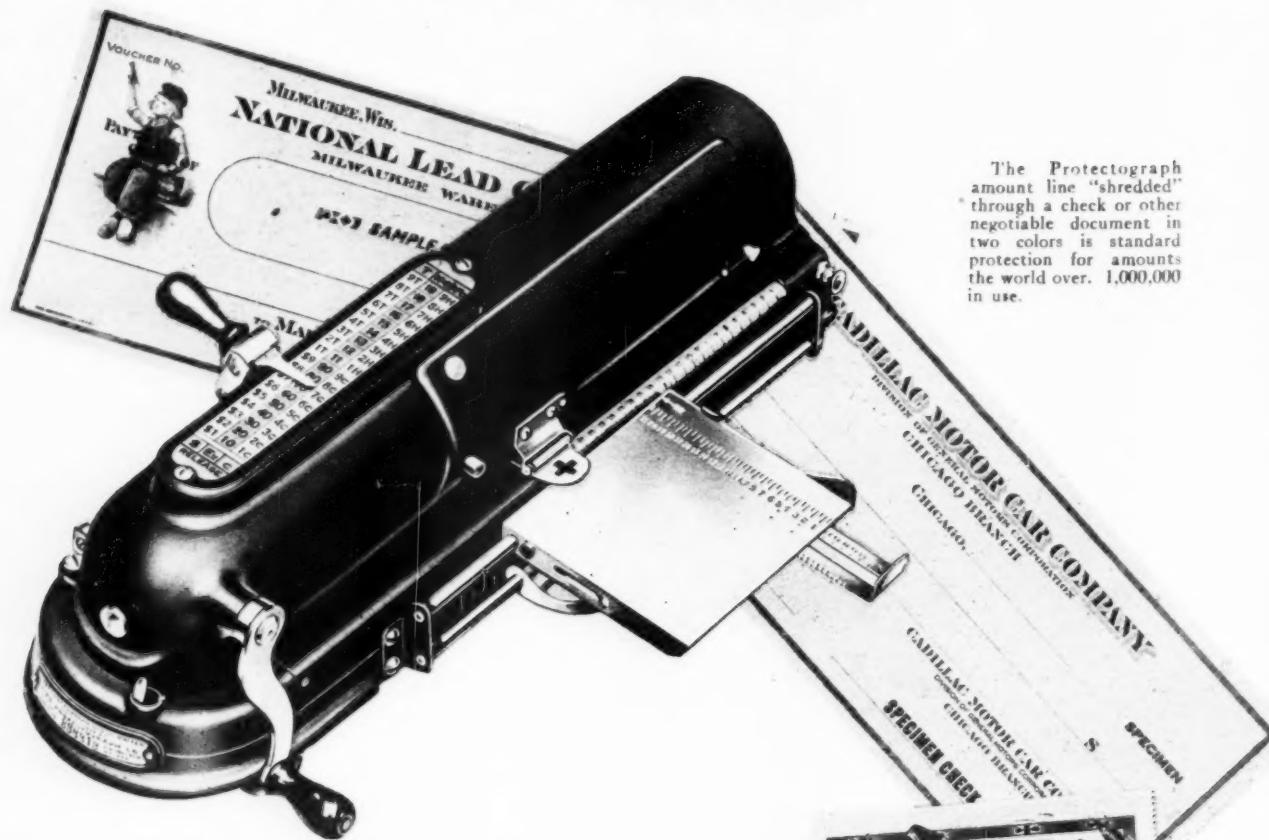
STOCKS

Sales.	Company.	High.	Low.	Last.
106,700 Am El Power.....	32	27 1/2	31 1/2	30
40,983 Alliance Ins.....	30	15	24 1/2	27
7,109 Do pf.....	83	63 1/2	83	73
7,391 Am Gas & Elec.....	85 1/2	71 1/2	85 1/2	85 1/2
1,974 Am Milling.....	12	7	12	12
27,734 American Railways.....	17 1/2	11 1/2	17 1/2	17 1/2
5,491 Am Do pf.....	77	63 1/2	65	65
45,921 Am Stores old.....	198	163 1/2	190	190
889,173 Am Stores Co. new.....	32	20	31	31
40,983 Am Tel & Tl. J. G. J.	47	38	50	47
346 Do pf.....	88	90	98	98
1,046 Buffalo & Susquehanna.....	135	105	126	126
1,100 Do pf.....	54 1/2	48	50 1/2	50 1/2
2,612 Cambria Iron.....	45	38 1/2	39	39
737 Cambria Steel.....	200	80	200	200
50 Catawissa 2d pf.....	43	42	42	42
10 Chestnut Hill Ry.....	60 1/2	60 1/2	60 1/2	60 1/2
45,289 Congoleum Co.....	240	24 1/2	44 1/2	240
432 Do warrants.....	100	90	98	98
2,273 Cons Traction, N. J.	48	30	30	30
3,063 Cons. W. & S.	50	51	51	51
15 East Penn 5s.....	57	57	57	57
1,293 East Shore G. & E. pf.....	26	24	24	24
5,538 Elisenlohr (Otto).....	85	58	60 1/2	60 1/2
1,383 Do pf.....	100	96	96	96
7,608 Elec Star Batteries.....	66 1/2	52 1/2	63 1/2	63 1/2
40 Elmira & Will.....	50	50	50	50
5 Elmira & Williamsport pf.....	42	35 1/2	42	42
497 Erie Lighting pf.....	27	23 1/2	23 1/2	23 1/2
94,083 Gen Refractories.....	59 1/2	44 1/2	52 1/2	52 1/2
10 Do pf.....	93	93	93	93
360 Do warrants.....	100 1/2	96 1/2	96 1/2	96 1/2
15 Germantown Pass Ry.....	81	81	81	81
10 Grant Northern Cement.....	130 1/2	130 1/2	130 1/2	130 1/2
100 H. & B. Steel Corp. pf.....	14 1/2	14 1/2	14 1/2	14 1/2
19,337 Ins Co of North Am.....	50	42	49 1/2	49 1/2
580 Kentucky Securities.....	42	35 1/2	42	42
4,050 Keystone Telephone.....	83 1/2	51 1/2	62 1/2	62 1/2
2,457 Do pf.....	34 1/2	25	26 1/2	26 1/2
155 Keystone Watch Case.....	55	55	55	55
124,406 Lehigh Superior Corp.....	10 1/2	2 1/2	34 1/2	34 1/2
20,542 Lehigh Navigation.....	75	64	65 1/2	65 1/2
559 Lehigh Valley.....	37 1/2	35 1/2	36 1/2	36 1/2
515 Lehigh Valley Tran.....	20	16	28	28
2,237 Do pf.....	30 1/2	35	38	38
12,857 Lit Brothers.....	20 1/2	20	25 1/2	25 1/2
3,435 Do warrants.....	13	9	10 1/2	10 1/2
95 Little Schuykill.....	46	40	40	40
746 Minchill & S. H.	53	48 1/2	49 1/2	49 1/2
372 North Pa.	81 1/2	77	78 1/2	78 1/2
267 Northern Cent.....	80	72	75	75
9420 Penn Beaver Oil.....	43 1/2	1 1/2	43 1/2	43 1/2
4,093 Pa Cent L. & P. pf.....	61	55	60	60
1,462 Do warrants.....	1	1	1	1
32,158 Pa Railroad.....	47 1/2	41	42	42
5,982 Pa Salt Mfg.....	93 1/2	70	86	86
620 Penn Traffic.....	2 1/2	2	2 1/2	2 1/2
30 Phila City Ry.....	100	100	100	100
466 Philadelphia Co.....	19 1/2	41	43	43
57,171 Do pf.....	36	32	32	32
5,821 Do cum. pf.....	45 1/2	41	42 1/2	42 1/2
208,653 Phila Electric.....	23 1/2	27	31 1/2	31 1/2
49,863 Do pf.....	33 1/2	29 1/2	31 1/2	31 1/2
95,361 Do warrants.....	4	2 1/2	3	3
11,455 Do receipts pf paid.....	30	28	30	30
10 Phila. Germ. & N.	118	115	118	118
3,224 Phila. Ins. Wt.	50 1/2	42	45 1/2	45 1/2
126,110 Phila. Rap. Tran.	37 1/2	30	37 1/2	37 1/2
11,131 Phila. Tract.	6 1/2	5	8 1/2	8 1/2
12,888 Phila. W. West.	38 1/2	32	32	32
1,777 Do pf.....	6	3 1/2	5 1/2	5 1/2
350 Rys Co general.....	6	3 1/2	5 1/2	5 1/2
565 Scott Paper pf.....	99	94	95	95
66 Tenth Nat Bank.....	219	179	219	219
30,815 Tonopah Belmont.....	17 1/2	15	17 1/2	17 1/2
24,747 Tonopah Mining.....	2 1/2	1 1/2	1 1/2	1 1/2
23,610 Union Traction.....	41 1/2	35	40 1/2	40 1/2
195 Union Nat Bank warrants.....	45	47	45	45
25 Union Pass Ry.....	100 1/2	105 1/2	100 1/2	100 1/2
565 U.S. Cos of N. J.	200	188	188	188
110,037 United Gas Imp.....	50 1/2	47 1/2	58 1/2	58 1/2
8,025 Do pf.....	50 1/2	54 1/2	55 1/2	55 1/2
2,442 Warrick I. & S.	6	5	8	8
200 Westelsbach.....	44 1/2	33	40	40
12,494 West J. & S. S.	87	65	65	65
13,378 Westmoreland Coal.....	31 1/2	31	31	31
290 York Railway.....	30 1/2	34	34 1/2	34 1/2
1,460 Do pf.....	100 1/2	100 1/2	100 1/2	100 1/2
BONDS (in \$1,000.)				
11 Allegheny V. 4s.....	88 1/2	87	88 1/2	88 1/2
309 Am Gas & El 5s.....	91	82	86	86
1 Atlantic City 5s.....	72 1/2	72 1/2	72 1/2	72 1/2
1 Do 5s.....	100 1/2	100	100	100
1 Baldwin Loco 5s.....	101	101	101	101
13 Bell Telephone 7s.....	107 1/2	107 1/2	107 1/2	107 1/2
152 Do 5s. 1948.....	99	96	97 1/2	97 1/2
2 Bethlehem Steel 6s.....	113	111	113	113
10 Cltv 4s., 1928 reg.....	100 1/2	100 1/2	100 1/2	100 1/2
3 Do 4s.....	100	100	100	100
2 Do 4s. 1941.....	100 1/2	100 1/2	100 1/2	100 1/2
3 Do 4s. 1942.....	100	100	100	100
2 Do 4s. 1944.....	100 1/2	100 1/2	100 1/2	100 1/2
1 Do 4s. 1945.....	100 1/2	100 1/2	100 1/2	100 1/2
2 Do 4s. 1946.....	99 1/2	99 1/2	99 1/2	99 1/2
2 Do 4s. 1947.....	99 1/2	99 1/2	99 1/2	99 1/2
1,000 Catawissa R. R. 4s.....	84 1/2	84 1/2	84 1/2	84 1/2
1 Choctaw & Memphis 5s.....	95 1/2	95 1/2	95 1/2	95 1/2
1 Clearfield & J. 6s.....	104	104	104	104
156 Con. Tr. N. J. 5s.....	71 1/2	60	62 1/2	62 1/2
920 Elec & Pco Tr. 4s.....	102 1/2	102 1/2	102 1/2	102 1/2
1 Elec & Pco Tr. 4s.....	95	95	95	95
2 Gen Asphalt 6s.....	104	104	104	104
2 Do 8s.....	104	104	104	104
11 Gen Refractories 6s.....	98 1/2	98	98 1/2	98 1/2
3 Hardwood Elec 6s.....	105	103	105	105
3 Indianapolis St. Ry 4s.....	64 1/2	64 1/2	64 1/2	64 1/2
43 Interstate Ry 4s.....	49	44	44	44
259 Keystone Tel 5s.....	80	70	76	76
475 Lake Sun Ins. 5s.....	31	14	14 1/2	14 1/2
32 Do 4s. 1948.....	94	91	91	91
3 Lehigh Nat. gen. 5gs.....	90%	99	99 1/2	99 1/2
9 Lehigh Valley and 6s.....	118	117 1/2	117 1/2	117 1/2
12 Do 4s. 1947.....	80	70 1/2	76 1/2	76 1/2
11 Do 4s. 1948.....	90	84 1/2	86 1/2	86 1/2
4 Do 4s. 1948.....	91 1/2	90	90	90
2,000 Do 4s. 1948.....	89	89	89	89
96 Lehigh Val Coal 5s.....	102 1/2	99	98 1/2	98 1/2
84 Lehigh Val Tr. 5s.....	90	76	90	90
13 Market St. El 4s.....	85	83	84	84
24 Met. Power 6s.....	90%	96	96	96
1 N. Y. Phila. & N. 4s.....	85	85	85	85
1 N. Penn. 3-30s.....	96	96	96	96
2 Northern Central 5s. A.	90%	99	99 1/2	99 1/2
2 Pa. & N. W. 5s.	98	98	98	98
70 P. & P. P. 4s.....	73	65	69	69
119 Phila. Co 1st 5s.	101 1/2	99 1/2	100	100
288 Do 4s. 1948.....	93 1/2	88	88 1/2	88 1/2
68 Phila. Elec 4s.....	82 1/2	79	81 1/2	81 1/2
2,319 Do 1st 5s.	103	96	98 1/2	98 1/2
906 1/2 Do 5s. 1947.....	103	98	98 1/2	98 1/2
653 Do 5s. 1948.....	99 1/2	98	98 1/2	98 1/2
909 1/2 Do 6s.....	100 1/2	102 1/2	103 1/2	103 1/2
4 Phila. B. & W. 4s.....	95	92	92	92
26 Reading Coal 5s.....	91	84 1/2	84 1/2	84 1/2
7 Do Imp. 4s.....	80	85	87	87
1 Do elec 4s.....	80	80	80 1/2	80 1/2
7 Do 2d 5s.....</				

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ANNOUNCEMENT—



Standard Forgery Bonds At Liberal Discounts

The General Indemnity Corporation of America offers standard forgery bonds up to \$50,000, covering main offices as well as any number of branch offices.

This bond insures against loss through forged signatures and endorsements as well as alterations of names and amounts on checks. In other words, complete coverage identical in terms, word for word, with policies written by other surety companies at standard rates.

Based upon the experience of nine years during which it has never been called upon to pay a claim by any user of the Protectograph or other Todd products, the General Indemnity Corporation now recognizes Todd users as *preferred risks* and therefore entitled to liberal discounts ranging from 35% upward.

Forgery protection has never before been placed within the reach of all at such liberal rates.

Sold in nearly every city by Todd Protectograph Co.
Dealers and their salesmen, as authorized agents.
(Consult your telephone directory for local address.)

General Indemnity Corporation of America
Home Office, Rochester, N. Y.

The Protectograph amount line "shredded" through a check or other negotiable document in two colors is standard protection for amounts the world over. 1,000,000 in use.



PROTOD-Greenbac checks, printed or lithographed to order by Todd Protectograph Co., are forgery-proof for two reasons:

The self-cancelling "VOIDS" flash out the instant the slightest attempt is made at erasure or tampering.

The restrictions surrounding the sale of PROTOD-Greenbac prevent any one from obtaining it for fraudulent use such as "counterfeiting" and forgery, and make it the safest check paper known.

IAN

Quarterly Index of Security Offerings

For the Period

October 1 to December 31, 1923

BONDS

UNITED STATES GOVERNMENT

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$300,000,000	United States, Govt. of, Certificates of Indebtedness, 4 and 4½s.	4s, June 16, 1924 4½s, Dec. 16, 1924	Dec. 10	Par & Int.	4% and 4½%	Due dates
75,000	Hawaii, Territory of, Home Lands Gold Coupon 4½s.	Oct. 1, 1953	Oct. 4	101.25 & Int.	4.40%	A. & O.
1,800,000	Hawaii, Territory of, Public Improvement Gold Coupon 4½s	Oct. 1, 1953	Oct. 4	101.25 & Int.	4.40%	A. & O.
1,000,000	Porto Rico, Govt. of., Public Improvement Gold 5s.	Jan. 1, 1945 to 1948; opt. Jan. 1, 1944.	Oct. 4	.....	4.55% to opt. date; 5% thereafter	J. & J.
975,000	Porto Rico, People of, 4½% Gold Loan of 1923	Jan. 1, 1929 to 1941	Dec. 7	Par & Int.	4.50%	J. & J.

FOREIGN GOVERNMENT AND MUNICIPAL

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$9,000,000	Alberta, Province of, Canada, Ref. Gold 5½s.	Nov. 1, 1926, 1928 & 1933	Nov. 5	Par & Int.	5½%	M. & N.
Allgemeine Electricitaets Gesellschaft, Germany, First Series Mark 6s (with repayment guarantee of 75c., if ten billion marks are not worth more than 75c. U. S. currency at time of repayment)	.....	.....	Nov. 19	\$1.50 for 10,000,000,- 000 marks	.....	.....
25,000,000	Dutch East Indies 30-Yr. Ext. Sinking Fund Gold 5½s.	Nov. 1, 1953	Nov. 8	90 & Int.	6.24%	M. & N.
10,000,000	Finland, Republic of, External Loan Sinking Fund Gold 6s.	Sept. 1, 1945	Oct. 18	90 & Int.	6.89%	M. & S.
France, Republic of (Int. Loan) Treas. 6s.	Redeemable at option of holder on May 20, 1926, at par; May 20, 1929, at 103; June 27, 1933, at 103.	Oct. 2	98½ & Int.	7.40% to 7.10%	M. & N. 20	
233,000	Medicine Hat, Alberta, Canada, Gold Debenture 5s and 5½s.	1938, 1945, 1950 and 1954	Oct. 29	.....	6%	.....
40,000,000	Ontario, Province of, 25-Yr. Gold 5s.	Oct. 15, 1948	Oct. 13	98 & Int.	5.14%	A. & O. 15
10,000,000	Ontario, Province of, 1-Yr. Gold 5½% Notes.	Dec. 15, 1924	Dec. 15	.....	5.40%	J. & D. 15
★ 6,000,000	Salvador, Republic of, Customs First Lien, Sinking Fund Gold 8s, Series A.	July 1, 1948	Oct. 4	Par & Int.	8.20%	J. & J.

STATE AND MUNICIPAL

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$1,500,000	Akron, Ohio, Sewer 5¾s.	Oct. 1, 1924 to 1947	Nov. 13	.....	4.65%	A. & O.
656,000	Akron, Ohio, Street Improvement 5s.	Oct. 1, 1924 to 1932	Nov. 13	.....	4.65%	A. & O.
1,000,000	Akron, Ohio, School District 5¼s.	Oct. 1, 1925 to 1944	Oct. 4	.....	4.75%	A. & O.
25,000	Akron, Ohio, Paving Reg. 5s.	Oct. 1, 1925 to 1928	Dec. 3	.....	4.70%	A. & O.
243,000	Akron, Ohio, Imp. Coupon 5½s.	Jan. 1, 1937 to 1946	Dec. 3	.....	4.70%	J. & J.
6,000	Akron, Ohio, Water Coupon 4½s.	May 1, 1925, to April 1, 1928	Dec. 3	.....	4.70%	M. & N.
200,000	Albany, N. Y., Water 4s.	Dec. 1, 1924 to 1963	Dec. 10	Par & Int.	4%	J. & D.
1,202,500	Albany, N. Y., Public & Street Improvement 4½s.	Dec. 1, 1924 to 1943	Dec. 10	.....	4.10% to 4%	J. & D.
114,000	Albany County, N. Y., Highway and Bridge 4½s.	1924 to 1944	Nov. 30	.....	4.05% to 4.20%	J. & D.
115,000	Albuquerque, N. M., Gold 4¾s.	Dec. 1, 1963, opt. Dec. 1, 1943	Dec. 10	.....	4.75%	J. & D.
260,000	Albuquerque, N. M., Gold 5s.	Dec. 1, 1953 and 1963, opt. Dec. 1, 1943	Dec. 10	.....	4.80%	J. & D.
100,000	Allegany County, N. Y., Public Building 5s.	March 1, 1925 to 1929	Dec. 18	.....	4.15%	M. & N.
1,200,000	Allegheny, Pa., Road Bonds.	1924 to 1953	Oct. 22	100.12 & Int. to 102.14 & Int.	4.125%	.....
1,250,000	Allegheny, Pa., Tunnel Bonds.	1924 to 1953	Oct. 22	100.12 & Int. to 102.14 & Int.	4.125%	.....
200,000	Anherst, Town of, N. Y., School 4¾s.	1924 to 1943	Nov. 30	.....	4.40% to 4.50%	F. & A.
50,000	Andrews, S. C., Imp. 6s.	1953	Dec. 8	.....	6.25%	J. & J.
300,000	Atchafalaya Basin Levee District, Louisiana, 5s.	Sept. 15, 1952 to 1963	Oct. 30	103.50 & Int.	4.50%	.....
290,000	Attica and Alexander, Towns of, N. Y., Coupon or Reg. 4¾s.	1928-1967	Nov. 9	.....	4.55%	M. & N.
200,000	Audubon, Camden Co., N. J., Gold 5½s.	July 1, 1929	Dec. 10	.....	5%	J. & J.
150,000	Avoyelles Parish, La., New Bunkie School Dist., No. 1, 5s.	Aug. 1, 1924 to 1942	Nov. 14	.....	5.10%	F. & A.
20,000	Babylon & Oyster Bay, N. Y., Towns of, School 5s.	1924 to 1953	Dec. 8	.....	4.45%	A. & O.
200,000	Beaumont, Texas, Municipal 5¼% Notes.	July 1, 1924 to 1943	Nov. 26	.....	5%	J. & J.
150,000	Beauregard, La., Parish of, Road 6s.	1924-1953	Oct. 10	.....	5%	M. & N.
275,000	Beaver Co., Pa., Imp. 4½s.	Nov. 1, 1938 to 1953	Nov. 24	101.11 & Int. to 101.71 & Int.	4.15%	M. & N.

*For further information, see page 88.

[Reproduced from The Annalist of October 15, 1923]

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New Issue

\$6,000,000

REPUBLIC OF SALVADOR

Customs First Lien 8% Sinking Fund Gold Bonds

Series "A"

Dated: July 1, 1923

Due: July 1, 1948

Interest: January 1 and July 1

Denominations: \$500 and \$1,000

Coupon Bonds with privilege of registration as to principal.

Payable in New York at the Metropolitan Trust Company of the City of New York, both principal and interest, in gold coin of the U. S. A., of or equal to the standard of weight and fineness in effect on July 1st, 1923.

Fiscal Agent: METROPOLITAN TRUST COMPANY OF THE CITY OF NEW YORK, New York

The United States of America and El Salvador have entered into an exchange of formal diplomatic notes with reference to this loan (certified copies of which are on file with the Fiscal Agent and open to inspection on request), by which Salvador on its part assures the United States that it will co-operate in every respect with the Government of the United States and the Bankers in carrying out the terms of the loan contract, and the United States on its part takes cognizance of the terms of the loan contract and states that the Secretary of State of the United States is prepared to carry out the stipulations with reference to him in Articles IX, XIX and XXIII of the loan contract should it be necessary to do so.

REDEEMABLE by 4% sinking fund, operating semi-annually, commencing July 1, 1923, applicable to purchase in open market at or below 110. If not so obtainable, sinking fund monies remain on deposit with Metropolitan Trust Company to be applied on any interest date on and after January 1, 1934, to redeem bonds by drawing according to following schedule (unless purchaseable at a lower price in the market):
 Jan. 1, 1934 - July 1, 1938, at 110%
 Jan. 1, 1939 - July 1, 1943, at 107½%
 Jan. 1, 1944 - Maturity - at 105%

NOT CALLABLE as a whole or in part before January 1, 1934.

Thereafter callable as a whole or in part on any interest date:

Jan. 1, 1934 - July 1, 1938, at 110%
 Jan. 1, 1939 - July 1, 1943, at 107½%
 Jan. 1, 1944 - Maturity - at 105%

EXEMPT from all present or future taxes of Salvador.

COUNSEL

For Metropolitan Trust Company:
Carter, Ledyard & Milburn, New York.

For F. J. Lisman & Co.:
*Robert Lansing & Lester H. Woolsey,
 Washington, D. C.*

Hornblower, Miller & Garrison, New York.

LEGAL OPINION

Hornblower, Miller & Garrison, New York.

C. V. Miranda, Esq., San Salvador.

SALVADOR

- Commercially the most progressive of the Central American Republics.
- There are approximately 114 people per square mile—a density probably approached in no country on the American Continent.
- Population: 1,500,000, exclusively of European and Spanish-American descent.
- A stable Government, since 1898 selected by peaceful elections.
- The Sao Paulo of Central America: Over 100,000,000 pounds of excellent coffee produced annually, most of which is exported.
- Sound currency system on gold basis; never any depreciated paper money.
- There is an extremely large and varied ownership of land and therefore no agrarian problem.

1. Special Stipulations —

Any disagreement, question or difference of any nature whatever regarding the interpretation or performance of the loan contract shall be referred to the Chief Justice of the Supreme Court of the U. S., through the Secretary of State of the U. S., for decision, and his decision shall be final and binding.

2. Security —

First lien on 70% of Customs Revenues which are collectable in U. S. gold and will be collected by the Metropolitan Trust Company through its representative in San Salvador.

3. Customs Revenues payable in U. S. gold —

1910-1922	\$40,634,749
Average	3,125,603
1918 lowest	2,297,002
1920 highest	4,374,595
1923, January-June 30th	2,486,853
or, in 1923 at the rate of about	7 times requirements as against:
Interest and Sinking Fund Requirements of	\$ 744,000
— diminishing each year at least	19,200

4. High Standing of Customs Lien Bonds —

The high standing of Government bonds secured by liens on Customs Revenues is evidenced by the fact that the Cuban, Dominican and Brazilian 1898 Customs lien issues are selling on a 5% to 6% basis.

The history of Government bonds secured by Customs Revenues collected by agents of the bondholders or by representatives of foreign Governments is without a record of default.

5. Minimum Redemption Price —

The minimum redemption price being 105, the par value of the bonds is equivalent to at least 105.

Application will be made for listing these bonds on the New York Stock Exchange.

The greater part of this issue having been sold, we offer the unsold balance, when, if any, and if issued and received by us, at

100 and accrued interest, to Yield about 8.20

Circulars and Descriptive Booklet on Application

F. J. LISMAN & COMPANY

20 Exchange Place

New York

While we do not guarantee the statements herein contained, they are based upon information which we believe to be accurate.



JAN

STATE AND MUNICIPAL—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
400,000	Belleville, N. J., Tax Revenue Bonds.....	Sept., Oct., Nov. & Dec., 1924	Dec. 20	.....	5%	.....
195,000	Belleville, N. J., Gold 5s.....	Oct. 1, 1924 to 1962	Oct. 4	100.28 & Int. to 107.21 & Int.	4.70% to 4.60%	A. & O.
429,000	Bergen County, N. J., Public Improvement Gold 4½s.....	Dec. 1924 to 1948	Dec. 7	100.09 & Int. to 102.27 & Int.	4.40% to 4.35%	J. & D.
550,000	Bitter Root Irrigation District, Ravalli Co., Mont., Serial Gold 6s.....	Jan. 1, 1928 to 1951	Nov. 15	Par & Int.	6%	J. & J.
147,000	Bolivar County, Miss., Clear Creek Drainage Dist. 6s.....	Oct. 1, 1924 to 1937	Dec. 7	.....	5.65%	A. & O.
2,645,000	Boston, Mass., Reg. Tax Exempt 4s.....	1932 to 1967	Dec. 20	99.50 & Int.	.....	.....
400,000	Boston, Mass., 4s.....	January, 1925 to 1954	Dec. 31	.....	6%	.....
105,000	Bradley Beach, N. J., Borough of, Funding & Impvt. 5s.....	January, 1969	Dec. 31	Par & Int.	6%	.....
300,000	Brewster County, Texas, Road 5½s.....	1924 to 1943	Dec. 20	.....	4.90%	M. & S.
320,000	Bridgeport, Conn., Bridge Gold 4½s.....	Feb. 1, 1929 to 1953	Oct. 6	.....	.....	F. & A.
700,000	Buffalo, N. Y., Imp. 4½s.....	Sept. 1, 1927 to 1958	Nov. 7	.....	4.35% to 4.25%	.....
450,000	Buncombe Co., N. C., Courthouse, Road and Bridge 5s.....	Dec. 1, 1924 to 1943	Nov. 24	.....	4.05% to 4.15%	J. & D.
187,000	Burlington Co., N. J., Gold 5s.....	Aug. 1, 1924 to 1933	Dec. 10	.....	4.80%	.....
500,000	Butler County, Pa., Road 4½%.....	Oct. 1, 1928 to 1947, optional after Oct. 1, 1938	Oct. 25	101.34 & Int. to 103.31 & Int. date, then 4.50%	4.20% to optional	.....
594,000	Butte Valley Irrigation District, Siskiyou Co., Cal., Serial Gold 6s.....	Jan. 1, 1944, to July 1, 1963	Nov. 3	Par & Int.	6%	J. & J.
1,000,000	Caddo Parish, La., School District No. 1, School 5s.....	July 1, 1924 to 1943	Oct. 22	Par & Int. to 101.25 & Int.	5% to 4.90%	J. & J.
400,000	Caguas, Porto Rico, Municipality of, Gold 5s.....	July 1, 1927, to July 1, 1947	Oct. 10	.....	4.75% to 5%	J. & J.
3,000,000	California, State of, Highway 4½s.....	July 3, 1956, 1957 and 1958	Nov. 12	.....	4.35%	J. & J. 3
3,000,000	California, State of, Highway 4¾s.....	July 3, 1960, 1961 and 1962	Nov. 12	.....	4.40%	J. & J. 3
130,000	Canton, Miss., Street Imp. 5¾s.....	Jan. 1, 1925 to 1934	Dec. 19	.....	5.25%	.....
40,000	Canton, Ohio, Direct Obligation Reg. 4½s, 5s & 5½s.....	1924 to 1933	Dec. 20	.....	4.80% to 5%	.....
167,000	Canton, Ohio, Reg. 5½s.....	March 1, 1938 & Dec. 1, 1946 to 1953	Nov. 7	.....	4.70%	.....
285,000	Canton, Ohio, Waterworks Reg. 6s.....	Oct. 1, 1944 to 1956	Nov. 7	.....	4.75%	.....
78,000	Carthage, Mo., Sewer & Memorial Hall 5s.....	Dec. 1, 1928 to 1943	Dec. 24	.....	4.80% to 4.75%	.....
375,000	Charleston, S. C., Paving 5s.....	Nov. 1, 1925 to 1934	Nov. 5	.....	4.70%	.....
165,000	Charlotte Co., Fla., Gold 6s.....	Jan. 1, 1953	Nov. 16	.....	5.50%	J. & J.
200,000	Cheraw, S. C., Street Paving 5½s.....	Oct. 15, 1924 to 1953	Dec. 31	.....	4.15% to 4%	.....
800,000	Chicago West Park Commissioners 4¾s.....	Jan. 1, 1926 to 1933	Dec. 21	100.47 & Int. to 102.21 & Int.	4.50% to 4.45%	.....
1,200,000	Chicago West Park Commissioners 4½s.....	Jan. 1, 1934 to 1944	Dec. 21	100.80 & Int. to 101.99 & Int.	4.40% to 4.35%	.....
120,000	Cleveland, Tenn., Funding & School 5½s.....	1924 to 1938 & Sept., 1953	Oct. 25	.....	5.25%	M. & S.
1,493,000	Columbus, Ohio, Direct Obligation 5s.....	1925 to 1949	Oct. 25	.....	4.60% to 4.45%	M. & N.
606,000	Columbus, Ohio, School Dist. Refunding 5s.....	Feb. 1, & Aug. 1, 1926 to 1931	Oct. 18	.....	4.70%	F. & A.
444,000	Columbus, Ohio, School Dist. Building 5s.....	Oct. 15, 1925 to 1948	Oct. 18	.....	4.65% to 4.60%	A. & O. 15
100,000	Concordia Parish, La., Direct Obligation Road 5s.....	Sept. 1, 1924 to 1943	Nov. 9	.....	5.10%	Sept. 1.
100,000	Corsicana, Texas, Direct Obligation Serial 5s.....	July 1, 1924 to 1963	Dec. 11	Par & Int.	5%	.....
40,000	Currituck Co., N. C., Coupon School 6% Notes.....	1924-1953	Oct. 3	.....	5.12½%	F. & A.
45,000	Cuyahoga Co., Ohio, Road 5½s.....	1924-1932	Oct. 3	.....	4.75% to 4.85%	A. & O.
335,000	Dade County, Fla., Highway 5s.....	Oct. 1, 1925 to 1954	Nov. 2	100 & Int.	5%	A. & O.
2,075,000	Dallas, Texas, Gold 4½s.....	May 1, 1924 to 1963	Nov. 7	.....	4.65% to 4.50%	M. & N.
65,000	Davie Co., N. C., Road & Funding 5s.....	1941-1953	Oct. 17	Par & Int.	5%	M. & N.
1,000,000	Denver, Col., Water 4½s.....	Aug. 1, 1945 to 1956	Dec. 11	.....	4¾%	F. & A.
3,720,000	Denver, Col., Moffat Tunnel Imp. Dist. Gold 5½s.....	July 1, 1944 to 1963	Dec. 4	106.50 & Int. to 108.625 & Int.	5%	J. & J.
50,000	Devon, Okla., Water 6s.....	1924 to 1944	Dec. 20	Par & Int.	6%	F. & A.
400,000	Dodge County, Wis., Highway Improvement 5s.....	April 1, 1930 to 1935	Oct. 24	.....	4.70% to 4.60%	.....
161,000	Duncan, Okla., Paving Dist. 6s.....	Oct. 15, 1924 to 1932	Nov. 20	Par & Int.	6%	.....
1,050,000	Duval County, Fla., Road 5s.....	July 1, 1928 to 1953	Oct. 9	Par & Int.	5%	J. & J.
120,000	East Cleveland, Ohio, School Dist 6s.....	1924 to 1931	Dec. 5	.....	4.80%	.....
250,000	Eastland Co., Texas, Road 5½s.....	Feb. 1, 1941 to 1950	Nov. 9	.....	5.25%	M. & N.
55,000	El Centro, Cal., Imp. 7s.....	July 2, 1925 to 1939	Nov. 24	.....	6.50%	J. & J. 2
28,000	Ellery, N. Y., Town of, School 5s.....	1925 to 1939	Dec. 8	.....	4.55%	J. & J.
100,000	Estill Co., Ky., Highway 5s.....	Oct. 1, 1935 to 1953	Nov. 9	100 & Int.	5%	A. & O.
800,000	Evangeline Parish, La., Direct Obligation Road 5s.....	July 1, 1924 to 1960	Oct. 9	Par & Int.	5%	J. & J.
147,000	Ferndale, Mich., Water, Sewer & Street Opening 4¾s.....	Nov. 1, 1953	Dec. 24	.....	4.60%	.....
422,000	Flint, Mich., 5s.....	Nov. 1, 1924 to 1950	Dec. 3	.....	4.50%	M. & N.
250,000	Flint, Mich., Union School Dist. School 5s.....	March 1, 1924 to 1948	Nov. 22	.....	4.45%	.....
650,000	Florida, State of, Everglades Drainage District Gold 6s.....	July 1, 1932 to 1941	Oct. 3	.....	5.40%	J. & J.
75,000	Fort Wayne, Ind., School District 5s.....	Oct. 1, 1925 to 1927	Oct. 24	.....	4.60%	.....
492,000	Galveston, Texas, Coupon 5s.....	1924 to 1963	Dec. 24	Par & Int.	5%	.....
300,000	Galveston, Texas, 5s.....	May 1, 1927 to 1961	Nov. 12	.....	4.90%	M. & S.
100,000	Garfield, N. J., Gold 5½s.....	1929	Oct. 17	102½ & Int.	5%	M. & S.
175,000	Gary, Ind., School City 4¾s.....	Oct. 1, 1943	Oct. 24	103 & Int.	4.52%	A. & O.
500,000	Gastonia, N. C., Gold 5¼s.....	1925-1964	Nov. 2	.....	5% to 5.10%	M. & N.
125,000	Glens Falls, N. Y., Sewer 4½s.....	1939-1943	Nov. 2	.....	4.15%	F. & A.
350,000	Grand Island School District, Neb., School Bldg. 5s.....	Jan. 1, 1944	Dec. 31	.....	4%	.....
110,000	Greenburgh, N. Y., Gold 4.40s.....	1924 to 1943	Dec. 20	.....	4.20%	J. & D.
160,000	Greenfield, Mich., Township School Dist. No. 3 5s.....	Oct. 1, 1953	Oct. 9	.....	4.60%	.....
225,000	Greensboro, N. C., Gold 5s.....	1926 to 1951	Oct. 5	Par & Int.	5%	F. & A.
300,000	Greenville County, S. C., Parker School Dist. 5s.....	July 1, 1943	Dec. 20	.....	4.75%	.....
168,000	Greenwood, Miss., Direct Obligation 5½s.....	Sept. 1, 1924 to 1943	Oct. 9	100.44 & Int. to 106.26 & Int.	5%	M. & S.
160,000	Hadden, Town of, N. J., 6s.....	Dec. 1, 1929	Nov. 30	.....	5%	J. & D.
109,000	Hampton, Va., Street 5¼s.....	Aug. 1, 1928 to 1943	Nov. 24	.....	5.10%	A. & O.

STATE AND MUNICIPAL—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
80,000	Henderson Co., N. C., Funding 6s.	1929-1944	Oct. 10	.....	5.10%	M. & S.
100,000	Hernando Co., Fla., Gold 5s.	1963	Oct. 10	.....	5.20%	A. & O.
974,000	Hidalgo County, Texas, Water Imp. Dist. No. 4 6s.	1924 to 1961	Dec. 18	Par & Int.	6%	F. & A.
150,000	Highland Park, Detroit, Mich., Public School 4½s	1953	Dec. 17	.....	4.40%	.....
25,000	Highland Park, Texas, Park 5s.	1933-1953	Oct. 3	Par & Int.	5%	A. & O.
1,500,000	Hillsborough Co., Fla., Highway Gold 5s.	July 1, 1924 to 1952	Nov. 20	.....	4.90%	J. & J.
100,000	Hinds County, Miss., Road & Bridge 5½s.	Jan. 15, 1925 to 1944	Dec. 19	.....	4.85%	.....
1,372,000	Hudson Co., N. J., Gold 4½s.	Aug. 1, 1924 to 1942	Dec. 3	.....	4.45% to 4.35%	F. & A.
250,000	Huntington Park, Cal., Sewer 5s.	June 1, 1924 to 1958	Dec. 17	100.15 & Int. to 105.10 & Int.	4.70%	.....
225,000	Hutchinson, Kan., Board of Education 5s.	Nov. 1, 1924 to 1943	Nov. 19	.....	4.75%	M. & N.
75,000	Iberia Parish, La., Petite Anse Coteau Drainage Dist. 6s.	Sept. 1, 1924 to 1963	Dec. 13	.....	5.60%	.....
3,000,000	Illinois, State of, Highway 4s.	1929 to 1943	Oct. 10	.....	4.45%	March
6,000,000	Illinois, State of, State Highway 4s.	March 1, 1937 to 1942	Dec. 26	96.55 & Int. to 95.67 & Int.	4.35%	March 1
15,000,000	Illinois, State of, Service Compensation 4¾s.	Aug. 1, 1924 to 1943	Oct. 17	100.11 & Int. to 103.23 & Int.	4.60% to 4.50%	Nov. 1
15,000,000	Illinois, State of, Service Compensation Gold 4¾s.	Aug. 1, 1924 to 1943	Dec. 26	100.17 & Int. to 103.86 & Int.	4.40% to 4.45%	March 1
6,000,000	Illinois, State of, High School Gold 4s.	May 1, 1926 to 1943	Oct. 17	98.62 & Int. to 94.22 & Int.	4.60% to 4.45%	M. & N.
450,000	Indiana, Pa., School 4½s.	1924 to 1953	Nov. 9	.....	4.20%	A. & O.
1,650,000	Indianapolis, Ind., School, City 4½s.	Oct. 18, 1933 to 1955	Oct. 22	Par & Int. to 100½ & Int.	4.45% to 4.50%	.....
2,500,000	Indiana, State of, Tax Anticipation Notes.	June 30, 1924	Dec. 31	.....	5.10%	.....
375,000	Iowa, State of, 4¼s and 4½s.	4½s, Dec. 1, 1928 to 1932 4½s, Dec. 1, 1935	Dec. 10	.....	4½s, 4.50% to 4.45% 4½s, 4.40%	.....
550,000	Jacksonville, Fla., 5s	Sept. 1, 1925 to 1948	Nov. 12	.....	4.70% to 4.65%	M. & S.
111,000	Jamestown, N. Y., Reg. 4½s.	Dec. 1, 1924 to 1933	Nov. 9	.....	4.20%	J. & D.
235,000	Johnson Co., Texas, Road Ref. 5s.	Sept. 1, 1926 to 1949	Dec. 3	Par & Int.	5%	.....
200,000	Joliet, Ill., Will County School District No. 86 4¾s.	July 1, 1933 to 1943	Oct. 23	.....	4.60% to 4.55%	J. & J.
425,000	Jones Co., N. C., Road 6s.	Nov. 1, 1925	Nov. 24	100.93 & Int.	5.50%	M. & N.
250,000	Joplin, Mo., Direct Obligation 5s.	Oct. 1, 1928 to 1943	Oct. 4	.....	4.80% to 4.70%	A. & O.
160,000	Kalamazoo, City of, Mich., School Dist. No. 1 Coupon 4¾s.	Jan. 1, 1934	Dec. 10	102 & Int.	4.50%	J. & J.
600,000	Kansas City, Mo., School Dist. 4½s.	Jan. 1, 1943	Dec. 10	100 & Int.	4.50%	J. & J.
380,000	Kansas City, Kan., Impvt. 5s.	Aug. 1, 1924 to 1933	Dec. 20	.....	4.70% to 4.75%	F. & A.
594,000	Kearny, N. J., School and Sewer 5s.	Oct. 1, 1924 to 1962	Nov. 16	.....	4.65% to 4.75%	A. & O.
500,000	Kenosha County, Wis., Court House and Jail 5s.	Oct. 1, 1924 to 1943	Oct. 8	.....	4.60%	A. & O.
350,000	Kent County, Del., State Aid Road Gold 4½s.	March 1, 1945 to 1950	Nov. 14	.....	4.60%	M. & S.
533,000	Keokuk, Iowa, Independent School District School Building 4¾s.	May 1, 1925 to 1943	Oct. 2	.....	4.75% to 4.65%	M. & N.
720,000	King Co., Wash., Commercial Waterway Dist. No. 1 Mun. Ref. Gold 7s.	Dec. 1, 1924 to 1933	Nov. 14	101.68 & Int. to 106 & Int.	5.25% to 6.20%	.....
233,000	Klamath County, Ore., 5½s.	Oct. 1, 1936 to 1939	Nov. 5	.....	4.90%	.....
2,750,000	Knoxville, Tenn., Gold 4¾s.	Nov. 1, 1926 to 1948	Dec. 6	Par & Int.	4.75%	M. & N.
100,000	Lake Co., Fla., Road and Bridge 6s.	July 1, 1953	Nov. 9	.....	5.50%	J. & J.
175,000	Lake County, Fla., Court House 5s.	Oct. 1, 1952	Oct. 11	Par & Int.	5%	A. & O.
450,000	Lakeland, Fla., Water & Light 6s.	Sept. 1, 1931 to 1951	Dec. 10	.....	5.20%	M. & S.
429,000	Lakewood, Ohio, City School District 5s.	Oct. 1, 1924 to 1948	Oct. 19	.....	4.90% to 4.75%	A. & O.
1,800,000	Lansing, Mich., General Obligation 4½s.	Jan. 2, 1925 to 1953	Dec. 12	.....	4.50% to 4.40%	J. & J. 2
80,000	Laredo, Texas, School Bldg. 5s.	June 1, 1956, Opt. June 1, 1936	Nov. 26	.....	5%	J. & D.
200,000	Laredo, Texas, Municipal Improvement 5s.	Sept. 1, 1924 to 1963	Oct. 9	.....	5.15% & 5.10%	M. & S.
84,000	La Salle, N. Y., Village of, Imp. 5s.	1929 to 1952	Dec. 8	.....	4.50%	J. & J.
142,000	Laurinburg, N. C., Water and Sewer 5¾s.	Oct. 1, 1925 to 1960	Nov. 5	101.68 & Int. to 104.06 & Int.	5¾%	A. & O.
127,000	Leavenworth, Kan., City Hall 5s.	Oct. 1, 1934 to 1951	Nov. 9	101.68 & Int. to 105.44 & Int.	4.80% to 4.65%	A. & O.
30,000	Lima, Ohio, Coupon 6% Notes.	Sept. 1, 1925	Oct. 3	.....	5%	.....
100,000	Lima, Ohio, Sewer & Water Main 5s.	Jan. 10, 1925, to Feb. 15, 1948	Oct. 2	.....	.....	.....
712,000	Lincoln, Neb., School 4¾s.	Nov. 1, 1929 to 1953	Nov. 2	.....	4.55%	M. & N.
1,315,000	Little Rock, Ark., 1-Yr. Municipal Notes.	Sept. 25, 1924	Oct. 1	.....	5.25%	.....
200,000	Logan, Utah, Light 5s.	Sept. 1, 1926 to 1943	Nov. 6	.....	4.80%	M. & S.
3,000,000	Long Beach, Cal., 5s.	Dec. 1, 1933, to 1962	Dec. 20	.....	4.75%	J. & D.
125,000	Long Beach, N. Y., City Hall & Lighting 6s.	July 1, 1926 to 1943	Nov. 19	.....	4.50%	J. & J.
293,000	Long Beach, N. Y., Gold 6s.	July 1, 1926 to 1942	Dec. 12	.....	4.75% to 4.70%	.....
300,000	Los Angeles, Cal., 4½s.	April 1, 1939 to 1962	Oct. 22	.....	4.50%	M. & S.
700,000	Los Angeles, Cal., 4¾s.	Sept. 1 & Nov. 1, 1940 to 1960	Oct. 22	.....	4.55%	M. & N.
5,000,000	Los Angeles, Cal., 4¾s.	Oct. 1, 1924 to 1963	Nov. 13	100.12 & Int. to 102.73 and Int.	4.60%	A. & O.
1,000,000	Los Angeles, Cal., Highway 5½s.	Dec. 1, 1924 to 1963	Nov. 24	.....	5%	J. & D.
1,000,000	Los Angeles Co., Cal., 5s.	July 1, 1928 to 1947	Nov. 14	.....	4.60%	J. & J.
60,000	Lucas County, Ohio, Water 5½s.	Nov. 15, 1925 to 1933	Dec. 24	.....	4¾%	.....
350,000	Luzerne Co., Pa., Bridge 5s.	Nov. 1, 1925 to 1928	Dec. 3	.....	4.30%	M. & N.
250,000	Lyndhurst, N. J., Improvement 5½s.	Nov. 1, 1929	Oct. 24	102.50 & Int.	5%	M. & N.
455,000	Lynn, Mass., Coupon 4½s.	Nov. 1, 1924 to 1932	Nov. 19	.....	4.20% to 4%	.....
495,000	Lynn, Mass., Coupon 4s.	Nov. 1, 1933 to 1943	Nov. 19	.....	4%	.....
299,000	Madison, N. J., Gold 4¾s.	July 1, 1925 to 1952	Dec. 20	.....	4.55%	J. & J.
300,000	Magnolia Park, Texas, Gas Plant 6s.	Oct. 31, 1924 to 1963	Oct. 11	.....	5½%	A. & O.
150,000	Manchester, N. H., Coupon 4s.	May 1, 1924 to 1933	Nov. 8	4.40%	M. & N.
120,000	Marion, Ark., School Dist. Serial 6s.	Oct. 1, 1924 to 1948	Dec. 11	5.35%

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STATE AND MUNICIPAL—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED AT	YIELD	INTEREST DATES
300,000	Memphis, Tenn., 4½s.....	1943 to 1962	Oct. 12	4.70%	.....
2,000,000	Memphis, Tenn., Municipal 4½s and 5s:				
	4½% Hospital, Street and Library Bonds.....	July 1, 1924 to 1953	Dec. 11	99.90 & Int. to 96.83 & Int.	4.70% J. & J.
	5% Water Bonds.....	July 1, 1928 to 1963	Dec. 11	101.00 & Int. to 105.37 & Int.	4.75% to 4.70% J. & J.
1,320,000	Merced Irrigation Dist., Cal., 5½s.....	1954 & 1955	Nov. 14	103 & Int.	5.30% J. & J.
400,000	Miami, Fla., Municipal Improvement 5s.....	July 1, 1926 to 1933, & June 1, 1931 to 1953	Oct. 29	Par & Int.	5%
1,000,000	Michigan State Fair Gold 6s.....	May 1, 1935 to 1943	Dec. 31	4.80% to 4.70%	.....
150,000	Michigan, State of, Highway 4¾s.....	April 15, 1943	Nov. 7	4.30%	.....
460,000	Michigan, State of, Highway 4s.....	Dec. 1, 1943	Nov. 28	4.25%	J. & D.
2,540,000	Michigan, State of, Highway 4½s.....	Dec. 1, 1943	Nov. 28	4.35%	J. & D.
275,000	Middlesex County, N. J., 4¾s.....	Aug. 1, 1925 to 1949	Oct. 24	4.40%	.....
100,000	Milan Co., Texas, Road 5½s.....	Oct. 11, 1924 to 1953	Nov. 16	5.25% to 5.20%	M. & N.
122,000	Millville, N. J., Water 5s.....	Nov. 1, 1925 to 1949	Nov. 9	4.60%	M. & N.
4,200,000	Milwaukee County, Wis., Metropolitan Sewerage 4¾s.....	June 1, 1934 to 1943	Dec. 20	4.60% to 4.50%	J. & D.
534,000	Minneapolis, Minn., Gold Park 5s.....	Oct. 1, 1925 to 1933	Oct. 24	4.60% to 4.50%	A. & O.
1,800,000	Minnesota, State of, 4s.....	Dec. 15, 1943	Dec. 3	4.30%	J. & D. 15
3,200,000	Minnesota, State of, 4%s.....	Dec. 15, 1943	Dec. 3	4.40%	J. & D. 15
1,000,000	Mississippi Co., Ark, Road Improvement Dist. No. 1, Serial 6s	Sept. 1, 1926 to 1945	Nov. 5	5.40%	.....
5,000,000	Missouri, State of, Highway Gold 4½s.....	Nov. 1, 1928 to 1932	Nov. 2	100 ¼ & Int. to 100 ½ & Int.	M. & N.
80,000	Mobile, Ala., Water & Sewer 5s.....	Nov. 1, 1953	Nov. 16	4.75%	M. & N.
50,000	Moore Co., N. C., Road 5½s.....	1928-1952	Oct. 27	5%	A. & O.
200,000	Mooresville, N. C., Water Gold 5¼s.....	Nov. 1, 1924 to 1963	Oct. 30	5.20%	.....
757,000	Morehouse Parish, La., Road, Dist. No. 2, 5s.....	Feb. 1, 1924 to 1954	Nov. 16	5.30%	M. & N.
329,000	Morehouse Parish, La., Road Dist., No. 1, 5s.....	Feb. 1, 1924 to 1955	Nov. 17	5.40%	M. & N.
1,000,000	Multnomah County, Ore., Bridge 5s.....	Nov. 1, 1929 to 1953	Oct. 24	101.03 & Int. to 104.80 & Int.	4.80% to 4.70% M. & N.
90,000	Murphy Irrigation District, Owyhee Co., Idaho, Gen. Obligation 6s.....	1934-1943	Nov. 21	99 & Int.	J. & J.
124,000	Nashua, N. H., Coupon School 4½s.....	1924 to 1943	Dec. 7	100.10 & Int. to 102.66 & Int.	4.40% to 4.30% J. & D.
125,000	Natchitoches Parish, La., Road District No. 31 6s.....	July 1, 1924 to 1943	Nov. 5	5.50%	J. & J.
2,199,000	Newark, N. J., Sewer 4½s.....	Oct. 1, 1924 to 1963	Oct. 8	4.40% to 4.50%	A. & O.
1,000,000	New Jersey, State of, Road & Bridge 4½s.....	Jan. 1, 1934; 1939 to 1954	Dec. 20	99¾ & Int.	4.55%
	New Orleans, La., 4½% Paving Ctf.....	Jan. 1, 1927 to 1930	Dec. 4	4.80%	.....
600,000	New Orleans, La., Direct Obligations Pub. Belt R. R. Serial 5s	July 1, 1939 to 1944	Nov. 6	102 ½ & Int. & 100 ½ & Int.	.....
400,000	Newport Beach, Cal., 1 to 15 Yr. Serial Improvement 6½s.....	1925 to 1939	Oct. 10	Par & Int.	5½%
684,000	New Rochelle, N. Y., 4½s.....	May 1, 1926 to 1953	Dec. 18	4.20% to 4.10%	M. & N.
266,000	New Rochelle, N. Y., 4½s.....	May 1, 1926 to 1932	Dec. 18	4.20% to 4.10%	M. & N.
1,000,000	New York, City of, Gold 4¼% Corporate Stock.....	April 15, 1972	Dec. 5	4.22%	.....
294,000	North Bergen, Township of, N. J., Coupon or Reg. Assessment 5s.....	Nov. 1, 1925 to 1933	Nov. 23	4.80%	M. & N.
7,100,000	North Carolina, State of, Building 4¾s.....	Oct. 1, 1963	Nov. 19	102.73 & Int.	4.60% A. & O.
3,000,000	North Carolina, State of, Building 4½s.....	Oct. 1, 1963	Nov. 19	Par & Int.	4.50% J. & J.
500,000	North Carolina, State of, Public Imp. 4¾s.....	Oct. 1, 1963	Nov. 19	102.73 & Int.	4.60% A. & O.
3,750,000	North Carolina, State of, Highway 4¾s.....	Jan. 1, 1938 to 1952	Nov. 19	4.60%	J. & J.
1,250,000	North Carolina, State of, Highway 4½s.....	Jan. 1, 1933 to 1937	Nov. 19	Par & Int.	4.50% J. & J.
30,000	North Dakota, State of, Gold 5¼s.....	Jan. 1, 1934 and 1944	Dec. 12	4.90%	J. & J.
195,000	North Dakota, State of, Gold 5¾s.....	July 1, 1932 and 1933	Dec. 12	4.90%	J. & J.
1,000,000	North Dakota, State of, Gold 5s.....	Jan. 1, 1934, 1939 and 1949	Oct. 2	5%	J. & J.
300,000	North Dakota, State of, Gold 5½s.....	Jan. 1, 1937	Nov. 3	104¾ & Int.	5% J. & J.
570,000	North Dakota, State of, Gold 5¾s.....	July 1, 1928 to 1933	Oct. 15	102 ½ & Int. to 105 & Int.	5.10% J. & J.
2,400,000	North Dakota, State of, Gold 5s.....	Jan. 1, 1934 to 1949	Dec. 17	101.25 & Int. to 103 & Int.	4.85% to 4.80% J. & J.
75,000	North Hempstead, N. Y., School 4¾s.....	1935-1943	Oct. 3	4.40%	A. & O.
100,000	North Providence, R. I., Coupon 4¾s.....	1924 to 1948	Sept. 29	4.70% to 4.60%	M. & N.
168,000	Oaklyn, N. J., Gold 5½s.....	Sept. 1, 1928 and 1929	Dec. 17	5%	.....
1,000,000	Oregon, State of, Highway Gold 4½s.....	April 1, 1929, to Oct. 1, 1948	Oct. 25	4.50% to 4.40%	A. & O.
400,000	Ouachita Parish, La., Direct Obligation Court House & Jail 5s	Aug. 1, 1924 to 1963	Sept. 28	Par & Int.	5% A. & O.
300,000	Oyster Bay, N. Y., Hicksville Water District Gold Coupon or Registered 4½s.....	Oct. 15, 1928 to 1942	Oct. 11	4.30% and 4.25%	A. & O.
150,000	Palm Beach County, Fla., General Obligation, Ctf. of Indebtedness, 5½s.....	Sept. 1, 1935 to 1963	Oct. 1	5.25%	M. & S.
132,000	Paragould, Ark., Waterworks, Dist. No. 3, Serial 5½s.....	1927 to 1943	Oct. 30	Par & Int.	5½% J. & D.
300,000	Parker School Dist., Greenville County, S. C., 5s.....	July 1, 1943	Dec. 10	4.75%	.....
1,742,000	Pasadena, Cal., 4¾s and 5s.....	5s, 1924 to 1948; 4¾s, 1939 to 1963	Nov. 7	4.70%	.....
200,000	Paso Robles Union High School Dist., San Luis Obispo County, Cal., 5s.....	Oct. 1, 1929 to 1963	Oct. 4	4.80%	.....
247,000	Pekin Community High School District, Ill., School 5s.....	Aug. 15, 1926 to 1943	Oct. 17	100.52 & Int. to 104.50 & Int.	4.80% to 4.65%
145,000	Pemiscot Co., Mo., Court House 5s.....	March 2, 1924 to 1941	Nov. 16	4.75%	M. & S. 2
500,000	Philadelphia, Pa., 3½s.....	July 1, 1931	Sept. 29	96.3817 & Int.	4.05%
1,500,000	Philadelphia, City of, Pa., 4¾s.....	Dec. 1, 1973, opt. 1943	Dec. 20	101.69 & Int.	4½% to opt. date; 4½% thereafter J. & J.
500,000	Pinellas Co., Fla., Highway & Bridge 5½s.....	July 1, 1929 to 1955	Nov. 19	5.25%	J. & J.
200,000	Pinellas Co., Fla., Road and Bridge 5s.....	1929-1955	Nov. 24	5.25%	J. & J.
662,000	Poinsett Co., Ark., Drainage Dist., No. 7, 5½s.....	Aug. 1, 1930 to 1949	Nov. 19	6%	.....
90,000	Polk County, Ga., Road & Highway 5½s.....	Jan. 1, 1939	Dec. 6	107.98 & Int.	4.75% J. & J.
750,000	Pontiac Union School Dist., Mich., School 4¾s.....	Dec. 1, 1938	Dec. 10	102.70 & Int.	4.50%
161,000	Port Chester, Village of, N. Y., Reg. 5s.....	1924 to 1930	Nov. 9	4.40%	J. & D.

STATE AND MUNICIPAL—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
101,000	Portland, Ore., Fire Dept. 5s.	1926-1943	Oct. 17	.....	4.70%	A. & O.
150,000	Portland, Ore., 4½s.	1937, 1941 and 1946	Dec. 6	Par & Int.	4.50%	.....
1,000,000	Ramsey Co., Minn., Road & Bridge 5s & 4½s.	5s, 1925 to 1936 4½s, 1937 to 1944	Dec. 20	4½s, Par & Int.	5s, 4.55% to 4.60% 4½s, 4.50%	J. & J. 2
3,275,000	Richmond, Va., Coupon 4½s.	Jan. 1, 1958	Dec. 20	99½ & Int.	.....	J. & J.
101,000	Rye, N. Y., Sewer 4½s.	1924 to 1952	Nov. 30	.....	4.25% to 4.35%	M. & N.
75,000	St. Francis County, Ark., Road Imp. 5½s.	Aug. 1, 1924 to 1943	Dec. 10	.....	5.60%	.....
500,000	St. Louis, Mo., Gold 4½s.	Dec. 1, 1928 to 1943	Dec. 20	.....	4.40% to 4.30%	J. & D.
500,000	St. Paul, Minn., School 4½s.	Oct. 1, 1953	Oct. 22	.....	4.40%	A. & O.
236,000	St. Paul, Minn., Waterworks 4¾s.	1924 to 1942	Oct. 22	.....	4.55% to 4.45%	A. & O.
264,000	St. Paul, Minn., Waterworks 4½s.	1943 to 1953	Oct. 22	.....	4.40%	A. & O.
193,000	Saddle River, N. J., School 5s.	1924-1963	Oct. 10	.....	4.70%	J. & J.
30,000	Saddle River, N. J., Temporary Impt. 6s.	1929	Oct. 10	.....	4.90%	A. & O.
405,000	Salisbury, N. C., Impt. 5¼s.	Nov. 1, 1925 to 1960	Nov. 9	.....	5%	M. & N.
500,000	Salt Lake City, Utah, Ref. 5s.	Jan. 1, 1925 to 1944	Dec. 20	.....	4.50% to 4.60%	J. & J.
225,000	Sanford, Town of, N. C., Gold 5½s.	Oct. 15, 1924 to 1958	Nov. 2	103.98 & Int.	5½%	A. & O.
550,000	Santa Monica, Cal., City High School District 5s.	Oct. 1, 1924 to 1962	Oct. 16	100.19 & Int. to 103.51 & Int.	4.80%	A. & O.
150,000	Sayreville, N. J., Water 5½s.	Dec. 15, 1929	Dec. 10	.....	4.90%	J. & D.
149,000	Sayreville, N. J., Sewer 5s.	Dec. 15, 1925 to 1963	Dec. 10	.....	4.80% to 4.75%	J. & D.
100,000	Schenectady, N. Y., Reg. 5s.	July 1, 1924 to 1927	Nov. 16	.....	4.30%	J. & J.
439,000	Schenectady, N. Y., Reg. 5.	Sept. 1, 1924 to 1943	Oct. 6	.....	4.20%	M. & S.
174,000	Scott County, Iowa, Funding Bridge 5s.	Nov. 1, 1928 to 1942, and Sept. 1, 1943	Oct. 17	101.12 & Int. to 104.51 & Int.	4.75% to 4.65%	.....
70,000	Sea Cliff, N. Y., Curb & Gutter 5s.	1924 to 1933	Nov. 30	.....	4.375%	M. & N.
250,000	Seattle, Wash., General Obligation 5s.	Dec. 1, 1925 to 1953	Nov. 26	.....	4.60%	J. & D.
50,000	Sioux City, Iowa, Fire Fund 5s.	July, 1925 to 1933	Oct. 26	.....	4.60% to 4.55%	J. & J.
90,000	Sioux City, Iowa, Police Fund 5s.	Nov. 1, 1924 to 1933	Oct. 26	.....	4.60% to 4.55%	M. & N.
80,000	Somerville, Mass., Coupon 4s.	1924 to 1933	Oct. 10	99½ & Int.	4.26% to 4.06%	A. & O.
70,000	Somerville, Mass., Coupon 4½s.	1934 to 1943	Oct. 10	.....	4.10% and 4.05%	A. & O.
200,000	South Bend, Ind., Waterworks 4¾s.	Nov. 1, 1943	Oct. 24	104% & Int.	4.40%	M. & N.
100,000	South Bend, Ind., Waterworks 4¾s.	Dec. 1, 1943	Oct. 24	104% & Int.	4.40%	J. & D.
250,000	South Dakota, State of, Int. Improvement 5s.	July 2, 1943	Nov. 1	103.18 & Int.	4.75%	.....
40,000	South Dakota, State of, Direct Obligation 6s.	Sept. 1, 1941	Dec. 20	.....	4.85%	.....
125,000	South Montbello Irrigation Dist., Los Angeles County, Cal., Serial 6s.	Jan. 1, 1926 to 1945	Oct. 24	.....	5½%	.....
200,000	South Pasadena, Cal., Water Works Imp. 4¾s.	Aug. 16, 1924 to 1963	Dec. 3	.....	4.70%	.....
500,000	Spartanburg, S. C., Impt. 5s.	Nov. 1, 1943	Nov. 9	103% & Int.	4.70%	M. & N.
164,000	Stark Co., Ohio, Road 5½s.	Dec. 1, 1927 to 1933	Dec. 4	.....	4.75% to 4.70%	J. & D.
225,000	Statesville, N. C., Imp. & Water Bonds.	Seriously to 1961	Dec. 10	.....	5.50% to 5.10%	J. & D.
125,000	Suffolk County, N. Y., Registered Highway 4½s.	Jan. 1, 1925 to 1939	Dec. 17	.....	4.05% to 4.10%	J. & J.
254,000	Sumter County, S. C., 5s.	July 1, 1930 to 1950	Oct. 24	Par & Int.	5%	J. & J.
500,000	Sumter Co., S. C., Road and Bridge 5s.	Jan. 1, 1928 to 1952	Nov. 19	Par & Int.	5%	J. & J.
285,000	Sumter, S. C., School 5½s.	Jan. 1, 1944	Dec. 10	.....	5%	J. & J.
250,000	Sussex Co., Del., Highway 5s.	Jan. 1, 1931 to 1970	Nov. 24	.....	4.75%	J. & J.
549,000	Syracuse, City of, N. Y., Coupon or Reg. 4½s.	Dec. 15, 1924 to 1963	Dec. 7	.....	4.10% to 4%	J. & D. 15
450,000	Tampa, Fla., Coupon Water Gold 5s.	Aug. 1, 1927 to 1966	Dec. 10	.....	4.90%	F. & A.
104,000	Terre Haute, Ind., Fire Dept. 5s.	1924-1949	Oct. 10	.....	4.60% to 4.70%	A. & O.
480,000	Terre Haute, Ind., Park Dist. 5s.	Jan. 1, 1926 to 1965	Dec. 3	.....	4.60% to 4.50%	J. & J.
365,000	Thomasville, N. C., Impt. 5½s.	Nov. 1, 1926 to 1949	Nov. 9	.....	5.40%	M. & N.
160,000	Toledo, Ohio, 5s.	Oct. 1, 1925 to 1944	Dec. 5	.....	4.50%	A. & O.
490,000	Toledo, Ohio, 5s.	Nov. 1, 1944 to 1947	Dec. 5	.....	4.50%	M. & N.
1,073,000	Toledo, Ohio, 5s.	1925 to 1948	Oct. 11	.....	4.60% to 4.50%	M. & S.
70,000	Toledo, Ohio, General Revenue 4s.	1933 to 1934	Nov. 9	.....	4.40%	A. & O.
600,000	Tonawanda, N. Y., Water Supply District & Sewer 4½s.	July 1, 1928 to 1952	Oct. 30	.....	4.45% to 4.40%	.....
250,000	Topeka, Kan., Coupon 4¾s.	Aug. 1, 1924 to 1933	Oct. 20	.....	4.70%	.....
95,000	Troy, N. Y., Bridge & Building 4½s.	1924-1943	Oct. 31	.....	4.20% to 4.10%	.....
82,000	Troy, N. Y., Coupon or Reg. 4½s.	Jan. 1, 1925 to 1944	Dec. 24	.....	4.10% to 4.20%	.....
2,800,000	Tulsa, Okla., Water Works 5½s.	Feb. 1, 1927 to 1947	Dec. 4	.....	5.20% to 5.10%	F. & A.
150,000	Tupelo, Miss., Direct Obligation 5¼s.	Aug. 1, 1944 to 1948	Oct. 30	.....	.....	.....
60,000	Warren Co., N. C., School 6s.	1925-1931	Nov. 2	.....	5.15%	A. & O.
25,000	Warsaw, N. C., Street 6s.	1926 to 1943	Nov. 9	.....	5.50%	M. & N.
100,000	Washtenaw Co., Mich., Road 5½s.	1925-1928	Oct. 27	.....	4.85% to 4.90%	M. & N.
365,000	Watertown, N. Y., Gold 4½s.	July 1, 1924 to 1953	Oct. 17	.....	4.20%	J. & J.
65,000	Watertown, S. D., Water Works 5s.	Oct. 15, 1943	Dec. 31	101.25 & Int.	5.25%	.....
500,000	Wayne County, Mich., Building 4½s.	Nov. 1, 1938	Oct. 9	Par & Int.	4½%	M. & N.
275,000	Waukesha, Wis., Highway 5s.	1936, 1938 & 1942	Oct. 17	.....	4.60%	A. & O.
125,000	Webb County, Texas, Direct & General Obligation Highway 5½s.	Oct. 10, 1924 to 1953	Oct. 30	100.39 & Int. to 106.11 & Int.	5.10%	A. & O. 10
112,500	Wellington, Kan., Internal Improvement 4¾s.	July 1, 1924 to 1943	Dec. 10	Par & Int.	4.75%	.....
375,000	Westmoreland Co., Pa., Road 4½s.	Nov. 1, 1933 to 1953	Nov. 15	.....	4.20% to 4.10%	M. & N.
330,000	West New York, N. J., School and Library 5s.	July 1, 1925 to 1963	Nov. 20	.....	4.75%	J. & J.
165,000	Westville, N. J., Sewer Gold 5½s.	1929	Oct. 24	.....	4.90%	A. & O.
2,000,000	West Virginia, State of, Road Gold 4½s.	April 1, 1929 to 1948	Nov. 7	100.48 & Int. to 101.49 & Int.	4.40%	.....
500,000	West Virginia, State of, Sinking Fund Gold 3½s.	Jan. 1, 1939	Dec. 3	90% & Int.	4.35%	J. & J.
80,000	White Plains, N. Y., 5s.	1925 to 1942	Nov. 30	.....	4.15% to 4.20%	J. & D.
25,000	White Plains, N. Y., 4½s.	1926 to 1930	Nov. 30	.....	4.20%	J. & D.
468,000	Wichita County, Texas, Water Improvement Dist. No. 1, Serial 6s.	April 1, 1926 to 1949	Dec. 10	5.40%	A. & O.
325,000	Wilmington, Del., Reg. 4½s.	Oct. 1, 1933 to 1937	Nov. 9	Par & Int.	4.50%	A. & O.

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STATE AND MUNICIPAL—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
187,000	Wilna, Jefferson Co., N. Y., Union Free School Dist. Gold 5s	Nov. 1, 1928 to 1957	Oct. 25	.....	4.50% to 4.40%	M. & N.
197,000	Winchester, Va., Water & Sewer 4½s	May 1, 1925, to 1953	Dec. 31	.....	4.85%	M. & N.
300,000	Wise Co., Va., Road 5½s and 6s	5½s—1924-1945. 6s—1934-1942	Oct. 17	.....	5.15% to 5.20%	J. & D.
350,000	Woodbridge, N. J., Imp. 5½s	Dec. 1, 1927	Nov. 24	.....	4.80%	J. & D.
360,000	Woodbury, N. J., School 4¾s	1924 to 1963	Dec. 20	.....	4.70% to 4.75%	J. & D.
614,000	Yonkers, N. Y., Gold 4½s	Oct. 1, 1924 to 1963	Oct. 3	.....	4.20%	A. & O.
110,000	Yonkers, N. Y., Registered 4s & 4½s	1924 to 1927	Nov. 16	.....	4.30%	J. & D.
180,000	Youngstown, Ohio, 5½s	.....	Nov. 22	.....	4.60%	.....

RAILROAD

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$7,000,000	Baltimore & Ohio Railroad Equipment Trust 5s, Series A...	Dec. 1, 1925 to 1938	Nov. 28	95.92 & Div. to 99 ¼ & Div.	5.40%	J. & D.
360,000	Bangor & Aroostook R. R. Equip. Trust Coupon 5½% Notes, Series I...	May 1, 1924 to 1933	Dec. 26	100.16 & Int. to 100.73 & Int.	5% to 5.40%	M. & N.
5,000,000	Canadian Pacific Ry., Coupon Consolidated Debenture 4%	.....	Oct. 31	79 ½ & Int.	5%	J. & J.
5,400,000	Chicago & Alton R. R. Equip. Trust Gold 6s, Series A...	May 15, 1924 to 1937	Nov. 14	.....	6.10%	M. & N. 15
★15,250,000	Chicago & Northwestern Ry. First & Ref. Gold 5s...	May 1, 2037	Nov. 15	93 ½ & Int.	5.35%	M. & N.
1,969,000	Chicago, Terre Haute & Southeastern Ry. First & Ref. Gold 5s...	Dec. 1, 1960	Dec. 11	80 ½ & Int.	6 ¾ %	J. & D.
8,625,000	Great Northern Ry. Equipment Trust Gold 5½ Ctfs., Series B	Sept. 1, 1924 to 1938	Oct. 9	.....	5.20% to 5.45%	M. & S.
10,000,000	Kansas City Terminal Ry. 3-Yr. Secured Gold Notes 5½s...	Nov. 15, 1926	Oct. 11	99 ¼ & Int. Par & Divds. to 97 & Divds.	5 ¾ %	M. & N. 15
3,990,000	Missouri Pacific R. R. 5 ½% Equip. Trust Ctfs., Series B...	Nov. 1, 1924 to 1938	Oct. 27	.....	5 ½ % to 5.80%	M. & N.
1,678,000	Mobile & Ohio Railroad Co. Equip. Trust 5% Ctfs., Series M	Jan. 1, 1925 to 1939	Dec. 20	.....	5.40%	J. & J.
17,340,000	New York Central R. R. Equip. Trust Gold Ctfs., 5s...	June 1, 1925 to 1938	Oct. 4	.....	5.25% to 5.45%	J. & D.
650,000	New York Central & Hudson River R. R. Reg. Gold 3½s...	July 1, 1997	Nov. 14	.....	4.80%	J. & J.
3,500,000	Old Colony R. R. First Gold 5½s...	Feb. 1, 1944	Nov. 3	99 & Int.	5.58%	F. & A.
12,500,000	Pere Marquette Ry. First Gold 5s, Series A...	July 1, 1956	Oct. 26	93 ¾ & Int.	5.40%	J. & J.
150,000	Salt Lake & Utah R. R. 5 yr. Secured Conv. Gold 7½ Notes...	Oct. 1, 1928	Nov. 20	99 & Int.	7.25%	A. & O.
712,000	San Diego Electric Ry. Co., Equip. Trust 6% Ctfs., Series A...	Oct. 1, 1925 to 1934	Dec. 20	100.86 & Int. to Par & Int.	5.50% to 6%	A. & O.
12,500,000	St. Paul Union Depot Co. First & Ref. Gold 5s, Series A...	Jan. 1, 1972	Dec. 3	94 ½ & Int.	5.30%	J. & J.
1,620,000	Seaboard Air Line Ry. Co. Equipment Trust Gold 6s, Series W	June 15, 1924 to 1937	Nov. 30	.....	6.10%	J. & D. 15
23,100,000	Southern Pacific Co. Equip. Trust 5s, Series F...	Dec. 1, 1928 to 1938	Nov. 16	97 ¾ & Int.	5.35%	J. & D.
20,000,000	Southern Railroad Development & General 6s...	April 1, 1956	Nov. 10	96 ½ & Int.	6.25%	A. & O.
545,000	Vicksburg, Shreveport & Pacific Ry. Ref. & Improvement Gold 6s, Series A...	Nov. 1, 1973	Nov. 1	97 & Int.	6.20%	M. & N.
5,000,000	Virginian Ry. First 50-Yr. Gold 5s, Series A...	May 1, 1962	Dec. 12	94 & Int.	5 ¾ %	M. & N.

PUBLIC UTILITY

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$850,000	Adirondack Power & Light Corp. First & Ref. 6s...	March 1, 1950	Dec. 20	99 & Int.	6.07%	.....
6,000,000	Alabama Power Co. First Lien & Refunding Gold 6s...	June 1, 1951	Oct. 18	99 & Int.	6.07%	J. & D.
750,000	Alabama Water Co. First & Ref. 6s...	July 1, 1947	Dec. 10	97 ½ & Int.	6.20%	J. & J.
3,500,000	American Gas & Electric Co. Gold Debenture 6s...	May 1, 2014	Dec. 18	95 & Int.	6.30%	M. & N.
1,500,000	American Public Service Co. First Lien Gold 6 ½s...	Dec. 1, 1942	Oct. 18	96.80 & Int.	6.80%	J. & D.
100,000,000	American Telephone & Telegraph Co. 20-Yr. Sinking Fund Gold Debenture 5 ½s...	Nov. 1, 1943	Nov. 5	98 ½ & Int.	5 ¾ %	M. & N.
826,000	Appalachian Power Co. First Gold 5s...	June 1, 1941	Nov. 28	90 ½ & Int.	5.85%	J. & D.
400,000	Arizona Power Co. First Lien & Unifying Mtge. 6s, Series A...	Nov. 1, 1947	Nov. 20	92 & Int.	6.70%	M. & N.
300,000	Associated Telephone Co. Mtge. & Col. Trust Gold 6s...	Aug. 1, 1950	Dec. 6	98 & Int.	6.15%	F. & A.
150,000	Barre Gas Co. First Sinking Fund Gold 6s...	Nov. 1, 1943	Nov. 28	97 ¾ & Int.	6.20%	M. & N.
246,000	Bartlesville Gas & Electric Co. First Sinking Fund Gold 6s...	Jan. 1, 1947	Nov. 15	94 & Int.	6 ¼ %	J. & J.
	Binghamton Light, Heat & Power Co. First Ref. Gold 5s...	Feb. 1, 1946	Dec. 10	88 ½ & Int.	5.93%	A. & O.
2,500,000	Cities Service Refining Co. First 10-year Gold 7s...	July 1, 1933	Nov. 22	97 & Int.	7.40%	J. & J.
1,000,000	City Light & Water Co., Amarillo, Texas, First (Closed) 3-Yr. Gold 6s...	Dec. 1, 1926	Dec. 13	97.84 & Int.	6.80%	J. & D.
15,000,000	Commonwealth Edison Co. First Collateral Gold 5s, Series A	July 1, 1953	Dec. 18	92 ½ & Int.	5 ¾ %	J. & J.
1,718,000	Community Power & Light Co. First Collateral Sinking Fund Gold 6 ½s, Series C...	Oct. 1, 1933	Dec. 5	98 & Int.	6.80%	A. & O.
1,039,500	Consolidated Power & Light Co. First & Refunding Gold 6s, Series A...	March 1, 1943	Oct. 11	99 ½ & Int.	6.50%	.....
1,000,000	Continental Gas & Electric Corp., Ref. 6s, Series "A"	April 1, 1947	Oct. 3	93 ½ & Int.	6.55%	A. & O.
253,000	Cumberland County Power & Light Co., First & Ref. Gold 5s	Sept. 1, 1942	Dec. 15	89 ¾ & Int.	5.90%	M. & S.
400,000	Dallas Gas Co., First Go'd 6s...	Oct. 1, 1941	Oct. 19	.....	.....	.....
200,000	East Lugonia Mutual Water Co. First Serial Gold 6 ½s...	Nov. 1, 1925 to 1938	Dec. 3	Par & Int.	6.50%	M. & N.
100,000	Electric Co. of New Jersey First Gold 5s...	March 1, 1947	Nov. 26	83 & Int.	6.40%	.....
1,000,000	Great Western Power Co. of California First & Ref. Gold 6s, Series C...	Feb. 1, 1952	Oct. 11	98 ½ & Int.	6.10%	F. & A.
200,000	Home Long Distance Telephone Co. of San Francisco First (Closed) Gold 5s...	Jan. 2, 1932	Oct. 25	97 ¾ & Int.	5.40%	.....
2,000,000	Houston Lighting & Power Co. First Lien & Refunding Gold 6s, Series B...	Oct. 1, 1953	Oct. 22	98 ½ & Int.	6.10%	A. & O.
	Hudson & Manhattan R. R. First Lien & Ref. 5s...	Feb. 1, 1957	Oct. 22	.....	6 ¾ %	.....
5,000,000	Illinois Power & Light Corp., First & Ref. Gold 6s, Series A	April 1, 1953	Nov. 8	98.50 & Int.	6.10%	A. & O.
225,000	Imperial Electric Co., Akron, Ohio, First (Closed) Serial Gold 7s...	Sept. 1, 1925 to 1937	Oct. 22	Par & Int.	7%	M. & S.
500,000	Indiana Service Corp., First & Ref. Gold 5s, Series A...	Jan. 1, 1950	Nov. 28	86 ¾ & Int.	6%	J. & J.
1,000,000	Iowa Ry. & Light Co. First & Ref. (Now First) Gold 5s...	Sept. 1, 1932	Oct. 23	93 & Int.	6%	M. & S.
2,000,000	Italian Power Co. 5-Yr. Collateral Trust Gold 6 ½s, Series A...	Oct. 1, 1928	Oct. 18	99 & Int.	6 ¾ %	A. & O.

★ For further information, see page 94.

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\$15,250,000

Chicago and North Western Railway Company

First and Refunding Mortgage 5% Gold Bonds due May 1, 2037

NOT SUBJECT TO REDEMPTION BEFORE MATURITY

Interest payable June 1 and December 1. Coupon bonds in denomination of \$1,000 with privilege of registration as to principal and exchangeable for fully registered bonds. Registered and coupon bonds interchangeable.

In the opinion of counsel these bonds are a legal investment for savings banks under the laws of New York, Massachusetts, New Jersey and Connecticut.

For further information regarding the Company and this issue of Bonds, reference is made to a letter from W. H. Finley, Esq., President of the Chicago and North Western Railway Company, copies of which may be obtained from the undersigned and from which the following is quoted:

"The Chicago and North Western Railway Company serves the important territory between the Great Lakes and the Missouri River Valley, and westerly thereof its lines extend to the states of South Dakota, Nebraska and Wyoming. The lines of the Company connect such important centers as Chicago, Illinois, Milwaukee and Madison, Wisconsin, Des Moines, Sioux City and Council Bluffs, Iowa, Omaha and Lincoln, Nebraska, and Pierre, South Dakota. At Council Bluffs, the Company's lines connect with those of the Union Pacific system, thus forming an important link in a through passenger route as far as the Pacific Coast.

The Chicago and North Western Railway Company has outstanding \$22,395,120 Preferred Stock and \$145,156,453 Common Stock. Regular dividends have been paid on both the Preferred and Common Stock of the Company since 1878, the rate paid at present being 7% per annum on the Preferred and 5% per annum on the Common Stock.

For the year ending December 31, 1922, the income of the Company applicable to the payment of rentals and interest on funded debt amounted to \$20,952,664.02, while the rental payments, interest on funded debt and other deductions for that year (other than Federal income taxes and dividends) amounted to \$11,448,172.65. For the first nine months of the present fiscal year (1923) the income of the Company applicable to the payment of rentals and interest on funded debt, amounted to \$14,217,600.71, while the total accruals for rental payments, interest on funded debt and other deductions (other than Federal income taxes and dividends) for the same period amounted to \$8,591,096.62.

The purpose of the sale of the \$15,250,000 First and Refunding Mortgage 5% Gold Bonds which you have agreed to purchase, is to reimburse the treasury for expenditures heretofore made for additions, betterments and improvements to the Company's property subject to the lien of the First and Refunding Gold Bond Mortgage and to purchase, retire and pay the following underlying bonds, viz: Boyer Valley Railway Company First Mortgage Bonds maturing December 1, 1923, in the amount of \$1,440,000.

The First and Refunding Mortgage 5% Gold Bonds are secured by a mortgage dated May 1, 1920. The total amount of bonds which may at any one time be outstanding under this mortgage is limited to an amount which, together with all outstanding prior debt of the Railway Company, as defined in the said mortgage, after deducting therefrom the amount of all bonds reserved to refund prior debt at or before maturity, shall never exceed three times the par value of the then outstanding capital stock of the Railway Company.

In addition to the \$15,250,000 bonds which you have agreed to purchase, \$15,000,000 of 6% Bonds secured by this mortgage

have been issued and pledged as part security for the Company's \$15,000,000 Ten Year 7% Secured Gold Bonds maturing June 1, 1930, and \$416,000 and \$27,000 of such bonds bearing interest at the rate of 6% and 5% respectively remain in the treasury of the Company unpledged.

The First and Refunding Mortgage Bonds are secured by a lien on all the Company's lines of railway owned at the date of the mortgage and their equipment and appurtenances, including the very extensive and valuable terminals of the Company in the cities of Chicago, Milwaukee and substantially all of the other cities which it serves, together with all other property thereafter acquired by the use of bonds secured by the First and Refunding Mortgage. The Company's lines of railroad aggregate 8,387 miles first main track (of which 923 miles are double tracked, 104 miles three tracked, and 95 miles four tracked), on 788.97 miles of which the First and Refunding Mortgage will be a first lien (after retirement of the Boyer Valley Railway Company First Mortgage Bonds above referred to), while on the remaining mileage, said equipment, etc., it is or will be subject, in so far as such bonds have liens on the several parts thereof, to \$222,152,000 Prior Bonds (including \$8,355,000 General Mortgage Bonds which may still be issued for other than refunding purposes), for the refunding of which a like face amount of First and Refunding Mortgage Bonds are reserved. The Company covenants not to renew or extend any of the Prior Bonds. The Prior Bonds for which General Mortgage Bonds are reserved may be refunded by the use of either General Mortgage Bonds or First and Refunding Mortgage Bonds. The Company's \$7,769,000 5% Debentures of 1933, included in the above mentioned Prior Bonds, are entitled to share to the extent required by their terms, in the security of the General Mortgage and the First and Refunding Mortgage. The entire funded debt, other than Equipment Trust Certificates, of the Company outstanding in the hands of the public after the issuance of these \$15,250,000 First and Refunding Mortgage Bonds will amount to \$236,850,000, equal to only \$28.238 per mile of road of first main track.

In addition to the Bonds reserved for refunding as above stated, bonds may be issued under the First and Refunding Mortgage for the construction or acquisition of railroads, additions and betterments, rolling stock and floating equipment to become subject to the mortgage. The Company has the right in the manner provided in the mortgage to reserve or to issue bonds to refund the indebtedness of other companies which it may acquire through purchase consolidation or merger and whose properties shall become subject to the lien of the First and Refunding Mortgage.

Application will be made in due course to list these bonds on the New York Stock Exchange."

THE UNDERSIGNED WILL RECEIVE SUBSCRIPTIONS FOR THE ABOVE BONDS, SUBJECT TO ALLOTMENT, AT 93½% AND ACCRUED INTEREST TO DATE OF DELIVERY, YIELDING ABOUT 5.35%

The undersigned reserve the right to close the subscription at any time without notice, to reject any application, to allot a smaller amount than applied for and to make allotments in their uncontrolled discretion.

The above bonds are offered if, when and as issued and received by the undersigned and subject to the approval by the Interstate Commerce Commission and any other public authorities that may be necessary of the issuance of the bonds and their sale to the undersigned and to the approval by their counsel of all legal proceedings in connection with the issuance thereof. Temporary bonds or interim receipts will be delivered against payment in New York funds for bonds allotted, which temporary bonds or interim receipts will be exchangeable for engraved bonds when prepared.

Kuhn, Loeb & Co.

New York, November 14, 1923.

The National City Company

Subscriptions for the above Bonds having been received in excess of the amount offered, the subscription list has been closed and this advertisement appears as a matter of record only.

JAN

PUBLIC UTILITY—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
320,000	Jamaica Water Supply Co., First Cons. Gold 5s.	July 1, 1946	Nov. 28	86½ & Int.	6.10%	.....
500,000	Kansas Power Co. 10-year Guar. Gold Debenture 7s.	Oct. 1, 1933	Nov. 17	99½ & Int.	.....	A. & O.
2,265,000	Kentucky Utilities Co. First Lien Gold 6½s, Series D.	Sept. 1, 1948	Oct. 13	98½ & Int.	6.58%	M. & S.
250,000	Laurentian Hydro-Electric, Ltd., First Gold 6½s.	Sept. 1, 1933	Oct. 27	99 & Int.	6½%	M. & S.
230,000	Louisville Ry. Car Trust 6% Gold Cts., Series B.	July 1, 1924, to Jan. 1, 1934	Dec. 31	Par & Int.	5.75% to 6.50%	.....
500,000	Metropolitan Edison Co. First & Refunding 6s, Series B.	Feb. 1, 1952	Oct. 8	98 & Int.	6.15%	F. & A.
1,100,000	Michigan Gas & Elec. Co. First & Ref. Gold 6s, Series A.	Sept. 1, 1943	Dec. 11	91½ & Int.	6.79%	M. & S.
	Michigan Public Service Co. First Sinking Fund Gold 6½s, Series A.	April 1, 1943	Oct. 16	98 & Int.	6.70%	A. & O.
8,300,000	Minnesota Power & Light Co. First & Ref. Gold 6s.	Nov. 1, 1950	Nov. 19	97½ & Int.	6.15%	M. & N.
1,200,000	Mississippi Power & Light Co., First & Ref. Sinking Fund Gold 6½s, Series A.	June 1, 1943	Nov. 14	94½ & Int.	7%	J. & D.
3,000,000	Missouri Power & Light Co., First & Ref. Gen. Sinking Fund Gold 7s, Series A.	Dec. 1, 1943	Dec. 6	99½ & Int.	7%	J. & D.
725,000	Mobile Gas Co. First Gold 7s, Series "A".	Dec. 1, 1951	Nov. 17	Par & Int.	7%	J. & D.
1,000,000	Nevada-California Electric Corp. First Lien Gold 6s, Series B	Oct. 1, 1950	Nov. 15	94 & Int.	6.45%	A. & O.
2,800,000	New England Power Co. First 5s.	July 1, 1951	Sept. 27	96½ & Int.	5.25%	J. & D.
300,000	North Missouri Power Co. 3-Yr. First & Ref. Collateral 7% Convertible Gold Notes.	Sept. 1, 1926	Oct. 22	Par & Int.	7%	.....
650,000	Northeastern Iowa Power Co. First 5-Yr. Gold 6s.	Nov. 1, 1928	Nov. 26	98 & Int.	6½%	M. & N.
1,183,000	Northern New York Utilities, Inc., First Lien & Ref. 6s, Series C.	May 1, 1943	Dec. 20	99 & Int.	6.10%	M. & N.
10,000,000	Northern States Power Co. Conv. Gold 6½% Notes.	Nov. 1, 1933	Nov. 24	98½ & Int.	6.70%	M. & N.
8,500,000	Northern States Power Co. First & Gen. Gold 6s, Series A.	Nov. 1, 1948	Dec. 7	97½ & Int.	6.20%	M. & N.
500,000	Northwestern Public Service Co. 10-Yr. Conv. Gold Debenture 7s.	Dec. 1, 1933	Dec. 13	98½ & Int.	7.25%	J. & D.
1,900,000	Northwestern Public Service Co. First Gold 6½s, Series A.	Dec. 1, 1948	Dec. 21	98½ & Int.	6.65%	J. & D.
2,000,000	Ohio Power Co. First & Ref. Gold 6s, Series C.	Sept. 1, 1953	Dec. 10	98½ & Int.	6.11%	M. & S.
2,400,000	Ohio Public Service Co. First & Ref. 6s, Series C.	March 1, 1953	Nov. 16	94½ & Int.	6.40%	M. & N.
2,500,000	Oklahoma Gas & Electric Co. First & Ref. Gold 6s, Series B.	Feb. 1, 1941	Dec. 13	92½ & Int.	6.70%	F. & A.
500,000	Ottawa Light, Heat & Power Co. Refunding & Coll. Trust 6s, Series A.	Sept. 1, 1953	Oct. 8	Par & Int.	6%	.....
3,250,000	Ottawa River Power Co., Ltd., First Sinking Fund Gold 6½s, Series A (With Bonus of 2½ Shares Common Stock, No Par, With Each \$1,000 Bond).	Dec. 1, 1953	Nov. 27	Par & Int.	6.50%	J. & D.
50,000	Pacific Coast Power Co., First 5s.	March 1, 1940	Dec. 21	95½ & Int.	5.40%	.....
10,300,000	Penn Central Light and Power Co. First and Ref. Gold 6s.	Dec. 1, 1953	Nov. 22	98 & Int.	6.15%	J. & D.
2,500,000	Penn Public Service Corp. First & Ref. Gold 6s, Series C.	May 1, 1947	Nov. 2	98½ & Int.	6½%	.....
800,000	Pennsylvania Edison Co. First Sinking Fund Gold 5s, Series "A".	Apr. 1, 1946	Nov. 20	87 & Int.	6.05%	.....
250,000	Pennsylvania-Ohio Electric Co. First & Collateral Trust Gold 6½s, Series B.	Sept. 1, 1938	Nov. 3	Par & Int.	6.50%	M. & S.
4,000,000	Pennsylvania Power & Light Co. First & Ref. 6s, Series C.	Sept. 1, 1953	Oct. 9	99 & Int.	6.07%	M. & S.
2,000,000	Pennsylvania Water & Power Co. First Ref. Gold 5½s, Series A.	Oct. 1, 1953	Nov. 14	95¾ & Int.	5.80%	A. & O.
10,000,000	Philadelphia Electric Co., Philadelphia, Pa., First Lien & Ref. Gold 5½s.	Nov. 1, 1953	Oct. 24	98½ & Int.	5.60%	M. & N.
3,500,000	Philadelphia Rapid Transit Co. 2-Yr. Secured 6% Gold Notes.	Dec. 1, 1925	Dec. 17	99¾ & Int.	6.40%	J. & D.
3,650,000	Philadelphia Suburban Gas & Electric Co. First & Cons. Gold 6s.	Dec. 1, 1943	Dec. 6	96½ & Int.	6.30%	J. & D.
2,000,000	Portland Ry., Light & Power Co. First Lien & Ref. Gold 6s, Series B.	May 1, 1947	Oct. 25	92½ & Int.	6½%	M. & N.
600,000	Public Gas Corp., Huntington, W. Va., First Serial Gold 7s.	April 1, 1924 to 1933	Dec. 3	Par & Int.	7%	A. & O.
5,000,000	Public Service Co. of Colorado First & Ref. Gold 6s, Series A.	Sept. 1, 1953	Oct. 4	93 & Int.	6.55%	M. & S.
2,250,000	Public Service Co. of Colorado 10-Yr. Sinking Fund Convertible Gold Debenture 7s.	Oct. 1, 1933	Oct. 25	98¼ & Int.	7.25%	A. & O.
10,000,000	Public Service Co. of Northern Illinois, First Lien & Ref. Gold 5½s, Series A.	June 1, 1962	Dec. 27	92 & Int.	6.05%	J. & D.
3,540,000	Quebec Power Co. First Sinking Fund Gold 6s, Series A.	Oct. 1, 1953	Oct. 26	95 & Int.	6¾%	A. & O.
£300,000	Quebec Power Co., 30 yr. First Sinking Fund Deb. 6s, Series "A".	Oct., 1953	Nov. 23	95 & Int.	.....	A. & O.
2,000,000	Queens Borough Gas & Electric Co. Refunding Mtge. Gold 6s.	Sept. 1, 1953	Oct. 3	99½ & Int.	6%	M. & S.
4,000,000	Rochester Gas & Electric Corp. Gen. 25-Yr. Gold 5½s, Series C.	Sept. 1, 1948	Dec. 14	95½ & Int.	5.85%	M. & S.
1,000,000	Rochester Telephone Corp. 6s, Series A.	1946	Nov. 16	99 & Int.	6.10%	A. & O.
70,000	Seattle Electric Co. Cons. & Ref. 5s.	Aug. 1, 1929	Dec. 21	95½ & Int.	6%	.....
11,500,000	Southern California Edison Co. Ref. Gold 6s.	Oct. 1, 1943	Oct. 25	98½ & Int.	6.12%	A. & O.
4,000,000	Southern Public Utilities Co. First & Ref. Gold 5s.	July 1, 1943	Dec. 3	91½ & Int.	5.75%	J. & J.
2,500,000	Standard Gas & Electric Co. Gold 7s.	April 1, 1925	Oct. 4	Par & Int.	7%	A. & O.
1,000,000	Tennessee Electric Power Co. 10-Yr. Debenture 6½s.	Oct. 1, 1933	Nov. 9	96 & Int.	7.05%	A. & O.
900,000	Toledo Edison Co. First Gold 5s.	March 1, 1947	Oct. 8	90 & Int.	5.80%	.....
1,000,000	United Light & Railways Co. First Lien & Cons. Gold 6s, Series A.	April 1, 1952	Dec. 10	95 & Int.	6¾%	A. & O.
2,200,000	Washington Water Power Co. Coupon 6s.	Feb. 2, 1926	Dec. 10	Par & Int.	6%	F. & A.
7,500,000	West Penn Power Co. First Gold 5½s, Series F.	Oct. 1, 1953	Dec. 20	95½ & Int.	5.85%	A. & O.
360,000	Wisconsin Fuel & Light Co. 6½s, Series A.	Nov. 1, 1948	Nov. 16	98½ & Int.	6¾%	M. & N.
1,570,000	Wolverine Power Co. First Sinking Fund Gold 7s.	June 1, 1943	Oct. 17	Par & Int.	7%	J. & D.

INDUSTRIAL AND MISCELLANEOUS

AMOUNT*	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$200,000	A. & R. Realty Co., Kansas City, Mo., First Serial Coupon 6% Notes.....	Aug. 15, 1925 to 1928	Nov. 25	Par & Int.	6%	F. & A. 15
600,000	Abbot Kinney Co., Venice, Cal., First Serial Gold 7s.....	Dec. 1, 1925 to 1938	Nov. 28	Par & Int.	7%	J. & D.
250,000	Actico Building Co., Oakland, Cal., First (Closed) Serial Gold 6½s.....	July 1, 1925 to 1940	Dec. 21	Par & Int.	6.50%	.....
290,000	Aeolian Apartments, Vicksburg, Miss., First Real Estate Gold 7s.....	Sept. 15, 1924 to 1938	Oct. 16	Par & Int.	7%	M. & S. 15
260,000	Albee Court Apartment, Larchmont, N. Y., First 20-Yr. Gold Loan 6½s.....	Aug. 1, 1943	Nov. 21	Par & Int.	6.50%	F. & A.
375,000	Ambassador, The, Indianapolis, First Mortgage Serial Gold 6½s.....	Nov. 15, 1925 to 1939	Nov. 22	Par & Int.	6.50%	M. & N. 15
500,000	American Equipment Co. Secured Gold 7% Notes.....	Jan. 20, 1924, to Dec. 20, 1928	Oct. 27	.....	6.25% to 7%	M. & N. 20
5,000,000	American Furniture Mart Building Corp. (Chicago) First (Closed) Sinking Fund Gold 6½s.....	Dec. 1, 1943	Dec. 20	100 & Int.	6.50%	J. & D.
2,000,000	American-La France Fire Engine Co., Inc., 3-Yr. 6% Gold Notes.....	Oct. 1, 1926	Oct. 26	98½ & Int.	6.55%	A. & O.
350,000	American Theatre Bldg., Salt Lake City, Utah, First Serial Gold 7s.....	1925 to 1933	Nov. 10	Par & Int.	7%	M. & S.
550,000	Arcade Malleable Iron Co. of Springfield & Worcester, Mass., First Sinking Fund 7s.....	Nov. 1, 1943	Nov. 13	Par & Int.	7%	M. & N.
400,000	Arden Dairy Products Co., St. Paul, Minn., First Serial Gold 5s.....	Oct. 1, 1925 to 1935	Nov. 13	Par & Int.	6%	.....
235,000	Ardsley Apts., Newark, N. J., First 15-Yr. Sinking Fund Gold Loan.....	Oct. 1, 1938	Oct. 19	97½ & Int.	6.25%	A. & O.
500,000	Armstrong Packing Co. First Serial Gold 6½s.....	Nov. 1, 1925 to 1933	Nov. 14	Par & Int.	6.50%	M. & N.
250,000	Asbestos Mfg. Co., Ltd., Montreal, Canada, First 7s.....	Nov. 1, 1925 to 1933	Nov. 2	Par & Int.	7%	M. & N.
56,000	Atkinson-Deacon-Elliott Co. Guar. First Serial Sinking Fund Gold 7s.....	Nov. 1, 1925 to 1931	Nov. 20	Par & Int.	7%	M. & N.
225,000	(Unsold Portion) Avenue Building (The), Chicago, First Real Estate Gold 6½s.....	May 1, 1925, to Nov. 1, 1928	Nov. 7	Par & Int.	6.50%	M. & N.
	Baptist Hospital, Houston, Texas, First Serial 6% Real Estate Notes.....	1924 to 1933	Oct. 8	Par & Int.	6%	.....
150,000	B. C. Marine Engineers & Shipbuilders, Vancouver, B. C., 20-Yr. First (Closed) Sinking Fund 7s.....	Sept. 1, 1943	Dec. 20	Par & Int.	7%	M. & S.
100,000	Bevis Rock Salt Co. 1st & Closed 6½s.....	Jan. 1, 1925 to 1938	Dec. 15	Par & Int.	6½%	.....
200,000	Bishop-Cass Inv. Co. Secured Serial Gold 7½s.....	Jan. 1, 1925 to 1929	Nov. 13	Par & Int.	7% to 7½%	J. & J.
450,000	Bishop Cass Investment Co. First (Closed) Serial Gold 6½s.....	Jan. 1, 1930 to 1936	Oct. 30	Par & Int.	6.50%	J. & J.
350,000	Bill-kman Building & Land, N. Y., First Serial Real Estate 6s.....	Dec. 5	Par & Int.	6%	M. & S.	
225,000	Bogue Farms First Serial Gold 7s.....	Nov. 1, 1926 to 1936	Dec. 10	Par & Int.	7%	M. & N.
9,000,000	Book-Cadillac Properties, Detroit, Mich., First Fee and Leasehold 6½s.....	Oct. 1, 1926 to 1943	Oct. 19	Par & Int.	6.50%	A. & O.
145,000	Boston Manor Apartments, Detroit, Mich., First Serial 5s... .	Sept. 15, 1926 to 1934	Oct. 17	Par & Int.	5%	M. & S. 15
600,000	Brooke (E. & G.) Iron Co. First 20-Yr. Gold 6s.....	Oct. 1, 1943	Dec. 8	98½ & Int.	6½%	A. & O.
400,000	Builders' Exchange Bldg., St. Paul, Minn., First Serial Gold Real Estate 6¼s.....	Sept. 1, 1925 to 1943	Nov. 15	Par & Int.	6¾%	M. & S.
450,000	Bush English China Co., Ltd., Conv. Deb. 7s (With Bonus of 40% in Common Stock).....	Nov. 1, 1925	Nov. 20	Par & Int.	7%	.....
350,000	California Dressed Beef Co. First Sinking Fund Gold 7s.....	Oct. 1, 1933	Oct. 3	Par & Int.	7%	A. & O.
540,000	Cape Fear Hotel, Wilmington, N. C., First Mtge.....	Dec. 1, 1927 to 1938	Dec. 19	.....	7%	J. & D.
150,000	Carolina-Florida Realty Co. First Real Estate 15-Yr. Sinking Fund 7s.....	Oct. 1, 1938	Nov. 7	Par & Int.	7%	A. & O.
800,000	Central Bldg., Worcester, Mass., First (Closed) Sinking Fund Gold 6s.....	Nov. 15, 1938	Nov. 26	Par & Int.	6%	M. & N. 15
500,000	Central Iron & Coal Co. First Sinking Fund Gold 6s.....	Aug. 1, 1938	Dec. 13	91 & Int.	7%	.....
600,000	Central Paper Co. First & Gen. 10-Yr. Gold 7s.....	Dec. 1, 1933	Dec. 20	98½ & Int.	7.25%	J. & D.
375,000	Charles Apts., Baltimore, Guar. First Mtge. Cts.....	Nov. 3, 1930 to 1933	Dec. 31	.....	4.90%	.....
450,000	Charlevoix Realty Corp., Detroit, Mich., First Serial Gold 7s.....	April 1, 1924, to Oct. 1, 1933	Oct. 17	Par & Int.	7%	A. & O.
3,500,000	Chesebrough Bldgs., N. Y., First (Closed) 25-Yr. Sinking Fund Gold Loan 6s.....	Oct. 1, 1948	Oct. 16	99½ & Int.	6%	A. & O.
2,000,000	Cincinnati Terminal Warehouse Co. Closed First Serial Gold 6½s.....	Aug. 1, 1926 to 1938	Oct. 3	Par & Int.	6½%	F. & A.
200,000	Clear Creek Cattle Co. First Serial Gold 8s.....	Nov. 1, 1926 to 1935	Dec. 13	Par & Int.	8%	M. & N.
800,000	Clear Lake Lumber Co. 1st 10-Yr. S. F. Gold 7s.....	Jan. 1, 1934	Dec. 15	99 & Int.	7.10%	J. & J.
1,600,000	Coal & Iron Bldg. Corp., Cleveland, Ohio, First Leasehold Gold 6½s.....	April 1, 1924 to 1942	Oct. 1	Par & Int.	6¾%	A. & O.
300,000	Cole Realty Co., Bluefield, W. Va., First Real Estate 6½s.....	Dec. 1, 1924 to 1933	Dec. 22	Par & Int.	6.50%	J. & D.
1,000,000	Colonial Filling Stations, Inc., Real Estate First 10-Yr. Sinking Fund 6½s.....	Oct. 15, 1933	Oct. 8	98.20 & Int.	6¾%	A. & O. 15
210,000	Columbia Hotel Co., Astoria, Ore., First Serial Gold 7s.....	Nov. 1, 1925 to 1933	Dec. 3	Par & Int.	7%	M. & N.
300,000	Columbia Quarry Co., St. Louis, First (Closed) Serial Gold 6½s.....	Nov. 1, 1926 to 1933	Dec. 8	Par & Int.	6.50%	M. & N.
	Commercial Chemical Co. of Tennessee 10-Yr. Sinking Fund Debenture Gold 8s, Convertible into Class B Stock.....	.....	Oct. 8	Par & Int.	8%	.....
550,000	Commercial Exchange Bldg., Los Angeles, Cal., First (Closed) Serial Gold 7s.....	July 1, 1925 to 1939	Sept. 25	Par & Int.	7%	J. & J.
700,000	Condé Nast Publications, Inc., Greenwich, Conn., First Serial Gold 6½s.....	July 16, 1924, to July 16, 1933	Oct. 22	Par & Int.	6.50%	J. & J. 16
750,000	Conn (C. G.), Ltd., Elkhart, Ind., Secured Serial Gold Debenture 6½s.....	Dec. 1, 1924 to 1931	Dec. 18	100.25 & Int. to 98.47 & Int.	6.25% to 6.75%	J. & D.
250,000	Connors Bros., Ltd., Black's Harbour, N. B., First (closed) 15-Yr. Sinking Fund Coupon 6½s.....	1938	Nov. 13	99 & Int.	6.60%	M. & N.
145,000	Covington Arms Apartments, Miami Beach, Fla., First Real Estate Serial Gold 7s.....	Sept. 15, 1925 to 1933	Oct. 25	Par & Int.	7%	M. & S. 15
130,000	Crawford County (Wis.) Farms Co. First Gold 7s.....	Nov. 1, 1933	Nov. 20	Par & Int.	7%	M. & N.
400,000	Crescent Apartments, Tampa, Fla., First Serial Gold 7s.....	Aug. 1, 1925 to 1935	Sept. 28	Par & Int.	7%

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INDUSTRIAL AND MISCELLANEOUS—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
650,000	Detroit Postal Station Co. First Real Estate Gold 6½s.....	Oct. 15, 1933	Dec. 5	Par & Int.	6.50%	A. & O. 15
500,000	Detwiler Corp. First Sinking Fund 6½s.....	1943	Oct. 4	.....	.....	.....
450,000	Devonshire Apts., Vancouver, B. C., First Serial Coupon Gold 6½s.....	1926 to 1938	Nov. 24	Par & Int.	6.50%	A. & O.
	Eastern States Refrigerating Co. 30-Yr. Sinking Fund First Gold 7s.....	June 1, 1952	Dec. 1	100 & Int.	7%	J. & D.
1,350,000	875 West End Avenue Apt. Bldg., N. Y., 1st Serial Gold 6½s	Dec. 5, 1926 to 1935	Dec. 15	Par & Int.	6½%	J. & D. 5
1,115,000	Electric Ry. Equipment Securities Corp. Equip. Trust Gold Ctf. 6s.....	Feb. 1, 1924, to Aug. 1, 1928, and Oct. 1, 1928	Nov. 1	100.17 & divds. to par & divds.	5.25% to 6%	F.M.A.&N.
2,400,000	Electric Truck Trans. Corp., N. Y., Secured Gold 7s (with 24,000 shares common stock of no par).....	Oct. 1, 1953	Nov. 14	\$140 & Int. on bond	5%	A. & O.
100,000	Elks Building Association of Pomona, Cal., First Serial Gold 7s.....	Aug. 1, 1925 to 1938	Dec. 21	Par & Int.	7%	F. & A.
500,000	Evening News Realty Corp., Baltimore, Md., First Sinking Fund Guaranteed Gold 6s.....	Nov. 1, 1933	Oct. 17	99½ & Int.	6%	M. & N.
560,000	Fairbairn Hotel, Detroit, First Gold 6½s.....	July 3, 1925 to 1933	Dec. 13	Par & Int.	6.50%	J. & J. 3
725,000	15 Park Avenue Apt. Bldg., N. Y., First Serial Coupon Gold 6½s.....	Dec. 5, 1926 to 1938	Dec. 20	Par & Int.	6.50%	J. & D. 5
800,000	Fifth & Hill Bldg. Co., Los Angeles, First (Closed) Sinking Fund Gold 7s.....	Nov. 1, 1933	Dec. 11	Par & Int.	7%	M. & N.
800,000	45 Park Ave. Apt. Guar. Prudence Co. 5½s.....	July, 1924, to Jan., 1931	Nov. 24	.....	.....	.....
1,350,000	Flanders Apartment Hotel, Chicago, First Serial Coupon 6½s	.....	Oct. 27	.....	.....	M. & S.
875,000	41 Fifth Ave. Corp. 1st Gold 6½s.....	1926 to 1935	Nov. 30	Par & Int.	6.50%	M. & N. 25
500,000	Foster (W. C.) Co. First Lien Collateral Trust Serial Gold 6s	Sept. 1, 1924, 1926 and 1928	Oct. 24	Par & Int. to 98½ & Int.	6% to 6.35%	M. & S.
4,000,000	Fruit Growers Supply Co. First (Closed) Serial Gold 6½s.....	Jan. 1, 1925 to 1936	Oct. 12	Par & Int.	6.50%	J. & J.
4,050,000	Fruit Growers' Express Co. Equip. Trust Gold 5½s (Ctfs.) Series C.....	Oct. 15, 1924 to 1938	Oct. 5	100.19 & divd. to 98.50 & divd.	5.30% 5.60%	A. & O. 15
1,500,000	Garland Bldg., Chicago, First Serial Gold 6½s.....	Dec. 20, 1926 to 1938	Dec. 20	Par & Int.	6.50%	J. & D. 25
3,000,000	General American Tank Car Corp. Equip. Trust 6% Ctfs., Series A	Dec. 1, 1924 to 1930	Nov. 24	100 & Divds.	6%	J. & D.
7,700,000	General Cigar Co., Inc., Serial Gold 6% Notes.....	Dec. 1, 1925 to 1935	Nov. 27	Par & Int. to 95½ & Int.	6% to 6.59%	J. & D.
450,000	Georgia, Ltd., Vancouver, B. C., First 6½s.....	1926-1939	Nov. 24	.....	.....	.....
700,000	Gill & Fortune Lumber Co., Ltd., Trenton, Ont., Gen. Gold 7s	Series A, Aug. 1, 1927; Series B, Aug. 1, 1937	Dec. 18	Par & Int.	7%	F. & A.
100,000	(Unsold Portion) Goldstein Furniture Co. Building, Chicago, First Real Estate Gold 6½s.....	Nov. 1, 1924 to 1933	Nov. 7	Par & Int.	6.50%	M. & N.
800,000	Greening (The B.) Wire Co., Ltd., First 20-Yr. Sinking Fund 6½s.....	July 1, 1943	Oct. 23	Par & Int.	6.50%	J. & J.
800,000	Guaranty Building, Hollywood, Los Angeles, Cal., First Serial Gold 6½s	Oct. 1, 1926 to 1940	Nov. 14	Par & Int. to 98 & Int.	6½% to 6.70%	A. & O.
500,000	H. & F. Realty Co., Cleveland, Ohio, First Leasehold Sinking Fund Gold 7s.....	Sept. 1, 1943	Oct. 3	Par & Int.	7%	M. & S.
750,000	Heine Boiler Co. First Serial Gold 6½s.....	Oct. 1, 1924 to 1933	Oct. 9	Par & Int.	6.50%	A. & O.
880,000	Henry Grady Hotel, Atlanta, Ga., First Leasehold Real Estate 7s	Nov. 15, 1926 to 1943	Nov. 13	Par & Int.	7%	M. & N. 15
3,000,000	Hill St. Fireproof Bldg. Co., Los Angeles, First Serial Gold 6½s	Jan. 2, 1926 to 1944	Dec. 11	Par & Int.	6.50%	J. & J. 2
350,000	Hotel Seneca, Columbus, Ohio, First (Leasehold) Serial Gold 7s.....	Nov. 1, 1925 to 1938	Dec. 8	Par & Int.	7%	M. & N.
2,000,000	Houston Collieries Co. Col. Trust Serial Gold 6s.....	Dec. 15, 1924 to 1933	Dec. 31	.....	.....	.....
1,800,000	Illinois Publishing & Printing Co., Chicago, Secured Serial Gold 6s.....	Nov. 1, 1924 to 1932	Dec. 23	Par & Int.	6%	M. & N.
600,000	Insurance Bldg. Co., Los Angeles, Cal., First Closed Serial Gold 6½s	Nov. 1, 1926 to 1945	Nov. 13	.....	6¾%	M. & N.
1,150,000	International Commerce Bldg., N. Y., First 20-year Sinking Fund Gold 6½s.....	Nov. 1, 1943	Nov. 14	Par & Int.	6½%	M. & N.
*15,000,000	International Match Corp. Convertible Sinking Fund Gold Debenture 6½s.....	Nov. 1, 1943	Oct. 29	94½ & Int.	7%	M. & N.
850,000	Iron City Sand & Gravel Co., Pittsburgh, Pa., First (Closed) Sinking Fund Gold 6s.....	Dec. 1, 1930	Dec. 19	94 & Int.	7.10%	J. & D.
300,000	Ives (W. A.) Mfg. Co., Wallingford, Conn., Gold Debenture 6s (Accompanied by a 4% Profit Sharing Ctf.).....	July 16, 1933	Oct. 20	Par & Int.	6%	J. & J. 15
1,200,000	Jefferson-Belle Isle Realty Co., Detroit, First Leasehold Real Estate Gold 7s.....	1928 to 1937	Nov. 13	.....	.....	J. & J. 15
500,000	Jenkins Bros., Ltd., First (Closed) 20-Yr. Sinking Fund Gold 6s.....	Oct. 1, 1943	Nov. 26	96 & Int.	6¾%	A. & Q.
300,000	Jennings (Erwin M.) Co., Inc., Bridgeport, Conn., Cumul. Part. Pfd 7%.....	\$100	Nov. 2	Par & Divd.	7%	F.M.A.N
1,000,000	Knox Hat Co., Inc., 15-Yr. Gold 6½s.....	Nov. 1, 1938	Oct. 23	97½ & Int.	6.75%	M. & N.
480,000	Lakeland Terrace Hotel, Lakeland, Fla., First Serial Gold 7s	Oct. 15, 1925 to 1953	Dec. 12	Par & Int.	7%	A. & O. 15
110,000	Lakeview Apartments, Atlanta, Ga., First Real Estate Gold 6½s.....	Sept. 1, 1926 to 1931	Oct. 3	.....	.....	M. & S.
600,000	Langley Mills, S. C., First (Closed) Sinking Fund Gold 7s.....	Nov. 1, 1943	Dec. 18	Par & Int.	7%	M. & N.
152,500	Laurel Heights Apt., Knoxville, Tenn., First Serial Coupon Gold 7s.....	Nov. 1, 1925 to 1935	Dec. 5	Par & Int.	7%	M. & N.
10,000,000	Lehigh & Wilkes-Barre Corp. Serial Col. Trust 5½s.....	Jan. 1, 1925 to 1934	.....	100.24 & Int. to Par & Int.	5.25% to 5.50%	J. & J.
475,000	Lincolnshire Apt. Bldg., Boston, Mass., 1st Serial Coupon Golds 6½s.....	1925 to 1938	Dec. 11	Par & Int.	6½%	J. & D.
200,000	Live Poultry Transit Co. Equip. Serial Gold 6% Notes, Series O.....	Nov. 15, 1924, to May 15, 1934	Nov. 26	Par & Int. to 98.10 & Int.	6% to 6.25%	M. & N. 15
200,000	Live Poultry Transit Co. Equip. Serial Gold 6½s, Series N.....	Oct. 1, 1924, to April 1, 1934	Oct. 6	Par & Int.	6.50%	A. & O.
165,000	Lovat Steamship Co., Ltd., 1st (Closed) Serial Gold 7s.....	Oct. 1, 1924 to 1933	Dec. 15	Par & Int.	7%	A. & O.
250,000	Maccar Truck Co. First (Closed) Sinking Fund Gold 6½s.....	Oct. 1, 1938	Oct. 24	Par & Int.	6.50%	A. & O.
575,000	Magee Realty Corp., Taunton, Mass., 1st Mtge. S. F. Bonds 7s	June 15, 1943	Nov. 27	102 & Int.	.....	J. & D. 15
75,000	Malmo & Co. Nurseries 8% Cumul. Prior Pfd.....	\$100	Oct. 25	\$97.50	8.2%	J.A.J.O.
550,000	Markle Hotel Co., Hazleton, Pa., First (Closed) 20-Yr. Sinking Fund Gold 6s.....	May 1, 1943	Dec. 21	98½ & Int.	6.15%	M. & N.
70,000	Meldram Hall, Chicago, First Real Estate Gold 6½s.....	Nov. 1, 1925-1930	Nov. 7	Par & Int.	6.50%	M. & N.

*For further information see page 98.

INDUSTRIAL AND MISCELLANEOUS—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	NOTICE DATES
250,000	Michigan Seating Realty Co., Jackson, Mich., First Gold 6½s	April 1, 1925, to Oct. 1, 1933	Nov. 29	Par & Int.	6.50%	A. & O.
1,125,000	Milton Mfg. Co. First Sinking Fund Gold 7s.	Nov. 1, 1943	Nov. 21	Par & Int.	7%	M. & N.
2,000,000	Mortgage-Bond Co. of N. Y. 10-Yr. Gold 6s, Series 4.	Nov. 1, 1933	Nov. 12	Par & Int.	6%	M. & N.
1,375,000	National City Bank Bldg., Los Angeles, Cal., First Serial Coupon 6½s.	Serially 2½ to 18½ years	Oct. 4	Par & Int.	6.50%	F. & A.
500,000	National Lumber & Creosoting Co. First Gold 7s, Series A...	Nov. 1, 1924 to 1938	Nov. 14	101 & Int. to Par & Int.	.....	M. & N.
650,000	National Steel Car Lines Co. Equip. Trust Gold 7s, Series "C".	June 1, 1924, to Dec. 1, 1929	Nov. 19	Par & Divd.	7%	J. & D.
178,000	New Brunswick Publishing Co., Ltd., General Serial Gold 7s..	Oct. 1, 1928 to 1947	Nov. 24	Par & Int.	7%	J., A., J. & O.
4,000,000	New England Southern Mills Secured Gold 7s.	Dec. 1, 1933	Dec. 17	97 & Int.	7.40%	J. & D.
200,000	New Finlen Hotel Co., Butte, Mont., First Serial Gold 6s...	Aug. 15, 1925 to 1933	Dec. 20	99.26 & Int. to 37.08 & Int.	6.40%	F. & A. 15
700,000	Newman (I.) & Sons, Inc., New Haven, Conn., 10-Yr. Debenture Sinking Fund Gold 7s.	Oct. 1, 1933	Oct. 1	Par & Int.	7%	A. & O.
725,000	915 Park Avenue First Serial Coupon Gold 6½s.	1926 to 1938	Dec. 10	.....	.....	.....
1,000,000	Oklahoma Iron Works-International Supply Co. Joint First Serial Gold 7s.	Nov. 1, 1924 to 1933	Nov. 13	100.96 & Int. to Par & Int.	6% to 7%	M. & N.
250,000	127th St. Realty Co., Inc., New York, First Leasehold Gold 6½s	Oct. 1, 1924 to 1927	Oct. 26	Par & Int.	6.50%	A. & O.
350,000	Ontario Biscuit Co. 5-Yr. Sinking Fund Gold 8s.	Oct. 1, 1928	Dec. 10	Par & Int.	8%	A. & O.
300,000	Oregon-Washington Bridge Co. First Serial Gold 7s.	March 1, 1926 to 1938	Sept. 25	Par & Int.	7%	M. & S.
200,000	Pacific Net & Twine Co., Seattle, Wash., First Serial Real Estate 6s.	Nov. 15, 1926 to 1933	Dec. 6	Par & Int.	6%	.....
3,000,000	Packard Building, Philadelphia, First Gold 6s.	Feb. 15, 1933	Nov. 26	Par & Int.	6%	F. & A. 15
350,000	Packard Electric Co. First (Closed) Serial Gold 7s.	Oct. 1, 1925 to 1935	Oct. 4	Par & Int.	7%	A. & O.
12,000,000	Pan American Petroleum & Transport Co., California Division, 1st Conv. Sinking Fund Gold 6½s.	Nov. 15, 1935	Nov. 23	96 & Int.	7%	M. & N. 15
500,000	Peerless Plush Mfg. Co., Paterson, N. J., First Serial Gold 7s	Nov. 1, 1924 to 1933	Nov. 13	100.48 & Int. to Par & Int.	6½% to 7%	M. & N.
400,000	Peninsula Lumber Co., Portland, Ore., First Serial Gold 6½s.	April 1, 1924, to Oct. 1, 1929	Oct. 29	Par & Int. to 99 & Int.	.....	A. & O.
150,000	Pickwick Corp., San Francisco, Cal., Los Angeles Terminal Building First (Closed) Serial Gold 7s.	Oct. 1, 1926 to 1935	Oct. 23	Par & Int.	7%	A. & O.
2,000,000	Pillsbury Flour Mills, Inc., 10-Yr. Convertible Sinking Fund Collateral Trust 7% Notes.	Oct. 15, 1933	Oct. 22	97 & Int.	7.43%	A. & O. 15
6,000,000	Pillsbury Flour Mills Co. First 20-Yr. Gold 6s.	Oct. 1, 1943	Oct. 15	95 & Int.	6.45%	A. & O.
	Pleasant Valley Coal Co. First Gold 5s.	July 1, 1928	Oct. 2	.....	6.25%	.....
650,000	Portland Woolen Mills, Cleveland, Ohio, First Serial Gold 6½s	Nov. 1, 1927 to 1938	Nov. 7	Par & Int.	6½%	M. & N.
300,000	Ranpart Apartments Co., Los Angeles, Cal., First Serial Gold 7s.	1926 to 1938	Oct. 16	.....	.....	J., A., J. & O.
250,000	Randall-Faichney Corp., First Serial Gold 7s.	Sept. 1, 1925 to 1939	Nov. 3	.....	.....	M. & S.
600,000	Regent Knitting Mills, Ltd., First 6½s.	Sept. 1, 1926 to 1935	Oct. 18	Par & Int.	6.50%	M. & S.
550,000	Ritz Hotel Co., Los Angeles, Cal., 1st Serial Gold 7s.	Oct. 1, 1925 to 1938	Nov. 22	Par & Int.	7%	A. & O.
3,500,000	Rooftcvelt Hotel, N. Y. C., First (Closed) Leasehold Gold 7s.	Dec. 1, 1943	Dec. 6	Par & Int.	7%	J. & D.
150,000	Royal River Mfg. & Power Co. First Sinking Fund 7s.	Dec. 15, 1938	Dec. 24	Par & Int.	7%	J. & D. 15
950,000	St. John Dry Dock & Shipbuilding Co., Ltd., 35-yr. First Serial Gold 5½s.	Jan. 5 and July 5, 1924 to 1958	Oct. 9	100.14 & Int. to 108.97 & Int.	5.35% to 5.25%	J. & J. 5
385,000	St. Julian Co., Ltd., Vancouver, B. C., First (Closed) Serial Gold.	Sept. 1, 1927 to 1938	Oct. 8	.....	7.30% to 7.15%	M. & S.
165,000	St. Luke's Hospital, Spokane, Wash., First 6s.	Dec. 1, 1925 to 1935	Dec. 31	Par & Int.	5.50%	.....
350,000	Santa Ana Gardens, Inc., First (Closed) Serial Gold 7s.	Oct. 15, 1926 to 1938	Oct. 30	Par & Int.	7%	A. & O. 15
200,000	Sauquoit Paper Co. First Sinking Fund Gold 6½s.	Sept. 1, 1938	Oct. 16	Par & Int.	6.50%	M. & S.
500,000	Security Housing Corp., First Collateral Trust Gold 6s.	Aug. 1, 1933	Nov. 20	93 & Int.	7%	F. & A.
450,000	Seventy-One Hundred Euclid Co., Cleveland, First Leasehold 7s.	Nov. 15, 1925 to 1938	Nov. 20	Par & Int.	7%	M. & N. 15
1,000,000	761-775 St. Mark's Ave., Apartment Bldg., Brooklyn, N. Y., First Serial Coupon Gold 6½s.	Nov. 9, 1925 to 1933	Nov. 21	Par & Int.	6½s	M. & N. 9
	Shelburne, Inc., Atlantic City, N. J., First (Closed) Serial Gold 6s.	June 1, 1926 to 1932	Oct. 5	99½ & Int.	6%	J. & D.
250,000	Sheridan-Lunt Block, Chicago, First Real Estate Gold 6½s.	May 15, 1925 to 1930	Dec. 20	Par & Int.	6.50%	M. & N. 15
220,000	Shoreham Apts., Chicago, First Serial Gold 7s.	Sept. 15, 1924 to 1933	Oct. 5	Par. & Int.	7%	M. & S. 15
600,000	Shreveport-El Dorado Pipe Line Co., Inc., First Serial Gold 7½s	.....	Oct. 26	99 & Int.	.....	.....
150,000	Silver Spring Brewery Co., Ltd., Sherbrooke, Que., First 20-Yr. Sinking Fund 7s (with bonus of 50% in com. stock)	Aug. 1, 1933	Oct. 27	Par & Int.	7%	F. & A.
3,100,000	616 Madison Avenue Apt. Hotel Bldg., N. Y., First Serial Coupon Gold 6½s.	Oct. 1, 1927 to 1938	Oct. 10	Par & Int.	6.50%	A. & O.
150,000	1,650 Broadway Corp., N. Y., First Leasehold Serial Gold 6s.	Oct. 1, 1924 to 1930	Nov. 8	99.52 & Int. to 97.22 & Int.	6½%	A. & O.
200,000	Sloan & Zook Co. First & Collateral Trust Sinking Fund Gold 6s.	Nov. 1, 1933	Oct. 16	92½ & Int.	7.05%	M. & N.
450,000	Sloan (Thos. G.) Co. First Leasehold Gold 6½s.	1925 to 1936	Dec. 24	Par & Int.	6.50%	.....
350,000	Spring Creek Lumber Co., Spring Creek, W. Va., Joint Obligation First Sinking Fund 6s.	Aug. 15, 1924, to Feb. 15, 1931	Oct. 23	.....	6½%	F. & A. 15
100,000	Standard Lumber & Mfg. Co., Seattle, Wash., First Sinking Fund Gold 7½s.	Oct. 25, 1924 to 1933	Nov. 5	Par & Int.	7½%	.....
1,500,000	Standard Milling Co. 3-Yr. 6% Notes.	Jan. 1, 1937	Dec. 24	.....	.....	.....
6,750,000	State & Washington Bldgs., Chicago, 1st Serial Gold 6s.	June 1, 1924, to Dec. 1, 1938	Nov. 30	Par & Int.	6%	J. & D.
375,000	Stilwell Office Bldg., Savannah, Ga., First R. E. Gold 7s.	Oct. 1, 1924 to 1938	Oct. 11	Par & Int.	7%	A. & O.
12,000,000	Straus Building, Chicago, First Serial Coupon 6½s.	Jan. 1, 1928 to 1950	Dec. 12	Par & Int.	6.50%	J. & J.
80,000	Suncrest Court Apts., Detroit, Mich., First Serial 7s.	Sept. 15, 1926 to 1933	Oct. 25	Par & Int.	7%	M. & S. 15
2,500,000	Sun-Maid Raisin Growers Association (Del.) First Serial Gold 7s.	Dec. 1, 1925 to 1935	Dec. 6	99 & Int.	.....	J. & D.
500,000	Superior Bond & Mtge. Co., Cleveland, Ohio, First Col. Trust Gold 7s, Series "B".	Oct. 1, 1924 to 1933	Nov. 13	Par & Int.	7%	A. & O.
2,750,000	Superior Steel Corp. First Sinking Fund Gold 6s.	Dec. 15, 1938	Dec. 18	99 & Int.	6.10%	J. & D. 15
1,500,000	Taylor (B. E.), Detroit, Mich., First Real Estate Gold 6½s.	Nov. 1, 1925 to 1933	Dec. 13	Par & Int.	6.50%	M. & N.

INDUSTRIAL AND MISCELLANEOUS—Continued

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
500,000	Telegraph Avenue Corp., Oakland, Cal., First (Closed) Serial Gold 7s.	Jan. 1, 1926 to 1939	Nov. 28	Par & Int.	7%	J. & J.
1,000,000	Temple University, Philadelphia, First Gold 6s.	July 1, 1942	Nov. 13	Par & Int.	6%	.....
240,000	Terminal Mercantile Bldg., San Francisco, First Serial Coupon 6½s	2 to 12½ years	Nov. 7	Par & Int.	6½%	M. & S.
675,000	Thirty-three Fifth Avenue Apartments, New York, First Serial Gold 6½s	July 25, 1925 to 1935	Oct. 11	.....	.....	J. & J. 25
360,000	381 Park Ave. Apt. Bldg., N. Y., First Serial Coupon Gold Loan 6½s	Jan. 1, 1926 to 1936	Dec. 22	Par & Int.	6.50%	J. & J.
350,000	U. S. Window Glass Co. First Sinking Fund Gold 7s.	April 1, 1933	Dec. 3	Par & Int.	7%	A. & O.
1,250,000	Utilities Coal Corp. First Serial Gold 7s.	April 1, 1924, to Oct. 1, 1938, semi-annually	Oct. 11	100.24 & Int. to 98.86 & Int.	6.50% to 7.12½%	A. & O.
200,000	Ventura Farms, Inc., First Serial 7s.	1926 to 1936	Oct. 31	Par & Int.	7%	A. & O.
90,000	Victoria Apts., Chicago, First Real Estate Gold 6½s.	May 1, 1924, to Nov. 1, 1930	Nov. 7	Par & Int.	6.50%	M. & N.
600,000	Vulcanite Portland Cement Co. First (Closed) Sinking Fund Gold 7½s.	Nov. 1, 1943	Nov. 5	Par & Int.	7.50%	M. & N.
1,250,000	Walbridge Building Corp., Buffalo, N. Y., First Serial Gold 6½s.	.....	Oct. 26	Par & Int.	6.50%	A. & O. 19
6,000,000	Warner Sugar Corporation First & Ref. 15-Yr. Sinking Fund Gold 7s, Series A.	Jan. 1, 1939	Dec. 20	96½ & Int.	.....	J. & J.
700,000	Washington Pulp & Paper Corp. First Sinking Fund Gold 6½s.	Dec. 1, 1938	Nov. 15	95½ & Int.	7%	J. & D.
5,500,000	Webster Mills 10-Yr. Gold 6½% Notes.	Dec. 1, 1933	Nov. 20	99 & Int.	6½%	J. & D.
275,000	Weis Mfg. Co., Monroe, Mich., Serial First Gold 7s.	Nov. 1, 1924 to 1933	Nov. 20	Par & Int.	7%	M. & N.
425,000	Wilbur Lumber Co., West Allis, Wis., First Serial Gold 6½s.	Dec. 1, 1924 to 1935	Dec. 23	Par & Int.	6.50%	J. & D.
215,000	William Penn Hotel Co. First Gold 7s.	April 15, 1929 to 1937	Dec. 20	Par & Int.	7%	F. & A. 15
150,000	Williams Sealing Corp., Decatur, Ill., First (Closed) Serial Gold 7s.	Sept. 1, 1925 to 1933	Oct. 20	Par & Int.	7%	M. & S.
1,000,000	Wisconsin Alabama Lumber Co., Madison, Wis., First Sinking Fund Gold 6½s.	Jan. 1, 1925 to 1934	Dec. 7	Par & Int.	6.50%	J. & J.
750,000	Woods Bldg. Corp. First (Closed) Leasehold Sinking Fund Gold 6½s.	Nov. 15, 1938	Nov. 24	Par & Int.	6.50%	M. & N. 15
400,000	Yellow Taxi Realty Corp. First Serial Gold 6½s.	July 1, 1924 to 1938	Dec. 20	Par & Int.	6.50%	J. & J.
275,000	Young Women's Christian Association of Dallas, Texas, First Serial Real Estate Gold 6s.	Sept. 25, 1924 to 1933	Oct. 9	Par & Int.	6%	A. & O.

BANK

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$500,000	Bankers' Joint Stock Land Bank of Milwaukee Farm Loan 5s	July 1, 1953, opt. July 1, 1933	Nov. 28	102½ & Int.	5% to 4.70% to opt. date	J. & J.
	Burlington Joint Stock Land Bank 5s.	Dec. 1, 1953, opt. 1933	Dec. 5	102 & Int.	4¾% to 1933; 5% thereafter	.....
1,000,000	Central Iowa Joint Stock Land Bank of Des Moines Farm Loan 5s.	April 1, 1953, red. April 1, 1933	Nov. 30	101½ & Int.	5% to 4.80% to red. date	A. & O.
2,000,000	Chicago Joint Stock Land Bank Farm Loan 5s.	Nov. 1, 1963	Nov. 19	101¾ & Int.	4.77% to 5%	M. & N.
10,000,000	Federal Intermediate Credit Banks 4½% Notes.	March 14, 1924	Nov. 26	Par & Int.	4.50%	.....
10,000,000	Federal Intermediate Credit Banks 4½% 6 Months' Notes.	May 14, 1924	Nov. 27	Par & Int.	4.50%	.....
47,000,000	Federal Land Bank Farm Loan 4¾s.	July 1, 1953	Oct. 17	Par & Int.	4.75%	J. & J.
4,000,000	First Carolinas Joint Stock Land Bank 5s.	July 1, 1953, opt. 1933	Nov. 9	100½ & Int.	4.93% to opt. date; 5% thereafter	.....
	Greensboro Joint Stock Land Bank 5s.	April 1, 1953, opt. 1933	Nov. 9	100½ & Int.	4.93% to opt. date; 5% thereafter	.....
	Kentucky Joint Stock Land Bank 5s.	Nov. 1, 1953, opt. 1933	Nov. 9	101 & Int.	4.85% to opt. date; 5% thereafter	.....
	Louisville Joint Stock Land Bank 5s.	Nov. 1, 1952, opt. 1932	Nov. 9	101 & Int.	4.85% to opt. date; 5% thereafter	.....
	Louisville Joint Stock Land Bank 5s.	May 1, 1953, opt. 1933	Nov. 9	101 & Int.	4.85% to opt. date; 5% thereafter	.....
	Union Joint Stock Land Bank 5s.	Nov. 1, 1952, opt. 1932	Nov. 9	101 & Int.	4.85% to opt. date; 5% thereafter	.....
	Union Joint Stock Land Bank 5s.	May 1, 1953, opt. 1933	Nov. 9	101 & Int.	4.85% to opt. date; 5% thereafter	.....
500,000	Lincoln Joint Stock Land Bank 5s.	July 1, 1953, opt. 1933	Dec. 5	101.50 & Int.	4.80% to opt. date; 5% thereafter	J. & J.
1,000,000	Missouri Joint Stock Land Bank Farm Loan 5s.	May 1, 1953, opt. 1933	Dec. 6	100¼ & Int.	4.96% to 1933; 5% thereafter	M. & N.
650,000	Pacific Coast Joint Stock Land Bank of San Francisco 5s.	July 1, 1953, Opt. 1933	Nov. 23	101 & Int.	4.85% to 5%	J. & J.
700,000	Pacific Coast Joint Stock Land Bank of Salt Lake City 5s.	July 1, 1953, Opt. 1933	Nov. 23	101 & Int.	4.85% to 5%	J. & J.
650,000	Pacific Coast Joint Stock Land Bank of Los Angeles Farm Loan 5s.	July 1, 1953, opt. 1933	Nov. 24	101 & Int.	4.85% to opt. date; 5% thereafter	J. & J.
1,000,000	Pennsylvania-Maryland Joint Stock Land Bank of Harrisburg 5s.	July 1, 1943; opt. 1933	Dec. 7	101¼ & Int.	4.80% to 1933; 5% thereafter	J. & J.

We will gladly give without obligation, our written opinion, with reasons analyzed, on any municipal security.

MUNICIPAL ESTATES APPRAISED

Interest coupons not payable in New York, collected for our clients, remitted at par.

Sidney Spitzer & Co.

MUNICIPAL BONDS

Investment Offerings upon request

111 Broadway—New York

Toledo Columbus Chicago

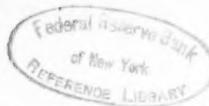
We are specialists in municipal securities of Middle Western and Southern States.

INQUIRIES SOLICITED

We deal only in municipal bonds that are general obligations, and tax exempt, the ownership of which does not have to be declared.

JAN

STOCKS



RAILROAD

AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	DIVIDEND DATES
\$1,500,000	Chicago, North Shore & Milwaukee R. R. 7% Cumul. Prior Lien Stock.....		Oct. 19			
11,000,000	Illinois Central R. R. Co. Additional Conv. Pfd. 6%, Series A.....		Oct. 11			
15,000,000	New York, Chicago & St. Louis R. R. Cumul. 6% Pfd., Series A.....		Oct. 17	\$87.50	6.85%	
280,000	St. Louis, Troy & Eastern R. R. Equip. Trust Cfts., Series A, 6s.....	April 1, 1924, to Oct. 1, 1930,	Sept. 28		5.50% to 6%	A. & O.

PUBLIC UTILITY

AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	DIVIDEND DATES
400,000	(Shares) American & Foreign Power Co., Inc., \$7 Cumul. Pfd. Stock (Each Share Carries 1 Share Common).....	No Par	Dec. 20	\$96		J., A., J., O.
	Canadian General Electric Co., Ltd., 7% Cumul. Pfd.....		Dec. 19	\$53		
600,000	(Shares) Consolidated Gas Co. of New York Capital Stock (Rate of 1 New Share for Each 5 Shares Held Dec. 8).....	None	Dec. 8	\$50		
5,000	(Shares) East Penn Electric Co. First Pfd.....	\$100	Dec. 5	\$93.50 & Divd.	7.50%	J., A., J.,
7,000	(Shares) General Gas & Electric Corp. Cumul. Pfd., Class A	No Par	Dec. 20	\$101.50 & Divds.	7.85%	J., A., J. & O.
1,400,000	Georgia Railway & Power Co. 8% Cum. 1st Pfd., Series of 1924.....	\$100	Nov. 30	104 & Divd.	7.69%	J., A., J. & O. 20
5,000	(Shares) Indiana Power Co. 7% Cum. Part. Pfd.....	\$100	Nov. 28	90 & Divds.	7.78%	J., A., J. & O.
5,000	(Shares) Mississippi Power & Light Co. \$8 Cum. Pfd.....	None				J., A., J. & O.
13,000	(Shares) Metropolitan Edison Co. Cum. Part. Pfd.....		Dec. 10	93 & Divd.	7.52%	J., A., J. & O.
600,000	Northern Indiana Gas & Electric Co. Class A, 7% Pfd.....		Sept. 29	\$98.50		
5,000 sh.	New York & Richmond Gas Co. Pfd.....	\$100	Nov. 18	Par & Divd.	7%	J., A., J. & O.
				\$93.50 & Divd. from Oct. 1, '23		
\$3,000,000	Ohio River Edison Co. Cumul. Gtd. 7% Pfd.....	\$100	Nov. 9		7.50%	J., A., J. & O.
300,000	Peninsular Telephone Co. 7% Cumul. Pfd., Series A.....		Nov. 3	Par & Divds.	7%	
\$500,000	Portsmouth Power Co. 7% Cumul. Pfd.....	\$100	Dec. 27	96½ & Divd.	7.25%	F.M.A.&N.
250,000	Savannah Gas Co. 7% Pfd.....	\$25	Nov. 10	Par	7%	
	Sierra Pacific Electric Co. 6% Pfd.....	\$100	Dec. 10	\$80	7½%	
30,000	(Shares) Tampico-Mexico Telephone Co. 8% Cum. Pfd. (Bonus of 1 Share Com. With 2 Shares Pfd.).....		Nov. 8			
\$1,500,000	Tennessee Electric Power Co. 7% Cumul. First Pfd.....	\$100	Oct. 13	91 & divds.	7.70%	J., A., J. & O.
1,000	(Shares) Tennessee Electric Power Co. Cumul. First Pfd. 6%		Oct. 11	77¾ & Divds.	7.72%	J., A., J. & O.
	Tide Water Power Co. 8% Cumul. Pfd.....	\$100	Dec. 24	102½ & Divd.	7¾%	Monthly
500,000	Utica Gas & Elec. Co. 7% Cumul. Pfd.....	\$100	Nov. 17	\$102 & Divds.		
4,000,000	West Penn. Co. 7% Cumul. Pfd.....	\$100	Nov. 19	89½ flat	7.80%	F., M., A. & N. 15
750,000	Wisconsin Public Service Corp. 7% Cumul. Pfd.....					

INDUSTRIAL AND MISCELLANEOUS

AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	DIVIDEND DATES
\$500,000	Alms & Doepeke Co., Cincinnati, Ohio, 7% Cumul. Pfd.....	\$100	Dec. 19	Par & Divd.	7%	J., A., J. & O.
200,000	American Magnesite Corp. of California, 8% Cumul., 2% Part. Convertible Pfd.....	\$100	Sept. 27	Par & Divd.		
1,250,000	American Schaeffer & Budenberg Corp. 7% Cumul. Part. Pfd..	\$100	Dec. 7	99 & Divds.		J., A., J., O.
3,000 sh.	Carter, Macy Co., Inc., 7% Cumul. Pfd., in units of 2 pfd. and 1 com.....		Nov. 24	\$200 per unit		J., A., J. & O.
100,000	Chicago Starch Co., Chicago, Ill., Cumul. Pfd. 8%.....	\$100	Oct. 6	\$100 & Divds.	8%	
	Consolidated Credit Organizations, Inc., N. Y., (in units of 1 pfd. and 2 com.).....	\$100 Pf. & \$10 Com.	Dec. 1	\$115 per unit		
30,000 sh.	Childs Co. Com. Stock.....	No Par	Nov. 23	\$37.50		F., M., A. & N. 1
30,000	(Shares) Commercial Chemical Co. of Tennessee Class B Com.	No Par	Nov. 7	\$15		
50,000	(Shares) Diesel Steamship Co., Inc., Baltimore, Md., Pfd., in Units of 50 Pfd. and 20 Com. Shares.....	Pfd. \$5 Com. None	Nov. 27	\$270 per unit		
15,000 sh.	Dumbarton Highway Bridge Corp. Capital Stock.....	\$100	Nov. 13	Par & Divd.		
2,400,000	Electric Bond & Share Co. 6% Cum. Pfd.....	\$100	Nov. 16	\$97.50 & divds.	6.15%	F.M.A. & N.
100,000	Elias-Katz Shoe Corp., Los Angeles, Cal., 8% Cumul. Part. Pfd.....		Dec. 4			
500,000	Fain Knitting Mills, Inc., 8% Cumul. Prior Pfd. (in units of 2 Pfd. & 1 Com.).....	\$100	Nov. 19	\$200 Per Unit		F., M., A. & N.
300,000	Fifty Associates Co., Toledo, O., 6% Cum. Pfd.....	\$100	Nov. 21	Par & Divds.	6%	J., A., J. & O.
5,000	(Shares) Gillette-Rosenberger Date Gardens, Inc., 7% Pfd. (In Units of 1 Pfd. and 1 Com. of No Par).....	\$100	Dec. 18	\$100 per unit		
	Imperial Royalties Co., Kansas City, Mo., 12% Participating Non-Callable Pfd.....	\$1	Oct. 18	\$1.50		Monthly
390,000	Jackson Place Realty Co., Indianapolis, Ind., First Pfd. 6%, Due Serially April 1, 1926 to 1938.....	\$100	Oct. 1	Par & Divds.	6%	J., A., J. & O.
450,000	Lounsbury-Soule Co., Inc., Stamford, Conn., Class A Pfd. and 2,250 Shares Com. (units of 2 sh. pfd. and 1 sh. com.).....	Pfd. \$100 Com. no par	Oct. 3	\$300 a unit		
250,000	Missouri-Illinois Stores Co. 8% Cumul. Conv. Pfd. Stock....	\$100	Nov. 20	102 & Divds.		F., M., A. & N.
22,500	(Shares) Missouri-Illinois Stores Co., Com.....	No Par	Nov. 27	\$11		
	Mortgage & Acceptance Corp., Baltimore, Md., 8% First Pfd. (in units of 1 Share Pfd. and 1 Share Com.).....	Pfd. \$50 Com. none		\$58 per unit plus divd. on Pfd.		
125,000	(Shares) National Dairy Products Corp. Capital Stock.....	None	Dec. 7	\$33		
300,000	Pacific Diesel Engine Co., Oakland, Cal., Com.....	\$10	Dec. 11	Par & Divds.		
4,000,000	Palmolive Co. (Del.) 7% Cum. Pfd.....	\$100	Nov. 10	101 & divds.	6.93%	J., A., J. & O.
300,000	Pittsburgh Speedway Racing Association 8% Cumul. Pfd.....	\$100	Oct. 18	Par	8%	

[Reproduced from The Annalist of October 15, 1923, as a Matter of Permanent Record]
 ADVERTISEMENT.

ADVERTISEMENT.

Exempt from Personal Property Taxes in Illinois and Indiana. Income Exempt from Normal Federal Income Tax under present Law.

60,000 Shares

Real Silk Hosiery Mills, Inc.

An Illinois Corporation

Common Stock

Transfer Agent: Continental and Commercial Trust and Savings Bank, Chicago
 Registrar: First Trust and Savings Bank, Chicago

Application will be made to list this stock on the Chicago Stock Exchange

CAPITALIZATION

Common Stock (Par Value \$10.00 per share) - - -	150,000 shares
Preferred Stock - - - - -	None
Bonds - - - - -	None

The following information is contained in a letter from Mr. J. A. Goodman, President of the Company, which he has summarized as follows:

History: Real Silk Hosiery Mills, Inc., has recently been organized under the laws of the State of Illinois, succeeding the company of the same name located in Indianapolis, Indiana. This Company, which is one of the largest manufacturers of silk hosiery in the United States, is the outgrowth of a partnership which was organized by the present officers in 1919. After two years of selling to jobbers and direct to retail department stores, they adopted the policy of selling direct to the consumer or, to use the firm's slogan, "From Mill to Millions." Under competent sales direction and most efficient manufacturing policies, the business has grown rapidly and it has been found necessary to increase the manufacturing facilities several times. They now have two large factories with a capacity to produce 60,000 pairs of hosiery daily.

Business: The Company manufactures only pure silk hosiery and handles every manufacturing operation from the raw silk to the finished article. The distribution of their product is accomplished by sales direct to consumers by the Company's own representatives, augmented by systematic advertising campaigns in periodicals of national circulation such as The Saturday Evening Post, Good Housekeeping, Ladies Home Journal, Harper's Bazaar, Vogue, etc. The product is of high quality but through the elimination of intermediate profits, and the fact that the business is on a strictly

cash basis the Company is able to offer its goods at unusually attractive prices.

Purpose: The proceeds from the sale of this stock will be used to increase the Company's working capital, to enable it to meet the growing demand for its product.

Earnings: The earnings of the Company for the past two years have averaged over \$4.50 a share after taxes on the 150,000 shares of Common Stock and for the past several months, have been on the basis of \$8.00 per share. For the year ending June 30, 1922, net earnings before taxes were \$739,823.74 and for the year ending June 30, 1923, \$827,458.26. At the present rate of increase it is estimated that earnings will amount to \$10.00 per share for the current year.

Dividends: The Directors have signified their intention of placing the stock on a dividend basis of \$2.50 per annum by the payment of a quarterly dividend of 62½ cents on January 1st next.

Assets: The book value of this stock as shown by the balance sheet of June 30, 1923, was nearly \$20.00 a share without any provision for the very valuable goodwill, which has been built up through their unique method of distribution and national advertising. The ratio of current assets to current liabilities is over 5 to 1.

Management: This business has had its remarkable growth through unusually capable management in every department. The men who have been responsible for its success are all young, own the controlling interest, and will continue their connection with the Company.

All legal matters in connection with the formation of the Company have been under the direction of Winston, Strawn & Shaw, attorneys for the bankers, and Smith, Remster, Hornbrook & Smith and Bamberger & Feibleman, attorneys for the Company. Auditors, Marwick, Mitchell & Co. and Robert N. Dedaker.

We recommend this stock and offer it when, as and if issued and received by us subject to the approval of counsel.

Price \$28.00 Per Share

JOHN BURNHAM & COMPANY
INCORPORATED

41 South La Salle Street Chicago

McCLURE, JONES & REED
Members New York Stock Exchange

115 Broadway New York

The information contained above is not guaranteed but is obtained from sources we believe to be reliable.

INDUSTRIAL AND MISCELLANEOUS—Continued

AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	DIVIDEND DATES
150,000	Putman Candy Co., Cincinnati, Ohio, Sinking Fund Cumul. Pfd. 7%.....	\$100	Oct. 2	Par	7%	J., A., J. & O.
	Putnam Candy Co., Cincinnati, Ohio, Common.....	No Par	Oct. 2	\$25	.....	.....
★ 60,000	(sh.) Real Silk Hosiery Mills, Inc. (of Ill.), Common.....	\$10	Oct. 11	\$28	.....	J., A., J. & O.
1,400	(Shares) Rockefeller Building Site, Cleveland, Ohio, Land Trust Cts.....	\$1,000	Nov. 7	.....	6%	J., A., J. & O.
				\$4.50 per marks 1,000 share		
	Rohstoff-Verband A. G., Germany, Com.....		Oct. 22			
\$400,000	Southern California Mortgage Co. 8% Cum. Sinking Fund Pfd. (in Units of 1 Pfd. and 1 Com.).....		Nov. 20	\$125 per unit	.....	.....
1,500,000	United Hotels Co. of America 7% Cumul. Pfd. (in Units of 3 Pfd. and 2 Com.).....		Dec. 7	\$325 a unit	.....	.....
250,000	Wallace Mfg. Co., Inc., Jonesville, S. C., 7% Cumul. Pfd....	\$100	Nov. 21	97 & Divds.	7.20%	J., A., J. & O.
2,000,000	Washburn-Crosby Co. Sinking Fund Cumul. Pfd. 7%.....	\$100	Oct. 2	Par & Divd.	7%	F., M., A. & N. 1
300,000 sh.	Wrigley (Wm.) Jr. Co. Capital Stock.....	No par	Nov. 19	\$40	.....	Monthly
1,100,000	Youngstown Steel Co. Conv. 7% Pfd.....		Dec. 4	Par & Divds.	7%	.....

BANK

AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	DIVIDEND DATES
	Chicago Joint Stock Land Bank Capital Stock.....		Nov. 23	145 & Divds.	6.90%	J., A., J., O.
	Globe-Wernicke Realty Co. 6% Pfd.....		Dec. 18	99½ & Divd.	.....	.....
100,000	(Shares) Mercurbank, Vienna, Austria, American Shares...	None	Nov. 8	\$15	.....	.....
5,000	(Shares) Des Moines Joint Stock Land Bank Capital Stock..	\$100	Dec. 17	128 & Divds.	7.05%	J., A., J., O.

★ For further information see page 102.

The
Greenwich Savings Bank
 Sixth Ave. and 16th St., New York

Will be located at Broadway and Sixth Avenue at 36th Street on completion of new building, after which time the office at Sixth Avenue and 16th Street will be maintained as a branch.

Deposits.....	\$93,000,000
Surplus.....	12,000,000

OFFICERS

CHARLES M. DUTCHER, President.
 FRANCIS M. BACON, 1st Vice-President.
 GEORGE BLAGDEN, 2nd Vice-President.
 L. deG. QUACKENBUSH, Treasurer.
 HUBERT E. BROWER, HARRY E. EINHAUS, Asst. Treasurers.
 WALTER H. LYMAN, Comptroller.

TRUSTEES

WILLIAM R. STEWART	WILLIAM WOODWARD
ARTHUR ISELIN	THOMAS W. SLOCUM
FRANCIS M. BACON, Sec'y.	C. MORTON WHITMAN
GEORGE BLAGDEN	WM. M. V. HOFFMAN
B. OGDEN CHISOLM, Sec'y.	GARRARD COMLY
ALLEN WARDWELL	WALTER P. BLISS
EDWIN G. MERRILL	CHARLES M. DUTCHER
ALBERT H. WIGGIN	WILLIAM H. WHEELOCK
GATES W. McGARRAH	JAMES H. PERKINS
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Dividend No. 104

New York, N. Y., January 2, 1924

The Board of Directors has declared a quarterly dividend of One and a Half Dollars (\$1.50) per share on its Capital Stock, payable January 31st, 1924, to the Stockholders of record at the close of business January 15th, 1924. The transfer books will remain open. Dividend checks will be mailed.

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